

Carl Ellis

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WORK EXPERIENCE

C and S Ellis CO LTD

Feb 2017 – Present

Self-employed company director

Glenrothes, Scotland

- C and S Ellis CO is a company selling Scentsy fragrances for the home.
- As company director, I oversee our core strategies, sales targets and administration.
 - 1 million pounds of product sold in years 2020 and 2021
 - Achieving and maintain highest consultant level within Scentsy which only the top 2% of consultants achieve.
- Completing all administration responsibilities including but not limited to liaising with accountants and managing payroll for the company.

BrightHouse

Nov 2003 – Feb 2017

Started as a sales advisor then promoted to store manager

Various, UK

- Meeting and exceeding challenging sales targets.
- Recruiting, training, supervising and appraising staff.
- Managing budgets.
- Dealing with customer queries and complaints.
- Overseeing pricing and stock control.
- Maintaining statistical and financial records
- Ensuring FCA guidelines were met
- Helping customers who had fell behind with payments
- Extensive experience in the credit lending industry

EDUCATION

Parklands high school

1998 - 2003

G.C.S.E in below subjects

Liverpool, UK

Mathematics, grade C

Science (double award) grade C

English grade C

English literature grade C

Business and communication grade C

Mathematics statistics grade C

N.V.Q level 2 retail

SKILLS & INTERESTS

- **Skills** strategic planning, strategic partnerships, customer service, communication and management of a team of ten people, time management, problem solver, organization, target oriented, responsibility, honest trustworthy and reliable.
- **Interests:** Football, F1, running, indoor cycling, swimming, sustainability, politics, travelling