Statistical Methods for Discrete Response, Time Series, and Panel Data (W271): Lab 2

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Instructions:

- Due Date: 10/23/2017
- Submission:
 - Submit your own assignment via ISVC
 - Submit 2 files:
 - 1. A pdf file including the summary, the details of your analysis, and all the R codes used to produce the analysis. Please do not suppress the codes in your pdf file.
 - 2. R markdown file used to produce the pdf file
 - Each group only needs to submit one set of files
 - Use the following file naming convensation
 - $* \ Section Number \ hw01 \ First Name Last Name First Initial. file Extension$
 - * For example, if you are in Section 1 and have two students named John Smith and Jane Doe, you should name your file the following
 - · Section1 hw01 JohnS JaneD.Rmd
 - · Section1 hw01 JohnS JaneD.pdf
 - Although it sounds obvious, please write the name of each members of your group on page 1 of your report.
 - This lab can be completed in a group of up to 3 people. Each group only needs to make one submission. Although you can work by yourself, we encourage you to work in a group.
 - When working in a group, we encourage student not to use the "division-of-labor" approach to complete the lab. That is, do not divide the lab by having Student 1 completed questions 1 3, Student 2 completed questions 4 6, etc. Asking your teammates to do the questions for you is asking them take away your own opportunity to learn.
- Other general guidelines:
 - If you use R libraries and/or functions to conduct hypothesis tests not covered in this course, you will have to explain why the functions you use are appropriate for the hypothesis you are asked to test. Lacking explanations will result in a score of zero for the corresponding question.
 - Thoroughly analyze the given dataset. Detect any anomalies, including missing values, potential of top and/or bottom code, etc, in each of the variables.
 - Your report needs to include a comprehensive Exploratory Data Analysis (EDA) analysis, which includes both graphical and tabular analysis, as taught in this course. Output-dump (that is, graphs and tables that don't come with explanations) will result in a very low, if not zero, score.

- Your analysis needs to be accompanied by detailed narrative. Remember, make sure your that when your audience (in this case, the professors and your classmates) can easily understand your your main conclusion and follow your the logic of your analysis. Note that just printing a bunch of graphs and model results, which we call "output dump", will likely receive a very low score.
- Your rationale of any (EDA and modeling) decisions made in your modeling needs to be explained and supported with empirical evidence. Remember to use the insights generated from your EDA step to guide your modeling step, as we discussed in live sessions.
- All the steps to arrive at your final model need to be shown and explained very clearly.
- Students are expected to act with regards to UC Berkeley Academic Integrity.

Description of the Business Problem, the Data, and Your Tasks

The file lab2data.csv summarizes a sample of the contributions received a private university. Information in each record in the sample includes graduating class (Class.Year), gender, marital status, major of studies when the alumnus attending the university (Major), whether or not the alumnus has attended any university events hosted by the Alumni organization between year 2012 and 2015 (AttendenceEvent), and the contribution in each of the years between 2012 and 2016 (FY12Giving, FY13Giving, etc). This is a carefully constructed sample, including only alumni who graduated from the institution and not the former students who spent time at the institution without graduating. Alumni not contributing have the entry "0" in the related column.

For a university foundation, it is very important to know who is contributing, because those information allows the foundation to target their fund-raising resources to those alumni who are likely to donate in the future.

In this lab, your group, as a team of data scientists working for the university foundation, are tasked to utilize the given information to predict who are likely to donate in the future. The data, lab2data, csv, contains recent historical information. You will need to build a model to predict the most recent (i.e. fiscal year 2016) contribution "category" using techniques covered in lecture 1 - 5.

The variable of interest is FY16Giving, which is a numeric variable. However, I'd like you to create another variable, named FY16GivingCat, representing various categories of contribution in 2016. The categories are [0,1), [1,100), [100,250), [250,500), [500,200000). Note that we specifically want to separate out those who did not contribute and put them in the [0,1) bin.

Even though I said "build a model", you are more than likely to experiment various model specifications as well as techniques. Some may consider using multinomial logistic regression, even though the categories are clearly ordered.

As in any data science project, start your project with examination of the data and then exploratory analysis. These analyses will help the administration of the university foundation to understand the sample (before you present any model results to them). In fact, your report should consider the following sections:

- Section 1: An introduction to the project, which should include a concise summary of the key results as well as techniques you used in your final model.
- Section 2: Data examination and EDA. This section should statr with a summary of the key insights you learn from examining the data and conducting the EDA. Since there will be a page limit (see below), select your graphical and tabular results carefully and accompany each one with narrative. **DO NOT USE OUTPUT DUMP!**
- Section 3: Statistical Modeling. Start the section summarizing the key results what variables, if any, are the key predictors of the year 2016 contribution? What are the key techniques you have experimented? What method did you use in your final model? How did you choose the final model? What model performance criteria did you use to choose the final model? What statistical infernece did you perform? Explain them. Comment on statistical significance vs. economic significance.

• Section 4: Final Remarks. After examining the data and using the data to build a predictive model, what are your departing thoughts? What are the strengths and weaknesses in your analysis? Should the administration trust your result? Are there subsample in your sample that your model did a bad job in predicting their contribution behavior? If so, why? Are there other "things", a wish list, that you think can be used to improve your model? If so, what are they? Perhaps you can make a suggestion to the administration to collect those information in the future.

Scratch area, just experiments

Data Loading

```
# Load CSV
df <- read.csv("lab2data.csv", stringsAsFactors = TRUE, header = TRUE, sep = ",")</pre>
# Make factors
df$Years.Since.Graduation = 2017 - df$Class.Year
df$AttendenceEvent = factor(df$AttendenceEvent)
df$Major = factor(df$Major)
# Categorize FY16Giving
df$FY16GivingCat = cut(x = df$FY16Giving, c(0, 1, 100, 250, 500, 200000), right = FALSE)
str(df)
## 'data.frame':
                    1000 obs. of 14 variables:
## $ X
                            : int 761 620 214 373 748 1080 1155 1069 1161 457 ...
## $ Gender
                            : Factor w/ 2 levels "F", "M": 1 2 1 1 2 1 1 1 1 ...
## $ Class.Year
                            : int 2002 2002 1982 1992 2002 2012 2012 2012 2012 1992 ...
## $ Marital.Status
                            : Factor w/ 4 levels "D", "M", "S", "W": 2 3 2 2 3 3 3 3 3 2 ...
                            : Factor w/ 45 levels "American Studies",...: 39 25 25 2 30 2 3 26 39 15 ....
## $ Major
## $ Next.Degree
                            : Factor w/ 47 levels "AA", "BA", "BAE",...: 37 39 39 35 39 15 39 35 39 18 ...
                            : Factor w/ 2 levels "0", "1": 2 1 2 2 1 2 1 2 1 1 ...
## $ AttendenceEvent
## $ FY12Giving
                            : num 50 0 100 0 0 0 0 5 0 0 ...
## $ FY13Giving
                            : num 51 0 0 0 0 0 0 10 0 75 ...
                            : num 51 0 100 0 0 0 0 25 0 0 ...
## $ FY14Giving
                            : num 0 0 100 0 0 0 0 25 0 0 ...
## $ FY15Giving
                            : num 0 0 100 0 0 0 0 50 0 60 ...
## $ FY16Giving
## $ Years.Since.Graduation: num 15 15 35 25 15 5 5 5 5 25 ...
## $ FY16GivingCat
                            : Factor w/ 5 levels "[0,1)","[1,100)",..: 1 1 3 1 1 1 1 2 1 2 ...
head(df)
        X Gender Class. Year Marital. Status
                                                  Major Next.Degree
##
                       2002
## 1 761
               F
                                              Sociology
                                                                 MSW
## 2 620
               М
                       2002
                                         S
                                                                NONE
                                                History
## 3 214
               F
                       1982
                                         М
                                                History
                                                                NONE
               F
## 4 373
                       1992
                                         M Anthropology
                                                                  MS
## 5 748
                       2002
                                             Philosophy
                                                                NONE
              M
                       2012
## 6 1080
              F
                                         S Anthropology
##
     AttendenceEvent FY12Giving FY13Giving FY14Giving FY15Giving FY16Giving
## 1
                   1
                             50
                                        51
                                                   51
## 2
                   0
                              0
                                         0
                                                    0
                                                                0
                                                                           0
## 3
                   1
                            100
                                         0
                                                   100
                                                              100
                                                                         100
## 4
                   1
                              0
                                         0
                                                    0
                                                                0
                                                                           0
## 5
                                                    0
                                                                0
                                                                           0
                   1
                              0
                                                    0
                                                                0
                                                                           0
## 6
   Years.Since.Graduation FY16GivingCat
## 1
                         15
                                    [0,1)
## 2
                         15
                                    [0,1)
## 3
                         35
                                [100, 250)
## 4
                         25
                                    [0,1)
                                    [0,1)
## 5
                         15
```

6 5 [0,1)

Limits, outliers and missing values:

We'll use Hmisc package throughout this section.

```
library(Hmisc)

## Loading required package: lattice

## Loading required package: survival

## Loading required package: Formula

## Loading required package: ggplot2

##

## Attaching package: 'Hmisc'

## The following objects are masked from 'package:base':
##
```

Gender Variable

##

```
describe(df$Gender)

## df$Gender

## n missing distinct
```

1000 0 ## ## Value F M ## Frequency 505 495

Proportion 0.505 0.495

Class.Year Variable

```
describe(df$Class.Year)
```

```
## df$Class.Year
##
                                                      Gmd
          n missing distinct
                                  Info
                                            Mean
##
                                  0.949
                                            1996
                                                    15.07
##
## Value
               1972 1982 1992
                                 2002
## Frequency
                105
                      176
                            203
                                  223
                                         293
## Proportion 0.105 0.176 0.203 0.223 0.293
describe(df$Years.Since.Graduation)
```

format.pval, round.POSIXt, trunc.POSIXt, units

```
## df$Years.Since.Graduation
##
          n missing distinct
                                   Info
                                             Mean
                                                        Gmd
##
       1000
                                  0.949
                                            20.77
                                                     15.07
                   0
##
                                    35
## Value
                  5
                        15
                              25
                                           45
## Frequency
                293
                       223
                             203
                                   176
## Proportion 0.293 0.223 0.203 0.176 0.105
```

