



# Ray Stubblefield-Tave

Tattoo Collector: 9 years

Preferred Pronouns: She/Her and They/Them

Age: 27

#### Needs & Goals

- Wants to feel safe
- Wants to feel heard by an artist
- Hopes to get a full sleeve by one artist

#### Behaviors

- Looks for artist that appeal to certains styles
- Uses Instagram, Google searches and personal recommendations to find artists
- Likes getting tattoos that relate to stories and songs she likes

#### **Frustrations**

 Doesn't always feel heard by the artists she has communicated with

- "I like the results that come by using hashtags searches on Instagram"
- "A huge thing for me is price, because getting a tattoo involves getting my finances in order"

An artist's design history is the most important

# Allie Castrejon

Tattoo Collector: 10 years
Preferred Pronouns: She/Her.

Age: 25

#### Needs & Goals

- An artist's design history is the most important
- Likes the idea of having a sense of community with tattoo collectors
- Finds artists via hashtags

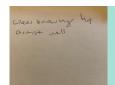
#### **Behaviors**

- Getting tattoos alleviates her anxiety
- Gets her tattoo ideas from Instagram and Pinterest
- Saves her ideas on her boards

#### Frustrations

- Annoyed by the additional digital chatter in Instagram, such as inappropriate results to her searches
- Doesn't want to feel judged by other tattoo collectors

- "I wish there was a tattoo specific Instagram or Pinterest"
- " I feared the pain I would experience while getting my first tattoo"



# Luke Nelsen

Tattoo Collector: 14 years Preferred Pronouns: He/Him

Age: 32

#### Needs & Goals

- Likes knowing his artists well
- Uses word of mouth

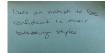
#### Behaviors

- Since his first tattoo issues, he goes back to the same artist that fixed his first few tattoos
- Likes talking through an idea he has and having his artist generate a digital version in front of him

#### Frustrations

- Was not given any warning about potential effects could occur (e.g. infection, irritation)
- His artist did an awful job on his first tattoo

- "I was so pissed that I wasn't given a heads up of what to expect after getting my first tattoo, all the things that could have gone wrong went wrong."
- "I was worried about a kid fixing my tattoos, he was only 17 when he went into fix my messed up tattoos."



# Tommy Scelby

Tattoo Collector: 4 years & Tattoo Artist: 2 years Preferred Pronouns: He/Him

Age: 25

#### Needs & Goals

- Fresh and healed tattoo images are a must
- Likes artists to be confident in their tattooing style
- Location and hashtags are important for his self promotion and finding other tattoo artists

#### Frustrations

 There is no one place for people to see artist or client reviews

#### Behaviors

- Likes to talk out the tattoo designs he plans to give or receive
- Likes clients to be open-minded
- Collaborating with other tattoo artists is really important to him

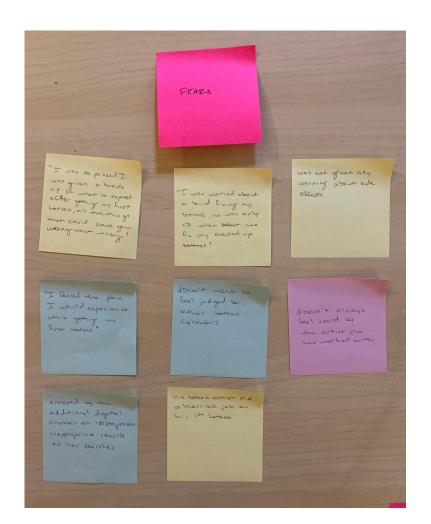
- "I like creating designs that are very free form, that come out organically"
- "Instagram is where everyone is. It is so easy for me to find other artists and for clients to find me through acquaintances."

# Affinity Mapping



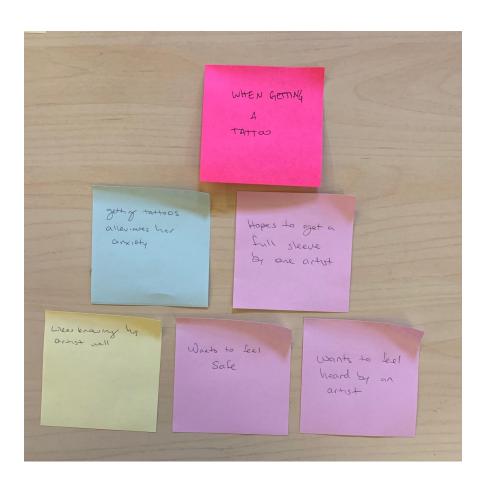
### Fears

Fears users have had during the tattooing process.



## When Getting a Tattoo

What users would like to feel and what they want for their future tattoo.



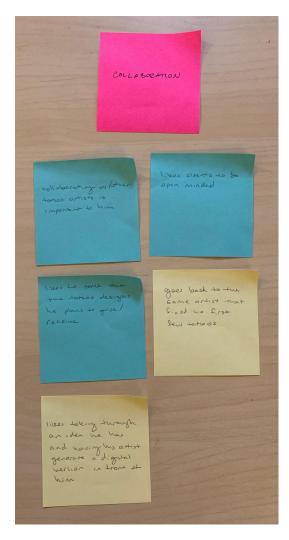
## Social Media

The primary social media platforms that users take advantage of.



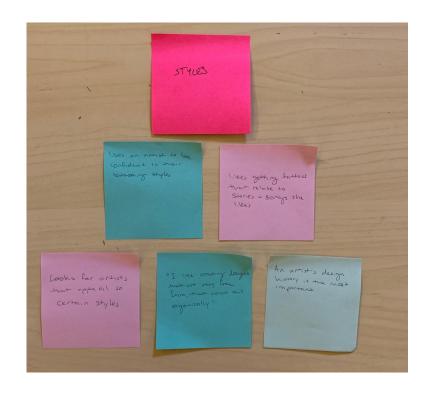
## Collaboration

Ways users have and would like to collaborate with each other.



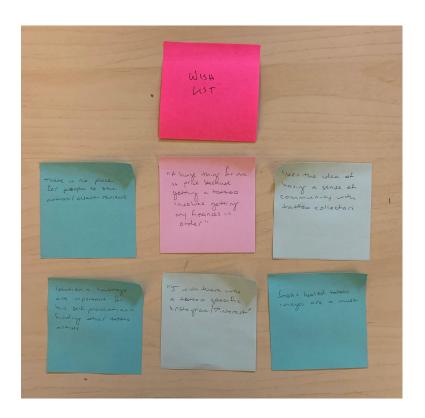
# Styles

Tattoo design style is important to users for a variety of reasons.



## Wish List

The features users would like to see from a tattoo app.



## Findings & Insights

#### Findings:

- When people first get a tattoo there are a lot of fears
- Users tend to use Instagram, Pinterest and Google searches for design ideas and to find tattoo artists
- Design styles are important to users
- Being able to access a tattoo artist's portfolio is a must
- Users like having an idea of how a design could look on them
- Tattoo artist recommendations play a big role in users an artist
- Users find comfort in having a community for both tattoo collectors and artists

#### Insights:

- Users concerns did not always seem to be addressed
- Providing a summary of the general tattoo process and potential side-effects would help alleviate fears
- Users have to go through a variety of platforms in order to find design ideas and the right tattoo artist for them
- Being able to effectively collaborate with a tattoo artist makes the process enjoyable
- User find a sense of comfort in knowing what to expect from an artist
- Users want to trust their tattoo artists and user collectors