

# CARLOS DENNER DOS SANTOS

AI Scientist ◊ Montreal, QC, Canada

[carlosdenner@gmail.com](mailto:carlosdenner@gmail.com) ◊ +1 (438) 836-4116

[LinkedIn](#) ◊ [ResearchGate](#) ◊ [Google Scholar](#)

## RESEARCH INTERESTS

---

AI governance, open-source software ecosystems, IT governance, digital transformation, technology adoption, crowdfunding platforms.

## EDUCATION

---

### **University of Nottingham, England**

PostDoc in Computer Science

Supervisor: George Kuk

*December 2010 - December 2011*

### **University of São Paulo, Brazil**

PostDoc in Computer Science

Supervisor: Fabio Kon

*August 2009 - July 2011*

### **Southern Illinois University, United States**

PhD in Information Systems

Supervisor: John Pearson

*August 2005 - July 2009*

### **Federal University of Minas Gerais, Brazil**

MSc in Management

*February 2003 - February 2005*

### **State University of Minas Gerais, Montes Claros**

BSc in Business

*February 1999 - December 2002*

### **Technical School of Montes Claros, Brazil**

Technical Degree in Data Processing

*February 1997 - December 1999*

## PROFESSIONAL EXPERIENCE (1999–2025)

---

### **AI Expert**

[Videns AI](#)

*July 2025 - Present*

Montreal, Canada

### **Data Scientist Consultant**

Bell Canada

*November 2021 - January 2025*

Montreal, Canada

### **Research Associate**

École de Technologie Supérieure

*May 2021 - April 2023*

Montreal, Canada

### **Co-Investigator**

[Jooay App](#), McGill University

*February 2020 - Present*

Montreal, Canada

### **Assistant Researcher**

CHU Sainte-Justine Research Center

*November 2019 - February 2020*

Montreal, Canada

### **Research Associate**

Université du Québec à Montréal (UQAM)

*June 2019 - May 2021*

Montreal, Canada

### **Board Member**

FINATEC (Foundation for Technological Projects)

*June 2017 - December 2018*

Brasília, Brazil

### **Consultant**

Tribunal de Contas da União (Federal Court of Accounts)

*November 2016 - February 2017*

Brasília, Brazil

<b>Adjunct Director</b>	<i>June 2016 - December 2020</i>
PhD Program in Management, University of Brasília	Brasília, Brazil
<b>Associate Director</b>	<i>January 2016 - December 2017</i>
Center for Technology Development (CDT), University of Brasília	Brasília, Brazil
<b>Consultant (Open Source Software Governance)</b>	<i>February 2014 - June 2016</i>
Ministry of Planning, Government of Brazil	Brazil
<b>Consultant</b>	<i>November 2013 - February 2014</i>
Ministry of Planning, Government of Brazil	Brazil
<b>Founder &amp; Manager</b>	<i>January 2013 - December 2023</i>
Socie-Dados Research Lab, University of Brasília	Brasília, Brazil
<b>Associate Professor</b>	<i>December 2011 - December 2023</i>
University of Brasília	Brasília, Brazil
<b>Postdoctoral Researcher</b>	<i>December 2010 - December 2011</i>
University of Nottingham	Nottingham, UK
<b>Collaborating Professor</b>	<i>August 2010 - January 2011</i>
University of São Paulo	São Paulo, Brazil
<b>Postdoctoral Researcher</b>	<i>August 2009 - August 2011</i>
University of São Paulo	São Paulo, Brazil
<b>Project Advisor (SoftwarePublico.gov.br)</b>	<i>July 2009 - December 2010</i>
CTI Renato Archer	Campinas, Brazil
<b>Graduate Instructor</b>	<i>January 2008 - May 2008</i>
Southern Illinois University Carbondale	Carbondale, IL, USA
<b>Instructor (Professional Training)</b>	<i>June 2005</i>
FAPEMIG, Minas Gerais Research Foundation	Brazil
<b>Part-Time Lecturer</b>	<i>August 2004 - July 2005</i>
Universidade FUMEC	Belo Horizonte, Brazil
<b>Consultant (IT)</b>	<i>May 2004 - December 2004</i>
Bioquímica e Química do Brasil Ltda.	Belo Horizonte, Brazil
<b>Substitute Professor</b>	<i>March 2004 - August 2005</i>
Federal University of Minas Gerais	Belo Horizonte, Brazil
<b>Computer Programmer</b>	<i>August 2002 - February 2003</i>
Universidade Estadual de Montes Claros	Montes Claros, Brazil
<b>Professor</b>	<i>August 2001 - February 2003</i>
Fundação Educacional Montes Claros	Montes Claros, Brazil
<b>Network Administrator / Computer Programmer</b>	<i>March 1999 - January 2003</i>
Unimed Montes Claros	Montes Claros, Brazil

