

# Supermarket\_notebook\_final\_edition

July 10, 2023

## 1 Final Project

Welcome to the final practical project for our course on [Data Science Bootcamp](#). Throughout this project, you will go through the entire data science process, starting from data loading and cleaning, all the way to running a model and making predictions. This hands-on project will provide you with valuable experience and allow you to apply the concepts and techniques you've learned in the course. Get ready to dive into real-world data analysis and build your skills as a data scientist!

### 1.1 Important Remarks:

- The ultimate goal of this project is to conduct comprehensive data analysis and build 2 models using the provided datasets.
- Code is not the only thing graded here. Well-written and understandable documentation of your code is to be expected
- Clear reasoning behind your choices in every step of the notebook is important. Be it the choice of a data cleaning technique or selecting certain features in your analysis or the choice of your 2 models.

## 2 Importing packages

```
[1]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns #package for visualization
from sklearn.linear_model import LogisticRegression #package for a logistic
↪ regression model
from sklearn.model_selection import train_test_split #split data
from sklearn.preprocessing import StandardScaler #Scaling data
from sklearn.neighbors import KNeighborsClassifier #package for KNN model
from sklearn.metrics import mean_absolute_error #calculate mean absolut error
from sklearn import metrics
from sklearn.metrics import accuracy_score #calculate accuracy score
```

### 3 Load the dataset into data

```
[2]: df = pd.read_csv('supermarket_survey.csv', delimiter =";") #Load the
      ↪supermarket survey dataset into a pandas dataframe
```

### 4 Dataset overview and statistical summary

```
[3]: df.info() #overview of columns, their data type and the number of non-null
      ↪entries
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 353 entries, 0 to 352
Data columns (total 46 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   randomInt                            353 non-null    int64
1   age                                  345 non-null    object
2   gender                              347 non-null    object
3   district                            334 non-null    object
4   modeOfTransportation                341 non-null    object
5   distance                            338 non-null    object
6   G03Q13amountOfPeople                345 non-null    object
7   income                              331 non-null    float64
8   frequency                            339 non-null    object
9   days[1]                             353 non-null    object
10  days[2]                             353 non-null    object
11  days[3]                             353 non-null    object
12  days[4]                             353 non-null    object
13  days[5]                             353 non-null    object
14  days[6]                             353 non-null    object
15  days[7]                             353 non-null    object
16  time[1]                             353 non-null    object
17  time[2]                             353 non-null    object
18  time[3]                             353 non-null    object
19  time[4]                             353 non-null    object
20  time[5]                             353 non-null    object
21  moneySpent                          338 non-null    object
22  orderingItems                       334 non-null    object
23  deliveringItems                     333 non-null    object
24  willingPayDelivery                  166 non-null    object
25  findProducts                        334 non-null    object
26  usingDiscounts                      326 non-null    object
27  preferCash                          331 non-null    object
28  preferCashless                      329 non-null    object
29  isRelaxing                          327 non-null    object
30  satisGeneralStore                   332 non-null    float64
31  satisMusic                          288 non-null    float64
```

```

32  satisQualityProducts      329 non-null    float64
33  satisGeneralAssortment    330 non-null    float64
34  satisVeganProducts        274 non-null    float64
35  satisOrganicProducts      301 non-null    float64
36  satisGlutenfreeProducts    209 non-null    float64
37  satisAnimalProducts       307 non-null    float64
38  ideasExtendedBusiness     324 non-null    float64
39  ideasHelpCarry            322 non-null    float64
40  ideasCustomerCouncil      318 non-null    float64
41  ideasFreeWifi             324 non-null    float64
42  ideasTouchDisplay         320 non-null    float64
43  ideasSelfCheckout         323 non-null    float64
44  ideasBikeParking          312 non-null    float64
45  ideasUndergroundParking    300 non-null    float64
dtypes: float64(17), int64(1), object(28)
memory usage: 127.0+ KB

