

# Real Estate Valuation Data Set Analysis

April 13, 2023

## Introduction

Real estate is a crucial component of any economy, serving as both an asset and a key driver of economic growth. The value of real estate is determined by a variety of factors, including location, condition, and demand. Analyzing the factors that contribute to the value of real estate and the growth of that value can provide insights into the economic health of a region and inform investment decisions. The Real Estate Valuation Data Set provides a rich source of information for studying the factors that influence the value of real estate. The data set includes information on the sale price (in NT\$10000 per ping, where 1 ping is equal to 3.3 squared meters) of real estate properties in Taiwan, as well as a variety of features such as the age of property (in years), the distance to the nearest MRT station (in meters), the number of convenience stores in the surrounding area, as well as location data (longitude and latitude in degrees). The data set also includes information on the transaction date, allowing for temporal analysis of real estate trends. This project aims to analyze the Real Estate Valuation Dataset to provide investment advice on where in the region to purchase real estate based on which factors of real estate in this region are associated with higher growth in price over time. We will do this by engineering many variables and interactions, and investigating which variables, when multiplied by date, are useful predictors of price, as this would indicate which properties may be worth more when sold in the future.

## Location characterization

Since we are interested in the difference between rural and urban homes, we need to be able to classify homes as either rural or urban. By using prominent dividing features of the district like rivers and major roads we divided the location into two regions, urban and rural as seen in fig. 1. We now consider the distributions of ppua (price per unit area) for rural and urban homes separately. Looking at fig. 2 we see that the homes with the highest ppua are predominately urban while still being atypical compared to other urban homes. This *could* be explained by noting that certain types of properties, such as luxury apartments which have high ppua, are expected to be more common in urban neighborhoods than rural ones while still being relatively uncommon overall. Regardless of the explanation, it makes sense to transform ppua by taking the logarithm so that these outlier values don't influence our models and interpretations disproportionately. For the remainder of this paper, ppua will refer to log-transformed ppua. As a final note, the ppua of urban homes appears to be noticeably higher on average than that of rural homes as seen in fig. 3.

## Trends in the data

We now seek any other relationships between the explanatory variables and the response variable ppua. Consider first the effect of the sell month on ppua. Looking at fig. 4 it appears that ppua may fluctuate according to a sinusoidal pattern. But with that said we have rather limited data, spanning a period of only 12 months and looking at the mean ppua (fig. 5) does not reveal any pattern whatsoever. So although it is probably still worth exploring how seasonality affects ppua when fitting our models we should interpret results pertaining to the seasonality with a grain of salt.

At first glance it would appear that the age of a house has a quadratic relationship with ppua. But after separating the data into urban and rural, we see that both groups show a linear relationship between age and ppua. See fig. 6. The reason that when viewed together the data may have appeared quadratic is because rural homes decay in ppua faster than urban homes do with respect to age, so the lines intersect to form a v shape.

Yet again the initial look is deceptive when looking at fig. 7 which appears exponential in nature. However once divided into rural and urban groups we have a linear relationship with a small slope for urban homes, but still what seems like an exponential relationship for rural homes. One possible explanation for this difference is that the shape really is exponential but urban areas will have more MRT stations than rural

areas over a smaller footprint and so most homes will be closer to an MRT station and over this range of distances the relationship looks linear. Some rural homes may happen to be close to an MRT station but most of them will be farther away spread out across a larger area, allowing us capture the full shape. The fact that we took the log-transform of ppua does in fact help with this.

When urban and rural properties are taken together there is a linear trend of moderate positive slope between the number of nearby convenience stores and ppua, see fig. 8. When separated, the relationship becomes almost a constant one for urban homes while for rural homes the linear trend becomes more pronounced. This makes sense for similar reasons as the results about MRT stations made sense. Notice however that even for rural houses there is little difference between the ppua of houses with between 2 and 4 convenience stores. This could be explained by the fact that being close to 3 stores isn't practically any better than being close just 2 stores. Distance to the closest store may be a more useful feature. Perhaps the jump in ppua seen in rural home after being close to 5 or more stores is an artifact of having little data on these types of houses.

The fact that patterns keep emerging in the data when we split into the urban and rural categories is a good sign that we did a good job of location characterization. It also worth noting that there are no obvious relationships between any two of the explanatory variables.

### **Model Selection**

To determine the optimal number of variables to include in our model, we performed both forward and backward selection to determine which variable count range consistently performed well on different tests. We tested using three criteria: Mallow's Cp, Bayesian Information Criteria, and the Adjusted R-Squared. A benefit of using forward/backward selection is that potential colinearity between features will be implicitly handled since redundant features get discarded.