## ACADEMIC SUPERVISIONS

---

### Postdoctoral Supervisions

**Pedro Jacome de Moura Junior**

2023

Universidade de Brasília

**Almir Oliveira Junior**

2018

Instituto de Pesquisa Econômica Aplicada (IPEA), Universidade de Brasília

**Fabio Buiati**

2017

Centro de Apoio ao Desenvolvimento Tecnológico, Universidade de Brasília

**PhD Supervisions****Anna Carolina Ribeiro**

2022

Risk management in public administration · Universidade de Brasília

**Claudia Tolentino Santos**

2021

Pension governance and financial performance · Universidade de Brasília

**Pablo Péron**

2021

Organizational survival post-incubation (AI-driven analysis) · Universidade de Brasília

**Gustavo Alves**

2021

IT governance in the public sector · Universidade de Brasília

**Patrícia Almeida**

2019–2024

AI governance and digital government · Universidade de Brasília

**Deise Goulart**

2021–Present

NGO and public sector efficiency · Universidade de Brasília

**Isabela Ferraz**

2019

Virtual community governance · Universidade de Brasília

**Silvia Satiko Onoyama**

2018

Mechanisms for effective IT governance · Universidade de Brasília

**Paulo Meirelles (co-supervisor)**

2013

Open-source software metrics monitoring · Universidade de São Paulo

**MSc Supervisions****Leonel Cerqueira Santos**

2016

Non-operational mechanisms in IT governance effectiveness · Universidade de Brasília

**Daniel Shim de Sousa Esashika**

2016

Influence of sponsors on open-source community structures · Universidade de Brasília

**Isadora Vergara**

2015

Adaptive management vs. environmental determinism in blogs · Universidade de Brasília

**Leonardo Oliveira**

2015

Consequences of innovation adoption · Universidade de Brasília

**Juliana Miranda**

2015

Environmental and organizational variables in startup performance · Universidade de Brasília

**Luiz Fernando Silva Pinto**

2015

Factors influencing effort and contributions on Wikipedia · Universidade de Brasília

**Selected Undergraduate Research Supervisions**

2020–2021: Thiago Lopes, Sara Andrade, Rayssa Lorrane, Rafael Azevedo Lima, Eduardo Martins, Edilson Niehues Rodrigues Lima

2018–2019: Valesca Scarlat C. da Fonseca, Raissa Paiva Pires, Vitor Gabriel G. da Silva, Saulo Barros de Melo, Ateldy

Brasil Filho

2012–2014: Leonardo Alves dos Santos, André S. R. de Souza Marques, Wilton da Silva Rodrigues, Thiago F. Figueiredo, Lucas B. Cusinato Rodrigues

2009–2010: Rafael S. Sugiura (USP), Marcos Bonci (USP)

## Selected Specialization/MBA & Undergraduate Final Projects

2021: Luiz Felipe Pimenta de Araujo (Serious games in teaching business strategy)

