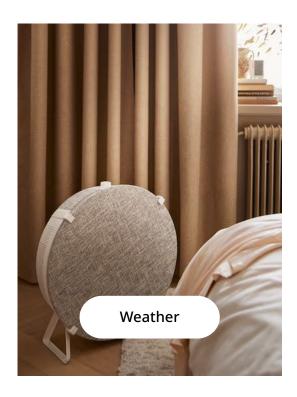
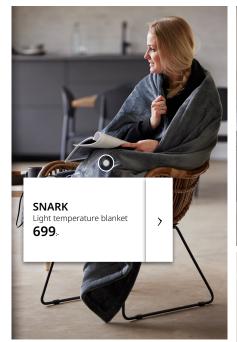


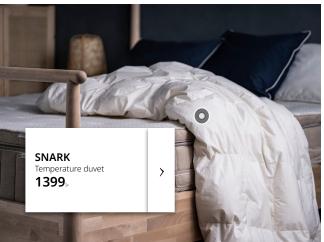
## **PROBLEM STATEMENT**















The smart mattress- and blanket- range with personalized temperature settings

Range of products with the same technology

- \$ Light temperature blanket
- \$\$ Temperature duvet
- \$\$\$ Temperature bed mattress





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### Snark



### About the bed

The temperature-controlled smart bed adjusts automatically to your set sleep temperature, ensuring optimal comfort all night long.

As you enter the room, the lights can trigger the bed's cooling system, preparing the bed to your preferred temperature before you even lle down.

Find out more and see your statistics >

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### Links

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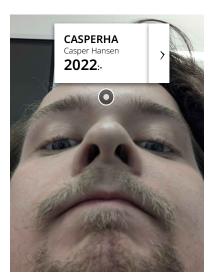
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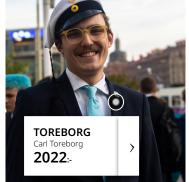
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The SNARK Team

# Q&A

Please ask us anything about SNARK

## **Innovation website**

https://snark-team16.chalmers.it/



## Changes

Critique

The general population can not buy a whole new expensive mattress such as SNARK 1.0

Solution

Have a range of smart temperature mattresses or blankets

Warming blankets are common and quite cheap and many stores sell them



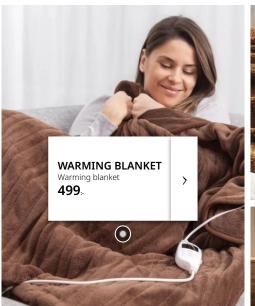
## **Market Comparison**

### EightSleep

- Tries to do many things
- Very expensive (5k €)
- Non-constructive data
- No interconnectivity
- Full bed

### Warming Blankets

- No smart functionality
- No cooling functionality
- Cheaper to make and cheaper to buy











## **Usability**

User interviews

Middle class users

Sleeping troubles

Americas



## **Feasibility**

Wifi presence sensing tech

AC tech

Wearables

Data usage



## Viability

Aligns with IKEA's vision

Market value

Sustainability

Measure of success



## Next steps

- Access to data and development cycle of existing products
- 2. Connect with sleep- and mattress experts
- 3. Prototype the blanket, duvet and mattress
- 4. Test the prototype
  - a. Test **Usability** by user testing
  - b. Test **Feasibility** by analysis
  - c. Test **Viability** by discussions with IKEA
- 5. Use test data and analysis to better the prototype

### As an extension to IKEA's Home smart

#### Welcome home



#### What can a smart home do?

There's so much you can do with some smart products, from better sleep habits to feeling safe and connected to your home from anywhere in the world.

Find out more →

Show demo: SNARK

#### Snark



#### About the bed

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### With different color schemes

