

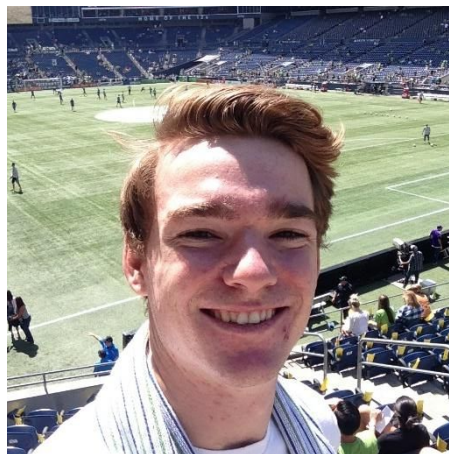


accordingly. I would never by the guy to carry the ball across the end zone or throw strike three in a Game 7 as I dreamed of but I could still contribute.



(A young Carson Badger loved that a person could attend Law school, never practice law, and get a Ring)

This helped carve my path and heed my parent's advice: follow my passions, study subjects I am interested in, and complete a lifelong journey of attending Law School. So, I went up north to the University of Washington where I watched football, wrote about the Vietnam War while reading about History, Philosophy & International Relations, and began my career in Sports. I worked my first season in Sports with the Seattle Sounders, fell in love with the Pacific Northwest, and continued to grow.



(Working one of my first games with the Seattle Sounders)

At UW, one of the initial things I realized was that my lack of collegiate sports experience would always be a knock. So, I started small to come up with a counter-argument: I can show you data to guide your strategy. The issue? I had to get the data. This was my first problem and so I created the "ASP Notebook," which stood for "All Star Programming"—a deceptive name given the task I actually did. The goal was to connect my childhood ability to follow athletes and have the data accessible at the time. So, with no programming or excel skills in hand, I started plugging away one cell at a time.

ASP-Football Class 2015 v.1.xlsx

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	A	B	C	D	E	F	G	H	I	J
	Name	Position	Position Rank	State Position Rank	Factored Rank	HS	State	Ht	Lb	Freshmen Yr. Stats
1	Jonathan Giles	WR	66	12	33.6	Ft. Bend Elkins HS	TX	6'0	168	
2	Christian Kirk	WR	3	1	1.8	Saguaro HS	AZ	5'10	191	
3	Keke Coutee	WR	124	22	62.8	Lufkin HS	TX	5'10	170	
4	Steven Sims	WR	200	20	92	Travis HS	TX	5'10	165	
5	Jalen McCleskey	WR	178	11	77.8	The Saint Pauls School Sr Boys	LA	5'10	159	
6	Andy Isabella	WR	200	20	92	Mayfield HS	OH	5'10	174	
7	Calvin Ridley	WR	4	1	2.2	Monarch HS	FL	6'0	169	
8	TJ Rahming	WR	56	5	25.4	McEachern HS	GA	5'9	148	
9	Antonio Callaway	WR	68	14	35.6	Booker T. Washington HS	FL	5'10	180	
10	Tim White	WR	300	4	122.4	College of the Canyons	CA	5'11	180	
11	Donald Gray	WR	15	1	6.6	Copiah-Lincoln	MS	5'11	175	
12	James Proche II	WR	80	14	40.4	Central Senior HS	TX	6'3	180	
13	DJ Moore	WR	50	1	20.6	Imhotep Institute Charter HS	PA	6'0	200	
14	Deontay Burnett	WR	82	14	41.2	Junipero Serra HS	CA	5'11	170	
15	Olamide Zaccheaus	WR	97	5	41.8	St. Joseph's Prep School	PA	5'8	195	
16	Chico McClatcher	WR	45	1	18.6	Federal Way HS	WA	5'9	185	
17	Anthony Jones	WR	200	20	92	Lake Nona HS	FL	6'0	175	
18	Thaddeous Thompson	WR	200	15	89	Viera HS	FL	6'0	180	
19	Shun Brown	WR	111	4	46.8	Calvary Baptist Academy	LA	5'10	165	
20	Javuan Harris	WR	200	20	92	St. Thomas Aquinas HS	FL	5'10	185	Redshirt
21	Drew Brees	QB	1	1	1.8	Perdido Bay HS	LA	6'4	225	

Slot WR X WR NT DT SS DE WSDE WSOLB MLB SS OLB

(A snapshot of my first attempt to take control over my future. It's fun to see some names in the NFL.)

