

Experience

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| 2015 – Present | Dell | Austin, TX |
| | Director, Sustainability Innovation & Strategy (Jan 2020 - present) | |
| | <ul style="list-style-type: none"> • Standing up sustainability innovation capability: Responsible for achieving 2030 sustainability goals through innovative technology breakthroughs; results so far: developed & aligned on North Star strategy, inked 2 partnerships and formed core teams | |
| | Chief of Staff to CTO, Product & Operations (June 2019 - Dec 2019) | |
| | <ul style="list-style-type: none"> • Strategic Leadership: Exploratory role to move in to CTO org, ran highly strategic initiatives and was part of staff leadership efforts to roll out a new capability to deliver differentiated solutions | |
| | Director, Global Operations Strategy (2015 - May 2019) | |
| | <ul style="list-style-type: none"> • Cross-functional Collaboration & Execution: Led a cross-functional team to transform operating models in Product & Operations through automation & cognitive technologies <ul style="list-style-type: none"> ◦ Recognized as “Dell Rock Star” - select people leaders performing above par • Planning & Operations: Built a digital transformation org and ran it as a “startup”; results: established governance, delivered over 350 automation apps saving \$9M/yr • Partnership Development: Worked directly with the CTO to assess 5G telecom market, recommended trials with AT&T which was approved and led to valuable form factor insights • Executive Consensus: Led efforts to design key customer experiences and prioritize capabilities to be acquired by the Global Business Service (GBS) org, and produced a roadmap for the 2022 Vision | |
| 2014 – 2015 | L.E.K. Consulting | Los Angeles, CA |
| | Strategy Consultant | |
| | <ul style="list-style-type: none"> • Strategy: Advised a leading private equity firm to invest in a “Netflix for magazines” app and delivered a market model which was leveraged in the acquisition process • Marketing: Developed use cases, evaluated strategic prospects and assessed key market segments to roll out a large pharmaceutical firm’s new packaging platform | |
| 2013 – 2014 | Apple | Cupertino, CA |
| | Global Supply Manager | |
| | <ul style="list-style-type: none"> • Managed \$50M module for MacBook collaborating across design, materials, finance, marketing and operations teams and on-boarded 10+ new suppliers with on-time ramps and >\$10M+ discounts • Launched the force touch trackpad module (first-to-market across personal computing devices) | |
| 2007 – 2013 | Stryker Endoscopy , a medical device corporation | San Jose, CA |
| | Various Engineering Roles, OEM Partnerships, General Surgery & Arthroscopy | |
| | <ul style="list-style-type: none"> • Led cross-functional teams developing 6 new products & partnerships generating \$35M per year • Co-Inventor, EMI Shield for Xenon Medical Lamp – Decreased failures in operating room by 70% | |
| 2006 – 2007 | CEMEX Inc. , a vertically integrated building materials and mining corporation | Houston, TX |
| | Process Engineer/Commodity Specialist | |
| | <ul style="list-style-type: none"> • Achieved \$2M savings using innovative “Buffet vs A la carte” sourcing of chemical commodities | |
| Education | University of California, Berkeley, Haas School of Business | |
| | Master of Business Administration, May 2014 | |
| | <ul style="list-style-type: none"> • Co-Founder, Haas Impact Investing Network, first-ever social venture capital initiative at Haas | |
| | University of Cincinnati, Materials Science & Engineering | |
| | Master of Science, March 2006 | |
| | <ul style="list-style-type: none"> • 1 patent issued, 4 patents pending for developing organic coatings that replace carcinogens | |
| | Periyar University, Chemical Engineering, Salem, India | |
| | Bachelor of Technology, June 2002 | |