Tesla, Inc.

Consolidated Balance Sheets (in millions, except per share data)

	Dec	December 31, 2022		
Assets			_	
Current assets				
Cash and cash equivalents	\$	16,253	\$	17,576
Short-term investments		5,932		131
Accounts receivable, net		2,952		1,913
Inventory		12,839		5,757
Prepaid expenses and other current assets		2,941		1,723
Total current assets		40,917		27,100
Operating lease vehicles, net		5,035		4,511
Solar energy systems, net		5,489		5,765
Property, plant and equipment, net		23,548		18,884
Operating lease right-of-use assets		2,563		2,016
Digital assets, net		184		1,260
Intangible assets, net		215		257
Goodwill		194		200
Other non-current assets		4,193		2,138
Total assets	\$	82,338	\$	62,131
Liabilities			-	
Current liabilities				
Accounts payable	\$	15,255	\$	10,025
Accrued liabilities and other		7,142		5,719
Deferred revenue		1,747		1,447
Customer deposits		1,063		925
Current portion of debt and finance leases		1,502		1,589
Total current liabilities		26,709		19,705
Debt and finance leases, net of current portion		1,597		5,245
Deferred revenue, net of current portion		2,804		2,052
Other long-term liabilities		5,330		3,546
Total liabilities		36,440		30,548
Commitments and contingencies (Note 15)		<u> </u>	_	<u> </u>
Redeemable noncontrolling interests in subsidiaries		409		568
Equity				
Stockholders' equity				
Preferred stock; \$0.001 par value; 100 shares authorized; no shares issued and outstanding		_		_
Common stock; \$0.001 par value; 6,000 shares authorized; 3,164 and 3,100 shares issued and outstanding as of				
December 31, 2022 and December 31, 2021, respectively (1)		3		3
Additional paid-in capital		32,177		29,803
Accumulated other comprehensive (loss) income		(361)		54
Retained earnings (1)		12,885		329
Total stockholders' equity		44,704		30,189
Noncontrolling interests in subsidiaries		785		826
Total liabilities and equity	\$	82,338	\$	62,131

(1) Prior period results have been adjusted to reflect the three-for-one stock split effected in the form of a stock dividend in August 2022. See Note 1, *Overview*, for details.

Tesla, Inc.

Consolidated Statements of Operations (in millions, except per share data)

		Year Ended December 31,						
		2022		2021		2020		
Revenues								
Automotive sales	\$	67,210	\$	44,125	\$	24,604		
Automotive regulatory credits		1,776		1,465		1,580		
Automotive leasing		2,476		1,642		1,052		
Total automotive revenues		71,462		47,232		27,236		
Energy generation and storage		3,909		2,789		1,994		
Services and other		6,091		3,802		2,306		
Total revenues		81,462		53,823		31,536		
Cost of revenues								
Automotive sales		49,599		32,415		19,696		
Automotive leasing		1,509		978		563		
Total automotive cost of revenues		51,108		33,393		20,259		
Energy generation and storage		3,621		2,918		1,976		
Services and other		5,880		3,906		2,671		
Total cost of revenues		60,609		40,217		24,906		
Gross profit		20,853		13,606		6,630		
Operating expenses								
Research and development		3,075		2,593		1,491		
Selling, general and administrative		3,946		4,517		3,145		
Restructuring and other		176		(27)		_		
Total operating expenses		7,197		7,083		4,636		
Income from operations		13,656		6,523		1,994		
Interest income		297		56		30		
Interest expense		(191)		(371)		(748)		
Other (expense) income, net		(43)		135		(122)		
Income before income taxes		13,719		6,343		1,154		
Provision for income taxes		1,132		699		292		
Net income		12,587		5,644		862		
Net income attributable to noncontrolling interests and redeemable noncontrolling interests in subsidiaries		31		125		141		
	\$	12,556	\$	5,519	\$	721		
Net income attributable to common stockholders	-	12,330	φ	3,319	φ	/21		
Net income per share of common stock attributable to common stockholders (1)								
Basic	\$	4.02	\$	1.87	\$	0.25		
Diluted	\$	3.62	\$	1.63	\$	0.21		
Weighted average shares used in computing net income per share of common stock (1)	<u>*</u>		*		<u>T</u>			
Basic		3,130		2,959		2,798		
Diluted		3,475		3,386		3,249		
						-, -		

(1) Prior period results have been adjusted to reflect the three-for-one stock split effected in the form of a stock dividend in August 2022. See Note 1, *Overview*, for details.