Marital.Status Variable

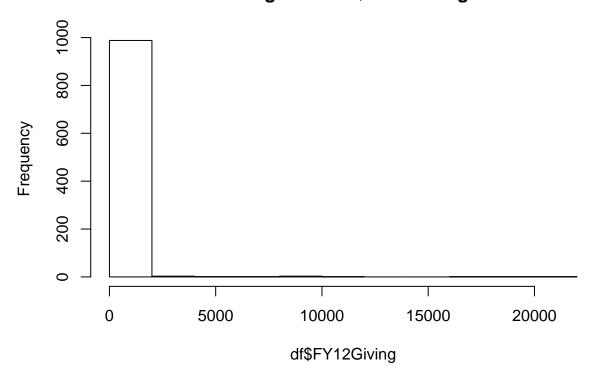
```
describe(df$Marital.Status)
## df$Marital.Status
##
         n missing distinct
##
      1000
            0
##
## Value
                 D
                     584
                           344
## Frequency
                61
                                 11
## Proportion 0.061 0.584 0.344 0.011
Major Variable
describe(df$Major)
## df$Major
         n missing distinct
##
      1000
            0
##
## lowest : American Studies
                                Anthropology
                                                                        Biology
                                                    Art
                               Speech (Drama, etc.) Speech Correction
## highest: Spanish
                                                                        Theatre
Next.Degree Variable
describe(df$Next.Degree)
## df$Next.Degree
##
         n missing distinct
##
      1000 0
##
                              BFA , highest: UBDS UDDS UMD UMDS UNKD
## lowest : AA BA BAE BD
AttendenceEvent Variable
describe(df$AttendenceEvent)
## df$AttendenceEvent
##
         n missing distinct
##
      1000
              0
##
## Value
                       1
                     605
## Frequency
               395
## Proportion 0.395 0.605
FY12Giving Variable
describe(df$FY12Giving)
```

Chemist

Zoology

```
## df$FY12Giving
##
           n missing distinct
                                     Info
                                                Mean
                                                           \operatorname{Gmd}
                                                                     .05
                                                                               .10
                                               186.9
##
       1000
                                     0.826
                                                         345.5
                                                                       0
                                                                                 0
                     0
##
         .25
                   .50
                             .75
                                       .90
                                                 .95
##
           0
                              60
                                       200
                                                 350
##
                 0.00
                           5.00
                                      6.50
                                                7.00
                                                          8.00
## highest: 10000.00 12000.00 16959.99 20000.00 21000.00
hist(df$FY12Giving)
```

Histogram of df\$FY12Giving



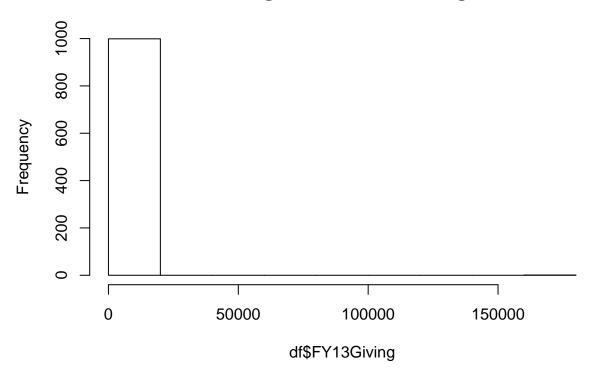
FY13Giving Variable

des	scribe(df\$F	FY13Givir	ng)								
##	## df\$FY13Giving										
##	n	missing	distinc	t I	nfo	Mean	Gmd	. 05		.10	
##	1000	0	7	8 0.	864	311.5	590.4	0.0		0.0	
##	. 25	.50	.7	5	.90	.95					
##	0.0	0.0	75.	0 21	0.5	400.0					
##											
##	Value	0	500	1000	1500	2000	2500	3000	5000	5500	
##	Frequency	920	48	13	4	2	3	2	2	1	
##	Proportion	n 0.920	0.048	0.013	0.004	0.002	0.003	0.002	0.002	0.001	
##											
##	Value	8000	12000	13000	14500	161500					

```
## Frequency 1 1 1 1 1 1 ## Proportion 0.001 0.001 0.001 0.001
```

hist(df\$FY13Giving)

Histogram of df\$FY13Giving

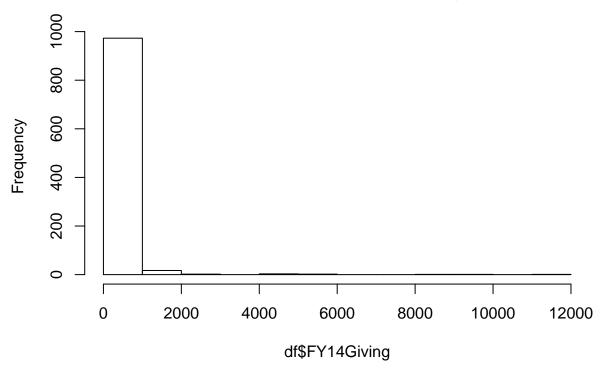


###FY14 Giving Variable

describe(df\$FY14Giving)

```
## df$FY14Giving
                                                          {\tt Gmd}
                                                                     .05
                                                                               .10
##
          n missing distinct
                                     {\tt Info}
                                               Mean
##
       1000
                             80
                                     0.83
                                              142.6
                                                        255.5
                                                                                0
         .25
                   .50
                             .75
                                      .90
                                                 .95
##
##
           0
                     0
                             50
                                      200
                                                450
##
## lowest :
                 0.00
                           1.00
                                     5.00
                                               8.00
                                                        10.00
## highest: 5000.00
                        6000.00
                                  8031.00 10000.00 11187.26
hist(df$FY14Giving)
```

Histogram of df\$FY14Giving

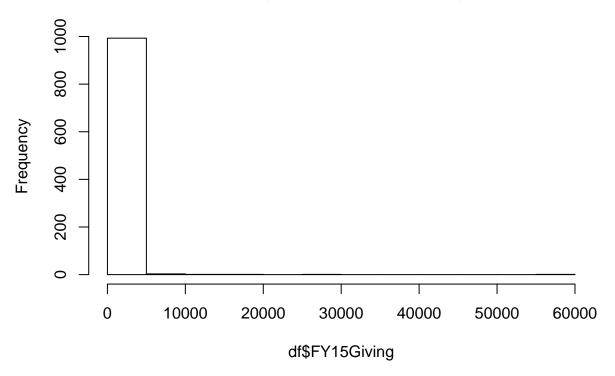


FY15 Giving Variable

describe(df\$FY15Giving)

```
## df$FY15Giving
           n missing distinct
##
                                     {\tt Info}
                                                                     .05
                                                                               .10
                                               Mean
                                                          {\tt Gmd}
##
       1000
                     0
                             62
                                    0.817
                                              252.2
                                                        470.7
                                                                     0.0
                                                                              0.0
         .25
##
                   .50
                             .75
                                       .90
                                                 .95
                           75.0
##
         0.0
                  0.0
                                    200.0
                                              538.3
##
## lowest :
                 0.0
                          5.0
                                  10.0
                                           13.0
## highest: 10000.0 14776.0 15634.5 26500.0 58785.5
hist(df$FY15Giving)
```

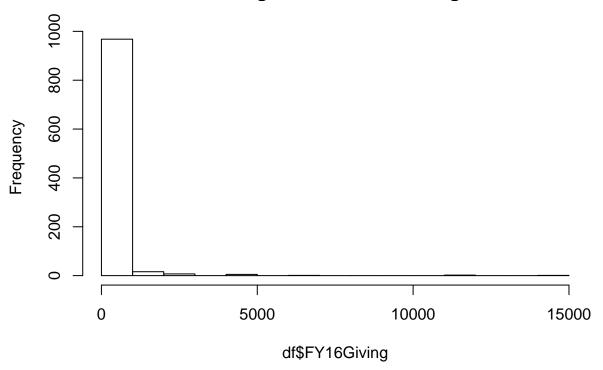
Histogram of df\$FY15Giving



FY16Giving Variable

```
describe(df$FY16Giving)
## df$FY16Giving
                                                                   .05
                                                                            .10
##
          n missing distinct
                                    Info
                                              Mean
                                                         {\tt Gmd}
                                                      308.2
##
       1000
                    0
                            71
                                   0.798
                                               170
                                                                    0
                                                                              0
        .25
                  .50
                            .75
                                     .90
                                               .95
##
##
                            75
          0
                    0
                                     216
                                               500
##
## lowest :
                 0.00
                          5.00
                                   10.00
                                             15.00
                                                       18.00
## highest: 5000.00
                       6500.00 11500.00 11505.84 14655.25
hist(df$FY16Giving)
```

Histogram of df\$FY16Giving



FY16Givingcategory Variable

```
describe(df$FY16GivingCat)
## df$FY16GivingCat
       n missing distinct
##
     1000
           0 5
##
        [0,1) [1,100) [100,250) [250,500) [500,2e+05)
## Value
## Frequency
              586
                       173
                              143
          0.586
## Proportion
                      0.173
                               0.143
                                        0.039
                                                 0.059
```

