PLAINTIFF
U.S., District Court - NDCAL
4:20-cv-05640-YGR-TSH
Epic Games, Inc. v. Apple Inc.
Ex. No. PX-0108
Date Entered
By

Subject: Re: FOR REVIEW: IAP Transition Plan for Books

From: Phillip Shoemaker <

Received(Date): Wed, 22 Dec 2010 07:43:53 -0800

Cc: Ron Okamoto ,Chris Bledsoe

To: Shaan Pruden

Date: Wed, 22 Dec 2010 07:43:53 -0800

Looks good.

The one change is regarding periodical subscriptions found in Zinio, Nook and Kobo. According to Phil, these should move over to IAP for that content immediately.

On Dec 21, 2010, at 3:46 PM, Shaan Pruden wrote:

Ron,

Here is the proposal for the transition to IAP in the Books category.

Would like to move forward as soon as Phil has his calls with Amazon and B&N tomorrow.

Shaan

1. Messaging

Current Apps

- Must migrate from current business model to IAP by June 30, 2011
- Updates on a case by case basis. Bug fixes and customer satisfaction issues only. No new features.

New Apps

- No longer allowing business models outside App Store.
- App will not be approved.
- Current apps in the store will be migrating to IAP (no timeframe given.)
- 2. Targets
- 2.1 In Review

Pearson eText

SUBMITTED 12/20

Allows students to access educational content from their school district servers

2.2 Coming Soon

Inkling

TARGET SUBMISSION: January 2011

Allows districts to purchase content and make it available to students

Houghton Mifflin Harcourt (HMH) Fuse

TARGET SUBMISSION: January 2011

Allows students to access content on a district level

2.3 Shipping

Amazon Kindle

http://itunes.apple.com/us/app/kindle/id302584613?mt=8

Barnes & Noble Nook

http://itunes.apple.com/us/app/barnes-noble-nook-for-iphone/id384910586?mt=8

Kobo

http://itunes.apple.com/us/app/id301259483?mt=8

Lexcycle Stanza

http://itunes.apple.com/us/app/stanza/id284956128?mt=8

Fictionwise, eReader

http://itunes.apple.com/us/app/ereader/id284499993?mt=8

Borders, eBooks

http://itunes.apple.com/us/app/borders-ebooks/id368067444?mt=8

Bluefire Productions

Bluefire Reader

http://itunes.apple.com/us/app/bluefire-reader/id394275498?mt=8

BAM Reader

http://itunes.apple.com/us/app/bam-reader/id402581709?mt=8

eBooks.com, Ebook Reader

http://itunes.apple.com/us/app/ebook-reader/id381260755?mt=8

Skyscape

Skyscape Medical Resources

http://itunes.apple.com/us/app/skyscape-medical-resources/id293170168?mt=8

ACC Pocket Guidelines

http://itunes.apple.com/us/app/acc-pocket-guidelines/id307934258?mt=8

mobilePDR for Prescribers

http://itunes.apple.com/us/app/mobilepdr-for-prescribers/id382594350?mt=8

Unbound Medicine, Inc.

Journals@LWW

http://itunes.apple.com/us/app/journals-lww/id376885782?mt=8

Control of Communicable Diseases Manual for Mobile + Web

http://itunes.apple.com/us/app/control-communicable-diseases/id361777667?mt=8

Medicine Central

http://itunes.apple.com/us/app/medicine-central/id350347587?mt=8

Emergency Central

http://itunes.apple.com/us/app/emergency-central/id348981406?mt=8

Anesthesia Central

http://itunes.apple.com/us/app/anesthesia-central/id347656772?mt=8

Evidence Central

http://itunes.apple.com/us/app/evidence-central/id341128190?mt=8

Lexi-Comp

Lexicomp

http://itunes.apple.com/us/app/lexi-comp-individual-application/id313401238?mt=8

Lexi-Comp Institutional Application

http://itunes.apple.com/us/app/lexi-comp-institutional-application/id310653787?mt=8

Epocrates

Epocrates

http://itunes.apple.com/us/app/epocrates/id281935788?mt=8

Mekentosj.com

Papers

http://itunes.apple.com/us/app/papers/id304655618?mt=8

HealthMap

Plos Medicine

http://itunes.apple.com/us/app/plos-medicine/id362137769?mt=8

Tom Brow

Plos Reader

http://itunes.apple.com/us/app/plos-reader/id370880976?mt=8

ReferencesOnTap

PubMed on Tap

http://itunes.apple.com/us/app/pubmed-on-tap/id301316540?mt=8

3. Outreach Plan

PX-0108.4

Contact target developers with telephone calls beginning Wednesday, December 21st.

PX-0108.5