```

```

[4]: #We can see that in almost all columns data is missing, but only a small
      ↳percentage. Only in columns like satisfaction with
      #glutenfree products that are only relevant for a few people, more data is
      ↳missing. Only if we want to analyse these specific
      #aspects handling the missing data is needed

```

```

[5]: df.head(10) #returns the first 10 rows of the dataset -> inside in the data

```

```

[5]:  randomInt    age    gender    district modeOfTransportation \
0         4    NaN    Male    Godham    Own Car
1         4    NaN    NaN    NaN    NaN
2         3  20-25    Female  Springtown    Own Car
3         4    NaN    NaN    NaN    NaN
4         3  15-20    Male    Piltunder    Own Car
5         3  20-25  Prefer not to say  Metrapalis    Walking
6         2  60-65    Male    Godham    Own Car
7         1  40-45    Female    Godham    Bicycle
8         1  25-30    Male  Metrapalis    Walking
9         3  20-25    Female  Springtown    Bicycle

      distance G03Q13amountOfPeople    income    frequency days[1] ... \
0         1-2km          3  120000.0    Twice    No ...
1         NaN          NaN    NaN    NaN    No ...
2         >7km          2    15.0  Three times    No ...
3         NaN          NaN    1337.0    NaN    No ...
4         1-2km          4  250000.0    Twice    No ...
5  500 meters to 1km          1    500.0    Twice    No ...
6         1-2km          2    5000.0    Once    No ...
7  500 meters to 1km          1    NaN    Twice    No ...
8  500 meters to 1km          1    600.0  Four times    Yes ...

```

```
9  500 meters to 1km          1    1200.0    Four times    Yes ...
```

```

satisGlutenfreeProducts satisAnimalProducts ideasExtendedBusiness \
0          8.0          7.0          2.0
1         NaN          NaN          NaN
2          7.0          NaN          7.0
3         NaN          NaN          NaN
4          8.0          1.0          9.0
5         10.0         10.0          9.0
6         NaN          7.0          5.0
7         NaN          7.0          8.0
8          6.0          8.0         10.0
9          3.0          7.0         10.0

```

```

ideasHelpCarry ideasCustomerCouncil ideasFreeWifi ideasTouchDisplay \
0          4.0          3.0          4.0          NaN
1         NaN          NaN          NaN          NaN
2          7.0          7.0          7.0          NaN
3         NaN          NaN          NaN          NaN
4          2.0          1.0         10.0         10.0
5          1.0          1.0          9.0          9.0
6          2.0          2.0          6.0          3.0
7          3.0          6.0         10.0          8.0
8          2.0          3.0          4.0          3.0
9          1.0          2.0          5.0          2.0

```

```

ideasSelfCheckout ideasBikeParking ideasUndergroundParking
0          4.0          NaN          NaN
1         NaN          NaN          NaN
2          7.0          7.0          7.0
3         NaN          NaN          NaN
4         10.0          8.0          NaN
5         10.0          1.0          1.0
6          9.0          9.0          9.0
7         10.0          9.0          1.0
8         10.0         10.0          2.0
9         10.0         10.0          3.0

```

```
[10 rows x 46 columns]
```

```
[6]: #Due to the design of the survey a lot of columns have categorical data
```

```
[7]: df.describe() #gives quantitative analysis about each row -> not all are helpful
```

```

[7]:      randomInt      income  satisGeneralStore  satisMusic \
count  353.000000    331.000000    332.000000    288.000000
mean     2.609065   66275.568882     7.424699     5.236111

