

Casey Miles: Briefing Document

Key Takeaways:

- **Extensive IT and Business Leadership:** Over 20 years of experience spanning IT infrastructure, network engineering, technical sales, project management, and business operations.
- **Entrepreneurial Drive:** Founded and grew Multipack LLC, demonstrating a strong understanding of business development, operations, and regulatory compliance.
- **Strong Technical Foundation:** Proven expertise in network design, installation, security, and disaster recovery. Expertise extends to high-performance computing (HPC), Big Data, artificial intelligence, and cloud technologies.
- **Proven Sales and Program Management:** Successfully managed large-scale IT projects and consistently exceeded sales quotas, showcasing his ability to drive results and build strong client relationships.
- **Commitment to Continuous Learning:** Holds an MBA and various industry certifications, including Certified Business Intelligence Professional (CBIP), demonstrating his dedication to staying ahead of industry trends.

Career Highlights:

- **Foundry Networks/Brocade Communications (2003-2013):** Transitioned from military service to a successful career in the private sector, rising from Federal Solutions Engineer to Senior Manager of HPC and Big Data programs.
- **The California Spirits Company (2013-present):** Founded and operated a distillery, showcasing his entrepreneurial spirit, knowledge of regulatory compliance, and ability to manage all aspects of a business.
- **Multipack LLC (2018-2022):** Co-founded and led a beverage contract packaging company, achieving significant revenue growth and securing a \$10 million investment.
- **Miles Professional Services (2022-present):** Provides consulting services in areas such as compliance, operations efficiency, supply chain management, and product development.

Job Search Focus:

- Targeting roles in local or Federal government or government contractors in the San Diego area.
- Seeking positions with a salary of around \$100k that leverage his experience in IT, business management, emerging Ai technologies, and project leadership.

Additional Notes:

- Casey is a USAF veteran with a previous TS/SCI clearance and is eligible for DoD security clearance.
- He demonstrates a balanced skill set encompassing both technical expertise and business acumen.
- His resumes highlight a blend of chronological and functional approaches depending on the targeted role.
- His narrative documents offer valuable insights into his personality, motivations, and career philosophy.