The best variable count according to Mallow's Cp is where the variable count is both close to the Mallow's Cp value and is small. Consulting fig. 9 we see that with forward selection a variable count of 9 as the smallest Cp value and its Cp value is 8.605 which is relatively close to 9, and with backward selection a variable count of 9 is the best because it has a Cp value of 8.542. Although a variable count of 10-15 have smaller Cp values for backward selection, their Cp values are not very close to their respective variable counts which makes these variable counts not as optimal. Both forward and backward selection suggest that 9 variable counts is optimal.

The best variable count according to BIC is the variable count with the smallest BIC value. According to fig. 10, with forward selection a variable count of 7 has the smallest BIC. While with backward selection a variable count of 8 has the smallest BIC value. In general, a variable count of 7-8 seems to be optimal for the BIC test.

The best value for Adjusted R-Squared is the variable count with the largest Adjusted R-Squared value. Consulting fig. 11 with forward selection a variable count of 17 has the largest Adjusted RSQ. Conversely, with backward selection a variable count of 14 has the largest Adjusted RSQ. Since forward and backward selection yielded different results, it is inconclusive whether 14 or 17 is the best variable count. According to both figures, it appears that any variable count greater than 8 seems to have a good adjusted R-Squared.

Overall, we would say that a variable count of 7-9 seems to consistently produce a good result according to the three criterias. To pick a variable count which is sound, we performed cross validation with variable counts of 7-9 and selected the variable count with the lowest Root Mean Squared Error (RMSE). After performing the cross validation, a variable count of 9 is selected. The summary for our best model is shown in fig. 12.

### **Leverage and Influence**

After selecting our model, we inspect the absolute residuals (see fig. 13) to check for outliers. There is one obvious outlier which, referring back to the price map, is very cheap compared to its neighbours. The nature of the sale may have been different. For instance, the buyer may have been in a hurry to sell, or it could have been a transaction between family or friends. To determine what influence this outlier may have had on the model, we created maps for leverage values as well as Cook's distances (see fig. 14 and fig. 15), and these metrics do not suggest that the extreme outlier had much influence. Notice in fig. 15 that the properties with the greatest leverage tend to be quite far away from other properties. With access to more data it may be reasonable to consider a three class split between urban/suburban/rural.

In addition to the extreme outlier, however, there are 5 other moderate outliers (defined as having absolute standardized residual greater than three) which do align to points in the graph having more influence. We repeated the model selection process, and found that while the forward/backward selection step yielded similar results after removing outliers, the final model selected could vary slightly. However, the general conclusion on which features were relevant did not change much. The best models found after removing outliers are summarized in fig. 16 and fig. 17.

### **Conclusion**

Our analysis of the real estate valuation data set revealed that the growth rate of property values is higher in urban areas compared to rural areas. It's worth mentioning that although the response variable is simply price per unit area, most of the explanatory variables in our model are interacting with the date variable allowing us to capture growth in real estate value over time. This finding suggests that investing in real estate in urban can yield a higher return on investment in the long run. Furthermore, our analysis showed that properties located closer to public transit systems in urban areas experience higher growth rates compared to those that are farther away. This observation could be attributed to the convenience and accessibility provided by public transit systems, making it easier for people to access job opportunities and amenities, thus increasing the demand for properties in those areas. Therefore, investing in properties close to public transit systems in urban areas could be a viable strategy for real estate investors looking to maximize their returns. On the other hand, we also found that distance-related features such as distance to the nearest MRT station, distance to the nearest convenience store, and distance to the city center, were less important in rural areas compared to urban areas. This may be because people living in rural areas are more likely to have their own cars and rely less on public transportation. Thus, the demand for properties in rural areas may be influenced by other factors such as the availability of natural resources, access to good schools, and quality of life. Overall, our analysis highlights the importance of location and accessibility to public transportation in the real estate market. Investing in urban areas close to public transit systems could offer higher returns, while investing in rural areas may require a different set of consideration.

## Figures

See the relevant figures below.

