

# Dr. Carl Heese

Assistant Professor of Economics  
University of Vienna

<https://carlheese.github.io/>  
carl.heese@univie.ac.at  
Mobile: +43 677 63699700

**Office Contact:** Department of Economics, University of Vienna, Oskar-Morgenstern-Platz 1, 1090 Vienna

**Personal Information:** Citizenship: German. One child.

## Education

2014-2020 Dr.rer. pol. in Economics (summa cum laude), *University of Bonn*  
M.Sc. in Economics, *University of Bonn*  
2007-2012 M.Sc. in Mathematics (with distinction), *University of Münster*  
B.Sc. in Economics, *University of Münster*;

## Research Positions and Visits

09/20-now Assistant Professor in Economics, *University of Vienna*  
2018-2020 Research Fellow, *Collaborative Research Center TR 224, Universities Bonn and Mannheim*  
2019-2020 Exchange Scholar, *Yale University, USA*  
2018 (3 months) Exchange Scholar, *Yale University, USA*  
2017 (3 months) Visiting Ph.D student, *London School of Economics and Political Science, UK*

## Non-Academic Work Experience

2013-2014 Management Consultant in the financial industry, Nagler & Company

## Working Papers (click on it for the paper)

1. Information Frictions and Opposed Political Interests
2. The Equilibrium Coordination Problem in Elections with Costly Information
3. Persuasion and Information Aggregation in Elections (with Stephan Lauermann, Uni Bonn), **R & R at JPE**
4. Enforce and Inform: The Power of Collective Action
5. Information Design and Image Concerns (with Shuo Liu, Peking University)
6. Fishing for good news: Motivated Information Acquisition (with Si Chen, Vienna), **Reject and Resubmit at AEJ:Micro**
7. Selecting Candidates: the value of non-uniform tests and self-reports
8. Social Learning with State-Dependent Observations

## Work in Progress

9. Persuasion in Elections with Participation Cost (with Stephan Lauermann)
10. Persuasion of a Continuum
11. Strategic Understatements (with Deniz Kattwinkel, University College London)
12. Sequential Costly Recommendations (with Helene Mass, Uni Bonn)

## Refereeing

American Economic Review, Journal of Economic Theory, Games and Economic Behaviour, Economic Theory, Social Choice and Welfare, Journal of Economic Behavior and Organization

## Departmental Service

Supervision of Bachelor and Master thesis; Production of a video about the department for fly-out candidates; Chairing of Master defenses in the business and economics department.

## Teaching Experience

2020-2022	University of Vienna, Introduction to Microeconomics for business students (Bachelors)
2020-2022	University of Vienna, Collective Choice (Bachelors and Research Masters)
2019- 2020	<b>Certificate of College Teaching Preparation (CCTP) from the Poorvu Center at Yale University</b>
spring 2020	Yale University, Game Theory (Bachelors), Teaching Assistant
fall 2019	Yale University, Corporate Finance for business students (Bachelors), Teaching Assistant
summer 2017-2019	University Bonn, Collective Choice (Bachelors), Teaching Assistant
fall 2017	University Bonn, Mathematics for Economists (Masters), Teaching Assistant

## Grants

2020	Grant from the Graf Hardegg foundation for the project “Enforce and Inform: the Power of Collective Action”
2019	7,200 EUR research funding for the project “Motivated Information Acquisition in Social Decisions” from the Collaborative Research Center (CRC) TR 224 through project A1

## External Presentations

2023	ASSA 2023 Annual Meeting (scheduled)
2022	Joint theory seminar of the Hongkong universities (scheduled) <b>Wallis Institute Annual Conference on Political Economy</b>
2021	University of Graz
2020	Young Economists Conference (YES), University of Pennsylvania Econometric Society World Congress Conference on Mechanism and Institution Design
2019	<b>Wallis Institute Annual Conference on Political Economy</b> Microeconomic Theory Lunch, Yale University International Conference on Game Theory, Stony Brook SAET Conference Conference on Economic Design of SED
2018	Yale Theory Breakfast, Yale University European Doctoral Program Annual Jamboree, European University Institute (EUI) North-American Summer Meeting of the Econometric Society SAET Conference European Summer Meeting of the Econometric Society LSE PhD Seminar, LSE
2017	European Winter Meeting of the Econometric Society European Doctoral Program Annual Jamboree, University Pompeu-Fabra 27th Jerusalem Summer School in Economic Theory (poster).

## References

*Stephan Lauermann*  
University of Bonn  
s.lauermann@uni-bonn.de

*Daniel Krähmer*  
University of Bonn  
krahmer@hcm.uni-bonn.de

*Karl Schlag*  
University of Vienna  
karl.schlag@uni-vienna.de