2014–2016: 15+ supervisions in business strategy and management topics

## PUBLICATIONS

---

### Journal Articles

- [1] P. G. R. d. Almeida and C. D. d. Santos. **Artificial intelligence governance: understanding how public organizations implement IT.** *Government Information Quarterly* **42**.1 (2025), pp. 102003–102003.
- [2] E. Mahmoudi, M. Movahed, A. Majnemer, C. D. d. Santos, G. Backlin, A. Siou, S. Glegg, L. Pritchard, J. Mc-Cabe, and K. Shikako-Thomas. **Gamification strategies that promote leisure participation in children and youth with disabilities.** *Disability and Rehabilitation Assistive Technology* (2025), pp. 1–21.
- [3] S. Mori, C. Santos, and I. Ferraz. **Efeitos dos mecanismos de governança na capacidade absorptiva de projetos de colaboração internacional: um estudo de caso na organização Embrapa.** *Revista Brasileira de Inovação* **24**, e (2025).
- [4] S. Mori, C. Santos, and I. Ferraz. **Effects of governance mechanisms on the absorptive capacity of international collaboration projects: a case study in the company Embrapa.** *Revista Brasileira de Inovação* **24**, e (2025).
- [5] L. F. P. d. Araújo, C. D. d. Santos, I. N. Ferraz, and P. P. d. Paula. **Ensinando estratégia empresarial usando jogos sérios na graduação: estado atual e potencialidades futuras.** *Gestão org* **21**.1 (2024). Open Access.
- [6] E. Mahmoudi, P. Y. Yoo, A. Chandra, R. Cardoso, C. D. d. Santos, A. Majnemer, and K. Shikako-Thomas. **Gamification in mobile apps for children with disabilities: scoping review.** *JMIR Serious Games* **12** (2024). Open Access, e49029–e49029.
- [7] P. J. d. Moura, C. D. d. Santos, C. G. P. Bellini, and J. J. L. Dias. **The Over-Concentration of innovation and Firm-Specific knowledge in the artificial intelligence industry.** *Journal of the Knowledge Economy* **15**.4 (2024), pp. 20547–20577.
- [8] P. P. d. Paula and C. D. d. Santos. **Vulnerabilidade INICIAL PÓS-INCUBAÇÃO: PREVENDO a SO-BREVIVÊNCIA ORGANIZACIONAL COM APRENDIZAGEM DE MÁQUINA.** *Revista Gestão e Desenvolvimento* **21**.1 (2024). Open Access, pp. 28–50.
- [9] D. A. d. Silva, C. D. d. Santos, and I. N. Ferraz. **Como promover a colaboração em plataformas de dados abertos?** *Revista de Ciências da Administração* **26**.66 (2024). Open Access, pp. 1–30.
- [10] E. Mahmoudi, P. Y. Yoo, A. Chandra, R. Cardoso, C. D. d. Santos, A. Majnemer, and K. Shikako-Thomas. **Gamification in mobile apps for children with disabilities: scoping review (Preprint)** (2023). Open Access.
- [11] P. P. d. Paula, C. D. d. Santos, and F. F. Couto. **Organizational survival of Technology-Based companies after incubation: a qualitative comparative explanation.** *Review of Business Management* **25**.4 (2023). Open Access, pp. 498–515.
- [12] G. d. F. Alves and C. D. d. Santos. **The diffusion of innovations under normative induction in Brazil.** *RAUSP Management Journal* **57**.2 (2022). Open Access, pp. 149–164.