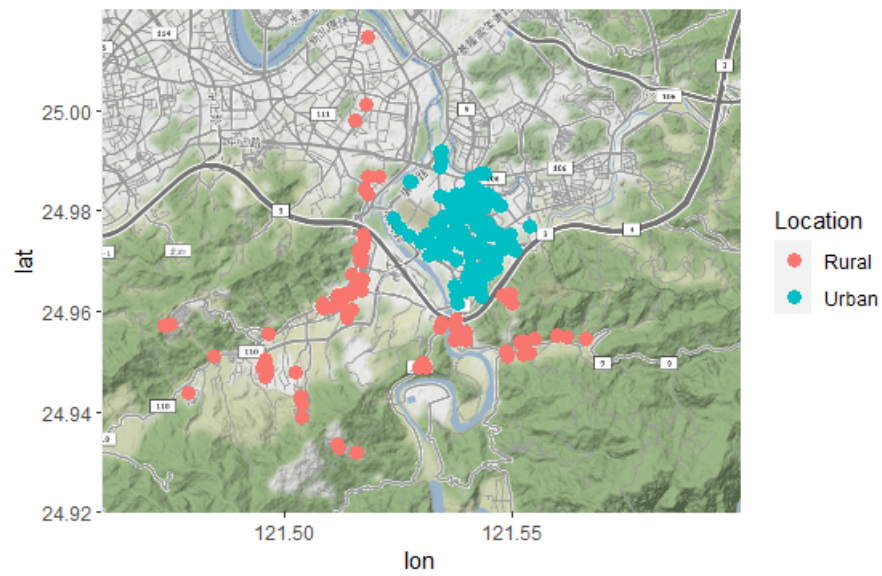


Figure 1: Xindian District divided into regions

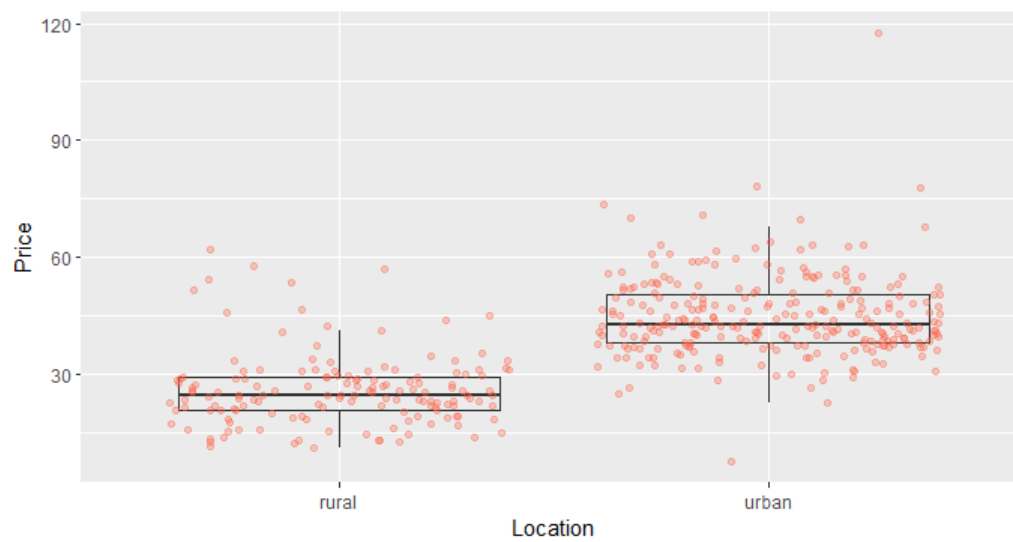


Figure 2: (non log) ppua distributions by location

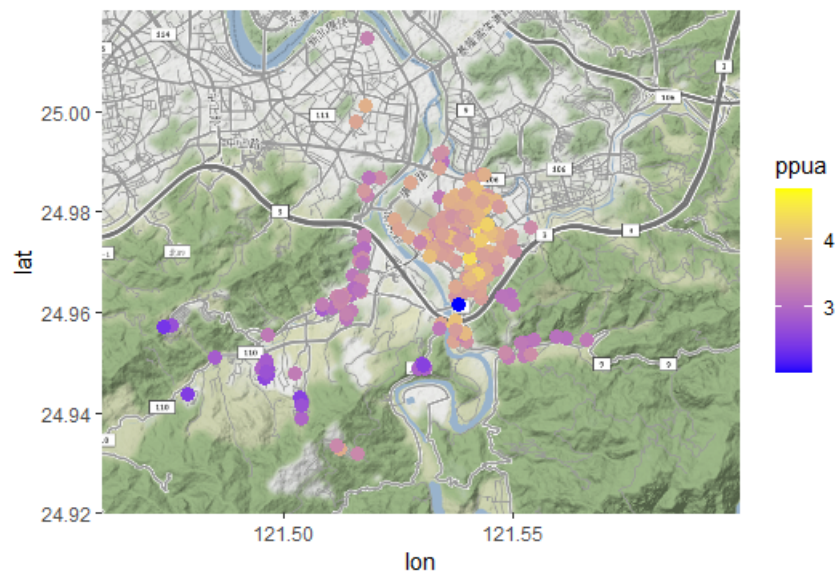


Figure 3: Xindian district by ppua

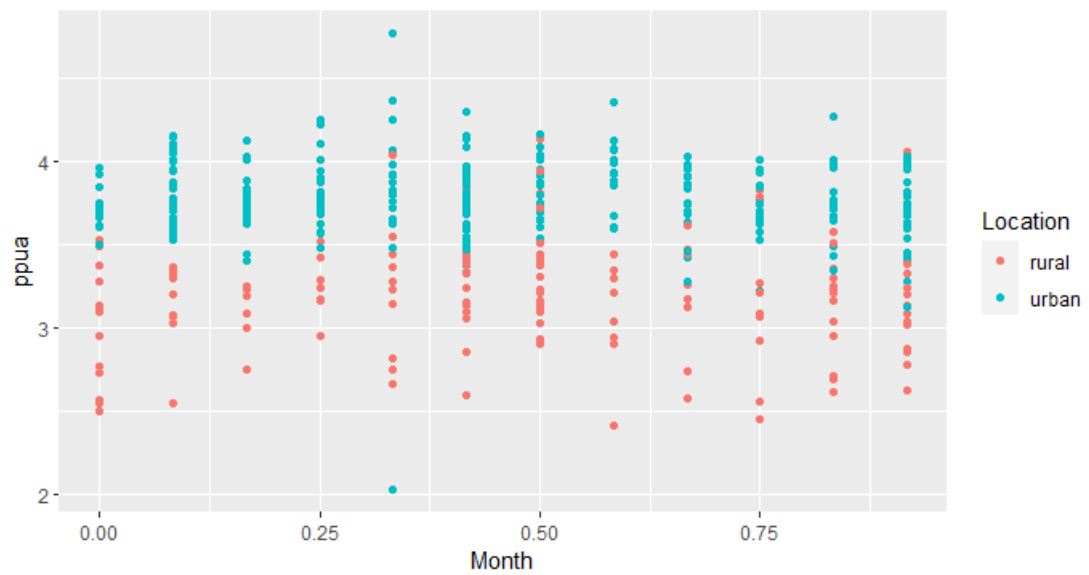


Figure 4: ppua by month



Figure 5: mean ppua by month



Figure 6: ppua vs age

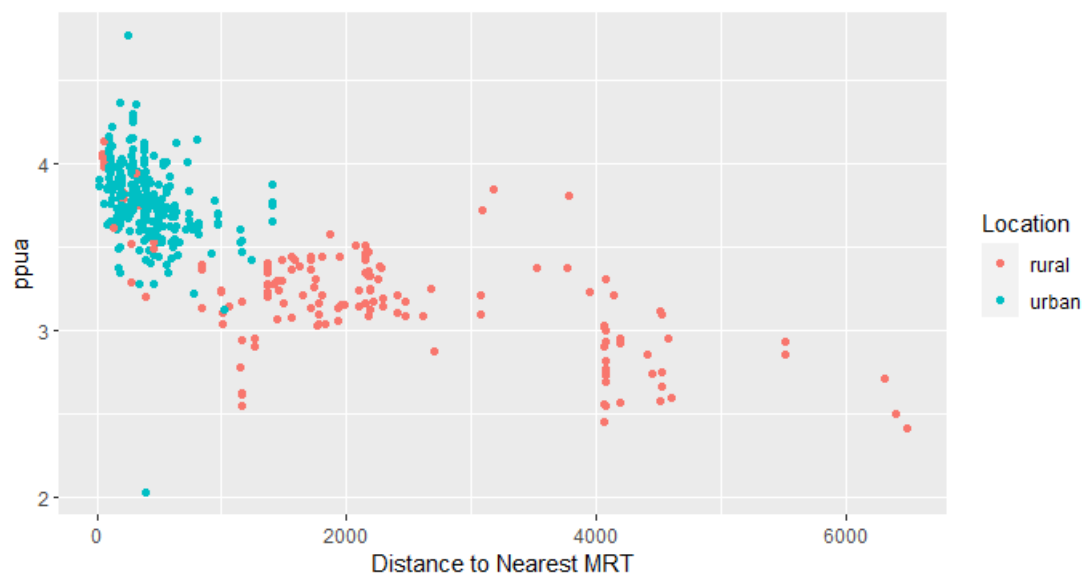


Figure 7: ppua vs distance to the near mrt

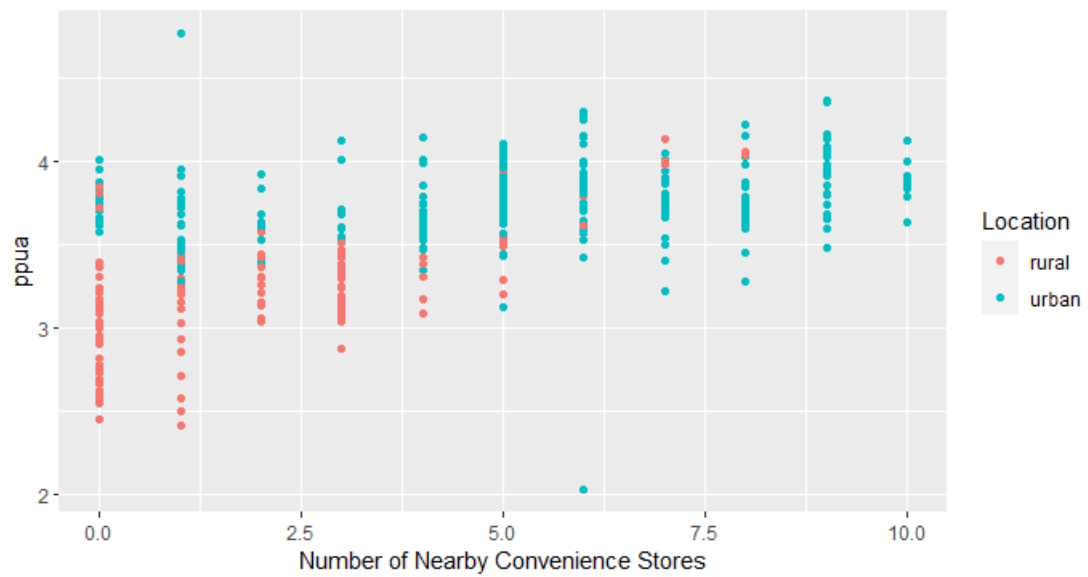