```

std	1.105322	132542.950482	1.705790	2.507094
min	1.000000	-99932.000000	1.000000	1.000000
25%	2.000000	2290.000000	7.000000	3.000000
50%	3.000000	21000.000000	8.000000	5.000000
75%	4.000000	80284.000000	8.000000	7.000000
max	4.000000	999999.000000	10.000000	10.000000

	satisQualityProducts	satisGeneralAssortment	satisVeganProducts \
count	329.000000	330.000000	274.000000
mean	7.498480	7.278788	6.350365
std	1.479792	1.674366	2.177444
min	1.000000	1.000000	1.000000
25%	7.000000	7.000000	5.000000
50%	8.000000	8.000000	7.000000
75%	8.000000	8.000000	8.000000
max	10.000000	10.000000	10.000000

	satisOrganicProducts	satisGlutenfreeProducts	satisAnimalProducts \
count	301.000000	209.000000	307.000000
mean	6.767442	6.315789	7.348534
std	1.981347	2.269317	1.902618
min	1.000000	1.000000	1.000000
25%	6.000000	5.000000	6.500000
50%	7.000000	6.000000	8.000000
75%	8.000000	8.000000	9.000000
max	10.000000	10.000000	10.000000

	ideasExtendedBusiness	ideasHelpCarry	ideasCustomerCouncil \
count	324.000000	322.000000	318.000000
mean	6.919753	3.711180	3.232704
std	3.129760	3.027465	2.668179
min	1.000000	1.000000	1.000000
25%	5.000000	1.000000	1.000000
50%	8.000000	2.000000	2.000000
75%	10.000000	6.000000	5.000000
max	10.000000	10.000000	10.000000

	ideasFreeWifi	ideasTouchDisplay	ideasSelfCheckout	ideasBikeParking \
count	324.000000	320.000000	323.000000	312.000000
mean	6.410494	5.571875	7.857585	7.602564
std	3.147757	3.197936	2.668804	2.752793
min	1.000000	1.000000	1.000000	1.000000
25%	4.000000	3.000000	7.000000	6.000000
50%	7.000000	6.000000	9.000000	8.000000
75%	9.000000	9.000000	10.000000	10.000000
max	10.000000	10.000000	10.000000	10.000000

	ideasUndergroundParking
count	300.000000
mean	5.396667
std	3.321057
min	1.000000
25%	2.000000
50%	6.000000
75%	8.000000
max	10.000000

```
[8]: #we can see that the column "income" has a high standard diviation and even
      ↳negative values. In case that this column
      #is needed for further analysis cleaning is required
```

## 5 Data cleaning

```
[9]: #Since we have a lot of different data in this data set I want to focus on the
      ↳question whether the expansion into
      #online shopping is recommended for our shop. Therefore I want to analyse the
      ↳variable "orderingItems" and which other
      #variables influence this. The first guess is that the variables
      #"income", "distance", "modeOfTransportation", "frequency", "moneySpent",
      ↳"age", "findProducts"
      #might have a correlation with the preference of ordering online or not.
      #However the column "income" is as discussed above very messy. Since the survey
      ↳was fictional and it was not said if the
      #income per month or per year is meant, it is difficult to handle this column.
      ↳Therefore we cannot respect the income in
      #our analysis
```

```
[10]: #first we want to rename the column with the amount of people to make the
      ↳dataset more intuitive even if we don't do further analysis on this column
      df.rename(columns = {'G03Q13amountOfPeople':'amountOfPeople'}, inplace = True)
```

```
[11]: #Furthermore we have to deal with missing values in the columns we want to
      ↳analyse. Since there were always only a few missing
      #values we decide to delete them
      df = df.dropna(subset=["orderingItems", "distance", "modeOfTransportation",
      ↳"frequency", "moneySpent", "age", "findProducts"])
```

```
[12]: #now we need to encode the categorical values to make it easier to analyse and
      ↳to build a ML model
      #we save the encoded data in a copy of the data frame to not loose the meaning
      ↳of the categorical data
      df_encoded = df.copy()
```

```

df_encoded["distance"] = df_encoded["distance"].replace({"Less than few hundred_
↳meters":0, "500 meters to 1km":1, "1-2km":2, "3-5km":3, "5-7km":4, ">7km":5})
df_encoded["modeOfTransportation"] = df_encoded["modeOfTransportation"] .
↳replace({"Walking":0, "Bicycle":1, "Own Car":2, "Public transportation":3,
↳"Rented car ("car sharing)":4, "Taxi":5})
df_encoded["frequency"] = df_encoded["frequency"].replace({"Once":0, "Twice":1,
↳"Three times":2, "Four times":3, "More than four times":4})
df_encoded["moneySpent"] = df_encoded["moneySpent"].replace({"Less than 25 USD":
↳0, "Between 25 and 50 USD":1, "Between 50 and 75":2, "Between 75 and 100_
↳USD":3, "100 to 125 USD":4, "More than 125 USD":5})
#df_encoded["amountOfPeople"] = df_encoded["amountOfPeople"].replace({"1":0,
↳"2":1, "3":2, "4":3, "5":4, "5 or more":5})
df_encoded["age"] = df_encoded["age"].replace({"15-20":0, "20-25":1, "25-30":2,
↳"30-35":3, "35-40":4, "40-45":5, "45-50":6, "50-55":7, "55-60":8, "60-65":9,
↳"65-70":9, "70-75":10, ">75":11})
df_encoded["orderingItems"] = df_encoded["orderingItems"].replace({"...selecting_
↳them myself in the store.":0, "... ordering online.":1})
df_encoded["findProducts"] = df_encoded["findProducts"].replace({"Strongly_
↳agree":0, "Rather agree":1, "Neutral / Undecided":2, "Rather disagree":3,
↳"Strongly disagree":4})