Tesla, Inc. ${\bf Consolidated\ Statements\ of\ Comprehensive\ Income}$ (in millions)

	Year Ended December 31,							
	2022			2021	2020			
Net income	\$	12,587	\$	5,644	\$	862		
Other comprehensive (loss) income:								
Foreign currency translation adjustment		(392)		(308)		399		
Unrealized net loss on investments		(23)		(1)		_		
Comprehensive income		12,172		5,335		1,261		
Less: Comprehensive income attributable to noncontrolling interests and redeemable		31		125		141		
noncontrolling interests in subsidiaries		31		123		141		
Comprehensive income attributable to common stockholders	\$	12,141	\$	5,210	\$	1,120		

Tesla, Inc.

Consolidated Statements of Redeemable Noncontrolling Interests and Equity (in millions, except per share data)

							Accumulate d	(Ac	cumulat ed					
	Redeen Nonco	ntroll				Additio nal	Other Comprehens		eficit)		Total ckholde	1	ontrolli 1g	
	ing		Common Stock Shares Amount		Paid-In	ive (Loss)		Retained Earnings		rs'	Interests in		Total	
	Intere	ests	(1)	(1)		Capital	Income		(1)		Equity	Subsi	diaries	Equity
						12,73								7,46
Balance as of December 31, 2019	\$	643	2,716	\$	3	\$ 6	\$ (36)	\$	(6,085)	\$	6,618	\$	849	\$ 7
Adjustments for prior periods from adopting ASU 2016-13 Reclassification between equity and mezzanine equity for convertible senior		_	_		_	_	_		(37)		(37)		_	(37)
notes		-	_		_	(51)	_		_		(51)		_	(51)
Exercises of conversion feature of convertible senior notes		_	5		0	59	_		_		59		_	59
Issuance of common stock for equity incentive awards		-	55		0	417	_		_		417		_	417
						12,26								12,2
Issuance of common stock in public offerings, net of issuance costs of \$68		_	103		0	9	_		_		12,269			69
														1,86
Stock-based compensation		_	_		-	1,861	_		_		1,861		_	1
Contributions from noncontrolling interests		7	_		_	_	_		_		_		17	17
Distributions to noncontrolling interests		(67 ₎	_		_	_	_		_		_		(132)	(132)
Buy-outs of noncontrolling interests		(4)	_		_	(31)	_		_		(31)		_	(31)
Net income		25	_		_	_	_		721		721		116	837
Other comprehensive income							399				399			399
						27,26								23,0
Balance as of December 31, 2020	\$	604	2,879	\$	3	\$ 0	\$ 363	\$	(5,401)	\$	22,225	\$	850	\$ 75
Adjustments for prior periods from adopting ASU 2020-06		_	_		_	(474)	_		211		(263)		_	(263)
Exercises of conversion feature of convertible senior notes		-	2		0	6	_		_		6		_	6
Settlements of warrants		_	112		0	_	_		_		_		_	_
Issuance of common stock for equity incentive awards		_	107		0	707	_		_		707		_	707
														2,29
Stock-based compensation		_	_		_	2,299	_		_		2,299		_	9
Contributions from noncontrolling interests		2	_		_	-	_		_		_		_	_
Distributions to noncontrolling interests		(66)	_		_	_	_		_		_		(106)	(106)
Buy-outs of noncontrolling interests		(15)	_		_	5	_		_		5		_	5
														5,60
Net income		43	_		_	_	_		5,519		5,519		82	1
Other comprehensive loss		<u> </u>					(309)			_	(309)		<u> </u>	(309)
					_	29,80								31,0
Balance as of December 31, 2021	\$	568	\$ 3,100	\$	3	\$ 3	\$ 54	\$	329	\$	30,189	\$	826	\$ 15
Exercises of conversion feature of convertible senior notes		_	0		0	0	_		_		_		_	_
Settlements of warrants		_	37		0	0	_		_		_		_	_
Issuance of common stock for equity incentive awards		-	27		0	541	_		_		541		_	541
						1,806					1,806			1,80 6
Stock-based compensation		-	_		_	1,806	_		_		1,806		- (112	
Distributions to noncontrolling interests		(46)	_		_	- 27	_		_		-		(113)	(113)
Buy-outs of noncontrolling interests		(11)	_		-	27	_		_		27		(61)	(34)
Mat days in some		(102)							12,556		12,556		133	12,6 89
Net (loss) income		(102)	_		_	_	(415)		12,330		(415)		100	(415)
Other comprehensive loss		_			_	22 17	(412)				(413)	_		
	ė	409	3,164	é	3	32,17 \$ 7	s (361)	φ.	12,885	¢	44,704	ė	785	45,4 s 89
Balance as of December 31, 2022	3	103	3,104	\$	3	3 /	\$ (501)	\$	12,303	Þ	11,701	Þ	,00	\$ 05

