# CARLOSLOPEZ

PROFESSION / STUDENT

# CAREER OBJECTIVE .....

Seeking an internship/job position to begin my career in a highly teamwork-centered environment to expand my learnings, knowledge, and skills. I enjoy learning how to effectively grow a business with marketing while learning the intricate aspects of research and analytics in order to meet goals. My academic knowledge and work experience are sufficient enough to insert myself into the industry with high efficiency

# EXPERIENCE .....

# 2021 | 2022 Best Buy

Sales Advisor, San Antonio

Learned the importance of customer satisfaction by asking valuable questions and assessing needs. Built quality relationships with customers daily in a fast-paced and high-pressure environment. Continually met sale goals and monthly revenue margins to boost store location ratings.

### FALL 2019 The Paisano

Multi-Media Assistant, San Antonio

Improved problem-solving skills by supporting members with relevant solutions regarding content creation for social media. Collaborated in 20+ member meetings to develop effective marketing strategies increasing social media growth by 300%. Assisted with bringing attention to The Paisano by building relationships and scheduling events on campus

# ACADEMIC EXPERIENCE .....

### SUMMER 2022 Digital Marketing

Created and managed campaigns that enhanced my ability with search, display, and shopping ads. With my knowledge, I demonstrated precise testing strategies each week to pinpoint the best path to complete goals. Learned how to interpret metrics and the ability to translate data into probable options for future campaign strategies.

### SPRING 2022 Social Media Marketing

Created a foundation for marketing budgets and how to use social media channels properly. Learned the importance of paid and organic social media ads, and how to use organic ads for profit advantages. Added to my knowledge of the different social media apps and their specific criteria for ads.

### EDUCATION

# The University of Texas at San Antonio | 2023

Communication & Marketing
Expected Graduation: 2023
GPA: 3.39

### **Relevant Coursework**

Social Media Marketing Principle of Marketing

Digital Marketing Technical Writing

Advertising

### SKILLS

SMM
SEO
Writing
Leadership
Problem Solving
Creativity

### CERTIFICATIONS · · · · · ·

# Digital Marketing STUKENT

For more info: www.linkedin.com/in/carloslopezjr19

# Social Media Marketing

For more info: www.linkedin.com/in/carloslopezjr19

### CONTACT



### Address:

5102 Green Coral, San Antonio, Texas



### Phone:

(210) 419 0444



### Email:

carlosssolrac1@gmail.com



### LinkedIn:

www.linkedin.com/in/ carloslopezjr19

# MICHAELBROWN

PROFESSION / JOB TITLE

# COVER LETTER

123 Street Name, Country,123 ur@name.com mail@name.com (+01) 234-560 01.234.56789

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your sincerely

### SOCIAL MEDIA

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Social Media Link 2

Social Media Link 3

Social Media Link 4

Social Media Link 5

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### CONTACT



# Address:

123 Street Name, Country,123



### Web:

www.exmple.com exmple.web



### Phone:

(+01) 234-560 01.234.56789



### Email:

ur@name.com mail@name.com

# MICHAELBROWN

PROFESSION / JOB TITLE

REFERENCE

## Reference 01

Your Reference Company P: +5555 5555 555

E : loremexample.com

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## Reference 02

Your Reference Company P: +5555 5555 5555

E : loremexample.com

Busam Qui Offici Bea Inisqui Doluptature Num Et Quis

### Reference 03

Your Reference Company P: +5555 5555 555

E: loremexample.com

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### Reference 04

Your Reference Company P: +5555 5555 555

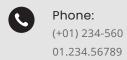
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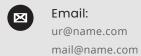
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