# Dr. Carl Heese

Assistant Professor of Economics University of Vienna

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### Office Contact

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#### **Personal Information**

Citizenship: German. Married. One child.

## **Research Positions and Visits**

09/20-now	Assistant Professor in Economics, University of Vienna
08/2019-06/2020,	Exchange Scholar, Yale University, USA
01/2019-03/2018	
01/2018-08/2020	Research Fellow, Collaborative Research Center TR 224, Universities Bonn and Mannheim
05/2017-07/2017	Visiting Ph.D student, London School of Economics and Political Science, UK

## **Education**

2014-2020	Dr.rer. pol. in Economics (summa cum laude), University of Bonn
	M.Sc. in Economics, <i>University of Bonn</i>
2007-2012	M.Sc. in Mathematics (with distinction), University of Münster
	B.Sc. in Economics, <i>University of Münster</i> ;

## **Non-Academic Work Experience**

2013-2014 Financial Consultant, Nagler & Company: projects in the finance and risk management

units of major investment banks in Frankfurt and London

Spring 2012 Intern, Accenture GmbH

### Working Papers (click on it for the paper)

- 1. Information Frictions and Opposed Political Interests
- 2. The Equilibrium Coordination Problem in Elections with Costly Information
- 3. Persuasion and Information Aggregation in Elections (with Stephan Lauermann, Uni Bonn)
- 4. Enforce and Inform: The Power of Collective Action
- 5. Fishing for good news: Motivated Information Acquisition (with Si Chen, Uni Vienna)
- 6. Selecting Candidates: the value of non-uniform tests and self-reports
- 7. Social Learning with State-Dependent Observations

## Work in Progress

- 8. Information Design and Image Concerns (with Shuo Liu, Peking University)
- 9. Persuasion in Elections with Participation Cost (with Stephan Lauermann)
- 10. Strategic Understatements (with Deniz Kattwinkel, University College London)
- 11. Sequential Costly Recommendations (with Helene Mass, Uni Bonn)

## Refereeing

American Economic Review, Journal of Economic Theory, Games and Economic Behaviour, Economic Theory, Social Choice and Welfare, Journal of Economic Behavior and Organization

#### Grants

2020 Grant from the Graf Hardegg foundation for the project "Enforce and Inform: the Power

of Collective Action"

2019 7,200 EUR research funding for the project "Motivated Information Acquisition in Social

Decisions" from the Collaborative Research Center (CRC) TR 224 through project A1

#### **External Presentations**

2023	ASSA 2023 Annual Meeting, scheduled
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2022 Wallis Institute Annual Conference on Political Economy, Rochester (scheduled)

Joint theory seminar of the Hongkong universities (scheduled)

2021 University of Graz

2020 Young Economists Conference (YES), University of Pensylvannia

Econometric Society World Congress, Econometric Society and Bocconi University,

Conference on Mechanism and Institution Design, AAU Klagenfurt,

2019 Wallis Institute Annual Conference on Political Economy, Wallis Institute Rochester,

Microeconomic Theory Lunch, Yale University

International Conference on Game Theory, Stony Brook Center for Game Theory

SAET Conference, Society for Advancement of Economic Theory

Conference on Economic Design of SED, Hungarian Academy of Science

2018 Yale Theory Breakfast, Yale University

European Doctoral Program Annual Jamboree, European University Institute (EUI)

North-American Summer Meeting of the Econometric Society, UC Davis

SAET Conference, Society for Advancement of Economic Theory

European Summer Meeting of the Econometric Society, University Cologne

LSE PhD Seminar, London School of Economics and Political Science

2017 European Winter Meeting of the Econometric Society, Barcelona Graduate School of Economics

European Doctoral Program Annual Jamboree, University Pompeu-Fabra

27th Jerusalem Summer School in Economic Theory (poster), The Hebrew University of Jerusalem.

### **Teaching Experience**

2020-2022	University of Vienna, Introduction to Microeconomics (undergrad), Main Instructor
2020-2022	University of Vienna, Collective Choice (Research Masters), Main Instructor

2019- 2020 Certificate of College Teaching Preparation (CCTP) from the Poorvu Center at Yale

University

spring 2020 Yale University, Game Theory (undergrad), Teaching Fellow

fall 2019 Yale University, Introduction to Corporate Finance (undergrad), Teaching Fellow

summer 2017-2019 University Bonn, Collective Choice (undergrad), Teaching Assistant

fall 2017 University Bonn, Mathematics for Economists (grad), Teaching Assistant