EDA

df ## ## 14 Variables 1000 Observations ## ----## X ## n missing distinct Info Mean Gmd .05 .10 ## 1000 0 1000 1 615.4 410.6 62.95 122.90

```
.25 .50 .75 .90 .95
  308.75 613.00 917.25 1110.30 1174.05
##
##
## lowest : 1 2 3 4 5, highest: 1225 1226 1228 1229 1230
## Gender
  n missing distinct
   1000 0
##
##
        F
## Value
             М
## Frequency 505
            495
## Proportion 0.505 0.495
## -----
## Class.Year
     n missing distinct Info Mean
                             Gmd
                   0.949 1996
##
    1000 0 5
                             15.07
##
## Value 1972 1982 1992 2002 2012
## Frequency 105 176 203 223 293
## Proportion 0.105 0.176 0.203 0.223 0.293
## -----
## Marital.Status
  n missing distinct
   1000 0
##
## Value D M S
## Frequency 61 584 344
## Proportion 0.061 0.584 0.344 0.011
## Major
##
  n missing distinct
##
    1000
       0
## -----
## Next.Degree
##
   n missing distinct
##
    1000 0
##
## lowest : AA BA BAE BD BFA , highest: UBDS UDDS UMD UMDS UNKD
## -----
## AttendenceEvent
 n missing distinct
   1000 0
##
## Value
        0
             1
## Frequency 395
            605
## Proportion 0.395 0.605
## -----
## FY12Giving
##
   n missing distinct Info Mean
                             Gmd .05
                                        .10
                        186.9 345.5 0
    1000 0 66
##
                   0.826
```

Chemist Zoology

.95

.50 .75 .90

##

. 25

```
0 0 60 200 350
##
##
## lowest: 0.00 5.00 6.50 7.00
## highest: 10000.00 12000.00 16959.99 20000.00 21000.00
## -----
## FY13Giving
  n missing distinct Info Mean Gmd .05
1000 0 78 0.864 311.5 590.4 0.0
.25 .50 .75 .90 .95
                                                       .10
##
                                                        0.0
     .25 .50 .75 .90
0.0 0.0 75.0 210.5
##
##
                                 400.0
##
## Value
             0 500 1000 1500 2000 2500 3000 5000 5500
## Value 0
## Frequency 920
                                              2
                                                  2 1
                            4 2 3
                  48
                        13
## Proportion 0.920 0.048 0.013 0.004 0.002 0.003 0.002 0.002 0.001
           8000 12000 13000 14500 161500
## Value
          1 1 1 1 1
## Frequency
## Proportion 0.001 0.001 0.001 0.001
## FY14Giving

    n missing distinct
    Info
    Mean
    Gmd
    .05
    .10

    1000
    0
    80
    0.83
    142.6
    255.5
    0
    0

##
                         .90
200
            .50 .75
0 50
##
      . 25
##
      0
##
## lowest: 0.00 1.00 5.00 8.00 10.00
## highest: 5000.00 6000.00 8031.00 10000.00 11187.26
## FY15Giving
                                 Mean Gmd .05
252.2 470.7 0.0
  n missing distinct Info Mean
                                                        .10

    1000
    0
    62
    0.817

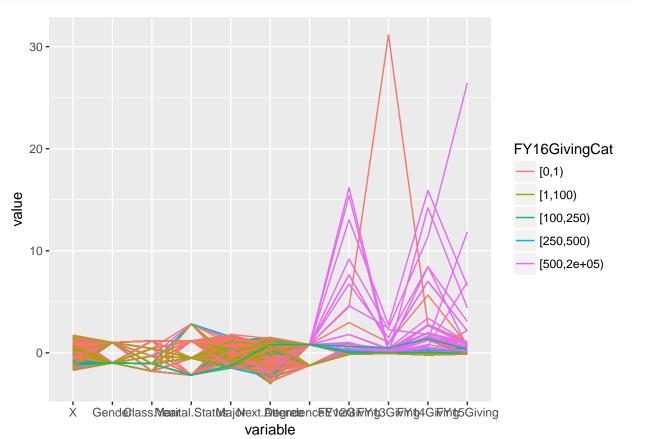
    .25
    .50
    .75
    .90

                          0.817
##
                                                        0.0
     .25 .50 .75
0.0 0.0 75.0
##
                                 .95
                          200.0
##
                                 538.3
##
## lowest: 0.0 5.0 10.0 13.0 15.0
## highest: 10000.0 14776.0 15634.5 26500.0 58785.5
## -----
## FY16Giving
  n missing distinct Info Mean Gmd .05 .10 1000 0 71 0.798 170 308.2 0 0
     1000 0 71 0.798 170
##
             .50 .75 .90
0 7F
    . 25
            .50
                                  .95
      0
##
                                 500
## lowest : 0.00 5.00 10.00
                               15.00
## highest: 5000.00 6500.00 11500.00 11505.84 14655.25
## Years.Since.Graduation
  n missing distinct Info Mean
           0 5 0.949 20.77 15.07
##
     1000
##
            5 15
                     25
                          35
                               45
## Value
## Frequency 293 223 203 176 105
## Proportion 0.293 0.223 0.203 0.176 0.105
## -----
```

```
## FY16GivingCat
##
       n missing distinct
     1000
##
           0
##
                    [1,100) [100,250) [250,500) [500,2e+05)
## Value
              [0,1)
## Frequency
               586
                        173
                               143 39 59
## Proportion
               0.586
                        0.173
                                 0.143 0.039
                                                    0.059
```

Parallel Coordinate

```
library(GGally)
## Warning: package 'GGally' was built under R version 3.4.2
ggparcoord(df, columns = 1:(ncol(df) - 3), groupColumn = 14, scale = "std", scaleSummary = "mean")
```

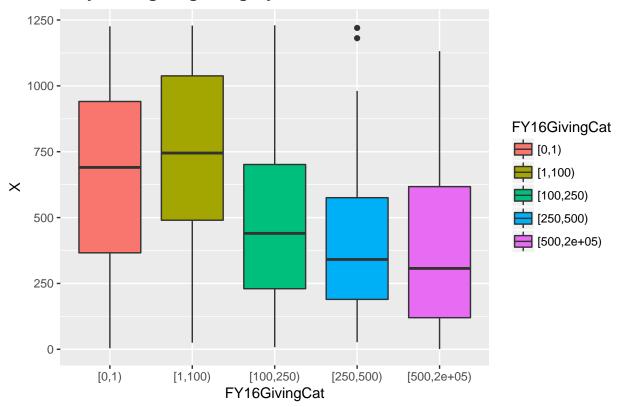


```
#ggparcoord(df, , groupColumn = NULL,
# scale = "std", scaleSummary = "mean", centerObsID = 1,
# missing = "exclude", order = columns, showPoints = FALSE,
# splineFactor = FALSE, alphaLines = 1, boxplot = FALSE,
# shadeBox = NULL, mapping = NULL, title = "")
```

X Variable

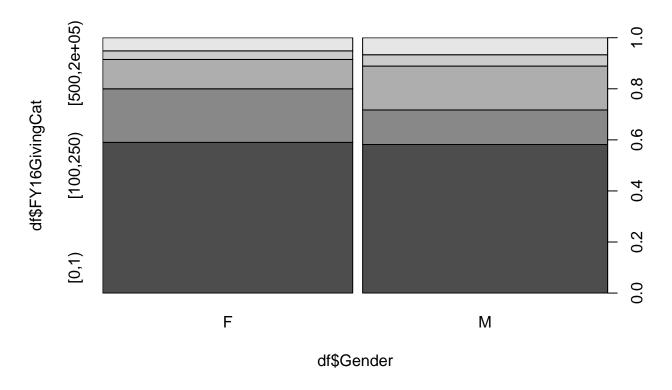
```
ggplot(df, aes(FY16GivingCat, X)) +
  geom_boxplot(aes(fill = FY16GivingCat)) +
  ggtitle("X by FY16 giving category") +
  theme(plot.title = element_text(lineheight=1, face="bold"))
```

X by FY16 giving category



Gender Variable

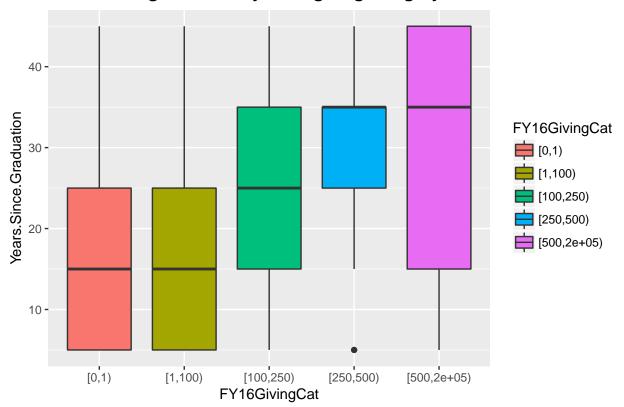
```
spineplot(df$Gender, df$FY16GivingCat)
```



Years.Since.Graduation Variable

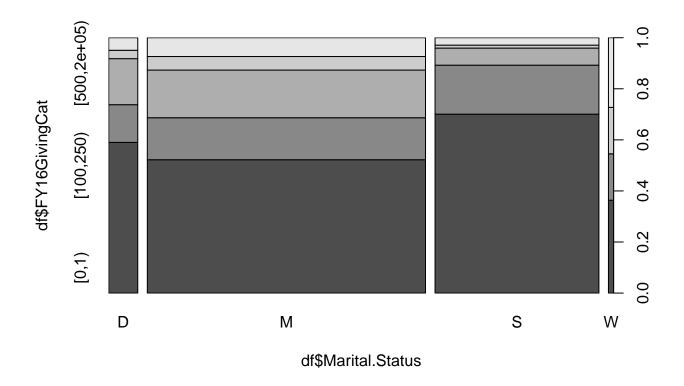
```
ggplot(df, aes(FY16GivingCat, Years.Since.Graduation)) +
geom_boxplot(aes(fill = FY16GivingCat)) +
ggtitle("Years since graduation by FY16 giving category") +
theme(plot.title = element_text(lineheight=1, face="bold"))
```

