

CS 280 - Week 2

Question 1:

Prescriptive rule: tech companies pay tax to their government.

Descriptive rule: people upgrade their smartphone after one year.

Question 2:

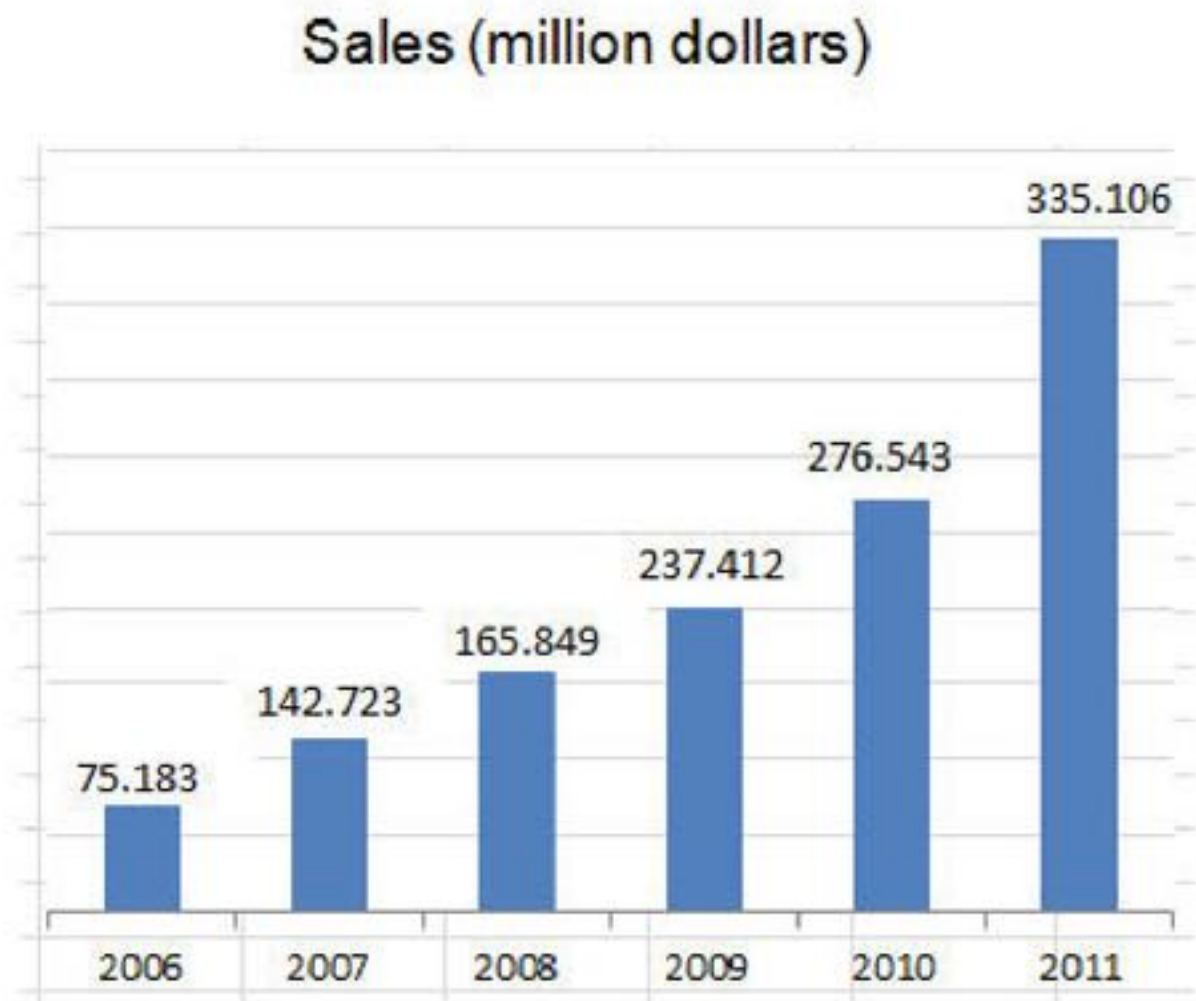
I bought a new pair of earbuds from a famous brand with an expensive price tag. I really liked it even though I read about negative reviews and complains about it because I thought the earbuds I owned was unique so nothing bad could happen with it (post-purchase rationalization). After a couple months, that earbuds was broken because it got wet from my sweat even though it was advertised that it is waterproof.

Question 3:

In one of his tweet, Donald J. Trump attacked Obama for his missiles dealings with Iran. It was a true argument. However, he used it after confirming that he didn't have deals with Russia. Therefore, instead of explaining the accusation, by using Red Herring, he attacked Obama, which led readers to a different direction away from the accusation against him.

Reference: <https://medium.com/@chelseaninaursin/trump-tweets-as-examples-of-common-logical-fallacies-b01492932bdc>

Question 4:



In this graph, numbers on top of each bar do not match with the length. The differences in bars' length do not correspond to the differences in the numbers on top of them. It is intentionally misleading. Even though the numbers are used in decimal places which impresses readers that the data is precise, the bar chart deceives readers that the sales increases rapidly (based on the numbers, the sales increases but not as much as the how they are represented visually).

Reference: <https://www.forbes.com/sites/naomiobbins/2012/02/16/misleading-graphs-figures-not-drawn-to-scale/2/>

Question 5:

The closest match to my personality type on Enneagram scale is Enneagram Type 5 - The Investigator. I am scientifically oriented with artistic inclinations. Enneagram type 5 also describes closely my personality: type 5 people feel little need to change their beliefs to match the majority opinion. However, there is one typical behaviour which does not match my behaviour. According to the scale, type 5 people essentially fear that they don't have enough inner strength to face life, so they tend to withdraw into the safety of the mind where they can mentally prepare for their emergence into the

Bao D. Cao
200363431

world. Although I tend to live in the realm of thought, I am not afraid that I don't have enough strength to face life. When I have to experience something that I am unable to prepare for, I usually stop thinking and just go for it because I am aware that thinking cannot help but create more fear.

Reference: <https://www.eclecticenergies.com/enneagram/type5>