In hindsight, I was mostly executing data entry tasks. In fact, I went back to count it all up and plugged in roughly 500,000 cells of data. I took this notebook to local teams and UW Athletics team as a way to demonstrate my value but the problem was I did not know what to do with the data. This was my next realization which took me back home to the Bay Area to attend Santa Clara University. Even better, I even got an internship with my hometown 49ers creating hope I could continue to develop skills while in the building. However, I ran into a problem.

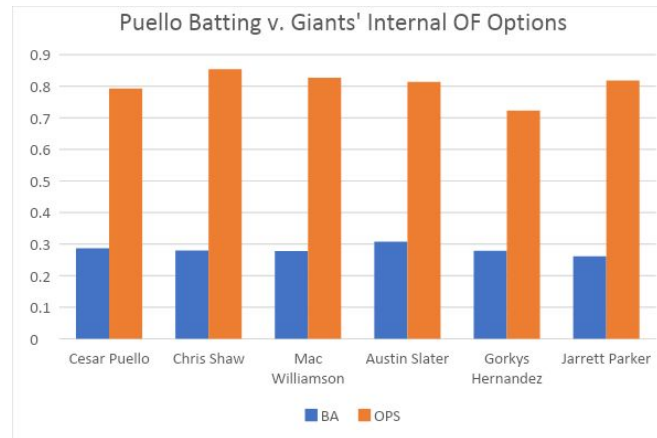
As a kid, I always imagined simply being a Law student would impress people. I'll be the first to say this logic did not pan out. After my first year at Santa Clara Law School, I wrote to every NFL team touting my projects and grades near the top of my class. I got 27 no responses, five rejections, and only one personalized Letter—a big shout out to the Minnesota Vikings. In fact, I didn't even hear from my employer. The team just came off starting Blaine Gabbert as their Quarterback but the Marketing Intern at SCU Law was not ready. And every team was 100% in the right to not take me.



(If seeing this guy play for your hometown team isn't enough motivation to get a MBA, what is?)

One of the big reasons why I applied for the JD/MBA program was to fix that knowledge gap I faced with my "ASP Notebook"—I needed to learn how to analyze the information at hand. Before my first quarter was over, a team finally gave me a thumbs up for a second round interview: the San Francisco Giants. My childhood letters finally got answered! In this interview, I got asked exciting questions like how to handle Madison

Bumgarner's contract, how to evaluate Brandon Crawford's value, who would you sign in the offseason, and what players would you want to start a franchise with. Genuinely cool stuff. But I was not even one quarter complete with learning how to analyze the information so I gave it my best shot and hoped for success. The result was terrible. Truly painful in hindsight so much so I honestly have a tough time looking at the analysis. But, similar to my rejections at UW Athletics, you take these as growth moments and in the words of my Law Professor "remove your ego from your work." It wasn't me that got rejected, it was my below average analysis.



(My recommendation to the Giants: sign a player who already exists on the roster for even cheaper!)

So, since that "no" from the Giants, it's been a lot of learning as much as I can. I've trained myself in negotiations and contract formation, learned how to code in Python, developed more projects, and taken every opportunity in school to improve my skill set. The "Project" section of the website highlights my favorite projects from the last two years and reflect what I believe is my current value add: the ability to analyze data and obtain favorable contracts to capitalize on this information. How I can continue to grow this skill set is a question I will tackle next. I fully recognize a Law Firm or Consulting organization is where most people will push me as an industry standard. But for now, I am simply proud that 15 years later those "Free Agent" recommendations are still being written.



(A proud moment because it represents the growth with how I think and assess issues)



When I am not analyzing numbers or studying contracts, I am trying to get outdoors as much as possible and raise money for Bay Area Youth through the 49ers Foundation. Here are some shots to reflect my normalcy:



(My team with the 49ers Foundation)



(My father leading me to the Fish)



(Me trying to learn to Surf while in Grad School)



(Hiking in Central America where they also filmed the Yavin 4 scenes from Star Wars)