

A little history . . .

- Life in the Corporate Data Center
- Challenges of Scaling
 - Lead time on ordering equipment
 - Fixed costs of running a data center
 - Floor space, Power management, Heating/Cooling
 - Redundancy, Fire Suppression, Battery Backup
 - Network Wiring, Network Switching
- **Welcome, “Cloud Computing”**
 - Private – my private cloud in my own data center
 - Public – a shared environment hosted by a provider

A metaphor

- The electrical grid
 - You don't know where it comes from
 - It's there when you need it, just plug it in
 - Use what you want
 - Need more? Just take it.
 - Pay for what you use

Definition . . .

- **“Computing Services and Solutions are delivered and consumed in real time over the internet.”**
- **Characteristics of Public Cloud Services**
 - Offsite hosting
 - Pay per use (setup/initial, plus ongoing)
 - Shared space
 - Massively Scalable
 - On-Demand Provisioning
 - Rapid Deployment
 - Lowers innovation barriers
 - Leading edge architecture

Advantages of Cloud Computing

- Ubiquitous (available from anywhere)
- Automated change management
- Massively Scalable
- On-Demand Provisioning
- Rapid Deployment
- Lowers innovation barriers
- Leading edge architecture
- Lower Cost

Disadvantages of Cloud Computing

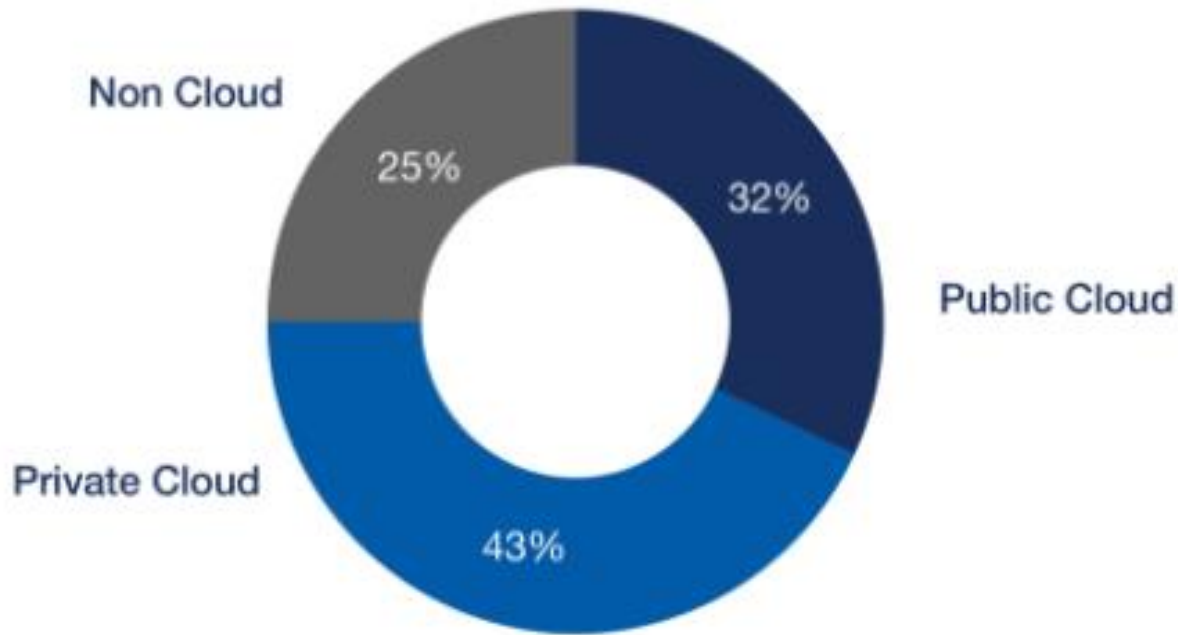
- Surrender Control
- Less Robust Monitoring
- Requires Large Network Pipe/Capacity
- Less Secure – multi-tenancy, DDOS

Private versus Public Cloud

- Private: Leverage the advantages, with few disadvantages
 - Massively Scalable
 - On-Demand Provisioning
 - Rapid Deployment
 - More secure
 - Better Monitoring
 - BUT → Still requires significant internal infrastructure

