

Cape Coral, FL  
United States

## Carlos Melo

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### Employment

<b>Machine Learning Engineer</b>	<b>Sigmoidal</b>	<b>2020 – Ongoing</b>
<ul style="list-style-type: none"><li>• Built an automated diagnostic system for 12-lead ECGs using a deep neural network on AWS SageMaker, processing 345K exams (17B+ data points) and achieving more than 98% specificity.</li><li>• Built an ETL workflow to integrate multi-channel data, powering customer journey analytics and lead scoring with a LightGBM model, boosting conversion rates by 20%.</li><li>• Founded and scaled a business to &gt;R\$1M/year in revenue, serving 6,000+ students.</li><li>• Designed and coordinated two accredited graduate programs in Data Science and Computer Vision.</li><li>• Built content platform with 130 technical articles and 400 hours of video, attracting 3M visitors.</li></ul>		
<b>Satellite Mission Engineer</b>	<b>Space Operations Centre</b>	<b>2018 – 2020</b>
<ul style="list-style-type: none"><li>• Led the Remote Sensing Department, overseeing a technical team of 10+ staff and officers.</li><li>• Developed a computer vision model to identify and track oil spill expansion during Brazil's 2019 ecological crisis.</li><li>• Built Brazil's first SAR satellite image downlink and processing pipeline, enabling surveillance over 225,000+ km<sup>2</sup> of the Amazon rainforest.</li><li>• Developed ML-based geospatial models to optimize military resources, and crew scheduling during "Operation Acolhida" (Venezuelan refugee crisis), supporting 100,000+ refugees.</li><li>• Created a real-time drone surveillance system using a custom YOLOv5 model, achieving &gt;90% accuracy in field tests.</li><li>• Developed a metaheuristic algorithm to optimize EROS-B satellite scheduling, increasing target collection by 35% per pass.</li><li>• Fused satellite imagery using ArcGIS Pro and TensorFlow to detect illegal airstrips.</li><li>• Served as liaison for the Brazilian Air Force's largest C4ISR program, defining operational requirements for EMBRAER and integrating data-driven analytics into Air Task Orders.</li></ul>		
<b>Machine Learning Researcher</b>	<b>Institute for Advanced Studies</b>	<b>2016 – 2018</b>
<ul style="list-style-type: none"><li>• Integrated radar and sensor data into strategic operations planning for intercepting low-flying illicit aircraft.</li><li>• Developed a mission planning plugin for a GIS-based defense platform, using a hybrid genetic algorithm implemented in Python and C++ to optimize satellite image acquisition schedules.</li><li>• Published first-author article on applying System Dynamics to Air Force Effects-Based Operations planning at a leading Latin American defense conference.</li><li>• Published a first-author article on satellite imaging scheduling in a premier Brazilian Air Force journal, presenting a hybrid genetic algorithm to optimize satellite task scheduling.</li><li>• Conducted applied research in C4ISR systems, designing AI-driven pipelines that integrated computer vision and geospatial data for aerospace mission support.</li><li>• Introduced System Dynamics modeling for effects-based operations planning; methodology later adopted by the Brazilian Aerospace Command for mission simulations.</li></ul>		
<b>Military Pilot</b>	<b>Brazilian Air Force</b>	<b>2004 – 2016</b>
<ul style="list-style-type: none"><li>• Accumulated over 1,000 flight hours, executing diverse military missions.</li><li>• Served 4 years as a military instructor for the Cadet Corps and as a flight instructor on T-25 Universal, T-27 Tucano, and AS-350 Esquilo aircraft.</li><li>• Directed the IT department at the 1st/8th GAV SAR Squadron, reducing workflow delays by 50% through Python-based automation.</li><li>• Completed advanced operational training programs, including Jungle Survival, Sea Survival, and Combat Search and Rescue courses.</li><li>• Led the migration of a military airbase's IT infrastructure from Windows to Linux and advised on secure network architecture.</li></ul>		

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**Education**

<b>Brazil</b> <ul style="list-style-type: none"><li>• MSC in Aerospace Engineering</li></ul>	<b>Aeronautics Institute of Technology</b>	<b>2016 – 2018</b>
<b>Brazil</b> <ul style="list-style-type: none"><li>• MBA in Project Management</li></ul>	<b>Air Force University</b>	<b>2019</b>
<b>Brazil</b> <ul style="list-style-type: none"><li>• BS in Aeronautical Science</li></ul>	<b>Air Force Academy</b>	<b>2004 – 2007</b>

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**Advisory Roles & Awards**

- **U.S. Green Card, EB1A Visa:** Granted for individuals of extraordinary ability.
- **Chair, Innovation Committee** (2023 – 2024). International Association of Artificial Intelligence (IAAI), Brazil's foremost AI-focused international association.
- **Order of the Sword:** Distinguished honor conferred by the Air Force Cadet Corps in recognition of exemplary conduct.
- **Bronze Military Medal:** Recognized for a decade of exceptional performance, unwavering dedication, and skillful execution.

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**Languages and Technologies**

- Python; Machine Learning; TensorFlow; PyTorch; OpenCV; C++; R; Optimization; Operations Research