## **4Front Credit Union:**

## Consumer Loan Rate Sheet

Effective June 17, 2022

Prime Rate: 4.75%

### Secured Loan:

- Rate Adjustments:
  - Non-Titled Collateral:
    - **+**1.00%
  - o Collateral Age:
    - +0.25% (2015-2017)
    - +1.25% (2014 or older)
  - o Extended Term/Low LTV:
    - -0.50% (LTV 70% or less AND term of 85 mo. or greater)
  - Zero Score/Low LTV:
    - -2.00% (Non FTB AND LTV 85% or less)

#### **DIRECT:**

	Score	Max LTV	Up to 66	67-78	79-84	85-120	121-180
A+	710+	120%	3.94%	4.14%	5.04%	5.34%	6.14%
Α	660-709	120%	5.04%	6.04%	7.04%	7.24%	7.54%
В	640-659	110%	7.04%	8.04%	9.04%	10.14%	10.34%
С	600-639	110%	12.84%	13.84%	N/A	N/A	N/A
D	1-599	110%	16.34%	17.34%	N/A	N/A	N/A
E	0 (Not FTB)	110%	12.84%	13.84%	N/A	N/A	N/A
F	0 (FTB)	110%	7.04%	8.04%	N/A	N/A	N/A

#### **INDIRECT:**

	Score	Max LTV	Reserve	Up to 66	67-78	79-84
A+	710+	120%	1.25%	3.94%	4.14%	5.04%
Α	660-709	115%	2.00%	5.04%	6.04%	7.04%
В	640-659	105%	2.00%	7.04%	8.04%	9.04%
С	600-639	105%	2.00%	12.84%	13.84%	N/A
D	1-599	95%	1.00%	16.34%	17.34%	N/A
E	0 (Not FTB)	95%	2.00%	12.84%	13.84%	N/A
F	0 (FTB)	105%	2.00%	7.04%	8.04%	N/A

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#### **Extended Term for Boat, RV, and Power Sports Dealers**

	Score	Max LTV	Reserve	85-120	121-180
A+	710+	110%	1.50%	5.34%	6.14%
Α	660-709	100%	1.50%	7.24%	7.54%
В	640-659	100%	1.50%	10.14%	10.34%

#### First Time Buyer Program:

Minimum cash down or trade: 10%

o No derogatory credit or collections

No previous auto trade lines

o Job time: 6 months

o Minimum monthly combined income: \$2,000

o Combined payment to income: 20% or less

## **Share Secured Loan:**

- Loan secured by Share or CD (No IRA CDs)
- 110% of balance to be held as collateral
- 60 Month balloon
- 4% + share APY

#### **Unsecured Loan:**

#### • SIGNATURE LOAN:

	Score	Term	Rate
A+	710+	0-60	9.04%
Α	660-709	0-60	10.04%
В	640-659	0-60	13.24%
C	600-639	0-60	15.24%
D	1-599	0-60	18.00%
E	0	0-60	15.24%

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#### • CASH RESERVE:

	Score	Margin	Rate
A+	710+	5.71%	10.46%
Α	660-709	5.71%	10.46%
В	640-659	8.71%	13.46%
C	600-639	10.71%	15.46%
D	1-599	13.71%	18.00%
Е	0	10.71%	15.46%

\*Peace of Mind Line Qualified: 0% margin for the first 6 months (Promo Type 5, see guidelines)

## **Credit Card:**

		MasterCard		Rewards MasterCard		
	Score	Margin Rate		Margin	Rate	
A+	710+	5.71%	10.46%	6.71%	11.46%	
Α	660-709	5.71%	10.46%	6.71%	11.46%	
В	640-659	8.71%	13.46%	9.71%	14.46%	
С	600-639	10.71%	15.46%	11.71%	16.46%	
D	1-599	13.71%	18.00%	14.71%	18.00%	
Е	0	10.71%	15.46%	11.71%	16.46%	