- [13] A. Etkkali, P.-N. Placide, and C. D. d. Santos. **Ict governance performance implications in higher education: a systematic review of the literature** (2022), pp. 102–107.
- [14] I. N. Ferraz and C. D. d. Santos. **Transformation OF FREE AND OPEN SOURCE SOFTWARE DEVELOPMENT PROJECTS: GOVERNANCE BETWEEN THE CATHEDRAL AND BAZAAR**. *Revista de Administração de Empresas* **62**.1 (2022). Open Access.
- [15] L. F. S. Pinto, C. D. d. Santos, and S. S. Onoyama. **Individual factors that influence effort and contributions on Wikipedia**. *arXiv (Cornell University)* (2022). Open Access.
- [16] C. D. d. Santos and J. Alves. **Home advantage in the Brazilian elite football: verifying managers' capacity to outperform their disadvantage**. *arXiv (Cornell University)* (2022). Open Access.
- [17] C. D. d. Santos, I. Castro, G. Kuk, S. S. Onoyama, and M. F. Moreira. **Bucking the trend: an agentive perspective of managerial influence on blogs attractiveness**. *arXiv (Cornell University)* (2022). Open Access.
- [18] C. D. d. Santos, M. Moreira, A. Panis, and D. Alves. **Crowdfunding for entrepreneurial education**. *International Journal of Information and Communication Technology Education* **18**.1 (2022). Open Access, pp. 1–13.
- [19] P. G. R. d. Almeida, C. D. d. Santos, and J. S. Farias. **Artificial intelligence regulation: a framework for governance**. *Ethics and Information Technology* **23**.3 (2021), pp. 505–525.
- [20] I. N. Ferraz and C. D. d. Santos. **Organization of free and open source software projects: in-between the community and traditional governance**. *Brazilian Business Review* **18**.3 (2021). Open Access, pp. 334–352.
- [21] D. A. d. Silva, J. A. D. SILVA, G. d. F. Alves, and C. D. d. Santos. **Gestão de riscos no setor público: revisão bibliométrica e proposta de agenda de pesquisa**. *Revista do Serviço Público* **72**.4 (2021). Open Access, pp. 824–854.
- [22] P. Y. Yoo, M. Movahed, I. Rue, C. D. d. Santos, A. Majnemer, and K. Shikako-Thomas. **Changes in use of a leisure activity mobile app for children with disabilities during the COVID-19 pandemic: retrospective study**. *JMIR Pediatrics and Parenting* **5**.1 (2021). Open Access, e32274–e32274.
- [23] C. BAZAR. **TRANSFORMAÇÃO DE PROJETOS DE DESENVOLVIMENTO DE SOFTWARE LIVRE: UMA GOVERNANÇA ENTRE A**. *Revista de Administração de Empresas* **62** (1), e (2020).
- [24] D. Esashika and C. D. d. Santos. **The influence of sponsors on organizational structure of free software communities**. *arXiv (Cornell University)* (2020). Open Access.
- [25] I. Ferraz and C. Santos. **Transformação de projetos de desenvolvimento de software livre: Uma governança entre a catedral e o bazar**. *Revista de Administração de Empresas* **62**, e (2020).
- [26] A. C. M. L. Ribeiro and C. D. d. Santos. **Isso não é uma pirâmide: revisando o modelo clássico de dado, informação, conhecimento e sabedoria**. *Ciência da Informação* **49**.2 (2020). Open Access.
- [27] A. C. M. L. Ribeiro and C. D. d. Santos. **This is not a pyramid: revising the data, information, knowledge and wisdom classical model** (2020). Open Access.
- [28] C. R. L. Kohler, C. D. d. Santos, and M. Bursztyn. **Understanding environmental terrorism in times of climate change: implications for asylum seekers in germany**. *Research in Globalization* **1** (2019). Open Access, pp. 100006–100006.
- [29] L. F. d. Oliveira and C. D. d. Santos. **Intended AND UNINTENDED CONSEQUENCES OF INNOVATION ADOPTION: OPEN GOVERNMENT DATA ADOPTION BY THE FEDERAL DISTRICT OF BRAZIL**. *REAd Revista Eletrônica de Administração (Porto Alegre)* **25**.1 (2019). Open Access, pp. 1–25.
- [30] L. Oliveira and C. Santos. **CONSECUENCIAS PREVISTAS Y NO PREVISTAS DE LA ADOPCIÓN DE INNOVACIÓN: ADOPCIÓN DE DATOS ABIERTOS POR PARTE DEL GOBIERNO DE DISTRITO FEDERAL DE BRASIL**. *REAd. Revista Eletrônica de Administração (Porto Alegre)* **25**, 1–25 (2019).