Cloud Computing

% Enterprise Workloads in Cloud

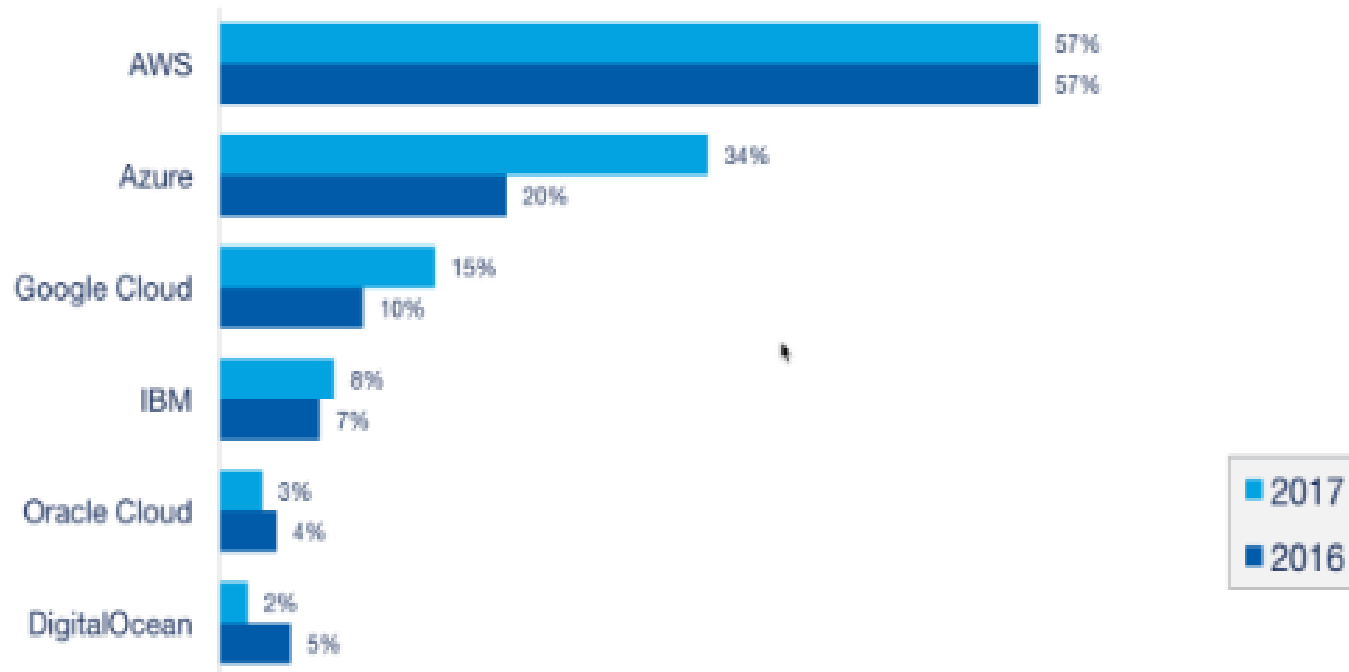


Source: RightScale 2017 State of the Cloud Report

Cloud Computing

Public Cloud Adoption 2017 vs. 2016

% of Respondents Running Applications



Source: RightScale 2017 State of the Cloud Report

Updates from IDC

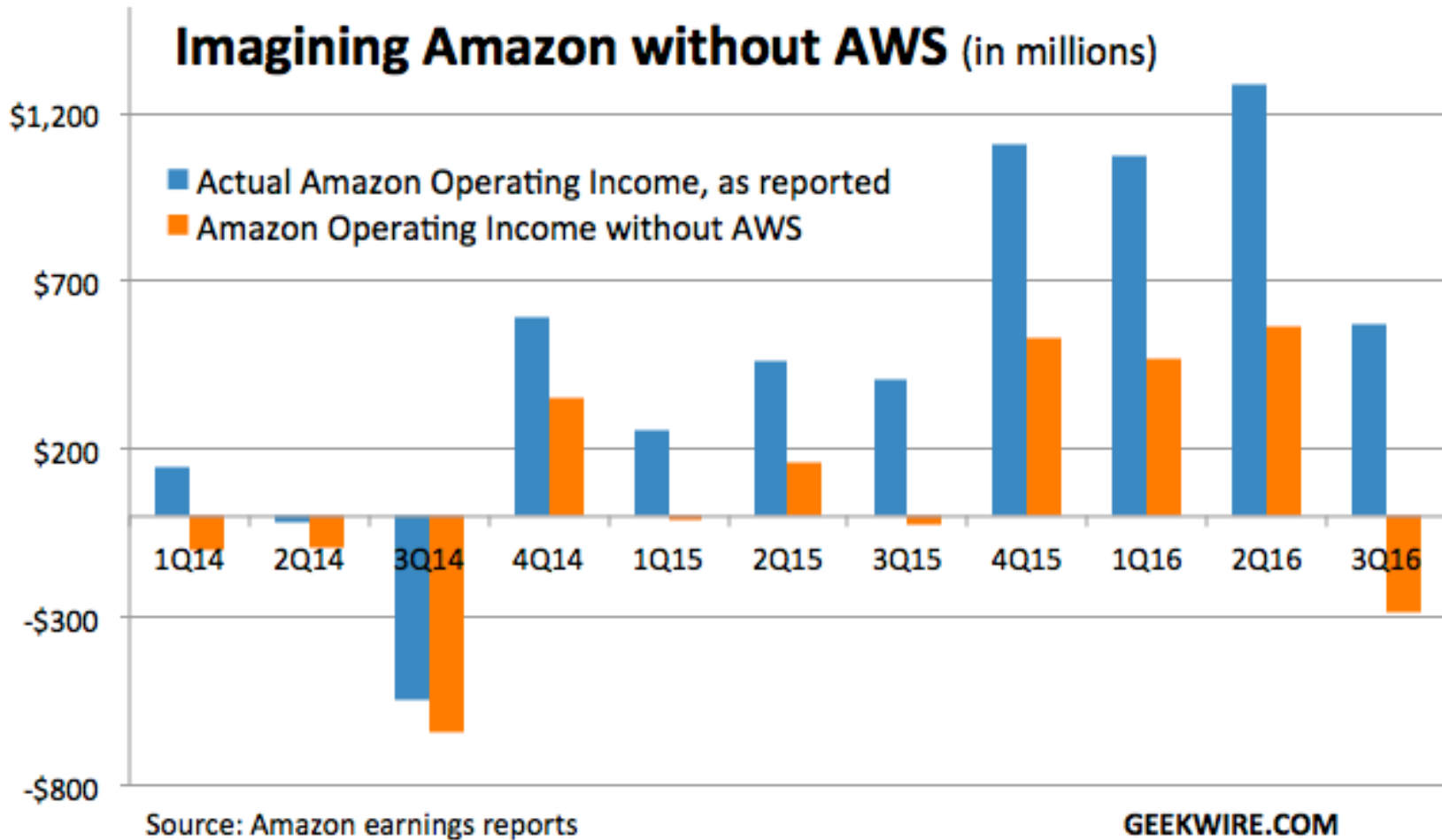
(The premier global provider of market intelligence, advisory services, and events for the information technology, telecommunications and consumer technology markets.)

