

Arms and Alliances

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Introduction

How can states increase their security in international relations? States can augment their material capabilities and security through spending more on arms, or forming new alliances. Because states can use either arms or alliances to gain security, they can replace one policy with another. To reap economic and political dividends, states will often substitute alliances for arms, reducing their own defense effort as they gain the support of other states.

Two strands of academic inquiry expect that alliance formation will lead to reduced arms spending. Theories of arms and alliances start with the premise that the two are substitute goods and increasing alliance ties will lead to decreasing reliance on arms (Morrow, 1993; Sorokin, 1994; DiGiuseppe and Poast, 2016). Economic theories of alliances predict that small states will reduce defense effort and free-ride on the protection of more powerful partners in their alliance (Olson and Zeckhauser, 1966; Sandler and Hartley, 2001).

These predictions have some empirical backing, but they do not apply to the Triple Entente. In the early 20th century, France, Russia and the UK formed an alliance network including three of the most capable states in the international system. But even after forming an alliance with France in 1904 and Russia in 1907, UK military spending rose from £53207 thousand in 1907 to £67957 thousand in 1912. Meanwhile, French military spending rose from £38956 thousand in 1904 to £61367 thousand by 1912 (Singer, 1988). For the members of the Triple Entente, new alliances did not lead to reduced defense effort (Schmitt, 1924).

Another entente is a puzzling case for theories of arms and alliances. Between the World Wars, Yugoslavia, Czechoslovakia and Romania formed the Little Entente to balance Hungary and secure their new independence (Beneš, 1922; Osuský, 1934). France formed alliances with all these states by 1921 to secure the new status quo in Eastern Europe (Crane, 1931, pg. 142-3), but Czechoslovakian and Romanian military spending steadily increased from 1920 on before plateauing during the Great Depression and then increasing again until 1936, when the alliance

broke down. France's substantial capability should have allowed the weaker members of the Little Entente to reduce their defense effort, but there is limited evidence they did.

In addition to these cases, there is mixed statistical evidence for the prediction that alliances lead to reduced defense effort. Some studies find a negative association between alliances and arms spending (Conybeare, 1992; Morrow, 1993; Kimball, 2010; DiGiuseppe and Poast, 2016), but others suggest that arms and alliances are positively correlated (Diehl, 1994; Horowitz, Poast and Stam, 2017). Positive correlations between arms spending and alliances are puzzling for theories that anticipate reduced defense expenditure after alliance formation.

What determines the combination of arms and alliances states use to seek security? I argue that different institutional designs affect the credibility of alliance promises. Those differences in credibility affect the need for states to invest in domestic defense capacity to protect against abandonment.

Whether international competition leads to alliances, military spending, or both has substantial ramifications for international and domestic prosperity and security. Military spending consumes resources that might otherwise be used for social welfare, creating a "guns and butter trade off." According to the Stockholm International Peace Research Institute, less than 10% of annual global military spending could fund the UN's Sustainable Development Goals for education (SIPRI, 2016). Alliances also generate security externalities beyond deterrence, including entrapment in war (Snyder, 1984) and conflict diffusion (Melin and Koch, 2010).

This research encompasses several fields of inquiry in international relations. Alliances and military spending are often examined separately. Most empirical work on alliances uses a binary dependent variable—states can either form an alliances or not. But if the alternative to an alliance is added military spending, rather than no alliance, our theories and empirical tests of alliance formation are incomplete. Determinants of military spending cannot be addressed in isolation from a state's alliance commitments (Nordhaus, Oneal and Russett, 2012).

Understanding how states mix arms and alliances in their quest for security also contributes

to scholarship on the political economy of armed conflict. War has shaped state coercive capacity (Bean, 1973; Tilly, 1990), tax policy (Dincecco, Federico and Vindigni, 2011; Scheve and Stasavage, 2012), and central banking (Poast, 2015). Military spending and alliances determine the economic burden of providing security, making them integral concerns in the political economy of armed conflict.

Trade offs between arms and alliances are relevant to the efficacy of different security policies. How states can mix arms and alliances will determine whether particular policy combinations can provide enough security at an acceptable economic burden. Clarifying the academic debate can therefore provide guidance about the future of international politics, including the viability of current alliance arrangements.