```

```

[13]: #check if the changes were successful
df_encoded.info()

```

```

<class 'pandas.core.frame.DataFrame'>
Int64Index: 309 entries, 4 to 351
Data columns (total 46 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   randomInt                             309 non-null    int64
1   age                                   309 non-null    int64
2   gender                                309 non-null    object
3   district                              303 non-null    object
4   modeOfTransportation                  309 non-null    int64
5   distance                              309 non-null    int64
6   amountOfPeople                        309 non-null    object
7   income                                297 non-null    float64
8   frequency                             309 non-null    int64
9   days[1]                              309 non-null    object
10  days[2]                              309 non-null    object
11  days[3]                              309 non-null    object
12  days[4]                              309 non-null    object
13  days[5]                              309 non-null    object
14  days[6]                              309 non-null    object
15  days[7]                              309 non-null    object
16  time[1]                              309 non-null    object
17  time[2]                              309 non-null    object

```

```

18 time[3]                309 non-null    object
19 time[4]                309 non-null    object
20 time[5]                309 non-null    object
21 moneySpent             309 non-null    int64
22 orderingItems          309 non-null    int64
23 deliveringItems        304 non-null    object
24 willingPayDelivery      153 non-null    object
25 findProducts           309 non-null    int64
26 usingDiscounts         303 non-null    object
27 preferCash             307 non-null    object
28 preferCashless         304 non-null    object
29 isRelaxing             302 non-null    object
30 satisGeneralStore      308 non-null    float64
31 satisMusic             264 non-null    float64
32 satisQualityProducts   303 non-null    float64
33 satisGeneralAssortment 304 non-null    float64
34 satisVeganProducts     252 non-null    float64
35 satisOrganicProducts   278 non-null    float64
36 satisGlutenfreeProducts 190 non-null    float64
37 satisAnimalProducts    284 non-null    float64
38 ideasExtendedBusiness  303 non-null    float64
39 ideasHelpCarry         301 non-null    float64
40 ideasCustomerCouncil   298 non-null    float64
41 ideasFreeWifi          300 non-null    float64
42 ideasTouchDisplay      299 non-null    float64
43 ideasSelfCheckout      299 non-null    float64
44 ideasBikeParking       291 non-null    float64
45 ideasUndergroundParking 279 non-null    float64

```

dtypes: float64(17), int64(8), object(21)

memory usage: 113.5+ KB

```
[14]: df_encoded.head()
```

```

[14]:   randomInt  age      gender  district  modeOfTransportation  \
4         3    0      Male    Piltunder                      2
5         3    1  Prefer not to say  Metrapalis                  0
6         2    9      Male    Godham                      2
7         1    5    Female    Godham                      1
8         1    2      Male    Metrapalis                  0

   distance  amountOfPeople  income  frequency  days[1]  ...  \
4         2             4  250000.0          1      No  ...
5         1             1    500.0          1      No  ...
6         2             2   5000.0          0      No  ...
7         1             1      NaN          1      No  ...
8         1             1    600.0          3     Yes  ...

