

To whom it may concern,

Hope all is well in light of the current situation.

I'd like to briefly introduce myself, and express my interest in helping Glacier on your mission to end waste.

On a recent trip to Italy, I was taken aback to see my less than 5 year old nephew rinse his yogurt pot before removing the label and placing the separated items in their respective bins. While this is not un-incentivized goodwill (strict regulation penalizes incorrectly sorted waste), I'm of the opinion that this is the mentality required to tackle a problem of this scale. However, solely relying on populations' self discipline to properly sort waste is naïve and an accurate representation of the most optimistic future. Therefore, for the same reason that fighter-pilots have parachutes, I'm of the opinion that a final catch all system is necessary.

I'm eager to hear your thoughts on how you plan to tackle the problem starting from the sorting robot, and beyond.

After carefully reviewing the responsibilities & requirements listed in the posting, I am adamant I possess the strong technical background required to succeed in the role. Furthermore, the opportunity to contribute to the roadmap of the organization is an important component of what I'm seeking in my next role. As a matter of fact, it's specifically this duality of being relentlessly resourceful while solving problems (maybe while having hands filled with trash...) and defining the future of industry that makes working at startups so exhilarating.

Some of the projects I've worked on can be found here: <http://giovannicarrara.herokuapp.com/>, my resume: <http://giovannicarrara.herokuapp.com/resume.html> is also hosted on the site.

Would you have time next week for a phone call?

Thanks in advance for your time and consideration, I look forward to hearing from you!

Warm regards and stay safe,

Giovanni Carrara