- Public cloud services spending will grow nearly seven times faster than global IT spending.
- Annual market revenue will grow at a 24.4% CAGR (compound annual growth rate) worldwide for the period 2015-2020 to total \$203.4 billion.
- Forecast total \$122.5 billion in 2017.
- Spending on software-as-a-service (SaaS), the predominant form of cloud computing, will lead the way. SaaS (software-as-a-service) spending will represent nearly two-thirds of global public cloud services spending this year and around 60% in 2020
- IaaS will grow at a five-year CAGR of 30.1%.
- PaaS will post a five-year CAGR of 32.2%.

Amazon

- 3Q2016
 - \$575MM operating income overall
 - \$861MM operating income from AWS
 - (\$286MM) operating loss outside AWS

Cloud Computing



Cloud Computing

- **IaaS - Infrastructure-as-a-Service**

- A cloud service providing infrastructure - computers, networking resources, storage. Typically virtual, but could be could be physical.

- **PaaS - Platform-as-a-Service**

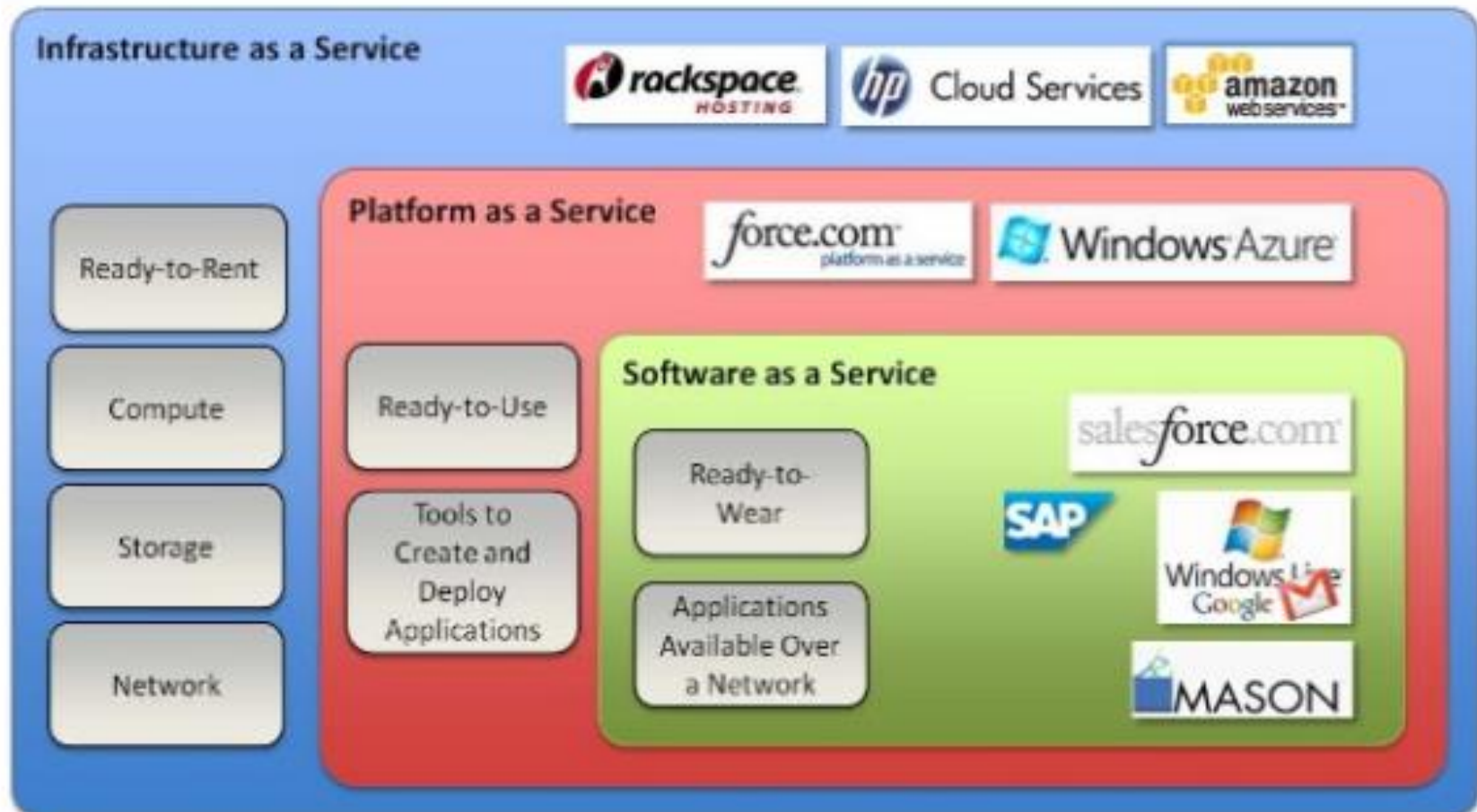
- A cloud service that hides the infrastructure (users don't see the servers, storage, switches, etc.) Provides a software development platform. Users can develop and run an application on a PaaS: the system ensures the app has the necessary infrastructure to run and scale.