- [31] L. Oliveira and C. Santos. **CONSEQUÊNCIAS PRETENDIDAS E NÃO PRETENDIDAS DA ADOÇÃO DE INOVAÇÕES: A ADOÇÃO DE DADOS ABERTOS PELO GOVERNO DO DISTRITO FEDERAL DO BRASIL.** *REAd. Revista Eletrônica de Administração* (Porto Alegre) 25, 1-25 (2019).
- [32] T. L. Gelenske, J. S. Farias, and C. D. d. Santos. **The PERCEIVED RISK AND TRUST IN THE BANK'S BRAND ON THE MOBILE BANKING USER VISION.** *Reuna* 23.2 (2018). Open Access, pp. 1-22.
- [33] L. F. d. Oliveira and C. D. d. Santos. **Public value innovation** (2018), pp. 1-9.
- [34] P. P. d. Paula, J. S. Farias, and C. D. d. Santos. **Uma ANÁLISE SOBRE STARTUPS DE BASE TECNOLÓGICA a PARTIR DA LITERATURA DO PERÍODO 2008-2017.** *Anais do ... EGEPE* (2018). Open Access.
- [35] L. F. S. Pinto and C. D. d. Santos. **Motivations of crowdsourcing contributors.** *Innovation & Management Review* 15.1 (2018). Open Access, pp. 58-72.
- [36] D. Esashika and C. D. d. Santos. **The influence of sponsors on organizational structure of free software communities** (2017), pp. 265-272.
- [37] L. F. S. Pinto, S. S. O. Mori, and C. D. d. Santos. **Inovação na contramão: uma bibliometria dos artigos relativos aos usuários que inventam.** *Revista de Administração* 15.3 (2017). Open Access, pp. 74-94.
- [38] C. D. d. Santos. **Changes in free and open source software licenses: managerial interventions and variations on project attractiveness.** *Journal of Internet Services and Applications* 8.1 (2017). Open Access.
- [39] L. Santos and C. S. Jr. **Um estudo sobre o impacto dos mecanismos não operacionais na efetividade da governança detecnologia da informação pública.** *Revista de Administração (São Paulo)* 52 (3), 256-267 (2017).
- [40] L. C. Santos and C. D. d. Santos. **A study on the impact of non-operational mechanisms on the effectiveness of public information technology governance.** *Revista de Administração* 52.3 (2017). Open Access, pp. 256-267.
- [41] J. Q. Miranda, C. D. d. Santos, and A. T. Dias. **A INFLUÊNCIA DAS VARIÁVEIS AMBIENTAIS e ORGANIZACIONAIS NO DESEMPENHO DE STARTUPS.** *REGEPE Entrepreneurship and Small Business Journal* 5.1 (2016). Open Access, pp. 28-65.
- [42] I. V. Castro and C. D. d. Santos. **"o que gerencio e de quem dependo?": determinantes da ação de blogueiros.** *Revista de Administração Contemporânea* 19.4 (2015). Open Access, pp. 486-507.
- [43] L. Carletti, T. Coughlan, J. Christensen, E. M. Gerber, G. Giannachi, S. Schutt, R. Sinker, and C. D. d. Santos. **Structures for knowledge co-creation between organisations and the public** (2014), pp. 309-312.
- [44] J. S. Farias, S. Sanders, C. D. d. Santos, and K. Rozzett. **Aceitação de tecnologia em terminais de autoserviço aeroportuários: explorando os efeitos dos moderadores idade, experiência e gênero** (2014). Open Access, pp. 66-77.
- [45] G. Heindrickson and C. S. Jr. **Governança de ti em organizações públicas: como a efetividade percebida se relaciona com três mecanismos clássicos.** *JISTEM-Journal of Information Systems and Technology Management* 11 (2), 297-326 (2014).
- [46] G. Heindrickson and C. D. d. Santos. **Information technology governance in public organizations: how perceived effectiveness relates to three classical mechanisms.** *Journal of Information Systems and Technology Management* 11.2 (2014). Open Access, pp. 297-326.
- [47] C. d. S. Jr. **Edição temática: Software Livre/EDITOR's SPACE: Special issue: Free Software.** *Revista Eletrônica de Sistemas de Informação* 13 (2), 1 (2014).
- [48] C. d. S. Jr. **EDITOR's SPACE Special issue: Free Software.** *Revista Eletrônica de Sistemas de Informação* 13 (2) (2014).
- [49] C. D. d. Santos. **Editorial.** *Revista Eletrônica de Sistemas de Informação* 13.2 (2014). Open Access.

- [50] N. Williams. **Global entrepreneurship: case studies of entrepreneurial firms operating around the world.** *International Journal of Entrepreneurial Behaviour & Research* **21**.4 (2014), pp. 642–643.
- [51] I. T. V. M. N. Castro and C. D. d. Santos. **Popularidade em blogs: composição, causas e consequências.** *Revista Brasileira de Administração Científica* **4**.2 (2013). Open Access, pp. 185–198.
- [52] L. Franco and C. Denner. **Adoção de Práticas de Gestão de Segurança da Informação na Administração Pública Federal (Adoption of Information Security Management Practices in the Federal Public ...** *SSRN Electronic Journal* (2013).
- [53] L. Franco and C. Denner. **Adoção de Práticas de Gestão de Segurança da Informação na Administração Pública Federal (Adoption of Information Security Management Practices in the Federal Public Administration).** *SSRN Electronic Journal* (2013).
- [54] C. D. d. Santos, G. Kuk, F. Kon, and J. Pearson. **The attraction of contributors in free and open source software projects.** *The Journal of Strategic Information Systems* **22**.1 (2012). Open Access, pp. 26–45.
- [55] V. A. d. Santos, A. Goldman, and C. D. d. Santos. **Uncovering steady advances for an extreme programming course.** *CLEI electronic journal* **15**.1 (2012). Open Access.
- [56] P. Meirelles, C. D. d. Santos, J. M. d. Miranda, F. Kon, A. Terceiro, and C. Chávez. **A study of the relationships between source code metrics and attractiveness in free software projects** (2010), pp. 11–20.
- [57] C. D. d. Santos and K. M. Nelson. **Motivation TO CREATE FREE AND OPEN SOURCE PROJECTS AND HOW DECISIONS IMPACT SUCCESS.** *Revista Eletrônica de Sistemas de Informação* **9**.2 (2010), pp. 4–4.
- [58] C. D. d. Santos. **Understanding partnerships between corporations and the open source community: a research gap.** *IEEE Software* **25**.6 (2008), pp. 96–97.
- [59] S. Brookhart, C. d. Flora, and C. D. d. Santos. **Bookshelf.** *IEEE Software* **24**.1 (2007), pp. 92–94.
- [60] C. D. d. Santos and M. A. Gonçalves. **Análise da substituição de um software proprietário por umSoftware livre sob a ótica do custo total de Propriedade:Estudo de caso do setor de peças automobilísticas.** *DOAJ (DOAJ: Directory of Open Access Journals)* (2006). Open Access.

