



**Key Word or Phrase:**

**Data science**

## **Definition:**

An interdisciplinary field involving the design and use of techniques to process very large amounts of data from a variety of sources and to provide knowledge based on the data.



**Key Word or Phrase:**

**Big data**

## **Definition:**

Sets of data that are too large to be gathered and analyzed by traditional methods.



**Key Word or Phrase:**

# **Data-driven decision making**

## **Definition:**

An organizational process to gather and analyze relevant and verifiable data and then evaluate the results to guide business strategies.



**Key Word or Phrase:**

# **Predictive modeling**

## **Definition:**

A process in which historical data based on behaviors and events is blended with multiple variables and used to construct models of anticipated future outcomes.





**Key Word or Phrase:**

# **Telematics**

## **Definition:**

The use of technological devices in vehicles with wireless communication and GPS tracking that transmit data to businesses or government agencies; some return information for the driver.



**Key Word or Phrase:**

# **Text mining**

## **Definition:**

Obtaining information through language recognition.



**Key Word or Phrase:**

# **Data mining**

## **Definition:**

The analysis of large amounts of data to find new relationships and patterns that will assist in developing business solutions.



**Key Word or Phrase:**

**Actuary**

## **Definition:**

A person who uses mathematical methods to analyze insurance data for various purposes, such as to develop insurance rates or set claim reserves.





**Key Word or Phrase:**

**Domain knowledge**

## **Definition:**

Information related to the context of the information a data scientist is working with.



**Key Word or Phrase:**

# **Structured data**

## **Definition:**

Data organized into databases with defined fields, including links between databases.



**Key Word or Phrase:**

# **Unstructured data**

## **Definition:**

Data that is not organized into predetermined formats, such as databases, and often consists of text, images, or other nontraditional media.



**Key Word or Phrase:**

**Premium**

## **Definition:**

The price of the insurance coverage provided for a specified period.





**Key Word or Phrase:**

# **Loss adjustment expense (LAE)**

## **Definition:**

The expense that an insurer incurs to investigate, defend, and settle claims according to the terms specified in the insurance policy.



**Key Word or Phrase:**

# **Allocated loss adjustment expense (ALAE)**

## **Definition:**

The expense an insurer incurs to investigate, defend, and settle claims that are associated with a specific claim.



**Key Word or Phrase:**

# **Unallocated loss adjustment expense (ULAE)**

## **Definition:**

Loss adjustment expense that cannot be readily associated with a specific claim.



**Key Word or Phrase:**

**Salvage**

## **Definition:**

The process by which an insurer takes possession of damaged property for which it has paid a total loss and recovers a portion of the loss payment by selling the damaged property.





**Key Word or Phrase:**

# **Subrogation**

## **Definition:**

The process by which an insurer can, after it has paid a loss under the policy, recover the amount paid from any party (other than the insured) who caused the loss or is otherwise legally liable for the loss.



**Key Word or Phrase:**

# **Text mining**

## **Definition:**

The analysis of text for classification and prediction.



**Key Word or Phrase:**

**Point of sale**

## **Definition:**

A seamless transaction, documentation, and payment at the time and place of a sale.



**Key Word or Phrase:**

# **Classification tree**

## **Definition:**

A supervised learning technique that uses a structure similar to a tree to segment data according to known attributes to determine the value of a categorical target variable.





**Key Word or Phrase:**

# **Regression analysis**

## **Definition:**

A statistical technique that is used to estimate relationships between variables.



**Key Word or Phrase:**

# **Cluster analysis**

## **Definition:**

A model that determines previously unknown groupings of data.



**Key Word or Phrase:**

**Node**

## **Definition:**

A representation of a data attribute.



**Key Word or Phrase:**

**Arrow**

## **Definition:**

A pathway in a classification tree.





**Key Word or Phrase:**

**Leaf node**

## **Definition:**

A terminal node of a classification tree that is used to classify an instance based on its attributes.



**Key Word or Phrase:**

**Target variable**

## **Definition:**

The predefined attribute whose value is being predicted in a data analytical model.



**Key Word or Phrase:**

# **Linear regression**

## **Definition:**

A statistical method to predict the numerical value of a target variable based on the values of explanatory variables.



**Key Word or Phrase:**

# **Generalized linear model (GLM)**

## **Definition:**

A statistical technique that increases the flexibility of a linear model by linking it with a nonlinear function.





**Key Word or Phrase:**

# **Supervised learning**

## **Definition:**

A type of model creation, derived from the field of machine learning, in which the target variable is defined.



**Key Word or Phrase:**

# **Unsupervised learning**

## **Definition:**

A type of model creation, derived from the field of machine learning, that does not have a defined target variable.