```



	satisGlutenfreeProducts	satisAnimalProducts	ideasExtendedBusiness	\
4	8.0	1.0	9.0	
5	10.0	10.0	9.0	
6	NaN	7.0	5.0	
7	NaN	7.0	8.0	
8	6.0	8.0	10.0	

	ideasHelpCarry	ideasCustomerCouncil	ideasFreeWifi	ideasTouchDisplay	\
4	2.0	1.0	10.0	10.0	
5	1.0	1.0	9.0	9.0	
6	2.0	2.0	6.0	3.0	
7	3.0	6.0	10.0	8.0	
8	2.0	3.0	4.0	3.0	

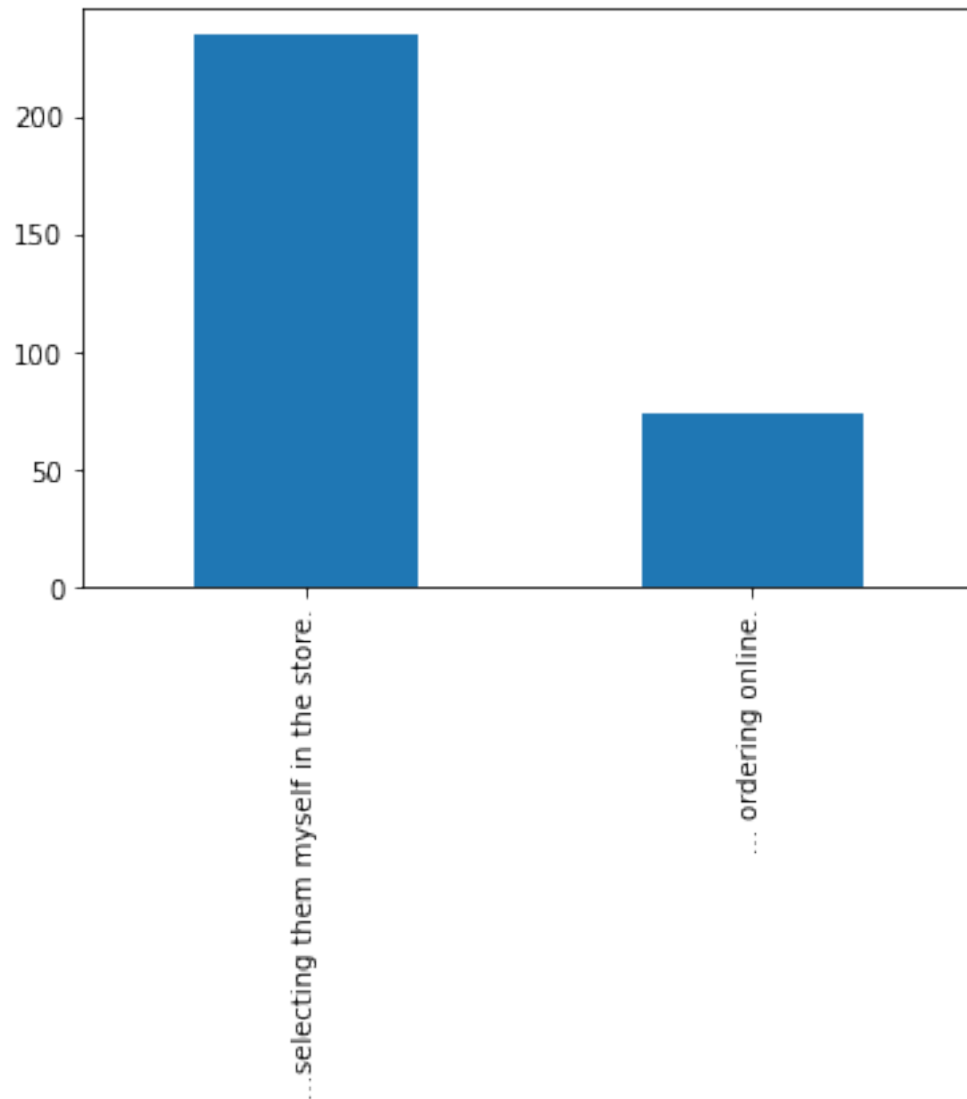
	ideasSelfCheckout	ideasBikeParking	ideasUndergroundParking
4	10.0	8.0	NaN
5	10.0	1.0	1.0
6	9.0	9.0	9.0
7	10.0	9.0	1.0
8	10.0	10.0	2.0

