CASEY MILES

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9987 Aviary Dr., San Diego, CA 92131

ENTREPRENEUR, BUSINESS MANAGER, TECHNOLOGIST

Innovative entrepreneur and business leader with over 20 years of experience blending technology and management to drive growth and efficiency. Founder of successful ventures, skilled in leveraging AI and automation to streamline operations and achieve strategic goals. Proven track record in scaling businesses, optimizing global supply chains, and mentoring cross-functional teams. Published author and technologist committed to aligning advanced solutions with business objectives for sustainable success.

STRENGTHS AND EXPERTISE

Ai Automation	Business Management	Network Engineering
App Development (Android)	Global Logistics & Supply Chain	Cybersecurity
VSC Website Development	Quality Control	Negotiating & Contracts
VR Development (Unity)	Reporting & Compliance	Consulting & Legal Review

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PROFESSIONAL EXPERIENCE

Miles Professional Services (MPS)   **August 2020 - Present**
Consultant
- Currently focused on Ai Automation into business processes for clients, reducing time intensive tasks, automating departments, and integration with existing CRM and ERP environments.
- Provided consultancy services across a wide spectrum of business operations, including global supply chain, product development, regulatory compliance, and strategic business management.
- Specialized in licensing and regulatory work, assisting clients in securing and amending licenses for operational compliance with state and federal regulations.
- Developed comprehensive business and operational strategies for clients, offering insights into market expansion, operations optimization, and lean management practices.
- Grew the business entirely through word-of-mouth referrals, delivering tailored solutions to clients ranging from startups to established companies.

Multipack, LLC   **June 2013 - July 2022**
Sr. Vice President & General Manager
- Founded and grew Multipack LLC, a beverage contract packaging company, from inception to over $18M in annual revenue.
- Led the construction and setup of a 100,000 sq. ft. production facility, overseeing all aspects of permitting, licensing, and equipment installation.
- Managed day-to-day operations, including production planning, procurement, and quality control, ensuring high efficiency and compliance across multiple states.
- Built high-performing teams and drove cultural change to enhance productivity and performance.

Education

Master of Business Administration
University of California, Irvine

Bachelor of Science
Management Information Systems
Bellevue University

Associate of Applied Science
Information Systems Technology
Community College of the Air Force

Career Certifications

Certified Business Intelligence
Professional (**CBIP**)

Brocade Certified Network
Engineer (**BCNE**)

Cisco Certified Network
Associate & Professional
(**CCNA/CCNP**)

Foundry Certified Network
Associate & Professional
(**FCNA/FCNP**)

Sniffer Pro Network
Troubleshooting Expert (**CNX**)

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Brocade Communications   **December 2008 - November 2013**
HPC & Big Data Sr. Program Manager

- Pioneered and led the High-Performance Computing (HPC) and Big Data program, generating over $40M+ in annual revenue by designing and managing HPC solutions for federal and commercial clients.
- Designed and installed multiple solutions at National Laboratories across the US to include Argonne National Lab, Sandia, LLNL, and LANL.
- Developed targeted marketing initiatives based on data insights and market research, driving sales and program growth.
- Delivered technical solutions and managed program execution, ensuring alignment with project specifications and customer requirements.
- Presented HPC solutions at industry conferences and represented the company at key federal customer engagements.

Foundry Networks   **October 2003 - December 2008**
Federal Solution Engineer

- Managed the installation and technical integration of IT infrastructure across U.S. Army, Air Force, and Navy bases throughout Western Europe. I3MP Program Lead.
- Provided on-site support for large-scale network outages and emergency response efforts at Stuttgart and other key military installations.
- Responded to dozens of RFPs and RFIs for large-scale IT solutions, contributing to the growth of Foundry Networks' Federal division.
- Delivered technical sales presentations to U.S. military stakeholders, demonstrating the value of Foundry's network solutions in securing multi-million-dollar contracts.

United States Air Force   **November 1996 - October 2003**
Network Engineer

- Designated lead network engineer for the USAF Weather Agency at Offutt AFB, Omaha, NE, and called on by name for critical projects.
- Provided network support services for devices such as hubs, bridges, routers, and other network devices.
- Initiated and managed network test facilities to verify network hardness and resilience resulting in the prevention of hundreds of attempts to breach network and data protections.
- Awarded Air Force Commendation Medal for detecting and correcting major network outage in Turkey, grounding all flights. Corrected the malfunction remotely from Offutt AFB, NE bringing credit to my squadron and the USAF.

A Selection of Current Publications
- **Keeping the Books:** *Managing & Understanding Company Financials for Entrepreneurs and Investors* Copyright © 2023 MPS LLC. All rights reserved.11
- **AI & National Security:** *Exploring the Future of Artificial Intelligence in Defense Applications* Copyright © 2022 MPS LLC. All rights reserved.11

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