Years since graduation by FY16 giving category



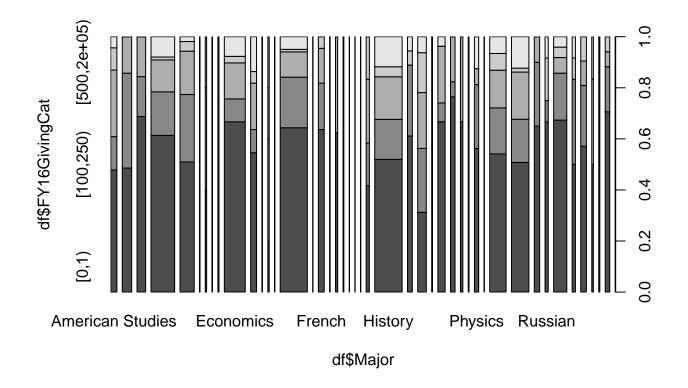
Marital.Status Variable

spineplot(df\$Marital.Status, df\$FY16GivingCat)



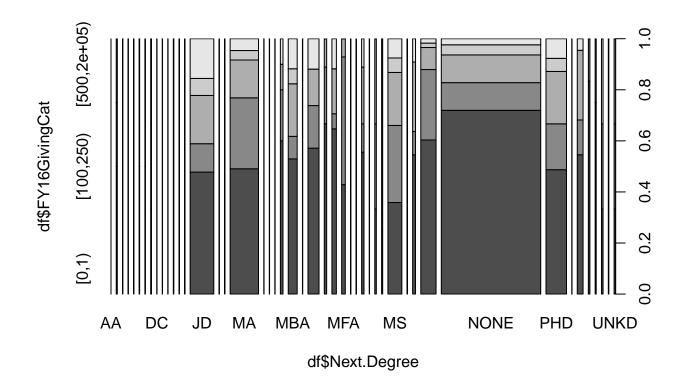
Major Variable

spineplot(df\$Major, df\$FY16GivingCat)



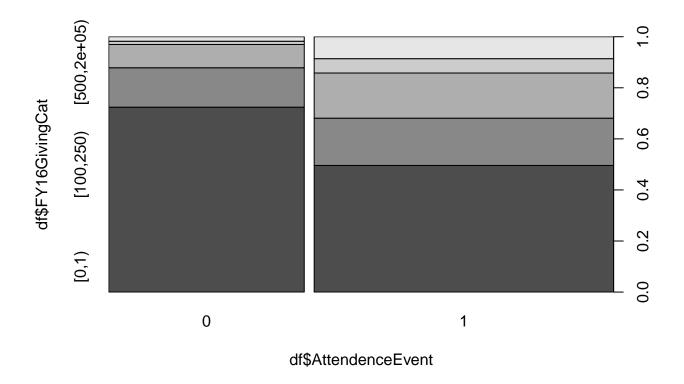
Next.Degree Variable

spineplot(df\$Next.Degree, df\$FY16GivingCat)



AttendenceEvent Variable

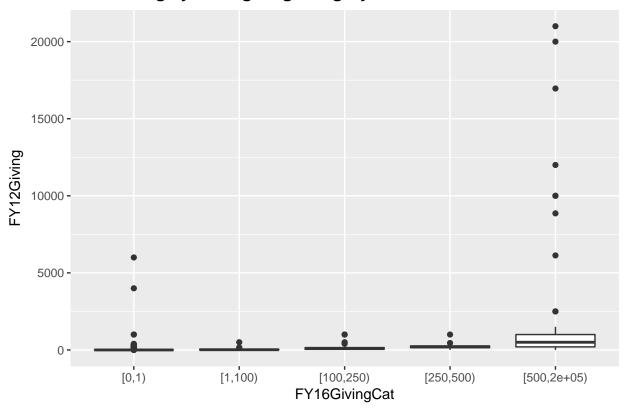
spineplot(df\$AttendenceEvent, df\$FY16GivingCat)



FY12Giving Variable

```
ggplot(df, aes(FY16GivingCat, FY12Giving)) +
  geom_boxplot(aes(fill = FY12Giving)) +
  ggtitle("FY12Giving by FY16 giving category") +
  theme(plot.title = element_text(lineheight=1, face="bold"))
```

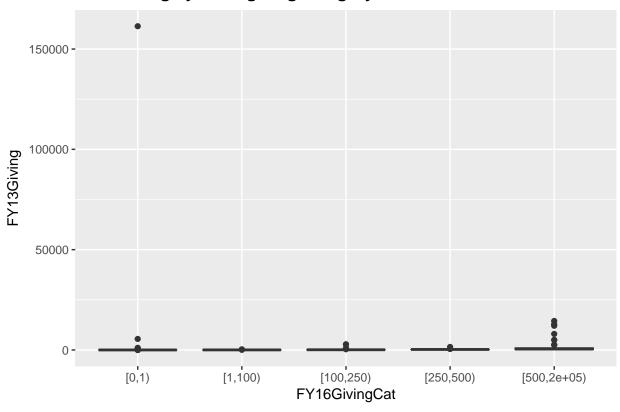
FY12Giving by FY16 giving category



FY13Giving Variable

```
ggplot(df, aes(FY16GivingCat, FY13Giving)) +
  geom_boxplot(aes(fill = FY13Giving)) +
  ggtitle("FY13Giving by FY16 giving category") +
  theme(plot.title = element_text(lineheight=1, face="bold"))
```

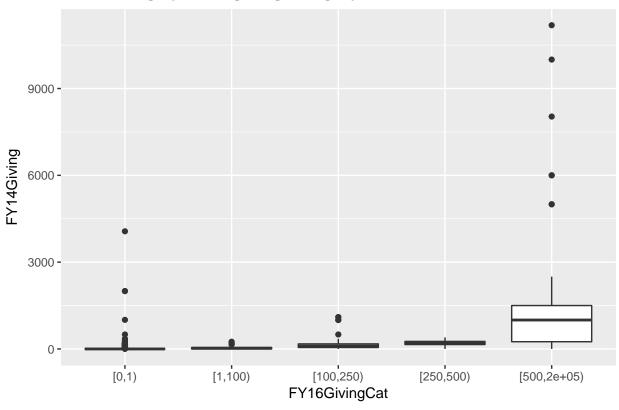
FY13Giving by FY16 giving category



FY14Giving Variable

```
ggplot(df, aes(FY16GivingCat, FY14Giving)) +
  geom_boxplot(aes(fill = FY14Giving)) +
  ggtitle("FY14Giving by FY16 giving category") +
  theme(plot.title = element_text(lineheight=1, face="bold"))
```

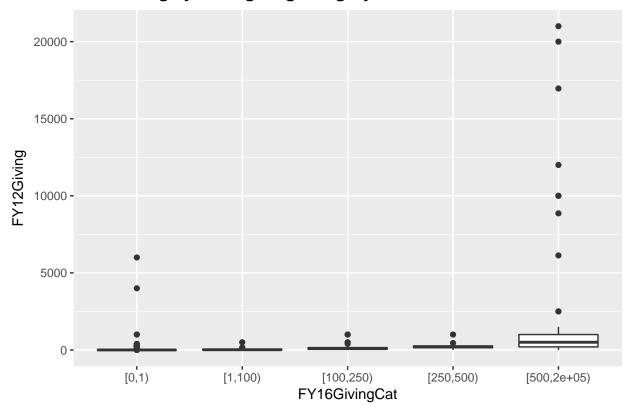
FY14Giving by FY16 giving category



FY15Giving Variable

```
ggplot(df, aes(FY16GivingCat, FY12Giving)) +
  geom_boxplot(aes(fill = FY15Giving)) +
  ggtitle("FY15Giving by FY16 giving category") +
  theme(plot.title = element_text(lineheight=1, face="bold"))
```

FY15Giving by FY16 giving category



Models

```
summary(df)
                      Gender
                                Class.Year
                                              Marital.Status
##
          Х
                      F:505
                                     :1972
##
               1.0
                              Min.
                                              D: 61
    1st Qu.: 308.8
                      M:495
                              1st Qu.:1982
                                              M:584
                              Median:2002
                                              S:344
##
    Median : 613.0
                                              W: 11
##
    Mean
          : 615.4
                              Mean
                                    :1996
                              3rd Qu.:2012
    3rd Qu.: 917.2
##
    Max. :1230.0
                              Max.
                                     :2012
##
##
                   Major
                              Next.Degree
                                            {\tt AttendenceEvent}
                                                               FY12Giving
##
    History
                      :102
                             NONE
                                    :378
                                            0:395
                                                             Min.
                                                                         0.0
                                     :108
    English
                      :101
                             MA
                                            1:605
                                                             1st Qu.:
                                                                         0.0
##
##
    Biology
                      : 88
                             JD
                                     : 90
                                                             Median :
                                                                         0.0
                      : 78
                             PHD
                                     : 78
                                                                    : 186.9
##
    Economics
                                                             Mean
    Psychology
                      : 65
                             NDA
                                     : 58
                                                             3rd Qu.:
                                                                        60.0
                             MS
                                     : 53
                                                                    :21000.0
##
    Political Science: 61
                                                             Max.
                      :505
    (Other)
                             (Other):235
##
      FY13Giving
                                                                FY16Giving
##
                          FY14Giving
                                             FY15Giving
##
    Min.
                 0.0
                               :
                                    0.0
                                                       0.0
                        Min.
                                           Min.
                                                              Min.
##
    1st Qu.:
                 0.0
                        1st Qu.:
                                    0.0
                                           1st Qu.:
                                                       0.0
                                                              1st Qu.:
                                                                          0
    Median :
                 0.0
                        Median :
                                    0.0
                                           Median :
                                                       0.0
                                                              Median :
```

```
311.6
                      Mean
                            : 142.6
                                       Mean
                                                 252.2
                                                        Mean
              75.0
                                50.0 3rd Qu.:
                                                  75.0
                                                                   75
##
   3rd Qu.:
                      3rd Qu.:
                                                        3rd Qu.:
                                              :58785.5
         :161370.1 Max.
                            :11187.3
                                     Max.
                                                        Max. :14655
##
##
  Years.Since.Graduation
                             FY16GivingCat
## Min. : 5.00
                                    :586
                          [0,1)
  1st Qu.: 5.00
                                    :173
                          [1,100)
## Median :15.00
                          [100,250) :143
## Mean :20.77
                          [250,500) : 39
## 3rd Qu.:35.00
                          [500,2e+05): 59
## Max.
          :45.00
##
```