[5 rows x 46 columns]

## 6 EDA

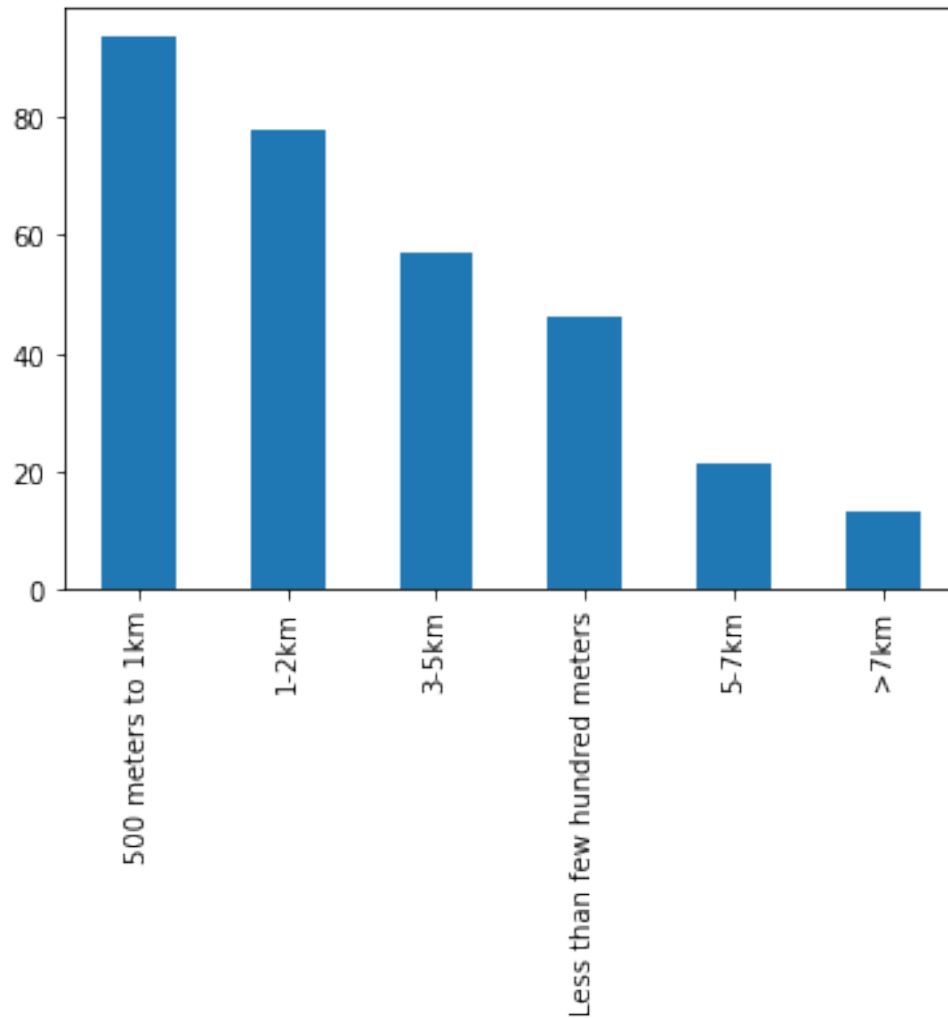
```
[15]: #we start with analysing the attitude of the customers towards online shopping
df.orderingItems.value_counts().plot(kind='bar')
countValues0 = df_encoded.orderingItems.value_counts()[0]
countValues1 = df_encoded.orderingItems.value_counts()[1]
print(str(round(countValues0/(countValues0+countValues1)*100)) + "% prefer_
↳ordering in the store, " + str(round(countValues1/
↳(countValues0+countValues1)*100)) + "% prefer ordering online")
```