US policymakers often complain that few of NATO's 28 members meet the defense spending obligation of at least 2% of GDP. In 2011, US Secretary of Defense Robert Gates warned that NATO was becoming a "two-tier alliance." If states consistently reduce arms spending after forming alliances, these warnings will have little effect. Most contemporary theories predict that states will use alliances to maintain their security while reducing spending on arms.

Arms versus Alliances

Altfield (1984) and Morrow (1993) noted that states can use arms or alliances to produce security, making them substitute goods. The economic theory of alliances predicts that smaller allies will "free-ride" on the security provided by their larger partners (Olson and Zeckhauser, 1966; Sandler and Hartley, 2001; Lake, 2009). As a result, increasing alliance ties should lead to a reduction in arms spending. In accordance with these expectations, Allen and DiGiuseppe (2013) find that states facing a sovereign debt crisis are more likely to form an alliances to maintain their security while reducing the economic burden of military spending. Substitution theory has a clear logic, but the empirical evidence is mixed.

Diehl (1994) finds that arms and alliances are positively associated, and Horowitz, Poast and Stam (2017) show that states can use conscription to complement their efforts to form an alliance. However, states may only substitute arms for alliances with particular allies. DiGiuseppe and Poast (2016) argue that states are more likely to reduce military spending when they have a democratic ally, whose promises of support are more credible.

States want to replace arms with alliances because of the guns and butter trade off in the domestic economy. Military spending consumes resources that could be used to provide other goods to society. Kimball (2010) tests whether states with high levels of social demand use substitution and finds a positive correlation between infant mortality rates and alliance formation. This framework cannot explain why some states maintain high levels of both alliances and arms. What motivates states to carry a heavy economic and foreign policy burden through investment in both arms and allies?

Theoretical Framework

I make three assumptions about the connection between alliance design and defense effort. The first assumption is that states are risk-averse over conflict, due to the consequences of losing a war. Following, Morrow (1993), I also assume that arms are a more reliable source of military capability, but that they are slower to develop than alliances. Alliances provide an immediate capability boost, but they are less reliable than domestic arms. Due to these differences, arms and alliances are imperfect substitute goods for states seeking security.

In microeconomics, consumption of two goods depends on the marginal rate of substitution and the relative prices of those goods. The basic result in this framework is that individuals will consume as much as possible at the point where their indifference curves are tangential to the budget constraint. This point occurs when the marginal rate of substitution is equal to the ratio of the prices of these goods. The price ratio depends on the market price of each good, which in this

case are the costs of arms and alliances.

Most effort has been devoted to understanding the price of arms through the guns-butter trade off in the domestic economy. As arms become more costly, states are more likely to produce security through alliances. States with high costs of alliances will have more arms and less alliances. However, researchers have paid less attention to factors that alter the marginal rate of substitution, which reflects the extent to which alliances can substitute for arms.

States can only reduce their defense effort if they believe that the promises of aid during war are credible. The regime type of allies is one possible source of alliance credibility (DiGiuseppe and Poast, 2016). However, that is not the only possible source of credibility.

Alliance treaties contain a wide range of terms, conditions, and obligations for signatories (Benson, 2011; Chiba, Johnson and Leeds, 2015). The content or institutional design of an alliance treaty determines its credibility. Put differently, the commitments states make through their alliances has consequences for the credibility of the treaty, and subsequent investment in arms by member states. Arms effort encompasses both military spending and personnel, though spending is the most common proxy.

The scope of this theory is limited to the junior partners of major power states. These small states have strong incentives to reduce defense effort and “free ride” on the protection provided by larger states. By contrast, major powers have less incentive to free ride (Olson and Zeckhauser, 1966), limiting their ability to trade off between arms and alliances.

Alliance Design

Alliances provide for security cooperation, usually during or in anticipation of conflict. Once some conditions are met, the signatories are obligated to aid their treaty partners in conflict. Therefore treaty design informs both the probability of aid, and how much aid signatories can expect. Treaties that make high levels of aid more likely are therefore more valuable as a source of security.

The conditions that trigger intervention by partners in an alliance vary widely across treaties

and many are quite specific. Some pacts are open-ended, requiring engagement after any sort of hostilities commence. Other treaties stipulate narrow conditions for intervention, such as the set of belligerents and which state started the conflict. The scope or breadth of these conditions has important implications for understanding of whether a treaty has been honored (Leeds, Long and Mitchell, 2000).