## Conference Papers

- [1] “Estudos de Aston e a Teoria Formal da Diferenciação Estrutural Revisitados: Os Resultados Ainda se Aplicam?” 2025.
- [2] A. C. M. L. Ribeiro, G. Demo, and C. D. d. Santos. “Grupo FOCAL: APLICAÇÕES NA PESQUISA NACIONAL EM ADMINISTRAÇÃO”. *Dialnet (Universidad de la Rioja)*. 2021.
- [3] C. D. d. Santos, M. A. R. Dantas, R. A. d. Carvalho, H. L. C. Júnior, and L. A. Amaral. “Tecnologias e dados abertos para inovação em governo”. 2021.
- [4] C. D. d. Santos, I. d. Castro, S. S. Onoyama, and M. F. Moreira. “Bucking the trend: an agentive perspective of managerial influence on Blog’S attractiveness”. *Proceedings of the ... Annual Hawaii International Conference on System Sciences/Proceedings of the Annual Hawaii International Conference on System Sciences*. Open Access. 2020.
- [5] A. Panis, C. D. d. Santos, and J. B. S. Silva. “Crowdfunding in higher education: a classroom exercise for knowledge application and transfer”. *AIS Electronic Library (AISel) (Association for Information Systems)*. 2019.
- [6] D. A. Silva and C. D. d. Santos. “Open government data: from transparency to social participation”. *AIS Electronic Library (AISel) (Association for Information Systems)*. 2019.
- [7] G. d. F. Alves and C. D. d. Santos. “The day after adoption: managerial innovation abandonment and recycling”. *AIS Electronic Library (AISel) (Association for Information Systems)*. Open Access. 2018.