- **SaaS - Software-as-a-Service**

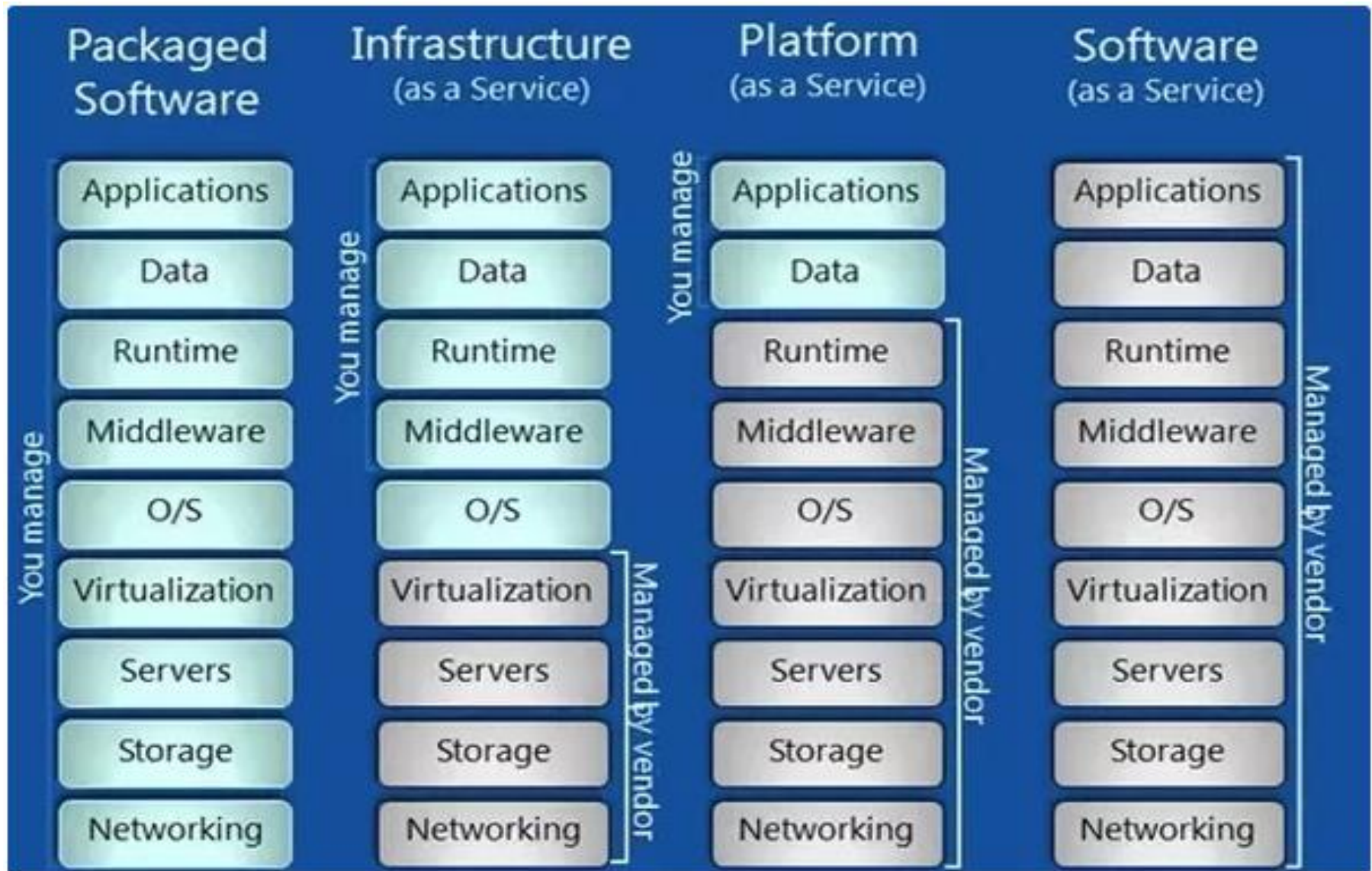
- A cloud service providing users access to software in a self-service, on-demand fashion. This could be a single application or an entire suite.