Beyond the conditions for intervention, not all alliances stipulate a partner will become a belligerent in the conflict. For example, some alliances only promise consultation with the affected state. These limits on intervention help determine the value of the support to other partners, as participation in the fighting is usually more valuable than other support.

In general, alliance treaties must balance between abandonment and entrapment (Snyder, 1984; Benson, 2012). General commitments to a robust intervention are highly credible, and reduce partner's fear of abandonment. However, general commitments also come with a risk of entrapment by creating a moral hazard for partners.

Entrapment captures how alliance commitments can be used by states to drag their partners into conflicts they would rather avoid. Divergent foreign policy interests create a situation where one alliance partner sets the level of risk, but the other partners bear the costs. Greater foreign policy divergence makes states more likely to make limited alliance commitments, out of fear that their partners will entangle them in a war they have no interest in fighting (Benson, 2012).

What are the implications of these differences between alliance treaties for domestic arms? Sufficient capabilities can deter an external threat, and arms and alliances are policy tools states use to augment their material capabilities. Domestic arms and external alliances are key sources of capability, but they are not perfect substitutes.

Design and Credible commitments

Domestic arms are a more certain means of offsetting a threat, so the expected contribution of arms to security is a state's total capabilities. Direct control of coercive resources makes domestic

arms a highly credible source of capability for national leaders. By contrast, the capability gains from alliances are more uncertain, as they depend on the credibility of the treaty commitment. As the credibility of an alliance increases, the treaty becomes a better substitute for domestic arms.

What makes an alliance commitment credible? Credible commitments have some costs associated with them, which allows observers to distinguish them from less meaningful “cheap talk.” Alliance treaties derive their credibility from the costs of violation and the expected costs of the promised intervention.

Violating treaty commitments is costly due to lost reputation (Gibler, 2008), spill-overs to other commitments (Crescenzi et al., 2012), and audience costs (Fearon, 1997; Tomz, 2007; Chiba, Johnson and Leeds, 2015; Levy et al., 2015). Therefore, the greater the breadth of the commitments in an alliance, the more opportunities a state will have to violate those commitments, and the higher the potential cost. Broad commitments with few conditions attached to promises of military support also reflect high congruence in foreign policy interests.

The other cost of an alliance treaty is the type of intervention it promises. An iron-clad promise to join a war is costly, due to the economic and political demands of war-fighting. Promises of consultation, or retaining the option to avoid fighting are less costly in expectation. Limited commitments allow an alliance partner to hedge its bets by withholding guarantees of full support. To the other members of an alliance, this commitment with less expected costs is not as reassuring.

Alliance treaties that only promise support under a narrow set of circumstances, or do not guarantee active military support, are less credible. These alliances are less costly in expectation because they only cover a limited set of commitments, or they do not promise military engagement. As a result, partner states will view these security commitments more as “cheap talk” and adjust their defense policies accordingly.

Less credible alliances increase the extent of imperfect substitution with arms. In expectation, states gain limited capability from less credible alliances, because they do not expect to receive the promised support. As a result, they must provide the capability to offset whatever threat they face

by increasing or maintaining their defense effort.

All alliance members must hedge against the prospect of abandonment— that their allies will not come to their aid in conflict. States that fear abandonment must plan for the worst and continue to maintain high levels of defense effort. Less credible alliance promises stoke fear of abandonment. Conversely, more credible promises of support increase the expected capability gains from an alliance, allowing states to shift domestic arms spending into other goods.

Predictions

The main empirical implications of this theoretical framework concern the impact of different alliance provisions on members' defense spending. Substitution of arms for alliances is obvious when certain alliance characteristics are associated with reduced defense effort. No change in military spending implies that at least states have not used alliances to reduce their defense effort. Continuing to increase spending even after forming an alliance implies no substitution is taking place, as states maintain or increase their defense efforts.

What types of alliances are most likely to reduce defense spending? And which alliance designs will lead to no change or an increase in spending? Benson (2011, 2012) divides alliances into unconditional, conditional, and probabilistic commitments. Unconditional commitments offer support during conflict irrespective of how the war began. Conditional commitments only offer support when conflict began under certain circumstances— usually when the treaty partner did not start the conflict. Probabilistic commitments do not guarantee a given level of support, and can allow the possibility of escape.