Figure 8: ppua vs number of nearby convenience stores



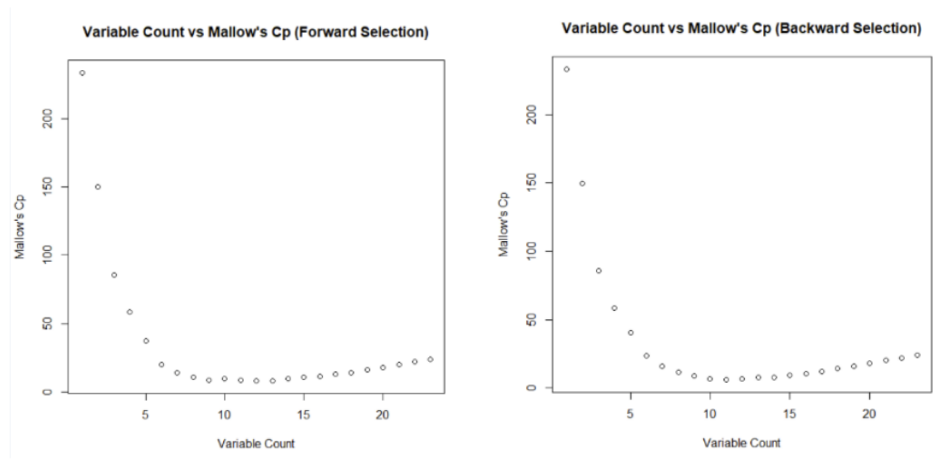


Figure 9: Mallows's Cp for forward and backward selection

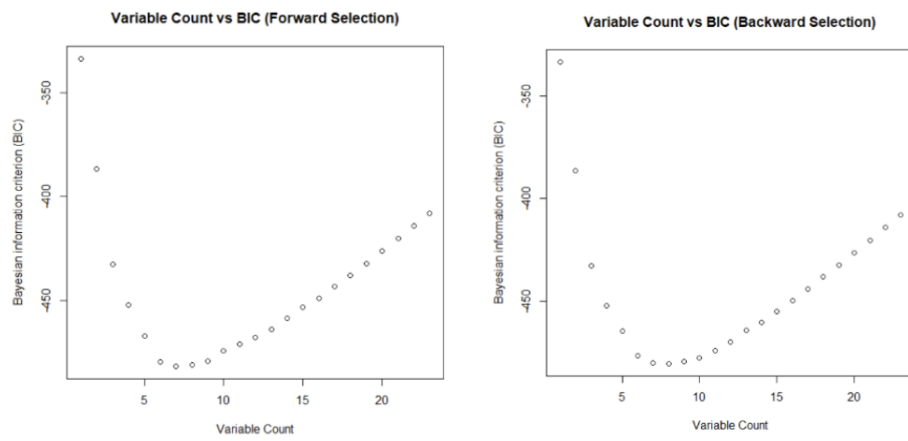


Figure 10: BIC for forward and backward selection

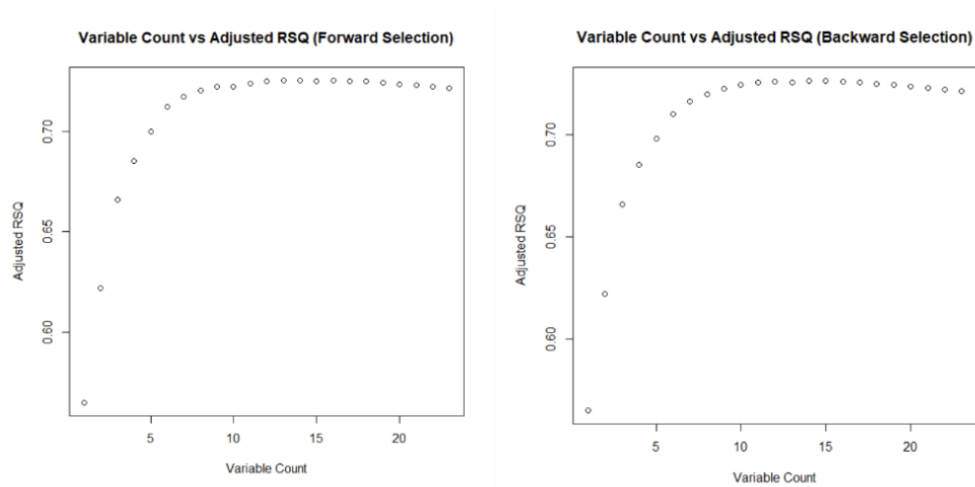


Figure 11: Adjusted  $R^2$  for forward and backward selection

Residuals:

|  | Min      | 1Q       | Median  | 3Q      | Max     |
|--|----------|----------|---------|---------|---------|
|  | -1.80149 | -0.10213 | 0.00349 | 0.09862 | 0.85938 |