- [8] C. d. Santos. "Whose Stake in Open Source Software Projects." *AMCIS*. 2018.
- [9] B. Henrique and C. d. S. Júnior. "As consequências organizacionais das escolhas estratégicas das coalizões dominantes". *Diálogos Interdisciplinares* 6 (1), 86-101. 2017.
- [10] L. F. d. Oliveira and C. D. d. Santos. "Inovações no setor público : uma abordagem teórica sobre os impactos de sua adoção". 2017.
- [11] L. OLIVIERA. "SANTOS JÚNIOR, Carlos Denner". *Inovações no setor público: uma abordagem teórica sobre os impactos de sua ...* 2017.
- [12] L. Santos and C. D. Santos. "Un estudio acerca de la influencia de los mecanismos no operacionales en la efectividad de la gobernanza de tecnología de la información pública". *Sao Paulo: Scielo. Obtenido de http://www.scielo.br/scielo.php*. 2017.
- [13] L. F. d. Oliveira and C. D. d. Santos. "The two sides of the innovation coin". *Americas Conference on Information Systems*. 2016.
- [14] T. Gelenske, J. Farias, and C. D. S. Junior. "A Relação entre o risco percebido e a confiança na marca do banco na ótica de usuários de mobile banking". *Seminários de Administração* 27, 1-17. 2015.
- [15] D. Hastenreiter and C. D. d. Santos. "Impactos da escolha da licença na dinâmica de desenvolvimento de software livre". *Americas Conference on Information Systems*. 2015.
- [16] L. F. S. Pinto and C. D. d. Santos. "Motivações dos contribuidores de crowdsourcing full paper". 2015.
- [17] C. D. d. Santos and L. F. S. Pinto. "Motivações dos contribuidores de crowdsourcing". *Americas Conference on Information Systems*. 2015.
- [18] I. Castro, J. Farias, and C. Júnior. "Redes Sociais Virtuais-Uma investigação de abordagens metodológicas de pesquisa". *CIAIQ*. 2014.
- [19] N. Santos, C. d. Sousa, C. d. Santos, and R. Santos. "Business Incubation and the Pipeway Business Case in Brazil". *Global Entrepreneurship*, 1-10. 2014.
- [20] C. Chavez, A. Terceiro, P. Meirelles, C. S. Jr, and F. Kon. "Free/libre/open source software development in software engineering education: Opportunities and experiences". *Fórum de Educação em Engenharia de Software (CBSOFT'11-SBES-FEES)*. 2011.
- [21] C. S. Jr, G. Kuk, F. Kon, and R. Suguiura. "The Inextricable Role of Organizational Sponsorship for Open Source Sustainability". *Proceedings of SOS*. 2011.
- [22] P. Meirelles, F. Kon, and C. S. Jr. "Semi-Automatic Evaluation of Free Software Projects: A Source Code Perspective". *Salvador, Brazil*, 42. 2011.
- [23] C. D. d. Santos, M. B. Cavalca, F. Kon, J. M. Singer, V. Ritter, D. Regina, and T. Tsujimoto. "Intellectual property policy and attractiveness". *Conference on Computer Supported Cooperative Work*. 2011.
- [24] C. Melo, C. Jr, G. Ferreira, and F. Kon. "Um estudo exploratório dos fatores associados ao estímulo do aprendizado em times ágeis na indústria". *Experimental Software Engineering Latin American Workshop* 7, 80-98. 2010.
- [25] C. D. d. Santos. "Atratividade de projetos de software livre: importância teórica e estratégias para administração". *Sociedad (University of Buenos Aires)*. Open Access. 2010.
- [26] C. D. d. Santos, F. Kon, and J. Pearson. "Attractiveness of free and open source software projects". *AIS Electronic Library (AISel) (Association for Information Systems)*. 2010, p. 105.
- [27] C. S. Jr. "Open source software projects' attractiveness, activeness, and efficiency as a path to software quality: an empirical evaluation of their relationships and causes". *Southern Illinois University at Carbondale*. 2009.
- [28] C. S. Jr and M. Gonçalves. "A resource-based explanation for the Apache consistent dominance in the web-server industry". *Associação Nacional dos Programas de Pós-Graduação em Administração (ANPAD)*. 2008.

- [29] K. Nelson and C. Santos. "Attractiveness of Open Source Projects: A Path to Software Quality". *AMCIS*. 2007.
- [30] C. D. d. Santos and M. A. Gonçalves. "Análise da substituição de um software proprietário por um software livre sob a ótica do TCO (Custo total de Propriedade): Estudo de caso do setor de peças automobilísticas". *Americanae (AECID Library)*. Open Access. 2005.
- [31] J. AMÂNCIO, C. S. JÚNIOR, and M. GONÇALVES. "Avaliação de sistemas de informações". *CONGRESSO ANUAL DE TECNOLOGIA DA INFORMAÇÃO. Anais CATI, 1-14*. 2004.

## Book Chapters

- [1] A. C. M. L. Ribeiro, P. C. Ferreira, and C. D. d. Santos. [Automação e mercado de trabalho: análise da literatura e evidências empíricas](#). IPEA eBooks. Open Access. 2024, pp. 217–253.
- [2] S. Barbalho, G. Ghetti, S. Carvalho, C. d. Santos, and . AR Martin. [Capítulo 2 A Gestão da Inovação na Universidade de Brasília](#). BOAS PRÁTICAS DE GESTÃO EM NÚCLEOS DE INOVAÇÃO TECNOLÓGICA: Experiências ... 2019.
- [3] L. F. d. Oliveira and C. D. d. Santos. [Open innovation in the public sector](#). Springer proceedings in complexity. 2018, pp. 458–466.
- [4] C. D. d. Santos, M. A. Gonçalves, and F. Kon. [Apache sustained competitive advantage in the web server industry](#). IGI Global eBooks. Open Access. 2011, pp. 259–273.

## Datasets

- [1] P. P. d. Paula, C. D. d. Santos, and F. F. Couto. [Supplementary data - organizational survival of Technology-Based enterprises after incubation: a qualitative comparative explanation](#). Harvard Dataverse. Research Dataset. 2023.
- [2] I. V. Castro and C. D. d. Santos. ["what do i manage and on whom do i depend": determinants of bloggers' actions](#). Research Dataset. 2022.
- [3] L. C. Santos and C. D. d. Santos. [A study on the impact of non-operational mechanisms on the effectiveness of public information technology governance](#). Research Dataset. 2021.