(1) Prior period results have been adjusted to reflect the three-for-one stock split effected in the form of a stock dividend in August 2022. See Note 1, *Overview*, for details.

Tesla, Inc.

Consolidated Statements of Cash Flows (in millions)

		Year Ended December 31, 2022 2021				
Cash Flows from Operating Activities			_		_	2020
Net income	\$	12,587	\$	5,644	\$	862
Adjustments to reconcile net income to net cash provided by operating activities:						
Depreciation, amortization and impairment		3,747		2,911		2,322
Stock-based compensation		1,560		2,121		1,734
Inventory and purchase commitments write-downs		177		140		202
Foreign currency transaction net unrealized loss (gain)		81		(55)		114
Non-cash interest and other operating activities		340		245		525
Digital assets loss (gain), net		140		(27)		_
Changes in operating assets and liabilities:						
Accounts receivable		(1,124)		(130)		(652)
Inventory		(6,465)		(1,709)		(422)
Operating lease vehicles		(1,570)		(2,114)		(1,072)
Prepaid expenses and other current assets		(1,417)		(271)		(251)
Other non-current assets		(2,551)		(1,291)		(344)
Accounts payable and accrued liabilities		6,029		4,578		2,102
Deferred revenue		1,131		793		321
Customer deposits		155		186		7
Other long-term liabilities		1,904		476		495
Net cash provided by operating activities		14,724		11,497	_	5,943
Cash Flows from Investing Activities		14,724		11,437		3,943
Purchases of property and equipment excluding finance leases, net of sales		(7,158)		(6,482)		(3,157)
Purchases of solar energy systems, net of sales		(5)		(32)		(75)
Purchases of digital assets		(3)		(1,500)		(73)
Proceeds from sales of digital assets		936		272		_
Purchase of intangible assets		(9)				(10)
Purchases of investments		(5,835)		(132)		(10)
Proceeds from maturities of investments		22		(152)		_
Receipt of government grants		76		6		
Business combinations, net of cash acquired						123
		(44.050)		<u> </u>		(13)
Net cash used in investing activities		(11,973)		(7,868)		(3,132)
Cash Flows from Financing Activities Proceeds from issuances of common stock in public offerings, net of issuance costs						12,269
Proceeds from issuances of debt.		_		8,883		9,713
Repayments of convertible and other debt		(2.264)				
Collateralized lease repayments		(3,364)		(14,167)		(11,623)
Proceeds from exercises of stock options and other stock issuances		541		(9) 707		(240) 417
Principal payments on finance leases						
Debt issuance costs		(502)		(439)		(338)
Proceeds from investments by noncontrolling interests in subsidiaries		_		(9)		(6)
Distributions paid to noncontrolling interests in subsidiaries		(157)		2 (1.61.)		24
Payments for buy-outs of noncontrolling interests in subsidiaries		(157)		(161)		(208)
		(45)		(10)		(35)
Net cash (used in) provided by financing activities		(3,527)		(5,203)		9,973
Effect of exchange rate changes on cash and cash equivalents and restricted cash		(444)		(183)		334
Net (decrease) increase in cash and cash equivalents and restricted cash		(1,220)		(1,757)		13,118
Cash and cash equivalents and restricted cash, beginning of period		18,144		19,901		6,783
Cash and cash equivalents and restricted cash, end of period	\$	16,924	\$	18,144	\$	19,901
Supplemental Non-Cash Investing and Financing Activities Acquisitions of property and equipment included in liabilities	\$	2,148	\$	2,251	\$	1,088
Supplemental Disclosures	φ	2,110	Ψ	2,201	ψ	1,000
Cash paid during the period for interest, net of amounts capitalized	\$	152	\$	266	\$	444
Cash paid during the period for taxes, net of refunds	\$	1,203	\$	561	\$	115
	*	•				