



Fundamental Valuation: Analyzing Projections

Cliff Ang
Vice President, Compass Lexecon



Analyzing Projections

- Projections are critical input in discounted cash flow analysis
- Garbage-In \rightarrow Garbage-Out
- Approaches to Analyzing Projections
 - Visual Inspection
 - Regression Analysis





Let's practice!





Fundamental Valuation

Cliff Ang

Vice President, Compass Lexecon



Fundamental Valuation techniques

- Free Cash Flow to Equity (FCFE)
- Dividend Discount Model (DDM)

Free Cash Flow to Equity Model Recap

Value of Firm's Equity equals Present Value of Free Cash Flows to Equity discounted at the Cost of Equity

$$V = \sum_{t=1}^T FCFE_t/(1+k_e)^t + [(FCFE_T(1+g)/(k_e-g)]/(1+k_e)^T$$

Steps:

- FCFE during projection period
- Terminal Value
- Add the two together to get Equity Value



Dividend Discount Model Recap

- Value = PV of Projected Dividend Payments
- Shortcut for dividends growing at a constant rate:

$$V=rac{div_t(1+g)}{(k_e-g)}$$





Let's practice!





Relative Valuation

Cliff Ang

Vice President, Compass Lexecon



Valuation Using Multiples

- Relative Valuation is based on the *law of one price*
- Identifying comparable companies is crucial
- P/E and P/B Ratios are two of the most common valuation multiples
- Resulting valuation is "implied"





Let's practice!





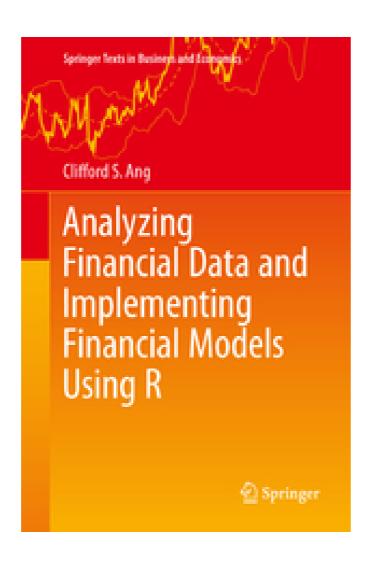
Congratulations!

Cliff Ang

Vice President, Compass Lexecon



For further studies ...







Good luck!