Coefficients:

|                     | Estimate   | Std. Error | t value | Pr(> t ) |     |
|---------------------|------------|------------|---------|----------|-----|
| (Intercept)         | -6.320e+02 | 1.446e+02  | -4.371  | 1.67e-05 | *** |
| date                | 3.156e-01  | 7.182e-02  | 4.394   | 1.51e-05 | *** |
| age                 | -1.052e-02 | 2.351e-03  | -4.473  | 1.07e-05 | *** |
| mrt                 | -8.018e-05 | 1.694e-05  | -4.733  | 3.31e-06 | *** |
| stores              | 6.716e+01  | 2.938e+01  | 2.286   | 0.022914 | *   |
| 'date:is.urban'     | 2.877e-04  | 4.519e-05  | 6.367   | 6.63e-10 | *** |
| 'age:is.urban'      | 4.026e-03  | 2.664e-03  | 1.511   | 0.131645 |     |
| 'mrt:date:is.urban' | -1.143e-07 | 3.299e-08  | -3.465  | 0.000602 | *** |
| 'stores:date'       | -3.333e-02 | 1.459e-02  | -2.283  | 0.023056 | *   |
| 'stores:is.urban'   | -6.397e-02 | 1.406e-02  | -4.551  | 7.58e-06 | *** |

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Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 0.216 on 322 degrees of freedom

