

MP Partners

Who We Are

MP Partners is a junior consulting firm founded by Bocconi University students with the goal of supporting companies, start-ups, and alternative investment operators, particularly within the sports, media, and innovation industries, in developing strategic and growth-oriented projects.

Our mission is to bridge the gap between academia and business, providing our partners with rigorous analysis, actionable insights, and creative solutions capable of generating tangible value.

As part of our track record, we have already launched collaborations in the sports industry, including a project developed with Open Field Advisory, where we supported the firm in identifying Italian companies interested in partnerships with American sports teams (NFL), as well as potential collaborations for related events in Italy and the U.S., contributing to market research, investor relations, and deal execution.

We are currently finalizing contracts with venture capital funds and developing further collaborations with start-ups to expand our network and strengthen our investment-readiness ecosystem.

What We Do

MP Partners provides strategic advisory services tailored to the needs of businesses and investors operating in the fields of sports, media, and innovation.

Our areas of activity include:

- **Strategic Advisory:** Development of business strategies and growth models, review of competitive positioning, and definition of long-term partnerships.
- **Market Intelligence:** Targeted market research, analysis of emerging trends in sports & entertainment, and mapping of investment opportunities.
- **Investor Relations & Execution:** Support in developing relationships with investors and brands, facilitation of commercial operations, and implementation of strategic partnerships.
- **Thought Leadership:** Production of reports and insights to guide the transformation of business models in the sports and media sectors.
- **Investment Readiness & Referral Model:** We work with funds and partners that, due to capital constraints, refer promising start-ups they cannot currently invest in. MP Partners supports these companies through strategic improvement, while referrers retain preference to invest once the start-up becomes investment-ready.

How We Operate

MP Partners is structured as a non-profit consulting firm, with the primary goal of creating real value for our partners while providing high-level professional experience to our team.

Our operating model is built upon three key principles:

- **Transparent Collaboration:** We work closely with our partners, sharing objectives, hypotheses, and methodologies from the early stages.
- **Intermediate Output Approach:** We do not request immediate compensation. Our work is only valued when the intermediate output fully meets expectations and generates concrete value for the partner.
- **Impact Orientation:** We prioritize projects that deliver measurable and practical results, ensuring that our strategic solutions can be effectively implemented.

This approach allows us to build collaborations based on trust, flexibility, and the actual value we generate.

Our Team

Antonio Di Paolo – Co-President

Second-year student in Economics and Finance at Bocconi University. Founder of SIFF, a non-profit association focused on M&A advisory and strategic consulting for football clubs in the mid-to-low market segment (EV < €20 million).

Álvaro Nicolau – Co-President

Second-year student in Economics and Finance at Bocconi University. Experience in JEME Consulting and research activity in Nanotechnology at UPenn. He has developed skills in consulting and venture capital in Central and Eastern Europe.

Nicolas Dominguez

Mechanical Engineering student at the University of Miami. Specialized in operational efficiency and process optimization. He has worked at Hispacensa, a ceramics manufacturing company, improving productivity and output through data analysis and experimental testing.

Aris Charidemou

Second-year student in International Economics and Finance at Bocconi University. He has completed internships at Bank of Cyprus and EY, focusing on financial analysis, valuations, and corporate advisory.

Moira del Río Guitart

Fourth-year student in Business Administration and International Relations at UFV in Madrid. She gained experience at UBS Madrid between Investment Banking and Wealth Management, working on cross-divisional and strategic analysis projects.

Júlia Ratera

Third-year student in Business Administration at ESADE Business School. She has completed internships in an Asset Manager and a Family Office (Santomera Bay, Barcelona), focusing on alternative investments.

Diego Devis

Second-year Engineering student at the University of Oxford with First Class Honours. Tutor at Oxford and recognized with the best result in the world in A-Level Mathematics and the best result in Europe in A-Level Further Mathematics.

Paula Torres

Second-year Finance student at Durham University, on track for a First Class Honours. Co-President of the university's largest Finance Society. Experienced in corporate finance through internships at Peruvian mining firms and incoming 2026 Investment Banking Summer Analyst at J.P. Morgan in London