

Kamal Mandhwani

Plot NO -1 Flat no 202 Ashiyana Apartment, Gurunanak Colony Indore

E-Mail :- Kamal05mandhwani@gmail.com

Cell:- +91-9039698142

OBJECTIVE:

To work in a challenging dynamic environment so that I can utilize my experience and knowledge for the better of the Process and at the same time contribute to the growth & Success of the organization as well.

QUALIFICATION:

- ✓ Graduation from DAVV IN 2007-2008.

PROFESSIONAL EXPERIENCE:

1. ONE POINT ONE SOLUTION PVT LTD (VDL Process) from 18TH August 2009 to 31 DEC 2013. (Customer Care Executive, Senior executive, Team Leader)
2. Money Maker Research Pvt Ltd 11 January 2014 To 30 August 2015 (As BA, SBA, Team leader)
3. National Investment Advisor 03 Sep 2015 (AFM) To 6 March 2016 (FM)
4. Zoid Research
11 March 2016 to TILL Date
Join As Deputy Sale Head , now **Working As Chief Of Sales Head Location** : Indore

JOB DETAILS

- ✓ Handling a Team of 100+
- ✓ Calibration With (Client & Internal team Quality).
- ✓ Company Briefing & Update .
- ✓ Leading, mentoring & monitoring the performance of team members to ensure efficiency in process operations and meeting of individual & group targets by motivating team agent.
- ✓ Reporting to Director of Operations relating with Revenue, manpower, retention along with Teams Performance Report on daily basis.
- ✓ Focusing special attention to Low Performers.
- ✓ Responsible for reducing attrition and absenteeism.
- ✓ Conduct briefing session for agents on the floor on Weekly basis.
- ✓ Paying greater attention to the company's new business
- ✓ Participating in the placement conducted by the company in the college campus.

PERSONAL DETAILS

Father's Name : Mr.Ferumal Mandhwani.
Date of Birth : 05th April 1987.
Languages Known : English & Hindi.
Marital Status : Married.

I hereby declare that the above-mentioned statements are true to the best of my Knowledge.

Date : 23/10/2018

(Kamal Mandhwani)