



Consulting
Staffing
Support

Answers that fit

Highland Advancement Solutions is a full-service consultancy helping non-profit organizations with all aspects of their development and/or advancement operations.

Since its founding in 2010, Highland has helped many institutions improve their data and fundraising operations.

Utilizing Best Practice methodologies, Highland professionals advise, train, and facilitate development policies and procedures. We complete needs assessments and CRM conversions, perform data and operations audits, serve as outsourced advancement services staff (to include gift processing), and holistically support the maturation of the fundraising enterprise.

Highland partners with trusted industry experts to provide stellar solutions for ancillary services as well. Some of the best-known names in the industry are trusted Highland partners.

Highland staff are experts in *The Raiser's Edge*, *RENXT*, *OLX*, and *Little Green Light*. We work with many other CRM platforms as well in aiding clients to find 'answers that fit'.



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SERVICES

Consulting:

- Operations enhancement
- Training
- Talent assessment & searches
- PCI, PII Compliance

Outsourcing:

- Gift Processing and acknowledgments
- Event registrations
- Membership record management
- Bio Records updates
- List management
- Data integrity maintenance
- Reporting – KPI's, Crystal Reports
- Financial Reconciliation
- External data integration

Audits:

- Database field optimization and integration
- Process efficiency
- Operations overall

Needs Assessments:

- CRM Solutions
- Ancillary services
- Accessory systems