Cloud Computing Architecture

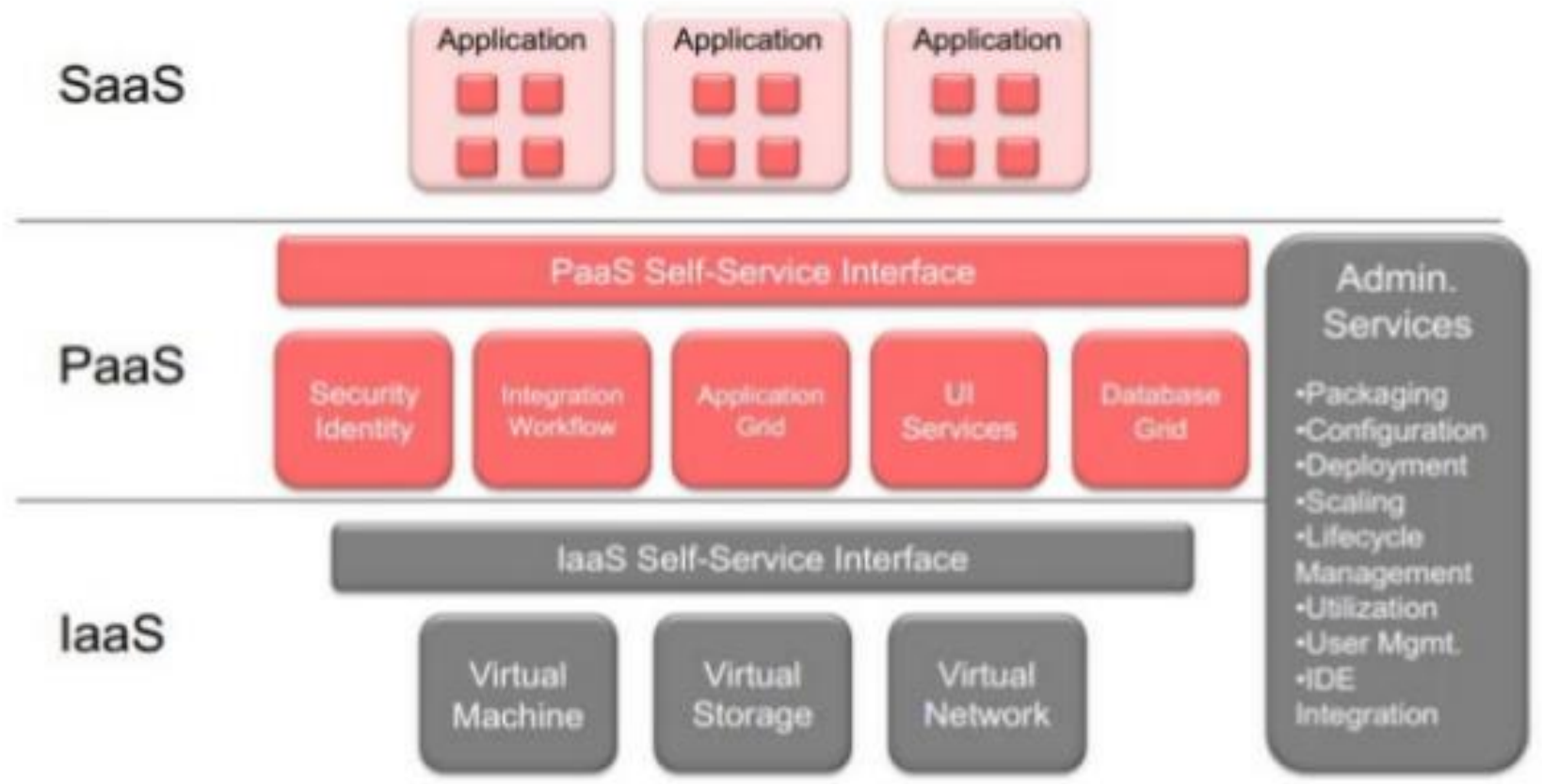
Clip slide

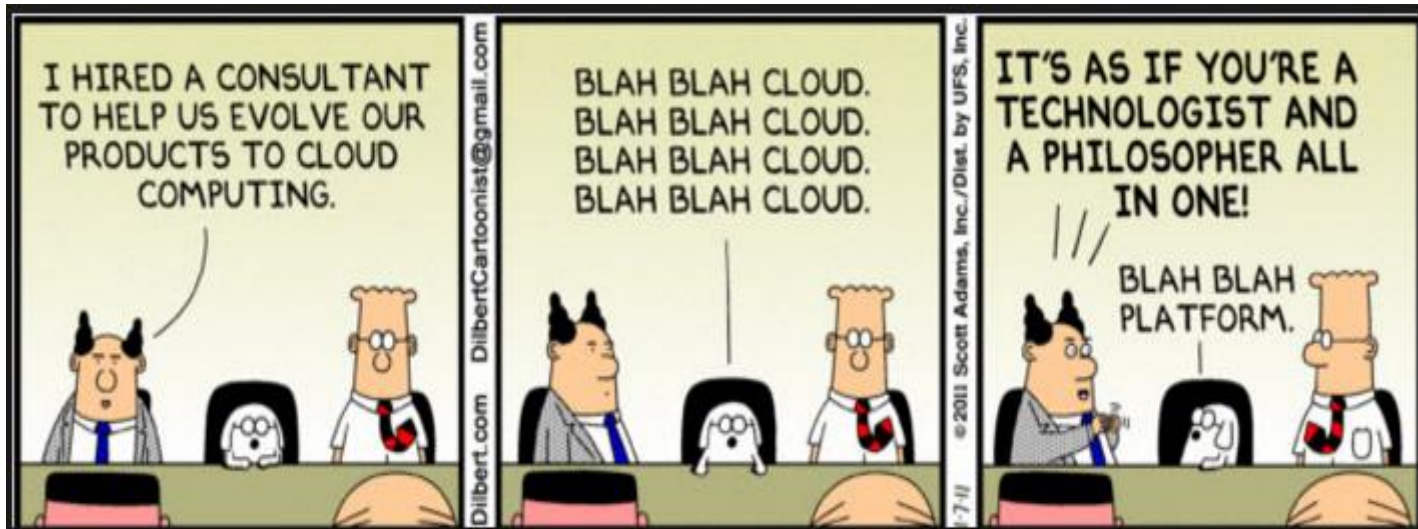


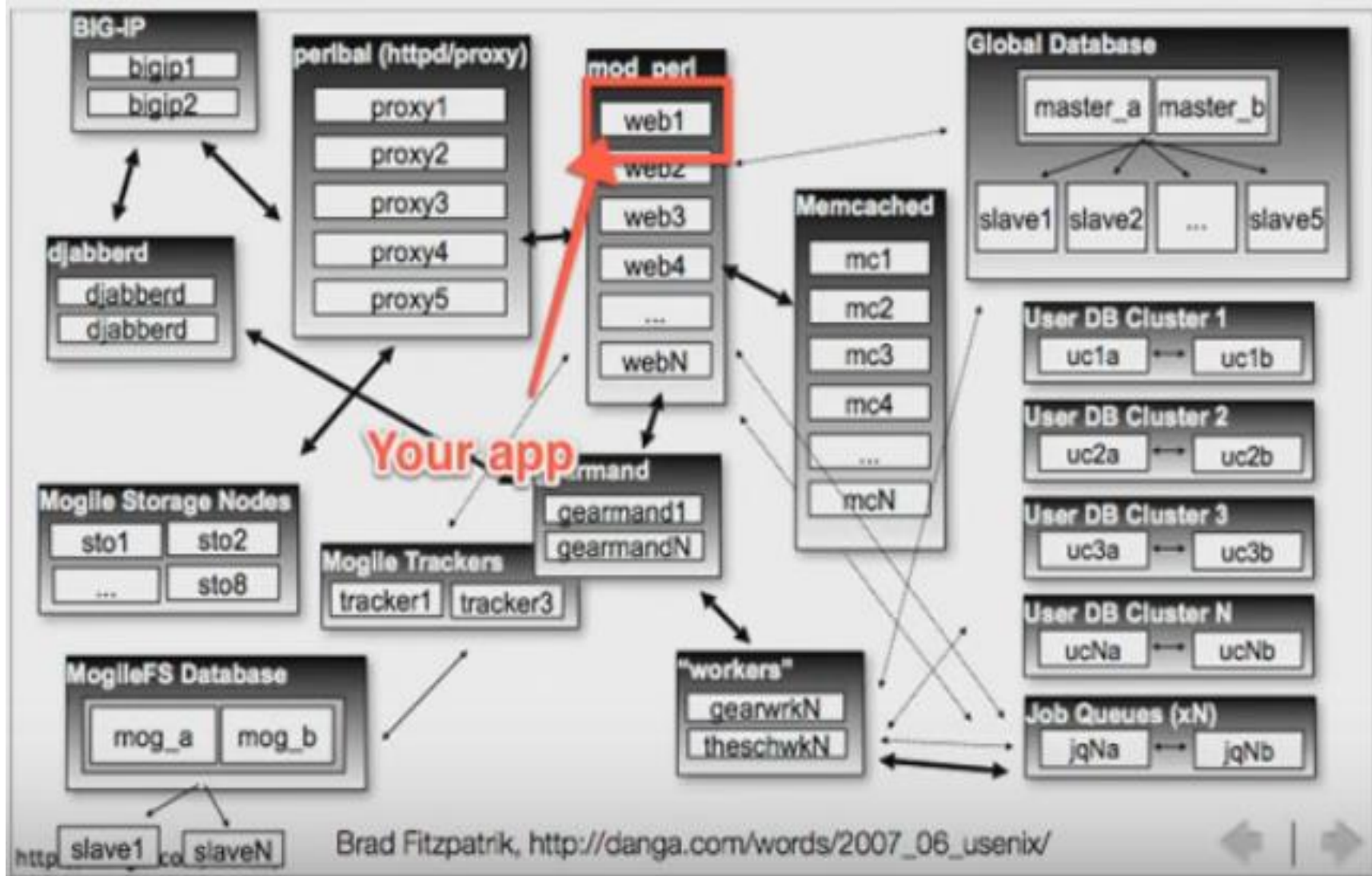
Cloud Computing



Fundamental Cloud Computing Services!







- **IaaS - Infrastructure-as-a-Service**
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- **Heroku**

- One of the first PaaS providers out there (June 2007)
- Initially focused on Ruby
- Purchased by Salesforce in December 2010
- Free on a small scale (great for students)
- Many competitors
 - AWS, GoogleSites, Azure, OpenShift, DigitalOcean