Multinomial Full Model

```
library(package = nnet)
mod.multinomial <- multinom(data = df, formula = FY16GivingCat ~ Marital.Status + Major + Next.Degree +
## # weights: 505 (400 variable)
## initial value 1609.437912
## iter 10 value 1506.932450
## iter 20 value 1384.223066
## iter 30 value 930.664605
## iter 40 value 812.872805
## iter 50 value 786.482871
## iter 60 value 778.126775
## iter 70 value 774.929839
## iter 80 value 772.725820
## iter 90 value 771.799322
## iter 100 value 771.469307
## final value 771.469307
## stopped after 100 iterations
summary(mod.multinomial)
## Call:
## multinom(formula = FY16GivingCat ~ Marital.Status + Major + Next.Degree +
       AttendenceEvent + Years.Since.Graduation + FY12Giving + FY13Giving +
##
       FY14Giving + FY15Giving, data = df)
##
## Coefficients:
##
               (Intercept) Marital.StatusM Marital.StatusS Marital.StatusW
## [1,100)
                                0.04611111
                                               -0.21520635
                                                                 0.9603192
                 2.327450
## [100,250)
                 -5.488694
                                0.55963714
                                               -0.03598911
                                                                -7.6186376
## [250,500)
                -11.033203
                                               -0.12289885
                                1.53412497
                                                                 4.4746398
## [500,2e+05)
                -6.519307
                               -0.74845721
                                               -0.73715352
                                                                 3.1047009
                                 MajorArt MajorBiology MajorChemistry
##
               MajorAnthropology
## [1,100)
                     1.29216859 -0.4471864 -0.2012643
                                                             0.61627992
                     -0.04943187 -0.2067274
## [100,250)
                                              -1.0067984
                                                            -0.31998663
## [250,500)
                     -5.66802472 -8.3094057
                                              -1.7977902
                                                            -0.00515456
## [500,2e+05)
                     -6.37789650 -8.0600881
                                              -1.2468001
                                                            -3.20668324
              MajorChinese MajorClassics MajorComparative Literature
## [1,100)
              -1.399638515
                                -4.758323
                                                            -3.907482
```

```
## [100,250)
               13.491339615
                                  1.229843
                                                               -7.331690
  [250,500)
               -0.052003658
                                 -3.019845
                                                               -5.050414
   [500,2e+05) -0.006010933
                                  2.718885
                                                               -1.559036
##
               MajorComputer Science MajorEconomics MajorEconomics-Business
                                                                     0.7824203
##
   [1,100)
                            -5.168570
                                           -0.8172153
  [100, 250)
                            -1.658805
                                           -0.8463937
                                                                    -0.9959211
##
## [250,500)
                            -3.692374
                                           -1.4342109
                                                                    -1.2871874
## [500,2e+05)
                                           -1.5642899
                            -2.104285
                                                                     0.1571299
##
               MajorEconomics-Regional Stds. MajorEducation MajorEngineering
##
   [1,100)
                                    -6.257238
                                                    3.2124926
                                                                     -5.6573340
## [100,250)
                                     -9.358436
                                                   -0.8968721
                                                                     -4.3083256
                                     -5.727310
## [250,500)
                                                   -0.9129813
                                                                     -0.3683641
   [500,2e+05)
                                     -3.953035
                                                   -4.4972169
                                                                     -1.1269127
               MajorEnglish MajorEnglish-Journalism MajorFrench
##
## [1,100)
                   0.263610
                                          -0.01725597
                                                       -0.1039798
## [100,250)
                   -1.192876
                                           8.23399400
                                                       -0.9664248
   [250,500)
                   -2.199621
                                          -3.21714009 -0.6459561
   [500,2e+05)
                   -1.200338
                                          -1.27713853 -6.6912685
##
               MajorGeneral Science MajorGeneral Science-Biology
##
   [1,100)
                           -4.163248
                                                      -8.657947696
## [100,250)
                           -8.344227
                                                      -0.007755967
## [250,500)
                           -1.272340
                                                      -9.889013577
   [500,2e+05)
                           -4.145628
                                                      -3.565849262
##
##
               MajorGeneral Science-Chemistry MajorGeneral Science-Math
                                                                -3.5808921
## [1,100)
                                      -6.255626
## [100,250)
                                      -5.695960
                                                                -3.1631127
## [250,500)
                                      -1.495498
                                                                -0.1107222
##
   [500,2e+05)
                                      -2.162928
                                                                -0.1565820
##
               MajorGeneral Science-Physics MajorGeneral Science-Psycho
## [1,100)
                                  -4.2346653
                                                                -1.2585590
## [100,250)
                                  -3.4236773
                                                                 9.3856793
  [250,500)
                                  -0.4509732
                                                                -0.1389697
##
   [500, 2e+05)
                                  -0.2096891
                                                                -0.4576594
##
               MajorGerman MajorHistory MajorIndependent MajorMathematics
##
   [1,100)
                 0.6536842
                               0.2042419
                                                 0.1128993
                                                                   1.0842570
## [100,250)
                 0.4848910
                              -0.7093639
                                                -8.4598959
                                                                   0.3035737
## [250,500)
                 3.2829183
                              -1.2620322
                                                 0.2440909
                                                                   1.8087815
## [500,2e+05)
                -2.8709063
                              -2.1739280
                                                -1.5181561
                                                                   0.3985312
               MajorMathematics-Physics MajorMusic MajorPhilosophy
##
## [1,100)
                               -4.670706 -1.0811228
                                                          -1.2607062
## [100,250)
                              -10.448173 -0.6607272
                                                          -0.4448458
## [250,500)
                               -2.231392 -6.9239047
                                                          -6.5038972
##
   [500,2e+05)
                               -2.112867 -9.6693453
                                                          -6.3818130
##
               MajorPhilosophy-Religion MajorPhysical Education MajorPhysics
## [1,100)
                               -7.270036
                                                       -4.8340164
                                                                      0.3639836
## [100,250)
                               -1.331899
                                                       -7.0804607
                                                                     -1.3279140
  [250,500)
                               -7.071706
                                                        0.5247904
                                                                     -5.5163938
  [500,2e+05)
                               -5.641239
                                                      -11.5866213
                                                                     -1.7466712
##
               MajorPol. Sci.-Regional Stds. MajorPolitical Science
##
   [1,100)
                                  -2.38518403
                                                           0.402650513
  [100, 250)
                                  -6.75601996
                                                          -0.710099976
##
## [250,500)
                                  -0.06302349
                                                          0.007005596
## [500,2e+05)
                                  -2.59707374
                                                          -1.776503767
##
               MajorPsychology MajorReligious Studies MajorRussian
```

```
## [1,100)
                      0.2184010
                                               0.4752823
                                                           -1.44881884
   [100, 250)
##
                     -0.5615642
                                              -0.9221519
                                                           -8.44509673
                     -1.0776067
   [250,500)
                                              -6.6489101
                                                            0.97159750
   [500,2e+05)
                      0.5961466
                                                            0.04864469
                                              -6.3088953
##
                MajorSociology MajorSociology-Anthropology MajorSpanish
##
   [1,100)
                     0.2760973
                                                   1.4699983
                                                                 0.7086929
##
   [100, 250)
                    -1.2495037
                                                  -8.7002793
                                                                -0.6638570
                                                   0.4106949
   [250,500)
                     0.1743947
                                                                 1.4680470
##
   [500,2e+05)
                    -6.4678982
                                                  -1.1739715
                                                                -4.9785746
##
                MajorSpeech (Drama, etc.) MajorSpeech Correction MajorTheatre
##
   [1,100)
                                -5.2605198
                                                           1.623150
                                                                      -0.5867579
                                -8.0096618
                                                          -7.088090
                                                                      -2.2905143
##
   [100,250)
##
   [250,500)
                                 0.8187301
                                                          -3.428523
                                                                       1.7062939
##
   [500, 2e+05)
                                -5.3742356
                                                          -1.816381
                                                                      -5.3010538
##
                MajorZoology Next.DegreeBA Next.DegreeBAE Next.DegreeBD
##
   [1,100)
                   -4.091781
                                  -2.749904
                                                -6.22788022
                                                                -6.4378254
   [100,250)
##
                   -3.297186
                                  -5.562335
                                                -1.82682358
                                                                -3.6124347
   [250,500)
                   -1.138464
                                   4.133532
                                                 0.05196747
                                                                -0.6950866
   [500,2e+05)
                                  -4.050388
##
                   -1.643129
                                                -0.05729107
                                                                -0.8164214
##
                Next.DegreeBFA Next.DegreeBN Next.DegreeBS Next.DegreeBSN
##
   [1,100)
                     -7.407278
                                    -8.250654
                                                   -4.149833
                                                                   6.9712601
   [100, 250)
##
                     -2.558556
                                     4.094416
                                                   -2.493170
                                                                   8.3641609
                                                                  16.5561713
   [250,500)
                     -0.180456
                                    -1.933376
                                                   -5.716619
##
   [500, 2e+05)
                     -3.640551
                                    -2.644002
                                                    9.358349
                                                                  -0.8317175
##
               Next.DegreeDC Next.DegreeDDS Next.DegreeDMD Next.DegreeDO
##
   [1,100)
                  -7.14018949
                                   8.05911631
                                                    9.5403623
                                                                  -8.1035309
                  -1.50553856
                                  -0.80848192
                                                   -0.3689505
                                                                  -3.9140074
##
   [100, 250)
   [250,500)
                   0.06203453
                                   0.05314537
                                                   -0.6697333
                                                                  -0.8052708
   [500,2e+05)
                                                   -0.6970407
                                                                  -2.7426464
##
                  -1.71703496
                                  -0.34549728
##
                Next.DegreeDO2 Next.DegreeDP Next.DegreeJD Next.DegreeLLB
##
   [1,100)
                    -2.8046065
                                   8.08777959
                                                   -3.548747
                                                                   0.2776344
##
   [100, 250)
                    -1.6337924
                                  -0.70454960
                                                    2.807358
                                                                  -2.8363453
   [250,500)
                    -0.5288342
                                   0.03873708
                                                    4.338319
                                                                  -8.8652651
##
   [500,2e+05)
                    -1.1163558
                                  -0.23733111
                                                    3.724342
                                                                   7.6786758
##
                Next.DegreeLLD Next.DegreeMA Next.DegreeMA2 Next.DegreeMAE
##
   [1,100)
                    -7.2992762
                                    -2.503275
                                                   -6.9657719
                                                                   -9.6469664
   [100, 250)
                    -3.0289143
                                     2.676167
                                                   -4.0452459
                                                                   -4.3565102
   [250,500)
                                     3.918078
                                                   -0.1558050
##
                    -0.5367356
                                                                   -0.3142169
   [500, 2e+05)
                    -1.8487962
##
                                     2.630070
                                                   -0.3753577
                                                                   -0.4194529
##
                Next.DegreeMALS Next.DegreeMAT Next.DegreeMBA Next.DegreeMCP
##
   [1,100)
                     10.0791616
                                     -2.4289500
                                                      -3.772867
                                                                     6.87968064
   [100, 250)
                     -2.2277769
                                                                    -2.34218976
##
                                      0.9657316
                                                       3.081588
##
   [250,500)
                     -0.6178047
                                     -5.5485979
                                                       3.589914
                                                                    -0.09609383
##
   [500, 2e+05)
                     -1.3264595
                                      4.0221502
                                                       1.538359
                                                                    -0.06663494
##
                Next.DegreeMD Next.DegreeMD2 Next.DegreeME Next.DegreeMFA
   [1,100)
                                                   -4.769111
##
                    -3.216524
                                    -2.997409
                                                                   -1.561326
##
   [100, 250)
                     2.624514
                                     2.178897
                                                    3.228510
                                                                    3.019682
   [250,500)
                    -4.316620
                                    -2.115678
                                                   -6.995822
                                                                   -5.043119
##
   [500,2e+05)
                     3.328515
                                    -4.713648
                                                    2.749881
                                                                   -4.755116
##
                Next.DegreeMHA Next.DegreeML Next.DegreeMLS Next.DegreeMM
##
   [1,100)
                     -2.429740
                                    0.2927016
                                                    -3.879948
                                                                  -5.6438603
   [100, 250)
                     -1.513143
                                   -0.7984690
                                                     2.746995
                                                                  -2.8997360
## [250,500)
                     17.258194
                                   -2.2912866
                                                    -3.526293
                                                                  -0.2948993
## [500,2e+05)
                     -1.062967
                                    2.0192228
                                                     2.723423
                                                                  -0.7738558
```

```
##
               Next.DegreeMPA Next.DegreeMPH Next.DegreeMS Next.DegreeMSM
                                                                  8.20157746
## [1,100)
                     -2.016226
                                   -0.4214465
                                                   -2.106870
   [100, 250)
                      3.499982
                                   -2.8656754
                                                    3.184617
                                                                 -0.59429010
   [250,500)
                     -2.816222
                                   -3.0918286
                                                    3.471930
                                                                  0.07508463
##
   [500, 2e+05)
                     -3.545694
                                   -2.4832313
                                                    2.883775
                                                                 -0.74243995
##
               Next.DegreeMSW Next.DegreeNDA Next.DegreeNONE Next.DegreePHD
## [1,100)
                     -4.035922
                                     -3.130458
                                                      -4.023511
                                                                     -2.977576
                                      2.891045
##
  [100, 250)
                      3.171659
                                                       2.295806
                                                                       2.665881
   [250,500)
                     -3.661218
                                      3.812912
                                                      3.247152
                                                                       3.372851
##
   [500, 2e+05)
                     -1.419212
                                      2.904915
                                                       1.459877
                                                                       1.974012
##
               Next.DegreeSTM Next.DegreeTC Next.DegreeUBDS Next.DegreeUDDS
##
   [1,100)
                    -0.3286074
                                   -3.775554
                                                    -3.641395
                                                                     -8.460115
##
   [100, 250)
                    12.0403512
                                     2.361088
                                                    -6.696314
                                                                     -6.062074
                                                    -5.847374
   [250,500)
                    -0.1593414
                                   -8.537502
                                                                      5.691306
   [500,2e+05)
                                                                     -3.889230
##
                    -0.2993226
                                   -5.825148
                                                     -3.260822
##
               Next.DegreeUMD Next.DegreeUMDS Next.DegreeUNKD
##
   [1,100)
                     -1.066710
                                      -6.856614
                                                      -1.7851392
   [100, 250)
                     -4.584531
                                      -3.981674
                                                       4.1732671
                                      -1.877904
   [250,500)
                     -1.027578
                                                      -0.6216946
   [500, 2e+05)
                      5.486059
                                      -1.033654
                                                      -3.5148267
##
               AttendenceEvent1 Years.Since.Graduation FY12Giving
                                             -0.02651590 0.001969547
## [1,100)
                       0.2567138
## [100,250)
                                              0.03781338 0.001537147
                       1.0001187
   [250,500)
##
                       2.2632863
                                              0.06047592 0.007211715
##
   [500, 2e+05)
                       1.8841415
                                              0.01224883 0.009419805
