



## **Naresh Gunturu**

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### **MyPortfolio:**

**<https://naresh-portfolio-dev-ed.my.site.com/naresh-portfolio>**

### **Professional Summary:**

- ❖ Having 6 years of industrial programming experience in C#.Net and **Salesforce CRM** Administration and Development.
- ❖ Having 5 years of relevant experience on Salesforce CRM Administration and Development to deliver **sprint enhancements and day-to-day production support** needed for business.
- ❖ Experience on working as Salesforce Developer to implement solutions using Visualforce Pages, Apex Classes, Triggers, SOQL, SOSL, Custom Tabs, Custom Objects.
- ❖ Experience in SFDC Administrative tasks like creating Roles, Profiles, User Accounts, Record Types, Assignment rules, Tasks and Events, Workflow Alerts and Actions, Reports, Dashboards, Lightning Flows, Approval Processes, Workflows and Validation Rules.
- ❖ Experience in implementing solutions using **AURA** and **Lightning Web Components**.
- ❖ Experience in **JavaScript, HTML, CSS**.
- ❖ Good understanding of **Governor limits** with an ability to optimize the code to respect those limits
- ❖ Designed and developed **lightning flows** and **Apex Triggers Framework** for achieving the various needs of the application.
- ❖ Hands on Experience on **Batch Apex** and scheduled apex and **Live Agent** implementation.
- ❖ Proficient in Data Migration from Traditional Applications to Sales Force Using **Data Loader, Deployment Process, ANT Tool**.
- ❖ Strong experience on Agile methodology.
- ❖ Good understanding on life cycle of SFDC Sales Cloud and Service Cloud and implementing custom solution.
- ❖ Self motivated and ability to work independently with cross functional teams.
- ❖ Experience in Querying salesforce.com database using **SOQL** and **SOSL** queries and upload or import data using **Data Loader**.
- ❖ Experience on Deployment tools like **Change Sets, Workbench, VS Code, ANT**.
- ❖ Understanding with Service and Support solution, helped business to Automate Service.
- ❖ Committed, result oriented, hard working with a quest and zeal to learn new technologies.
- ❖ Interacting with the business team on day to day business activities on the project.



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### **Technical Expertise:**

SFDC Technologies : Apex, Visual force, FSL, Lightning and LWC  
SFDC Tools : Apex Data Loader, Workbench  
Databases : **MS SQL Server, SOSL and SOQL**  
Web Technologies : **HTML, CSS, JavaScript**

### **Education:**

**B. Tech Electronics and Communication Engineering** (May 2015 - May 2019)  
Gayatri Vidya Parishad College of Engineering(A).

### **Work Experience:**

- Worked as Senior Analyst with Accenture Pvt Ltd from 29th April 2024 to till date.
- Worked as a I.T. Analyst with TCS pvt ltd from 19<sup>th</sup> August 2019 to 23<sup>rd</sup> April 2024.

### **Certification Details:**

Salesforce Certified Administrator (SCA)  
Salesforce Certified Platform Developer I  
Salesforce Certified Service Cloud Consultant  
Salesforce Certified AI Associate  
Salesforce Certified Field Service Consultant  
Salesforce Certified Platform Developer II  
AgentBlazer Champion

### **Assignment #1**

**Project : WFM Thames Water**

**Technology:** Salesforce FSL, Lightning Web Components.

**Role:** Salesforce Developer

**Description:**

The Salesforce Workforce Management (WFM) Programme streamlines operations across Water and Waste Networks, Production, Treatment, Developer Services, and Customer Programmes by unifying contact, planning, scheduling, and field mobility, it reduces risks, boosts productivity, and enhances customer service from first contact to field delivery.

### **Responsibilities:**

- Collaborated with the Technical Lead and Architect to ensure all functional criteria were met.
- Designed and implemented RFPs, including mimicking Gantt functionality and integrating reusable components in the Demo Org, aiding in project acquisition.



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- Developed Lightning Web Components, Apex Classes, Triggers, and validation rules to meet business requirements.
- Delivered diverse backlog user stories within sprint timelines, ensuring alignment with client needs.
- Conducted unit testing, peer code reviews, and provided bug-fixing support during UAT and Go-Live phases.
- Actively identified and resolved production bugs reported by end-users, ensuring seamless functionality.

### **Assignment #2**

**Project : CRP**

**Technology:** Salesforce CRM, Lightning Web Components, Data Loader.

**Role:** Salesforce Developer

**Description:**

Digitizing the renovation process which enables properties to address ongoing maintenance and repair, as well as timely recurring renovations per the Hilton process. This project improves the product consistency, Brand integrity and the guest experience, and provides owners predictability in forecasting capital expenses.

**Responsibilities:**

- Worked with Technical lead and Architect to ensure that the all criteria for functionalities are met.
- Hands on programming experience in developing Triggers and Lightning Web components.
- Hands on experience in developing Apex Classes and creating new validation rules.
- Updated the Data model as per the new requirements.
- Imported data using Data Loader.
- Worked with Technical Architect and Technical Lead to suggest solution for the requirements.
- Performed unit tests, peer review of the technical code.
- Bug fixing support in UAT and Go live Support.

### **Assignment #3**

**Project :** Enhanced Customizations and Support

**Technology:** Salesforce CRM, Visual Force and Apex.

**Role :** Salesforce Developer

**Description:**

PerkinElmer, Inc. is an American multinational corporation focused in the business areas of human and environmental health, including environmental analysis, food and consumer product safety, medical imaging, drug discovery, diagnostics, biotechnology, industrial applications, and life science research.



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PerkinElmer produces analytical instruments, genetic testing and diagnostic tools, medical imaging components, instruments, and consumables for multiple end markets.

### **Responsibilities:**

- Analyzing the Requirements and designing the solution.
- Involved in Communicating with Client on daily basis based on the new requirements.
- Involved in Code reviews, Development, and Requirements Gathering.
- Involved in Deployment process.
- Involved in developing Triggers.
- Involved in developing Custom Workflow/Process Builder & Approval Activities.
- Involved in creating new validation rules.
- Involved in Customizing the Reports & Dashboards.
- Involved in using different tools like Data Loader, Workbench and Import Wizard
- End User Training and Validation
- Go-Live Support

### **Assignment #4**

#### **Project: ATM**

**Role** : Net Developer

**Description** : Creating Groups, Extracting Data and generating EDI files in Bulk amount, Creating Medical Claims, Hospital Claims for Business purpose. Automation Test Manager(ATM) easy-to-use automation application to fit your exact needs in minutes.

### **Responsibilities:**

- Involved in Requirements gathering.
- Involved Designing and Implementations (Front end & Back end).
- Created queries using MySQL Server.
- Debugging and find the bugs, fixing them and Check in TFS.