

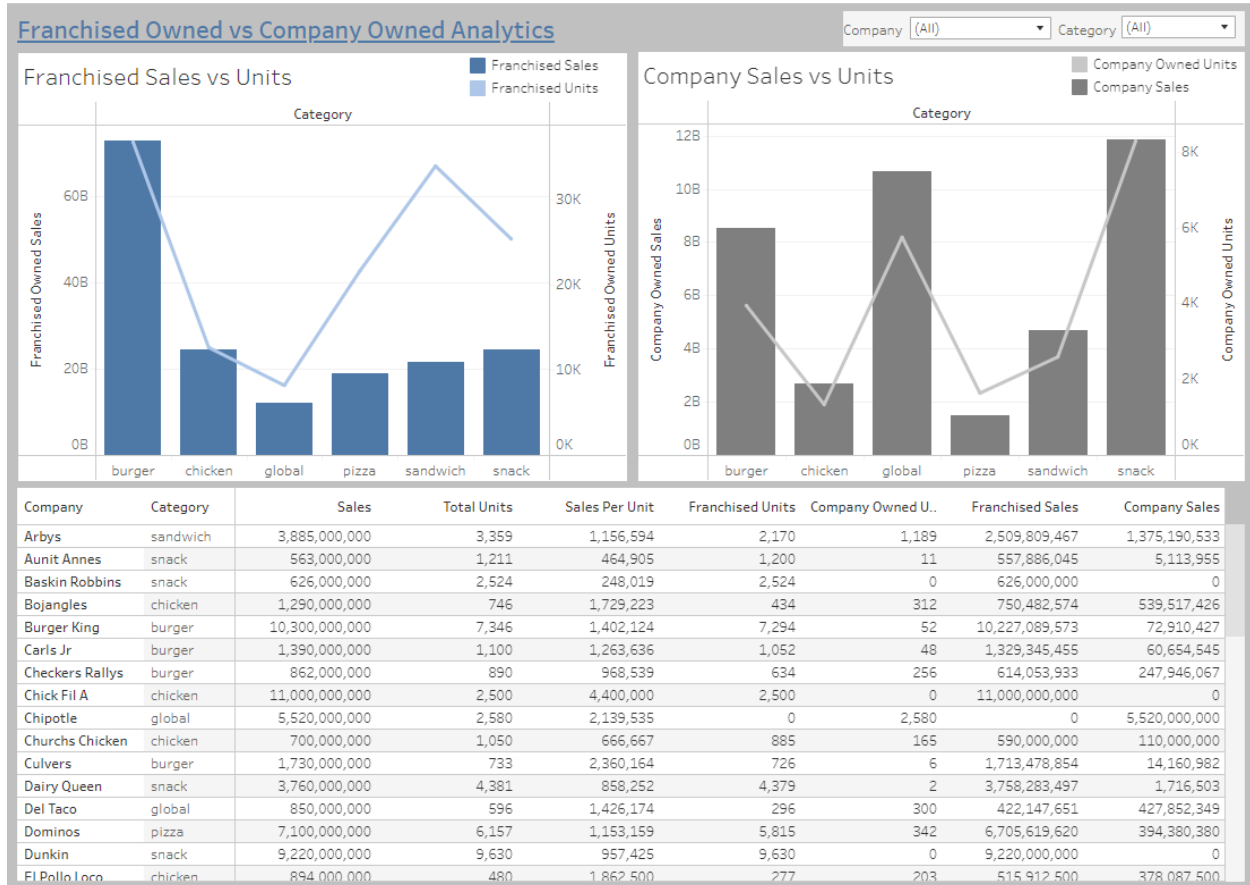
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[Dashboard 1 Link](#)



[Dashboard 2 Link](#)

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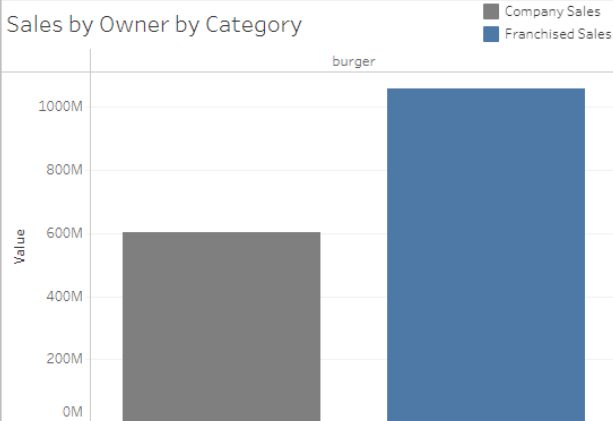
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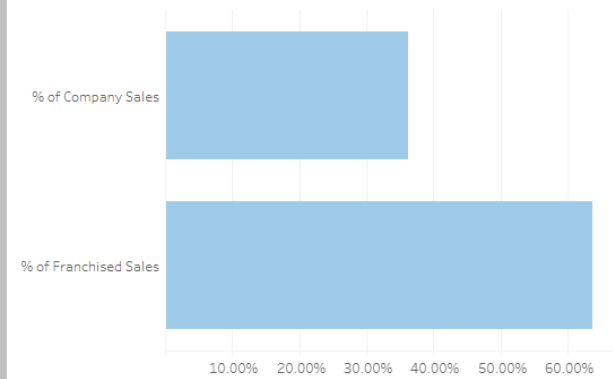
Franchised Owned vs Company Owned Analytics

Company Category

Sales by Owner by Category



Percent of Sales by Owner



Company	Category	Sales	Total Units	Franchised Sales	Company Sales	% of Franchised Sales	% of Company Sales	% Change in Units
Arbys	sandwich	3,885,000,000	3,359	2,509,809,467	1,375,190,533	64.60%	35.40%	0.89%
Aunit Annes	snack	563,000,000	1,211	557,886,045	5,113,955	99.09%	0.91%	-1.65%
Baskin Robbins	snack	626,000,000	2,524	626,000,000	0	100.00%	0.00%	-1.03%
Bojangles	chicken	1,290,000,000	746	750,482,574	539,517,426	58.18%	41.82%	-1.34%
Burger King	burger	10,300,000,000	7,346	10,227,089,573	72,910,427	99.29%	0.71%	0.22%
Carls Jr	burger	1,390,000,000	1,100	1,329,345,455	60,654,545	95.64%	4.36%	-1.91%
Checkers Rallys	burger	862,000,000	890	614,053,933	247,946,067	71.24%	28.76%	0.45%
Chick Fil A	chicken	11,000,000,000	2,500	11,000,000,000	0	100.00%	0.00%	5.20%
Chipotle	global	5,520,000,000	2,580	0	5,520,000,000	0.00%	100.00%	5.04%
Churchs Chicken	chicken	700,000,000	1,050	590,000,000	110,000,000	84.29%	15.71%	-3.33%
Culvers	burger	1,730,000,000	733	1,713,478,854	14,160,982	99.05%	0.82%	6.28%
Dairy Queen	snack	3,760,000,000	4,381	3,758,283,497	1,716,503	99.95%	0.05%	-0.57%
Del Taco	global	850,000,000	596	422,147,651	427,852,349	49.66%	50.34%	2.68%
Dominos	pizza	7,100,000,000	6,157	6,705,619,620	394,380,380	94.45%	5.55%	4.11%
Dunkin	snack	9,220,000,000	9,630	9,220,000,000	0	100.00%	0.00%	0.44%
El Pollo Loco	chicken	894,000,000	480	515,912,500	378,087,500	57.71%	42.29%	0.83%