##
                  FY13Giving FY14Giving
                                              FY15Giving
##
               -0.0037215536 0.002067283 -0.0014102458
   [1,100)
##
   [100, 250)
               -0.0000812538 0.005447252 -0.0002024156
   [250,500)
               -0.0021021191 0.004278098 0.0013787135
   [500,2e+05) -0.0041394942 0.005294580
                                           0.0024932523
##
##
  Std. Errors:
##
                (Intercept) Marital.StatusM Marital.StatusS Marital.StatusW
                                                                 1.660205e-02
##
   [1,100)
                  0.1175661
                                   0.1400243
                                                 0.123000597
   [100, 250)
                  0.1568921
                                   0.1659424
                                                 0.164286243
                                                                 7.831318e-06
                                                                 1.309020e-02
##
   [250,500)
                  0.1274182
                                   0.1574534
                                                 0.007515569
   [500, 2e+05)
                  0.1564805
                                   0.0890573
                                                 0.097042073
                                                                 5.049879e-03
##
               MajorAnthropology
                                       MajorArt MajorBiology MajorChemistry
## [1,100)
                     7.538149e-02 1.938233e-02
                                                 0.253177724
                                                                 0.250393447
   [100,250)
                     2.953549e-02 2.536043e-02
##
                                                 0.162549262
                                                                 0.142372881
   [250,500)
                     3.115637e-05 1.833034e-05
                                                 0.004616655
                                                                 0.013828304
   [500,2e+05)
                     4.659540e-05 5.900984e-06 0.036617919
##
                                                                 0.003562964
##
               MajorChinese MajorClassics MajorComparative Literature
##
  [1,100)
               1.054328e-08
                              1.591404e-05
                                                            2.908232e-05
  [100, 250)
                2.870685e-07
                              9.469335e-03
                                                            1.012731e-05
                1.274004e-09
                              4.121711e-05
                                                            1.526921e-05
   [250,500)
##
   [500,2e+05) 1.532178e-09 1.360491e-02
                                                            1.227374e-04
##
               MajorComputer Science MajorEconomics MajorEconomics-Business
                         1.519579e-05
##
   [1,100)
                                           0.08557284
                                                                   0.015464236
##
   [100, 250)
                         1.369471e-03
                                           0.25967170
                                                                   0.033111683
   [250,500)
                         4.581784e-05
                                           0.01832705
                                                                   0.007672979
##
   [500,2e+05)
                         2.225916e-04
                                           0.02768107
                                                                   0.014458181
##
               MajorEconomics-Regional Stds. MajorEducation MajorEngineering
## [1,100)
                                 2.311450e-05
                                               0.0166986243
                                                                   3.909127e-05
```

```
## [100,250)
                                 5.077410e-06
                                                 0.0090552271
                                                                   7.020985e-05
   [250,500)
                                 1.829154e-05
                                                 0.0126264831
                                                                   1.180542e-05
                                                 0.0001726704
   [500, 2e+05)
                                 9.635745e-05
                                                                   6.728903e-05
##
               MajorEnglish MajorEnglish-Journalism MajorFrench
##
   [1,100)
                 0.25527251
                                        5.563638e-08 1.947498e-02
   [100, 250)
                 0.21556613
                                        7.346719e-06 1.308325e-02
##
## [250,500)
                 0.01084929
                                        6.033081e-07 6.684904e-03
                                        3.049853e-06 2.311924e-05
## [500,2e+05)
                 0.03104487
##
               MajorGeneral Science MajorGeneral Science-Biology
##
   [1,100)
                        1.308118e-05
                                                      5.479084e-05
  [100, 250)
                        4.920979e-06
                                                      1.064881e-02
   [250,500)
                        2.243025e-05
                                                      8.974026e-05
##
   [500,2e+05)
                        7.992687e-05
                                                      1.380709e-04
               MajorGeneral Science-Chemistry MajorGeneral Science-Math
##
                                  1.995857e-05
## [1,100)
                                                             2.131189e-05
##
   [100, 250)
                                  1.936796e-05
                                                             5.196421e-05
   [250,500)
                                  6.029557e-05
                                                             7.184625e-06
   [500,2e+05)
                                  2.598803e-04
                                                             2.596700e-05
##
               MajorGeneral Science-Physics MajorGeneral Science-Psycho
##
   [1,100)
                                2.437799e-05
                                                             5.644672e-08
##
  [100, 250)
                                5.481631e-05
                                                             6.773738e-07
  [250,500)
                                4.201922e-05
                                                             2.478635e-12
   [500,2e+05)
##
                                4.194670e-05
                                                             2.108132e-10
##
                MajorGerman MajorHistory MajorIndependent MajorMathematics
##
  [1,100)
               0.0070181607
                               0.27402398
                                               1.807319e-02
                                                                   0.11641740
  [100, 250)
               0.0137889224
                               0.27437166
                                               4.419127e-06
                                                                   0.10633155
   [250,500)
               0.0133174376
                               0.03067016
                                               7.732406e-03
                                                                   0.04359465
##
   [500,2e+05) 0.0001269319
                               0.02721804
                                               6.563118e-03
                                                                   0.01663717
                                            MajorMusic MajorPhilosophy
##
               MajorMathematics-Physics
## [1,100)
                            5.118029e-05 7.678448e-03
                                                          8.808303e-03
## [100,250)
                            3.471475e-05 2.031225e-02
                                                          2.702581e-02
   [250,500)
                            1.011667e-04 4.303203e-05
                                                          4.154954e-05
   [500, 2e+05)
                            6.901363e-05 3.475112e-06
                                                          5.114226e-05
##
               MajorPhilosophy-Religion MajorPhysical Education MajorPhysics
   [1,100)
                            7.043402e-06
                                                     3.448025e-05 0.0210858662
##
   [100, 250)
                            1.077684e-02
                                                     9.666308e-06 0.0071399778
##
  [250,500)
                            1.151482e-05
                                                     2.368606e-03 0.0000209228
  [500,2e+05)
                            4.990798e-05
                                                     2.262401e-04 0.0039924645
##
##
               MajorPol. Sci.-Regional Stds. MajorPolitical Science
##
  [1,100)
                                 3.164398e-05
                                                           0.21243405
  [100, 250)
                                 1.543210e-05
                                                           0.15976279
   [250,500)
                                 1.094749e-08
                                                           0.06534643
##
   [500,2e+05)
                                 5.515680e-05
                                                           0.01411794
##
               MajorPsychology MajorReligious Studies MajorRussian
## [1,100)
                    0.169326589
                                          1.537156e-02 3.806281e-03
                                           8.688199e-03 7.472344e-06
## [100,250)
                    0.263421969
                                           2.913277e-05 2.143468e-02
   [250,500)
                    0.008137099
   [500,2e+05)
                                           6.940683e-05 1.484975e-02
                    0.069001796
##
               MajorSociology MajorSociology-Anthropology MajorSpanish
##
   [1,100)
                 4.041289e-02
                                               0.0182845960 2.795522e-02
   [100, 250)
                 1.050454e-02
                                               0.0000059231 1.069100e-02
##
                                               0.0096889997 9.149927e-03
  [250,500)
                 6.029216e-03
##
  [500,2e+05)
                 5.946066e-05
                                               0.0040318019 4.126176e-05
##
               MajorSpeech (Drama, etc.) MajorSpeech Correction MajorTheatre
```

```
[1,100)
                             3.440147e-05
                                                      7.473181e-03 0.0116590969
   [100, 250)
                                                      7.979797e-06 0.0044608183
##
                             1.197684e-05
   [250,500)
                             2.374246e-03
                                                      3.606969e-05 0.0061095728
   [500,2e+05)
                             3.084087e-05
                                                      1.129254e-04 0.0000962814
##
##
               MajorZoology Next.DegreeBA Next.DegreeBAE Next.DegreeBD
##
                2.795444e-05
                              7.299735e-03
                                              6.779633e-05
                                                             1.703384e-04
   [1,100)
##
   [100, 250)
                1.609292e-06
                              3.771137e-06
                                              1.337088e-05
                                                             1.519800e-05
   [250,500)
                3.480307e-06
                              9.613133e-04
                                              1.911384e-09
                                                             4.472028e-06
##
   [500,2e+05) 1.267202e-05
                              1.137829e-06
                                              6.579820e-10
                                                             2.515177e-06
##
                Next.DegreeBFA Next.DegreeBN Next.DegreeBS Next.DegreeBSN
##
   [1,100)
                  9.542233e-05
                                 7.309820e-05
                                                2.516943e-05
                                                                1.328470e-04
                  2.591712e-05
                                                                1.851854e-04
##
   [100, 250)
                                 8.848071e-03
                                               8.215648e-07
   [250,500)
                  7.789063e-07
                                 6.747541e-06
                                               4.056506e-06
                                                                1.104304e-04
##
                                                                6.183218e-09
##
   [500, 2e+05)
                  6.670821e-06
                                 1.378613e-05
                                                9.032972e-05
##
                Next.DegreeDC Next.DegreeDDS Next.DegreeDMD Next.DegreeDO
##
   [1,100)
                 1.056201e-04
                                 7.405286e-07
                                                 9.420258e-08
                                                               9.898265e-05
##
   [100, 250)
                 3.428112e-05
                                 5.329033e-09
                                                 1.146099e-12
                                                               8.167314e-06
   [250,500)
                 7.711716e-08
                                 2.580812e-10
                                                 1.258449e-10
                                                               3.203833e-06
##
   [500,2e+05)
                 4.021286e-06
                                 1.797297e-09
                                                 4.326077e-10
                                                               5.265792e-06
##
                Next.DegreeDO2 Next.DegreeDP Next.DegreeJD Next.DegreeLLB
##
   [1,100)
                  2.769300e-05
                                 7.711566e-07
                                                  0.23342750
                                                                1.705685e-17
   [100, 250)
##
                  1.485788e-06
                                 4.641079e-09
                                                  0.22229872
                                                                5.817247e-27
   [250,500)
                  2.325734e-06
                                 1.979105e-10
                                                  0.08348505
                                                                4.106455e-11
##
   [500, 2e+05)
                  1.013508e-05
                                 1.432531e-09
                                                  0.07511524
                                                                4.106455e-11
##
               Next.DegreeLLD Next.DegreeMA Next.DegreeMA2 Next.DegreeMAE
##
   [1,100)
                  3.650069e-05
                                   0.22791075
                                                 3.511041e-05
                                                                 2.387223e-05
   [100, 250)
                  6.027876e-06
                                                                 3.227189e-06
##
                                   0.23692709
                                                 3.161657e-06
##
   [250,500)
                  4.681720e-06
                                   0.02987273
                                                 7.964684e-09
                                                                 1.034205e-07
   [500,2e+05)
                                                                 1.392957e-07
##
                  8.962309e-06
                                   0.03999956
                                                 2.422994e-08
##
               Next.DegreeMALS Next.DegreeMAT Next.DegreeMBA Next.DegreeMCP
##
   [1,100)
                   2.247399e-07
                                   1.125847e-02
                                                    0.024848459
                                                                   4.296727e-07
##
   [100, 250)
                   1.906875e-09
                                   1.012812e-02
                                                    0.116929179
                                                                   6.378959e-09
   [250,500)
                   2.124326e-10
                                   7.768088e-07
                                                    0.019041313
                                                                   1.676175e-11
##
   [500,2e+05)
                   6.399594e-10
                                   9.403051e-03
                                                    0.005044056
                                                                   2.051812e-11
                Next.DegreeMD Next.DegreeMD2 Next.DegreeME Next.DegreeMFA
##
##
   [1,100)
                 1.561545e-01
                                 1.244549e-02
                                               6.518632e-03
                                                                3.221266e-02
   [100, 250)
                 1.067896e-01
                                 9.215122e-03
                                               3.596622e-02
                                                                1.205758e-02
   [250,500)
                4.098533e-06
                                                4.742861e-05
                                                                1.708822e-06
##
                                 1.175684e-06
   [500,2e+05)
##
                 2.450719e-02
                                 4.235489e-07
                                               1.741876e-02
                                                                1.192173e-06
##
               Next.DegreeMHA Next.DegreeML Next.DegreeMLS Next.DegreeMM
##
   [1,100)
                  7.015607e-07
                                 2.988515e-08
                                                 6.007307e-03
                                                               8.672418e-05
   [100, 250)
                  7.975913e-09
                                 6.796248e-06
                                                 8.260364e-03
                                                               2.098482e-05
##
##
   [250,500)
                  8.882581e-07
                                 9.386947e-06
                                                 1.731239e-06
                                                               1.222167e-06
##
   [500, 2e+05)
                  7.471225e-10
                                 1.162903e-05
                                                 1.862733e-03
                                                               1.920639e-06
##
               Next.DegreeMPA Next.DegreeMPH Next.DegreeMS Next.DegreeMSM
##
   [1,100)
                  1.492076e-02
                                  4.824933e-03
                                                   0.20425336
                                                                 5.034152e-07
##
   [100, 250)
                  1.406638e-02
                                  9.189698e-06
                                                   0.15531919
                                                                 5.175065e-09
   [250,500)
                  1.992862e-06
                                  2.587077e-06
                                                   0.01734782
                                                                 5.298979e-11
   [500,2e+05)
##
                  1.840390e-06
                                  2.960986e-06
                                                   0.01122140
                                                                 5.776263e-09
##
               Next.DegreeMSW Next.DegreeNDA
                                               Next.DegreeNONE
                                                                Next.DegreePHD
##
   [1,100)
                  6.480561e-03
                                   0.266867158
                                                     0.18169246
                                                                     0.23056967
   [100, 250)
                  2.170500e-02
                                   0.065032713
                                                     0.19245692
                                                                     0.20593454
  [250,500)
                  1.940135e-06
                                   0.009991843
                                                     0.10656704
                                                                     0.02437798
## [500,2e+05)
                  1.984675e-03
                                   0.028555679
                                                     0.02402414
                                                                     0.01933352
```

```
##
               Next.DegreeSTM Next.DegreeTC Next.DegreeUBDS Next.DegreeUDDS
## [1,100)
                 4.678993e-09 2.108427e-02
                                               7.728449e-03
                                                               5.749096e-05
                                                               2.396742e-06
## [100,250)
                 2.610076e-06 1.988923e-02
                                               7.815329e-07
## [250,500)
                 1.640057e-11 5.231278e-05
                                               3.636148e-06
                                                               3.771331e-03
## [500,2e+05)
                 1.053389e-10 2.176542e-03
                                               6.457434e-07
                                                               8.731639e-07
##
              Next.DegreeUMD Next.DegreeUMDS Next.DegreeUNKD
## [1,100)
                 1.137798e-02
                                1.273117e-04
                                                 1.810884e-02
## [100,250)
                 8.285980e-06
                                 6.976571e-06
                                                 2.094375e-02
## [250,500)
                 1.569747e-06
                                 2.784018e-06
                                                 4.636703e-06
## [500,2e+05)
                 2.592696e-03
                                 4.478337e-06
                                                 2.992865e-06
               AttendenceEvent1 Years.Since.Graduation FY12Giving
## [1,100)
                                           0.008192326 0.002004510
                      0.1966093
## [100,250)
                      0.2290953
                                           0.008235403 0.001247048
## [250,500)
                      0.1568910
                                           0.014790807 0.001668748
## [500,2e+05)
                      0.1899927
                                           0.016789106 0.001665525
##
                 FY13Giving FY14Giving
                                         FY15Giving
## [1,100)
               2.177748e-03 0.002453597 0.0018367120
## [100,250)
               6.127965e-05 0.001190507 0.0008189432
               1.092868e-03 0.001455085 0.0008066031
## [250,500)
## [500,2e+05) 1.046155e-03 0.001307870 0.0007111002
##
## Residual Deviance: 1542.939
## AIC: 2342.939
library(package = car)
Anova (mod.multinomial)
## Analysis of Deviance Table (Type II tests)
##
## Response: FY16GivingCat
##
                          LR Chisq Df Pr(>Chisq)
## Marital.Status
                            23.857 12 0.0212688 *
                           179.930 176 0.4038481
## Major
## Next.Degree
                           179.709 184 0.5755883
## AttendenceEvent
                            32.357
                                     4 1.617e-06 ***
## Years.Since.Graduation
                          28.595
                                     4 9.449e-06 ***
                            31.821
## FY12Giving
                                     4 2.081e-06 ***
                            18.727
## FY13Giving
                                     4 0.0008894 ***
## FY14Giving
                            21.033
                                     4 0.0003120 ***
## FY15Giving
                            27.311
                                     4 1.720e-05 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Multinomial Simple

iter 20 value 1062.389882