**Key Word or Phrase:**

# **Predictive model**

## **Definition:**

A model used to predict an unknown outcome by means of a defined target variable.



**Key Word or Phrase:**

# **Descriptive model**

## **Definition:**

A model used to study and find relationships within data.





**Key Word or Phrase:**

**Attribute**

## **Definition:**

A variable that describes a characteristic of an instance within a model.



**Key Word or Phrase:**

**Instance (example)**

## **Definition:**

The representation of a data point described by a set of attributes within a model's dataset.



**Key Word or Phrase:**

# Algorithm

## **Definition:**

An operational sequence used to solve mathematical problems and to create computer programs.



**Key Word or Phrase:**

**Information gain**

## **Definition:**

A measure of the predictive power of one or more attributes.





**Key Word or Phrase:**

# Entropy

## **Definition:**

A measure of disorder in a dataset.



**Key Word or Phrase:**

**Lift**

## **Definition:**

In model performance evaluation, the percentage of positive predictions made by the model divided by the percentage of positive predictions that would be made in the absence of the model.



**Key Word or Phrase:**

**Leverage**

## **Definition:**

In model performance evaluation, the percentage of positive predictions made by the model minus the percentage of positive predictions that would be made in the absence of the model.



**Key Word or Phrase:**

**Nearest neighbor**

## **Definition:**

The most similar instance in a data model.





**Key Word or Phrase:**

**k nearest neighbor  
(k-NN)**

## **Definition:**

An algorithm in which “k” equals the number of nearest neighbors plotted on a graph.



**Key Word or Phrase:**

**Class label**

## **Definition:**

The value of the target variable in a model.



**Key Word or Phrase:**

# **Link prediction**

## **Definition:**

A prediction of the connection between data items.



**Key Word or Phrase:**

# **Training data**

## **Definition:**

Data that is used to train a predictive model and that therefore must have known values for the target variable of the model.





**Key Word or Phrase:**

# **Overfitting**

## **Definition:**

The process of fitting a model too closely to the training data for the model to be effective on other data.



**Key Word or Phrase:**

**Holdout data**

## **Definition:**

In the model training process, existing data with a known target variable that is not used as part of the training data.



**Key Word or Phrase:**

# **Generalization**

## **Definition:**

The ability of a model to apply itself to data outside the training data.



**Key Word or Phrase:**

**Accuracy**

## **Definition:**

In model performance evaluation, a model's correct predictions divided by its total predictions.





**Key Word or Phrase:**

# Precision

## **Definition:**

In model performance evaluation, a model's correct positive predictions divided by its total positive predictions.



**Key Word or Phrase:**

**Recall**

## **Definition:**

In model performance evaluation, a model's correct positive predictions divided by the sum of its correct positive predictions and incorrect negative predictions.



**Key Word or Phrase:**

**F-score**

## **Definition:**

In statistics, the measure that combines precision and recall and is the harmonic mean of precision and recall.



**Key Word or Phrase:**

# **Confusion matrix**

## **Definition:**

A matrix that shows the predicted and actual results of a model.





**Key Word or Phrase:**

**K-means**

## **Definition:**

An algorithm in which “k” indicates the number of clusters and “means” represents the clusters’ centroids.



**Key Word or Phrase:**

**Centroid**

## **Definition:**

The center of a cluster.



**Key Word or Phrase:**

**Adverse development**

## **Definition:**

Increasing claims costs for which the reserves are inadequate.



**Key Word or Phrase:**

**Long-tail claim**

## **Definition:**

A claim in which there is a duration of more than one year from the date of loss to closure.





**Key Word or Phrase:**

**Complex claim**

## **Definition:**

A claim that contains one or more characteristics that cause it to cost more than the average claim.



**Key Word or Phrase:**

# **Machine learning**

## **Definition:**

Artificial intelligence in which computers continually teach themselves to make better decisions based on previous results and new data.



**Key Word or Phrase:**

**Recursively**

## **Definition:**

Successively applying a model.



**Key Word or Phrase:**

# **Data mining**

## **Definition:**

The process of extracting hidden patterns from data that is used in a wide range of applications for research and fraud detection.





**Key Word or Phrase:**

# **Telematics**

## **Definition:**

The use of technological devices to transmit data via wireless communication and GPS tracking.



**Key Word or Phrase:**

# **Internet of Things (IoT)**

## **Definition:**

A network of objects that transmit data to and from each other without human interaction.



**Key Word or Phrase:**

# **Affinity marketing**

## **Definition:**

A type of group marketing that targets various groups based on profession, association, interests, hobbies, and attitudes.