In general, more complete alliance contracts will lead to reduced defense effort. Not only are these alliances more credible, but they also cover more potential instances of conflict. Therefore, states can substitute and rely on the capability of their allies instead of retaining or increasing their defense effort to account for conflict risks that are not addressed by their alliances.

Probabilistic alliances are unlikely to lead to substitution between alliances and arms. Because

probabilistic commitments often remove the final decision on whether to support a treaty partner and how much support to offer, partners must maintain their defense effort to hedge against abandonment. The conscious effort of the other states to reduce their potential costs from the alliance limits the credibility of the treaty. Therefore, relative to other deterrent alliances, probabilistic alliances will be associated with higher defense effort.

HYPOTHESIS 1: Probabilistic alliances will be associated with no change or increases in defense spending by member states.

This framework also generates predictions about other classifications of alliance characteristics. The Alliance Treaty Obligations and Provisions ATOP project divides alliances into offensive, defensive, neutrality, non-aggression and consultation treaties Leeds et al. (2002). Consultation pacts do not guarantee military support, reducing their credibility. Thus, alliances that promise only consultation should will be less likely to lead to reduced defense effort.

HYPOTHESIS 2: Alliances that promise consultation but not military support will be associated with no change or increases in defense spending by member states.

Alliance designs are highly strategic. The characteristics of partner states determine whether they form an alliance and how those treaties are designed. Because they face higher audience costs for reneging on their commitments, democracies are more likely to form alliances that only obligate them to consult with a partner, or specify limits to their defensive obligations (Chiba, Johnson and Leeds, 2015). Shared interest and the level of threat faced by a client state may explain why some clients get unconditional defense pacts (Yarhi-Milo, Lanoszka and Cooper, 2016). Accounting for the process of alliance formation helps address a potential objection to the theory.

An alternative to these predictions builds on the idea that weak commitments are designed to avoid generating entrapment and moral hazard (Benson, 2012). Ambiguous commitments restrain protege states from aggressive foreign policies by generating uncertainty about whether the patron

state will support them. But if a protege states is restrained by an uncertain treaty, might they then reduce military effort? States seeking conflict have every reason to increase defense spending, but if they can only rely on alliances for protection, they have more incentives to free ride.

For this alternative explanation to hold, the increased risk of conflict from an uncertain commitment must be less than the decreased risk of conflict from reduced moral hazard. Otherwise, the overall risk of war will increase, and the members of an alliance will maintain or increase their defense effort. The strategic imperatives of alliance design make these changes unlikely.

States that receive a highly uncertain commitment are likely to be in rivalry or some ongoing dispute that generates the moral hazard. Irrespective of the lost moral hazard from an ambiguous commitment, that rivalry is likely to continue. As a result, while they may lose the ability to provoke a favorable conflict, these states will still value deterrence from their alliances. However, the credibility of deterrent promises from their allies will be weakened, and these states will need to maintain higher levels of defense effort.

Another theoretical narrative that produces the opposite prediction of my framework emphasizes the role of regime type. If democracies are more likely to form alliances that only obligate them to consult with partners, or limit their commitments, but are generally reliable partners (Chiba, Johnson and Leeds, 2015; DiGiuseppe and Poast, 2016), then limited commitments might lead to reduced defense effort. This alternative requires that the high credibility of those limited commitments is more important than the constrained support, and can be controlled for in an empirical analysis. Including democracy and alliance design considerations in the same model will likely provide a better picture of the effect each variable has on defense effort.

Careful empirical design is necessary to accurately estimate the impact of alliance characteristics on defense spending. Attention to the structure of alliance data is perhaps the most important concern, and control variables can account for many of the strategic concerns around alliance designs. In the next section, I describe my research design.

Research Design

I test my two predictions on a sample of all states in the international system from 1950-2001. While this sample has more limited temporal coverage, it allows me to compare my results with those of DiGiuseppe and Poast (2016) and Nordhaus, Oneal and Russett (2012).¹ Using the same sample is especially helpful for comparison because I use a different estimator from most studies of the relationship between arms and alliances.