```
library(package = nnet)
mod.multinomial.simple <- multinom(data = df, formula = FY16GivingCat ~ Marital.Status + AttendenceEven
## # weights: 45 (32 variable)
## initial value 1609.437912
## iter 10 value 1353.795899</pre>
```

```
## iter 30 value 1003.539294
## iter 40 value 982.045792
## iter 50 value 980.552379
## iter 60 value 980.251701
## final value 980.206263
## converged
summary(mod.multinomial.simple)
## Call:
## multinom(formula = FY16GivingCat ~ Marital.Status + AttendenceEvent +
##
       Years.Since.Graduation + FY14Giving + FY15Giving, data = df)
##
## Coefficients:
##
               (Intercept) Marital.StatusM Marital.StatusS Marital.StatusW
                                                 -0.3247297
## [1,100)
                 -1.031517
                                 0.01349558
                                                                   0.7221437
## [100,250)
                 -3.046350
                                 0.36414997
                                                 -0.4654959
                                                                 -10.8025809
## [250,500)
                 -5.971523
                                 0.74969470
                                                 -0.3292222
                                                                   2.0789415
##
  [500,2e+05)
                 -5.465117
                                 0.17577879
                                                  0.1676555
                                                                   1.8784757
##
               AttendenceEvent1 Years.Since.Graduation
                                                           FY14Giving
## [1,100)
                      0.5262634
                                            -0.01882572 0.0004828398
## [100,250)
                      0.9670546
                                             0.02482281 0.0048809707
## [250,500)
                      1.8669257
                                             0.03726599 0.0041893724
## [500,2e+05)
                                             0.01740007 0.0054739693
                      1.5823727
##
                  FY15Giving
## [1,100)
               -0.0016557980
## [100,250)
                0.0006232432
## [250,500)
                0.0021293643
## [500,2e+05)
                0.0028739860
##
## Std. Errors:
##
               (Intercept) Marital.StatusM Marital.StatusS Marital.StatusW
## [1,100)
                 0.4581529
                                  0.3975094
                                                  0.4234467
                                                                9.287316e-01
## [100,250)
                 0.4891447
                                  0.3839734
                                                  0.4474912
                                                                1.168224e-05
## [250,500)
                 0.5412881
                                  0.3612359
                                                  0.5000579
                                                                6.963141e-01
## [500,2e+05)
                 0.5912825
                                  0.4113796
                                                  0.4708799
                                                                7.451498e-01
##
               AttendenceEvent1 Years.Since.Graduation FY14Giving
## [1,100)
                      0.1842334
                                            0.008121592 0.001654086
## [100,250)
                                            0.008474052 0.001055501
                      0.2241122
## [250,500)
                      0.4977135
                                            0.014287337 0.001188050
##
  [500,2e+05)
                      0.5147300
                                            0.016063205 0.001100408
##
                 FY15Giving
## [1,100)
               0.0014472073
## [100,250)
               0.0007123643
## [250,500)
               0.0007196183
## [500,2e+05) 0.0006509453
##
## Residual Deviance: 1960.413
## AIC: 2024.413
Anova(mod.multinomial.simple)
## Analysis of Deviance Table (Type II tests)
## Response: FY16GivingCat
```

