PLAINTIFF
U.S. District Court - NDCAL
4:20-cv-05640-YGR-TSH
Epic Games, Inc. v. Apple Inc.

Ex. No. PX-0416

Date Entered
By

Subject: Fwd: The Android test

From: "Tim Cook" <

Received(Date): Fri, 04 Mar 2016 00:28:16 +0000

To: "Eddy Cue" < "Craig Federighi" <

Date: Fri, 04 Mar 2016 00:28:16 +0000

Sent from my iPad Pro

Begin forwarded message:

From: Philip Schiller <

Date: March 3, 2016 at 10:09:26 AM PST

To: Tim Cook <

Subject: Fwd: The Android test

FYI - note Joz and I think moving iMessage to Android will hurt us more than help us, this email illustrates why

Begin forwarded message:

From: Greg Joswiak <

Date: March 3, 2016 at 10:03:23 AM PST

To: Eddy Cue Craig Federighi Darin Adler

Subject: Fwd: The Android test

FYI - we hear this a lot.

Joz

Begin forwarded message:

From: Frank Casanova <

Subject: Fwd: The Android test

Date: March 3, 2016 at 9:22:53 AM PST

To: Gregory Joswiak < >, Kurt Knight < >, Brian

Croll <

Guys,

This is an email from Ian Rogers (formerly Beats/Apple and now LVMH in Paris.

The email recounts his experience using Android and his feedback to Google who gave him a

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PX-0416.1 APL-APPSTORE_02970610 phone to use when he left Apple. There's one interesting point in the email below pertaining to iMessage. He refers to the lack of iMessage on Android as a deal-breaker to moving to Android. See below in red...

Frank

Begin forwarded message:

From: lan ROGERS < > Subject: The Android test

Date: March 3, 2016 at 3:49:38 AM PST

To: Eddy Cue < _ >, Steve Gedikian < _ >, Frank Cassanova < _ >

Gents.

As you know I carried an Android phone before the acquisition. Google sent me a great phone in an attempt to win me back. I tried for two months and gave up. I thought you might like to see the practical list of reasons.

Short version — don't make mail, calendar, and iMessage work on Android and it's impossible to switch. And make sure G-apps work perfectly on iOS and it will be easy for Droid users to switch. Obvious but true.

Enjoy.

ian
ian c rogers
LVMH

Google friends,

Thank you again for the excellent phone. The phone is very impressive. I loved it. I used it as my main phone for two months. Unfortunately it's costing me too much productivity and I need to go back to the iPhone. I thought it might be helpful to explain why:

First, the things that are better:

SwiftkeyX murders the Apple keyboard

The panoramic features on the camera are super fun

Notifications on Android are much more useful than the ones on iPhone

Having access to settings (bluetooth, wifi, etc) from the notifications pulldown is oft-used

As you know, I used an Android phone for two years before joining Google. I think I had a great time with it because Beats Music was a Google Apps house and the Google mail/calendar/etc integration is perfect on Android. But since I'm using a combo of Apple Mail (personal mail) and Outlook (work mail), productivity is a real hassle:

MS Outlook is barely usable. A long list of frustrations:

Search doesn't find things you know are there. I can search for the same thing in Outlook on Android and iOS Mail and iOS mail will find it instantly, Android will not.

No inline attachments.

15 wait to load your inbox

No ability to click phone numbers to call

You have to context switch inside of the Outlook app to see your calendar

Calandar entries difficult to create

Can't click on an address in a calendar entry to get to mail.

Gmail wasn't reliable. For some reason I never figured out my me.com mail would update every few hours instead of every few minutes as I had it configured to.

Google Calendar doesn't pull in my Outlook calendar.

The Android calendar just plain didn't work.

Apple Music won't download songs for offline use (I get an error every time — I'm following up with the Apple Music team on this).

Google Play music hasn't improved at all. Very vanilla, boring recommendations, integrated with my mess of old MP3s.

And the #1 most difficult to leave the Apple universe app is iMessage. Moving to Android my family was forced to move to Facebook to message me, I used WeChat, WhatsApp and Slack for work, but I missed a ton of messages from friends and family who all use iMessage and kept messaging me at my old address. iMessage amounts to serious lock-in.

I will keep a working SIM in it so I can test our sites and apps on Android (Thank you again, this alone is very helpful) but without fast, reliable access to my mail, calendar, and music I can't use it as my daily phone anymore. I tried!

Thanks again. I hope this is helpful. See you soon.

ian

ian c rogers LVMH