

# CAN ÇELEBI

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## CURRENT POSITION

### Postdoctoral Researcher

*Vienna Center for Experimental Economics (VCEE), University of Vienna*

12/2024 – Present

*Vienna, AT*

## PREVIOUS POSITION

### Researcher<sup>1</sup>

*Max Planck Institute for Intelligent Systems*

03/2021 – 09/2023

*Tübingen, DE*

## EDUCATION

### University of Mannheim

*Ph.D. in Economics (Cum laude)*

2014 – 2024

*Mannheim, DE*

### Yale University

*Visiting Scholar*

2015 – 2016

*New Haven, US*

### University of Nottingham

*Master of Science in Economics (with Distinction)*

2012 – 2013

*Nottingham, UK*

### Middlebury College

*Bachelor of Arts in Economics*

2006 – 2010

*Middlebury, US*

### Istanbul University

*Bachelor of Science in Economics*

2005 – 2011

*Istanbul, TR*

## PUBLICATIONS

### Navigating AI Convergence in Human-Artificial Intelligence Teams: A Signaling Theory Approach

*Journal of Organizational Behavior*, 2025.

joint with Andria Smith, Huner Wagoner, Ksenia Keplinger

### From Crypto to NFTs: Identifying the New Wave of Digital Investors

*International Review of Financial Analysis*, 2025.

joint with Stefano Balietti, David T. Lucas

### Team communication and individuals' reasoning and decisions

*Encyclopedia of Experimental Social Science, Elgar Encyclopedias in the Social Sciences*, 2025.

joint with Stefan P. Penczynski

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<sup>1</sup>Two consecutive 9-month half-time internships, followed by a 1-year full-time research role.

## WORKING PAPERS

### **Strategic Thinking in Jury Decisions: An Experimental Study**

*Under peer review*

joint with Stefan P. Penczynski

### **Using Large Language Models for Text Classification in the Social Sciences**

*Under peer review*

joint with Stefan P. Penczynski

### **Mission Possible: Data Quality in Online Surveys**

*Soon to be submitted*

joint with Christine Exley, Sören Harrs, Hannu Kivimaki, Marta Serra-Garcia, Jeffrey Yusof

### **Meme Money, Real People: Decoding the Crypto Memecoin Crowd**

*Final Draft by the end of 2025*

joint with Stefano Balietti, David T. Lucas, Luca Pennella

## WORK IN PROGRESS

### **Beyond Accuracy: Stability Metrics for Large Language Model Classifiers**

joint with Stefan P. Penczynski

### **Monte Carlo versus Log-Probability Inference in LLM-based Decision Simulations**

joint with Pawel Niszczoła

### **Expert, crowd and machine: comparing LLM and human classification distributions of strategic thinking**

joint with Stefan P. Penczynski

### **Clarifying Without Bias: Chatbots as Research-Assistants in Online and Lab Experiments**

joint with Christian Koch, Stefan P. Penczynski

### **Regret in the Loop: Large Language Models as Risk Nudges in Investment Tasks**

joint with Pawel Niszczoła

### **Cross-Country Evidence on Information Evaluation Competence: Chatbot vs Video Intervention**

joint with Christian Koch, Stefan P. Penczynski

## WORKSHOPS AND PRESENTATIONS

### **Presenter**

*Clarifying Without Bias: Chatbots as Research-Assistant Replacements in Online and Lab Experiments*

IT for Science Forum, University of Vienna, AT

November 2025

### **Presenter**

*Expert, crowd and machine: comparing LLM and human classification distributions of strategic thinking*

Brown Bag Seminar, University of Vienna, AT

October 2025

### **Panel Speaker**

Behavioral Game Theory Workshop 2025, University of East Anglia, UK

July 2025

**Presenter**

*Expert, crowd and machine: comparing LLM and human classification distributions of strategic thinking*

Behavioral Game Theory Workshop 2025, University of East Anglia, UK

July 2025

**Presenter**

*Using Large Language Models for Text Classification in Experimental Economics*

Text as Data in Behavioral Economics Workshop, University of Potsdam, DE

June 2025

**Keynote Speaker**

*LLM Text Classification,*

School of Economics, University of East Anglia, UK

January 2025

**Keynote Speaker**

*Large Language Models: Prompting Techniques and Their Potential to Conduct Complex Research Tasks in Social Sciences*

SKN HAI and HAI Laboratory, Poznan University of Economics and Business, PL

June 2024

**Presenter**

*Strategic thinking in jury decisions: an experimental study*

HeiKaMaX, KIT Karlsruhe, DE

June 2018

**RESEARCH AFFILIATIONS****Member**

*State of Crypto*

*An international research collaborative studying the digital economy and web3.*

2022 - Present

**External Affiliate**

*CBESS, University of East Anglia*

2024 - Present

**SCHOLARSHIPS AND GRANTS**

Small research grant (€2,000), *Department of Economics, University of Vienna*

2024 – 2026

Azure AI Services research grant (€2,000), *ZID, University of Vienna*

2024 – 2025

DAAD Scholarship, *Yale University*

2016 – 2017

Fontana Fellowship for Ph.D. studies, *University of Mannheim*

2015 – 2016

Turkish Student Scholarship, *University of Nottingham*

2012 – 2013

International Student Scholarship, *Middlebury College*

2006 – 2010

## TEACHING EXPERIENCE

Teaching Assistant - Advanced Microeconomics (PhD level), <i>University of Mannheim</i>	09/2019 – 02/2020
Teaching Assistant - Advanced Mathematics (PhD level), <i>University of Mannheim</i>	07/2019 – 09/2019
Teaching Assistant - Advanced Microeconomics (PhD level), <i>University of Mannheim</i>	09/2018 – 02/2019
Teaching Assistant - Advanced Mathematics (PhD level), <i>University of Mannheim</i>	07/2018 – 09/2018
Research Assistant for Dr. Stefan Penczynski, <i>University of Mannheim</i>	09/2017 – 09/2018
Teaching Assistant - Advanced Microeconomics (Masters level), <i>University of Mannheim</i>	09/2017 – 02/2018
Teaching Assistant - Intro to Microeconomics (Undergraduate level), <i>Yale University</i>	09/2016 – 02/2017
Tutor - Intro and Intermediate Microeconomics (Undergraduate level), <i>Middlebury College</i>	09/2007 – 02/2010
Teaching Assistant - Intermediate Microeconomics (Undergraduate level), <i>Middlebury College</i>	09/2007 – 09/2009
Teaching Assistant - Intro to Microeconomics (Undergraduate level), <i>Middlebury College</i>	09/2007 – 09/2009

## SKILLS

<b>Computer:</b>	R, z-Tree, nodeGame, JavaScript, Python
<b>Languages:</b>	Turkish (Native), English (Fluent), French (Fluent, rusty), German (Beginner/Intermediate)