```
##
                        LR Chisq Df Pr(>Chisq)
## Marital.Status
                          24.125 12 0.0195592 *
## AttendenceEvent
                          41.829 4 1.810e-08 ***
## Years.Since.Graduation 23.068 4 0.0001227 ***
## FY14Giving
                          36.404 4 2.390e-07 ***
## FY15Giving
                          32.815 4 1.303e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Ordinal Proportional

link threshold nobs logLik AIC

```
HERE plot CUmulativeLogitModelPlot from book page 171
library(package = ordinal)
## Warning: package 'ordinal' was built under R version 3.4.2
mod.ordinal = clm(data = df, formula = FY16GivingCat ~ Marital.Status + AttendenceEvent + Years.Since.G
summary(mod.ordinal)
## formula:
## FY16GivingCat ~ Marital.Status + AttendenceEvent + Years.Since.Graduation + FY14Giving + FY15Giving
## data:
##
## link threshold nobs logLik AIC
                                        niter max.grad cond.H
## logit flexible 1000 -981.89 1985.79 8(0) 4.98e-12 5.3e+06
## Coefficients:
                           Estimate Std. Error z value Pr(>|z|)
                          0.2863800 0.2828325
                                                1.013
## Marital.StatusM
                                                          0.311
## Marital.StatusS
                         -0.1133020 0.3118585 -0.363
                                                          0.716
                          0.8521188 0.6878345
## Marital.StatusW
                                                1.239
                                                          0.215
## AttendenceEvent1
                          0.8070733 0.1423200
                                                5.671 1.42e-08 ***
## Years.Since.Graduation 0.0088504 0.0056924
                                                1.555
                                                          0.120
## FY14Giving
                          0.0044853 0.0007489
                                                 5.989 2.11e-09 ***
## FY15Giving
                          0.0033004 0.0005806
                                               5.684 1.31e-08 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Threshold coefficients:
                        Estimate Std. Error z value
## [0,1)|[1,100)
                          1.5655
                                     0.3398 4.607
## [1,100)|[100,250)
                                             7.573
                          2.6358
                                     0.3481
## [100,250) | [250,500)
                          4.3810
                                     0.3799 11.531
## [250,500)|[500,2e+05)
                          5.5519
                                     0.4221 13.152
library(package = ordinal)
mod.ordinal.simpler = clm(data = df, formula = FY16GivingCat ~ AttendenceEvent + Years.Since.Graduation
summary(mod.ordinal.simpler)
## formula:
## FY16GivingCat ~ AttendenceEvent + Years.Since.Graduation + FY14Giving + FY15Giving
## data:
##
```

niter max.grad cond.H

```
## logit flexible 1000 -985.92 1987.84 8(0) 4.74e-12 1.2e+06
##
## Coefficients:
##
                     Estimate Std. Error z value Pr(>|z|)
## AttendenceEvent1
                    ## Years.Since.Graduation 0.0136940 0.0051197
                                      2.675 0.00748 **
## FY14Giving
                    ## FY15Giving
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Threshold coefficients:
                   Estimate Std. Error z value
## [0,1)|[1,100)
                     1.5433
                             0.1602
                                   9.631
## [1,100)|[100,250)
                     2.6067
                             0.1758 14.825
## [100,250)|[250,500)
                    4.3477
                             0.2298 18.919
## [250,500)|[500,2e+05)
                     5.5259
                             0.2939 18.805
```

Ordinal Non-Proportional

Section 1: Introduction

Section 2: EDA

Section 3: Statistical Modeling

Section 4: Final Remarks