

****Competitive Strategy & Forecasting****

Capabilities:

1. B2B: Feature Mapping, Pricing Intelligence, RFP Analysis
2. B2C: Shelf Visibility, Promo Tracking, Sentiment Benchmarks
3. Weak Signal Detection (<5% market share)
4. Strategic Landscape Maps
5. Horizon Planning (H1-H3 forecasting)
6. Visual Tools: S-curve, Impact Matrix, Radar Charts