## Open Peer Reviews

- [1] C. D. d. Santos. [Review of: "Artificial intelligence and organizational change"](#) (2023). Open Access.

## Under Review / In Preparation

**Denner, C. D.** (et al.). Building an LLM Firewall: A Multi-Phase Defense Against Prompt Injection – From Patent Landscape to Deployable Input-Side Guardrails. *Communications of the ACM* – Under review.

**Denner, C. D.** (et al.). Evaluating and Mitigating Hallucinations in Retrieval-Augmented Generation (RAG): An Experimental Framework. Manuscript in preparation.

**Denner, C. D.** (et al.). The AI Recommendation System of Jooay.com: Enhancing Digital Inclusion for Children and Youth with Disabilities. Manuscript in preparation.

---

## RESEARCH GRANTS

### FAP-DF Demanda Espontânea

2016–2021

Principal Investigator

Research Support Foundation of Distrito Federal

Amount: ~70,000 BRL

**CAPES Pesquisador Júnior**

2018

Principal Investigator

Young Investigator Grant, Coord. for Improvement of Higher Education Personnel

Amount: ~100,000 BRL

**CNPq Edital Universal**

2013–2015

Principal Investigator

Universal Research Grant, National Council for Scientific and Technological Development

Amount: ~10,000 BRL

**AWARDS & HONORS****Horizon Institute Postdoctoral Fellowship**

2011–2012

Horizon Digital Economy Research Institute, UK · University of Nottingham

**FAPESP Postdoctoral Fellowship**

2009–2010

São Paulo Research Foundation, Brazil · University of São Paulo

**Pontikes Research Center Fellowship**

2007

Southern Illinois University · Open-source community partnership study

**John M. Fohr Memorial Scholarship**

2007

Southern Illinois University Foundation · Excellence in Management studies

**Fulbright/CAPES PhD Fellowship**

2005–2009

Fulbright Commission &amp; CAPES, Brazil · Full fellowship for PhD studies in the USA

**CNPq MSc Fellowship**

2003–2005

CNPq, Brazil · Graduate scholarship for M.Sc. studies in Management

**Honorable Mentions**

2013, 2015

Two research papers received honorable mention at EnANPAD (Brazilian national conference)

**PROFESSIONAL SERVICE****Editorial Board Member**

2015–2025

Journal of Global Information Technology Management

**Ad-hoc Reviewer (Funding Agencies)**

2015–Present

Research grant proposals for CAPES (2015) and FAP-DF (2015–Present)

**Board Member**

2017–2018

Foundation for Technological Projects (FINATEC), Brasília · University-industry partnerships

**Consultant (Data Analytics)**

2016–2017

Tribunal de Contas da União (Federal Audit Court), Brazil · Education data analysis

**Consultant (Open Source Governance)**

2014–2016

Ministério do Planejamento – softwarepublico.gov.br · Platform governance and licensing

**Consultant (IT Management)**

2013–2014

Ministério do Planejamento, Brazil · IT workforce estimation and decision support

**PhD Defense Committee Member**

2013–2023

Multiple dissertation committees at Universidade de Brasília and other institutions

**Academic Hiring Committee Member**

Various years

University faculty hiring panels and graduate scholarship selection committees

**Peer Reviewer (14 reviews, 2021–2025)**

· Future Business Journal (2025)

- Heliyon – Cell Press (2024)
- Public Management Review (2023, 2 reviews)
- Journal of Global Information Technology Management (2022, 2023, 3 reviews)
- Journal of Open Innovation: Technology, Market, and Complexity (2023)
- Journal of Forensic Psychology Research and Practice (2023)
- IEEE Access (2022, 2 reviews)
- ACM Transactions on Software Engineering and Methodology (TOSEM) (2022)
- Revista de Administração Contemporânea (2022)

#### **Conference Reviewer**

AMCIS, ECIS, ICIS, AoM, ANPAD (EnANPAD), and other information systems and management conferences

#### **PROFESSIONAL MEMBERSHIPS**

---

<b>Association for Information Systems (AIS)</b>	<i>2015 - Present</i>
<b>Brazilian Academy of Management (ANPAD)</b>	<i>2010 - Present</i>
<b>Academy of Management (AOM)</b>	<i>2016 - Present</i>