Multiple R-squared: 0.7172, Adjusted R-squared: 0.7093

F-statistic: 90.75 on 9 and 322 DF, p-value: < 2.2e-16

Figure 12: Summary of the best model

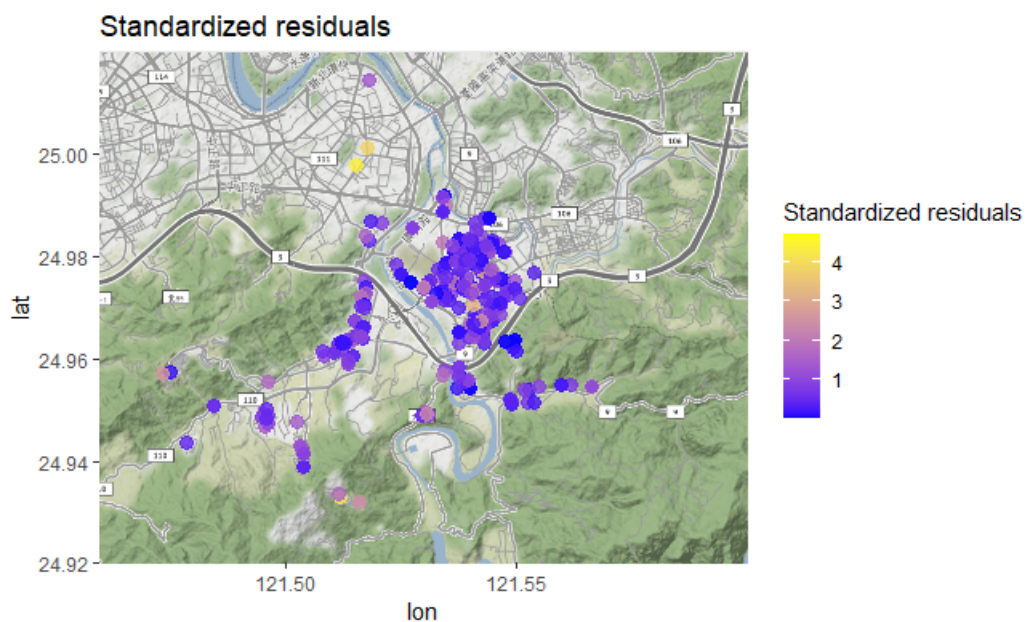


Figure 13: Standardized residuals

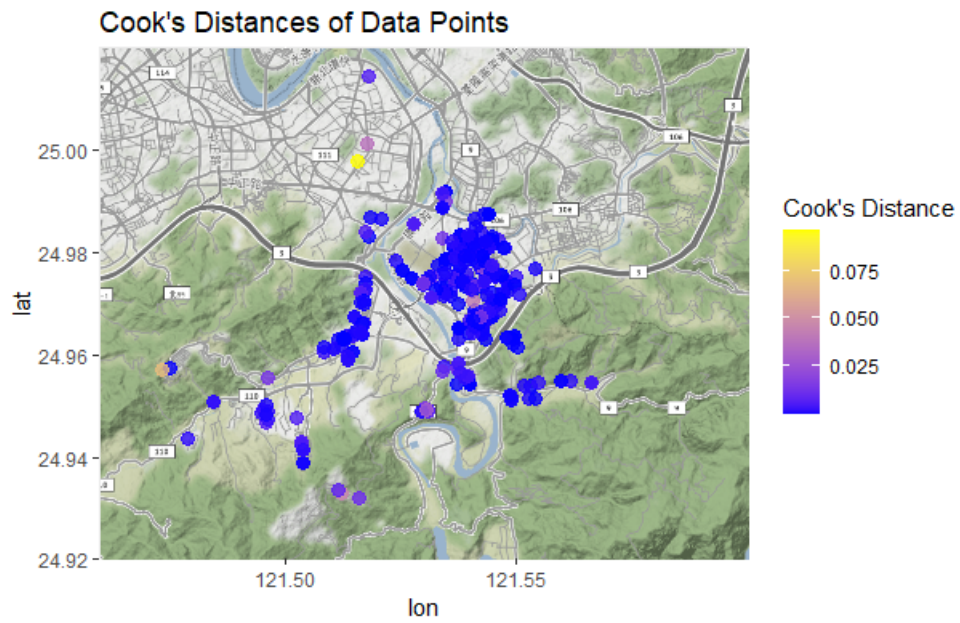


Figure 14: Cook's distance

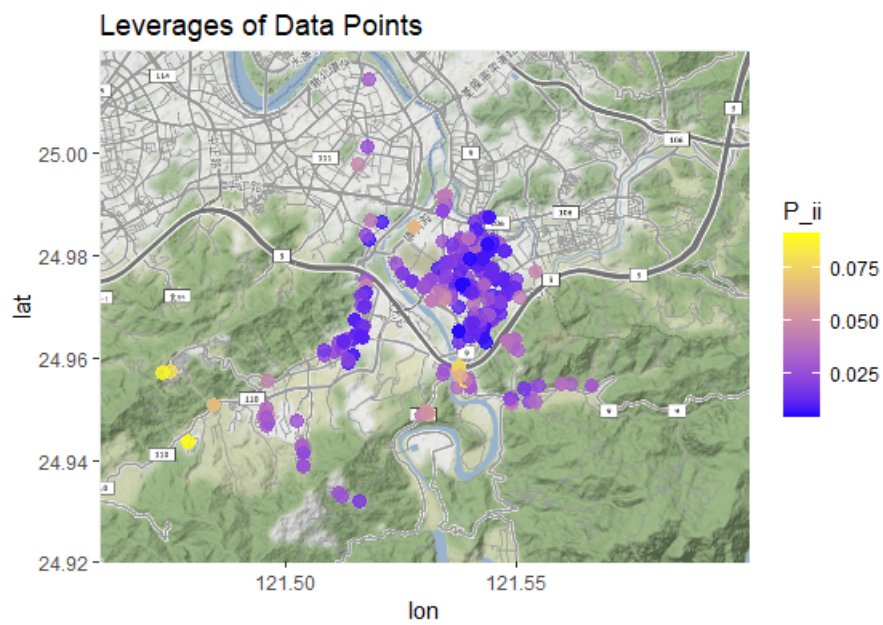


Figure 15: Leverage

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Call:
lm(formula = as.formula(paste("log(price) ~", paste(show.best.variables(subset,
variable.count), collapse = "+"))), data = full.df.train)

Residuals:
    Min       1Q   Median       3Q      Max
-0.52200 -0.11056  0.00297  0.08976  0.80362

Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)  -5.476e+02  1.230e+02  -4.453 1.17e-05 ***
date          2.737e-01  6.108e-02   4.481 1.03e-05 ***
age          -1.086e-02  2.046e-03  -5.309 2.07e-07 ***
mrt          -8.240e-05  1.344e-05  -6.133 2.53e-09 ***
stores        5.487e+01  2.442e+01   2.247  0.02533 *
'date:is.urban' 2.474e-04  3.715e-05   6.660 1.19e-10 ***
'age:is.urban'  4.854e-03  2.293e-03   2.116  0.03509 *
'mrt:date:is.urban' -8.755e-08  2.785e-08  -3.144  0.00182 **
'stores:date'   -2.722e-02  1.213e-02  -2.244  0.02550 *
'stores:is.urban' -5.232e-02  1.155e-02  -4.529 8.38e-06 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 0.185 on 321 degrees of freedom