**Key Word or Phrase:**

# **Usage-based insurance**

## **Definition:**

A type of auto insurance in which the premium is based on the policyholder's driving behavior.





**Key Word or Phrase:**

# **Business intelligence (BI)**

## **Definition:**

The skills, technologies, applications, and practices used to improve decision-making insights and reinforce information integrity.



**Key Word or Phrase:**

# **Internet of Things (IoT)**

## **Definition:**

A network of objects that transmit data to computers.



**Key Word or Phrase:**

# **Underwriting**

## **Definition:**

The process of selecting insureds, pricing coverage, determining insurance policy terms and conditions, and then monitoring the underwriting decisions made.



**Key Word or Phrase:**

**Smart product**

## **Definition:**

An innovative item that uses sensors; wireless sensor networks; and data collection, transmission, and analysis to further enable the item to be faster, more useful, or otherwise improved.





**Key Word or Phrase:**

# **Wireless sensor network (WSN)**

## **Definition:**

A wireless network consisting of individual sensors placed at various locations to exchange data.



**Key Word or Phrase:**

# **Radio frequency identification (RFID)**

## **Definition:**

A technology that uses radio frequency to identify objects.



**Key Word or Phrase:**

# **Radio frequency identification (RFID) tag**

## **Definition:**

A transponder that communicates with an antenna and transceiver (together called the reader) using radio frequency identification.



**Key Word or Phrase:**

**Lidar**

## **Definition:**

A sensor similar to radar that uses infrared light to detect nearby objects.





**Key Word or Phrase:**

**Smart transportation**

## **Definition:**

The integration of strategic vehicle management solutions with innovative technologies.



**Key Word or Phrase:**

# **Transducer**

## **Definition:**

A device that converts one form of energy into another.



**Key Word or Phrase:**

**Actuator**

## **Definition:**

A mechanical device that turns energy into motion or otherwise effectuates a change in position or rotation using a signal and an energy source.



**Key Word or Phrase:**

# **Accelerometer**

## **Definition:**

A device that measures acceleration, motion, and tilt.





**Key Word or Phrase:**

# **Artificial intelligence (AI)**

## **Definition:**

Computer processing or output that simulates human reasoning or knowledge.



**Key Word or Phrase:**

**Chatbot**

## **Definition:**

Software that uses artificial intelligence to engage in dialogue with a human and provide simple responses.



**Key Word or Phrase:**

# **Conversational AI**

## **Definition:**

Software that uses artificial intelligence to hold a natural language conversation with a human through a messaging application, text, or website, or over the phone.



**Key Word or Phrase:**

# **Deep learning**

## **Definition:**

Insights into data use and processing gained by combining artificial intelligence and machine learning. It is based on algorithms derived from artificial neural networks.





**Key Word or Phrase:**

**Neural network**

## **Definition:**

A data analysis technique composed of three layers, including an input layer, a hidden layer with nonlinear functions, and an output layer, that is used for complex problems.



**Key Word or Phrase:**

**Firmware**

## **Definition:**

Software providing basic control for a device's hardware.



**Key Word or Phrase:**

# **Energy transfer theory**

## **Definition:**

An approach to accident causation that views accidents as energy that is released and that affects objects, including living things, in amounts or at rates that the objects cannot tolerate.



**Key Word or Phrase:**

# **Job safety analysis (JSA)**

## **Definition:**

An analysis that dissects a repetitive task, whether performed by a person or machine, to determine potential hazards if each action is not performed.





**Key Word or Phrase:**

# **Causal factors**

## **Definition:**

The agents that directly result in one event causing another.



**Key Word or Phrase:**

# **Probability analysis**

## **Definition:**

A technique for forecasting events, such as accidental and business losses, on the assumption that they are governed by an unchanging probability distribution.



**Key Word or Phrase:**

# **Probability distribution**

## **Definition:**

A presentation (table, chart, or graph) of probability estimates of a particular set of circumstances and of the probability of each possible outcome.



**Key Word or Phrase:**

# **Theoretical probability**

## **Definition:**

Probability that is based on theoretical principles rather than on actual experience.





**Key Word or Phrase:**

**Empirical probability (a posteriori probability)**

## **Definition:**

A probability measure that is based on actual experience through historical data or from the observation of facts.



**Key Word or Phrase:**

# **Law of large numbers**

## **Definition:**

A mathematical principle stating that as the number of similar but independent exposure units increases, the relative accuracy of predictions about future outcomes (losses) also increases.



**Key Word or Phrase:**

**Unfair discrimination**

## **Definition:**

Applying different standards or methods of treatment to insureds who have the same basic characteristics and loss potential, such as charging higher-than-normal rates for an auto insurance applicant based solely on the applicant's race, religion, or ethnic background.