# **Carlos Garcia**

# **BUSINESS OPERATIONS ANALYST**

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Fort Worth, Texas 76164

With 5 years of experience in the financial operations industry, including crypto and blockchain operations, I am registered with the SEC and FINRA. My background encompasses trading derivatives and registered securities while providing white glove services to clients. I uphold the highest standards of professionalism and regulatory compliance, ensuring exceptional results in executing trades and mitigating risks in the crypto and blockchain space. With meticulous attention to detail and a commitment to delivering personalized solutions, I excel in managing complex financial operations in this rapidly evolving field. My expertise in crypto and blockchain operations, combined with my dedication, make me a valuable asset in any fast-paced and highly regulated environment.

#### **EXPERIENCE**

COINBASE July 2022 - January 2023

Coinbase Risk Strategies

- Performed detailed analysis of financial data to identify discrepancies and provided recommendations for corrective action.
- Assisted in the review of monthly bank reconciliations ensuring accuracy of all accounts.
- Prepared journal entries, account reconciliations, variance analyses and other documents related to month-end close activities.
- Monitored cash flow activity on a daily basis to ensure sufficient liquidity levels are maintained at all times.

COINBASE February 2022 - June 2022

Cold Storage Operations Executive

- · Maintained the infrastructure required for cold storage and verified all transactions were recorded on chain
- Collaborated with other members of the Coinbase team to develop and implement new security measures. Cloud, Accounting, Vendors, and Legal

# FIDELITY INVESTMENTS

November 2020 - February 2022

Fidelity Investments, High Net, Ultra High Net

- Provided personalized and attentive service to clients with assets ranging from \$250,000 to \$100 million.
- Ensured compliance with all applicable securities laws when recommending investments.
- Facilitated seamless transitions between accounts when clients change advisors or banks.

#### FIDELITY INVESTMENTS

March 2020 - February 2022

Financial Account Executive

- Managed multiple accounts simultaneously while ensuring timely completion of tasks.
- Researched potential investments for clients based on risk tolerance and long-term goals.

#### FIDELITY INVESTMENTS

May 2021 - November 2021

Financial Account Executive

- Developed and implemented strategic communications programs that supported key priorities for Fidelity's Personal Investing and Workplace Investing businesses.
- Maintained accurate records of all PR activities using databases like Cision or Meltwater.

Investigated customer disputes and provided solutions to resolve them quickly and amicably.

TD AMERITRADE August 2018 - February 2020

New Client Development Group Representative

- Successfully developed and maintained relationships with clients through regular communication and follow-up activities.
- Ensured all customer inquiries were promptly responded to in a professional manner.

TD AMERITRADE

June 2017 - August 2018

New Client Development Group Representative

- Developed strong relationships with clients by providing timely customer service and support.
- Explained to clients personal financial advisor's responsibilities and types of services to be provided.

#### **EDUCATION**

# BACHELORS OF BUSINESS ADMINISTRATION (B.B.A.) IN BUSINESS ADMINISTRATION

Jan 2017

Texas Wesleyan University, US,

#### Relevant Coursework

Finance

#### Awards & Honors

Deans List

#### Extracurricular Activities

• Student athlete: Soccer

# **SKILLS**

- Business Operations
- Analyzing Patterns
- Financial Reporting and Analysis
- Payment Processing

- Operations Management
- Balance Reconciliations
- Closing Procedures

# **CERTIFICATIONS**

• SIE

Series 7

Series 63

SQL certification

# **LANGUAGES**

• Spanish Proficient (C2)

#### **PUBLICATIONS**