



# Harsh Agarwal

Masters in Business Administration  
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## EDUCATION

Degree/Certificate	Institute/Board	CGPA/Percentage	Year
M.B.A.	Indian Institute of Technology, Kanpur	8.73 (Aggregate)	2026
B.Tech., Mech	Birsa Institute of Technology, Sindri	8.57	2022
Senior Secondary	C.B.S.E.	87.40%	2018
Secondary	C.B.S.E.	9.2	2016

## EXPERIENCE

### Lets Transport

May 2025 - July 2025

General Management Intern - Summer Internship

Bangalore, India

- Collected, cleaned, and structured raw operational data from Excel reports, FO App logs, and CT trackers to build a unified dataset covering 25,000+ trips.
- Built analytical reports in Excel and Power BI to track city-wise, vendor-wise, and client-wise KPIs such as payout accuracy, penalty ratios, POD delay patterns, and TAT deviations.
- Diagnosed 100+ lakhs annual leakages analysis of platform fee inconsistencies across Excel/FO App.
- Mapped end-to-end payment lifecycle for Upcountry B2C ops and identified TAT delays across 5+ stages.
- Proposed softcopy-first POD flow, reducing invoicing TAT by 2 days through cross-functional team.

### Vedanta Limited

Aug 2022 - June 2023

Assistance Manager - Full time

Goa, India

- Investigated high-decibel fan noise and implemented mechanical fixes, reducing sound levels by 8 dB
- Supervised 4–20 technicians across shifts, resolving equipment breakdowns with minimal downtime
- Led a Lean Six Sigma DMAIC project to optimize hydraulic pipelines, reducing oil usage and saving 60K/month

## PROJECTS

### Predicting Employee Absenteeism – Statistical Modelling & ML

March 2025

Tools: [Excel, Power BI]

- Built a logistic regression model to predict employee absenteeism by cleaning and engineering HR data across demographic, behavioral, commute, and medical variables.
- Performed EDA and feature selection, identified high-impact drivers (disciplinary issues, medical categories, BMI, age), and translated findings into actionable HR recommendations.

## SKILLS

◦ **Technical Skills:** SQL,Power BI, Excel

◦ **Management Skills:** Marketing, GTM, Operations, Supply Chain Optimization, Consulting

◦ **Tools:** Power BI, Excel, Power Query, MS Teams, Canvas, Power Point, Tableau (Basic)

## CERTIFICATIONS

◦ **Great Learning** , Data Visualization with Power BI

Oct 2024

◦ **PWC**, Data-driven Decision Making

Dec 2024

## ACHIEVEMENTS

- Secured 1st position in the Healthcare Network Application case study competition organized by OceanM
- 1st Runner-up in FULCRUM 2024- A national level case competition on Consulting organized by XLRI

## POSITIONS OF RESPONSIBILITY

◦ **Logistics and Operations Head,**

GCC Innovation Summit 2025 , IITK

July 2025 - Present

## INTEREST AND Hobbies

Cricket Geopolitics Table Tennis Anime