Total Companies Using Salesforce.Com Heroku



13,151



+26.99%

Past 6 Months Change

G2 Crowd GridSM for PaaS

Summer 2015



Everything you need to build, run, and scale customer apps



Dynos

Run virtually any
language at scale



Database

Enterprise grade
PostgreSQL as a Service

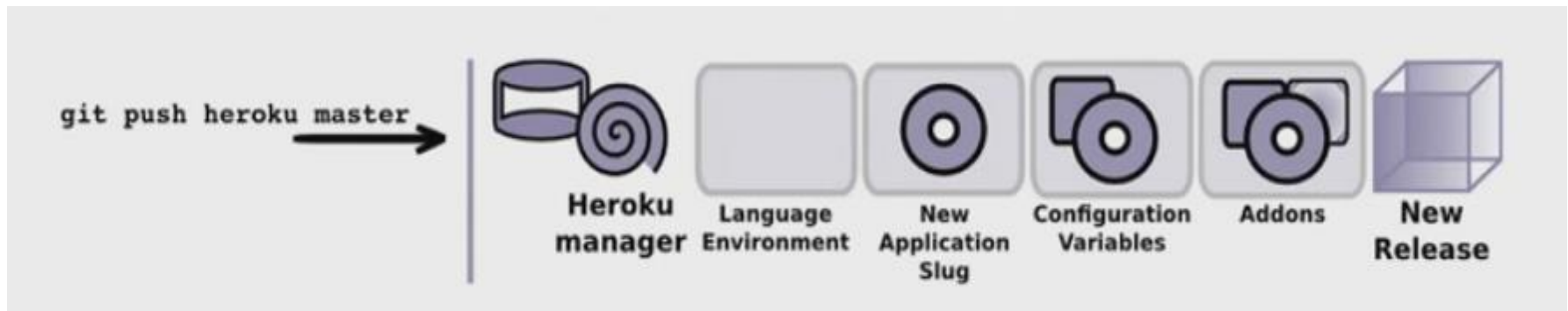


Add-ons

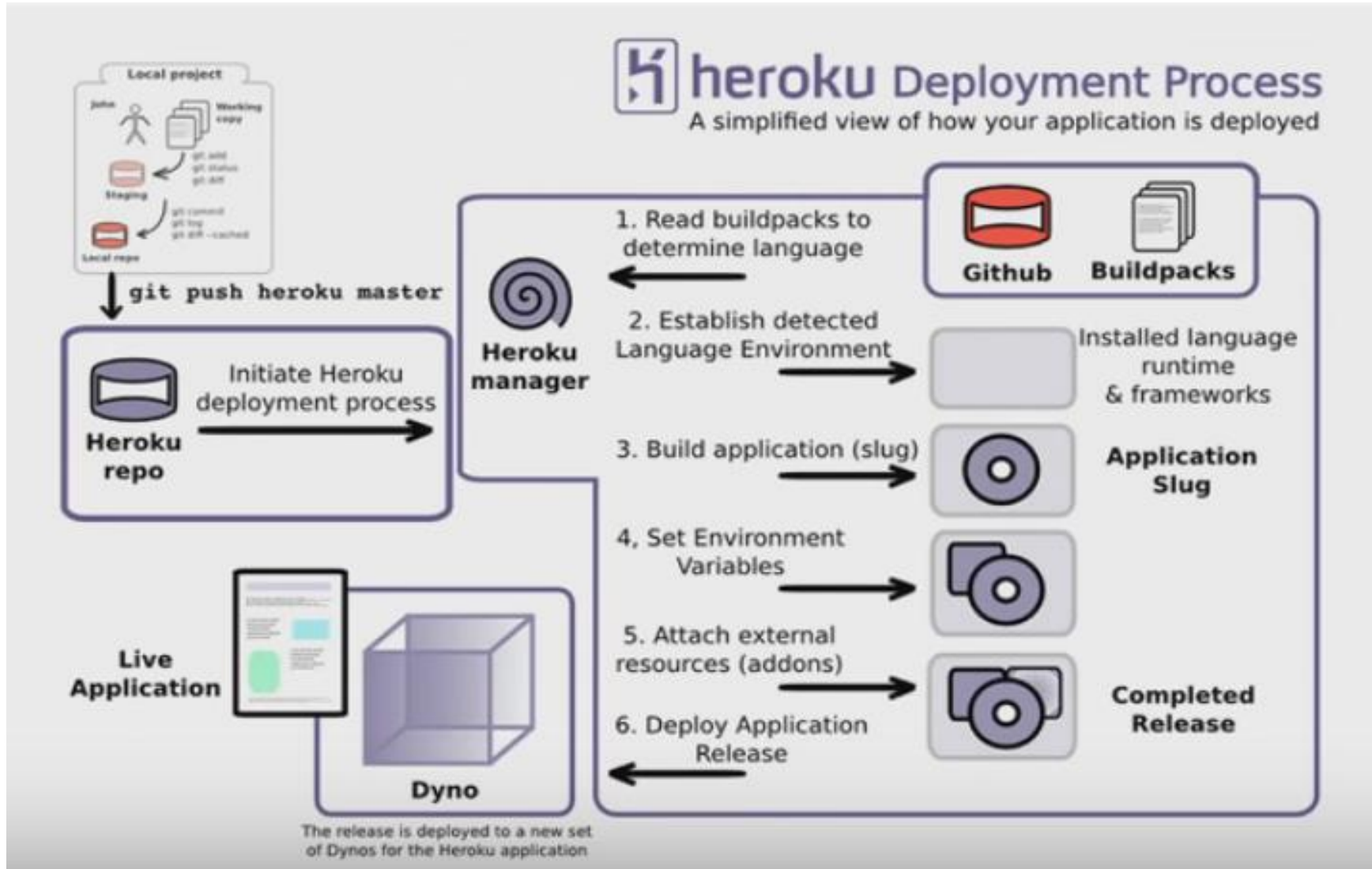
Marketplace for data
stores and app services

- **Provides users with one or more DYNOS**
 - “Dyno” - a virtual engine that runs your app.
 - If you need to add capacity, you can add more dynos.
- **Provides Standard PostgreSQL database engine**
- **Allows “add-on’s”**
 - Load testing
 - Email sending
 - Create a PDF
 - Alternate DB (Mongo or Redis)
- **Core support for Ruby, Python, NodeJS, Java, PhP**
- **Tightly integrated with git for version control**





- **Write your app in any supported language**
- **Ready to deploy, push to heroku git master**
- **Heroku Manager**
 - Packages your app into an executable bundle
 - Contains all components needed to run your app
 - Compiled app is called a “slug”
 - Slug is executable on the DYNO
 - Compiled through a “buildpack”
 - Every change is a “new release” – easy to roll back



- **Learn More At**

<https://devcenter.heroku.com/categories/reference>



- **Demo** (first delete my old app!)
 - Running Windows CMD console
 - Make sure I've got git on my PC
 - Download and install Composer on my PC (buildpack for php)
 - Download and install Heroku ToolBelt on my PC
 - Check versions of git, heroku, composer `composer --version`
 - `git clone https://github.com/heroku/php-getting-started.git`
 - Create a git repo on my PC (`git init`)
 - Edit my app (a php program)
 - Log in to Heroku
 - Do a `heroku create` to create the app in Heroku
 - It gives you a URL
 - Go look at it
 - Add my file to stage, then commit my app in git
 - Do a `git push heroku master`
 - Look at the app – change it again and push
 - Look at heroku logs `heroku logs --tail`

- **Demo**

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