Multiple R-squared:  0.769,    Adjusted R-squared:  0.7625
F-statistic: 118.7 on 9 and 321 DF,  p-value: < 2.2e-16

```

Figure 16: Summary of the best model after removing the most extreme outliers

```

Call:
lm(formula = as.formula(paste("log(price) ~", paste(show.best.variables(subset,
variable.count), collapse = "+"))), data = full.df.train)

Residuals:
    Min       1Q   Median       3Q      Max
-0.49132 -0.09697  0.00571  0.09669  0.61094

Coefficients:
                Estimate Std. Error t value Pr(>|t|)
(Intercept)    3.406e+00  5.547e-02  61.406 < 2e-16 ***
age            -1.466e+01  4.023e+00  -3.645 0.000312 ***
mrt            -6.593e-02  4.794e-02  -1.375 0.170032
'age:date'      2.618e-04  3.440e-05   7.611 3.13e-13 ***
'age:is.urban'  7.279e-03  1.998e-03   3.643 0.000315 ***
'age:is.urban'  4.772e-03  2.121e-03   2.250 0.025165 *
'mrt:date'      3.270e-05  2.381e-05   1.373 0.170632
'mrt:date:is.urban' -7.481e-08  2.456e-08  -3.046 0.002514 **
'stores:date'   3.736e-05  4.765e-06   7.840 6.92e-14 ***
'stores:is.urban' -6.479e-02  1.072e-02  -6.041 4.29e-09 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 0.1665 on 317 degrees of freedom
Multiple R-squared:  0.8218,    Adjusted R-squared:  0.8167
F-statistic: 162.4 on 9 and 317 DF,  p-value: < 2.2e-16

```

Figure 17: Summary of the best model after removing all outliers