Most studies of the arms-alliances tradeoff estimate regression models on state-year panel data. Averages or dummy variables then summarize key characteristics of each state's total alliance portfolio. For example, Benson (2012) uses a dummy variable to indicate if the state that initiated a militarized interstate dispute (MID) had a conditional alliance. DiGiuseppe and Poast (2016) use dummy indicators of whether a state has at least one defensive alliance tie with a democratic state. Other studies aggregate the total capability of a state's allies (Nordhaus, Oneal and Russett, 2012).

Averaging or the use of dummy variables at the state-year level eliminates important variation between different alliances. In every year, multiple states are grouped within alliances, placing alliances at another level in the data-generating process. If we are interested in how variation in alliance characteristics affects defense effort at the state level, single-level regression requires sometimes indirect proxies for those characteristics, creating a gap between theory and hypothesis testing. Without a model of between alliance variation, there may be too much certainty in parameter estimates (McElreath, 2016).

Therefore, I use multilevel regression model, which simultaneously models variation among observations clustered within alliances and states. A multilevel model is appropriate because I am interested in the impact of **alliance-level** characteristics on state's defense spending, and this approach allows me to directly model the impact of between alliance variation on state-level outcomes (Gelman and Hill, 2007). Multilevel models also account for sampling imbalance by

¹These other samples are limited by the availability and quality of economic indicators.

shrinking estimates towards an overall average.

Hierarchical models are the most well-known type of multilevel model, where units are nested inside one another. State membership in alliances is less neat— many states are members of multiple alliance treaties, and different states are clustered within each treaty. Such cross-classified data is still amenable to the multilevel approach.

Multilevel models have some costs. Defining a separate regression for each level of the data requires additional assumptions about the distributions characterizing of state and alliance clusters (McElreath, 2016). Also, these models are computationally intensive and more difficult to estimate.

The key dependent variable is the log-transformed value of a state's military expenditures during each year, which is the most common proxy for defense effort. Following DiGiuseppe and Poast (2016) I use data from Nordhaus, Oneal and Russett (2012) who combine data from the Stockholm International Peace Institute (SIPRI) and Correlates of War (COW) projects to address defects in each.² I also include a lagged dependent variable to account for autocorrelation in the data-generating process. Equations with lagged DV are also nearly equivalent to estimating changes in spending (De Boef and Keele, 2008), which is the quantity of interest.

I draw on two databases for binary measures of the key independent variables. To test Hypothesis 1, I use the coding of Benson (2012), who classifies alliances as probabilistic, conditional, or unconditional. For Hypothesis 2, I use the ATOP data of Leeds et al. (2002) to measure whether an alliance promises only consultation. Because, there is some overlap in these classifications, I estimate separate models of each hypothesis.

Accounting for state and alliance characteristics that may be correlated with both alliance design and military expenditures is necessary to avoid omitted variable bias in the estimates. At the alliance level, I include binary indicators of whether an alliance requires its members to provide

²SIPRI tends to under report spending by Warsaw Pact nations during the Cold War, while the COW data has some instances of measurement error.

some level of arms, is a bilateral treaty, and if any member was involved in a war. I also include the average democracy of the alliance members at the time of formation (Chiba, Johnson and Leeds, 2015).

Controlling for some other types of alliances changes the interpretation of the key independent variables by altering the comparison category for each binary variable. While testing the impact of probabilistic alliances, I control for both types of compellent alliance, which means that the impact of probabilistic commitments is relative to other deterrent alliances. For Hypothesis 2, I control for whether an alliance pact is offensive. Because offensive and compellent alliances aims altering the status quo, they may lead to increased military spending, and these alliances may not be comparable to other pacts.

State-level control variables are drawn from replication data provided by DiGiuseppe and Poast (2016). The first set of controls addresses the geopolitical environment for each state. Dummy indicators of participation in international war or civil war capture conflict participation, which can make defense a superior good (Olson and Zeckhauser, 1966). I include the log-transformed military expenditures of rival states to measure potential arms competition. The natural log of GDP, and the POLITY measure of political institutions control for key domestic characteristics. Last, I include a binary indicator of whether a state is a major power, as these states engage in markedly different alliance policies and can rarely reduce defense effort.

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