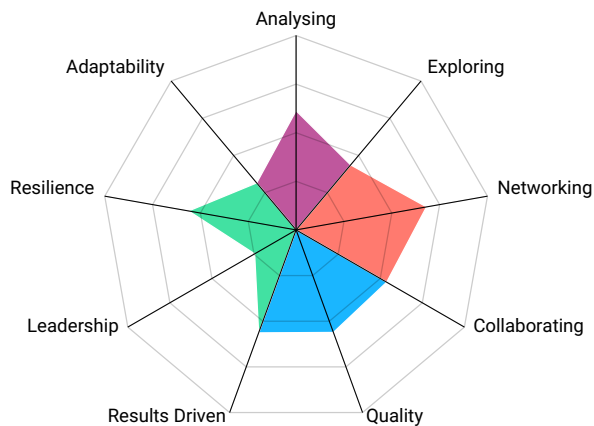# Carlos Alvarez Ugalde

`Networker` `Analytical` `Achiever`

Thinking

Analysing | Exploring

Carlos is comfortable in dealing with numerical data to understand problems and solve them. Carlos tends to be factual and uses evidence to support their hypothesis.

Carlos prefers following established and proven approaches when dealing with any obstacles. Carlos appreciates the need for authority and rules and can adjust easily to this. Carlos is generally practical and down to earth but at times may benefit from keeping an open mind to new or novel approaches to problems.

Connecting

Networking | Collaborating

Carlos is someone who feels at ease when connecting with new people and generally has a well-developed network.

Carlos displays empathy towards colleagues and finds it important to listen to their points of view. Carlos is likely to involve others in key decisions and plans. Carlos gives credit where it is due and delegates easily when necessary.

Executing

Quality | Result Driven

Carlos tends to be systematic, methodical and organised and delivers within deadlines. Carlos is reliable and disciplined and driven to achieve their goals.

Carlos pays attention to details and enjoys delivering work that is of a high standard.

Progressing

Leadership | Resillience | Adaptability

Carlos recovers quickly from setbacks and does not let negativity pull them down.

Carlos prefers to work in stable environments and is uncomfortable with dealing with unplanned changes.

Carlos is a good team player who pays attention to everyone's input in a group setting.

Carlos brings energy to groups without wanting to necessarily take charge.

Role Fit

- Roles which involve a lot of people interaction.
- Roles within sales or business development.
- Roles which relate to research, analysis, data analytics or applying rational thinking to solve problems.
- Roles with clear goals or timelines, where performance can be easily measured.

Organization Fit

- Organisations that promote team work and collaboration across business lines.
- Organisations that promote evidence based critical thinking.
- Organisations that are fast paced, results oriented and offer clear career paths linked to your performance.