76% prefer ordering in the store, 24% prefer ordering online



```
[16]: #Since most of the existing customers prefere going to the shop themselves  
#expanding the online shop might only be recommended to gain new customers.  
#Therefore we continue with plotting the number of customers for each distance.  
df.distance.value_counts().plot(kind='bar')
```

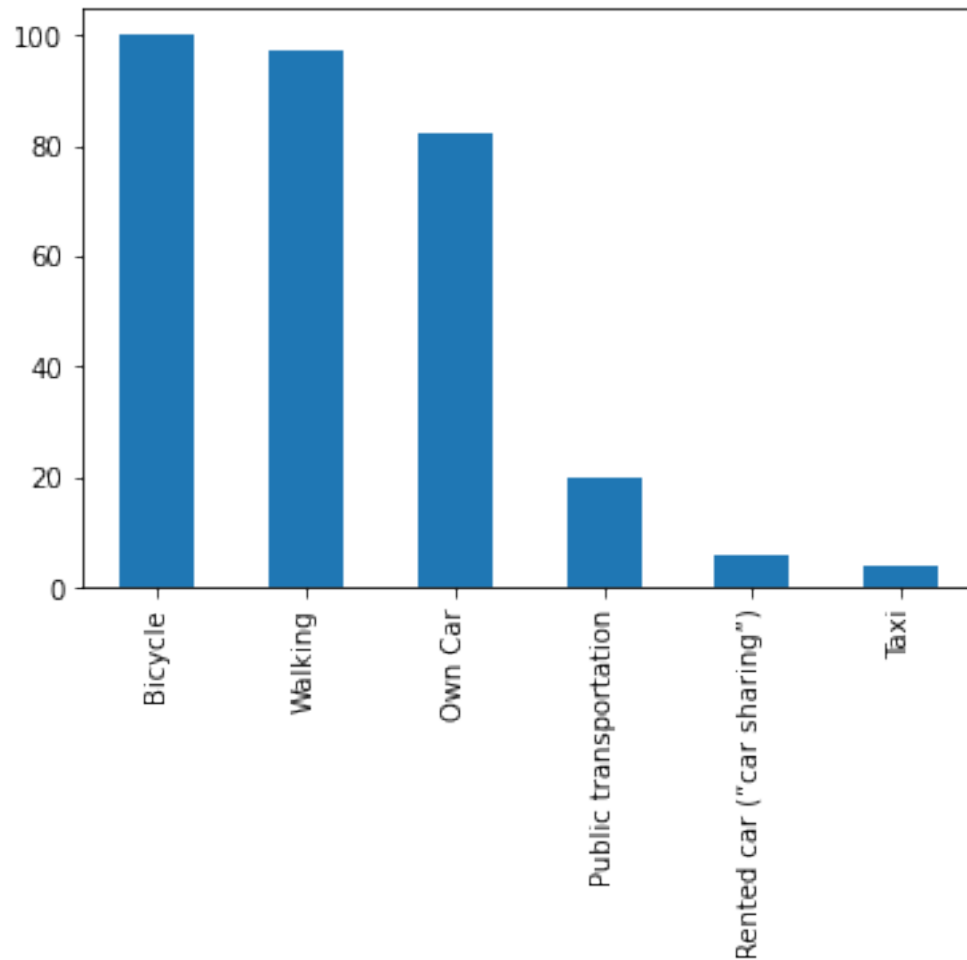
```
[16]: <AxesSubplot:>
```



```
[17]: #Most people have a way of less than 2km to the shop. Therefore online shopping
      ↪ might be a possibility to
      #attract people who live further away
```

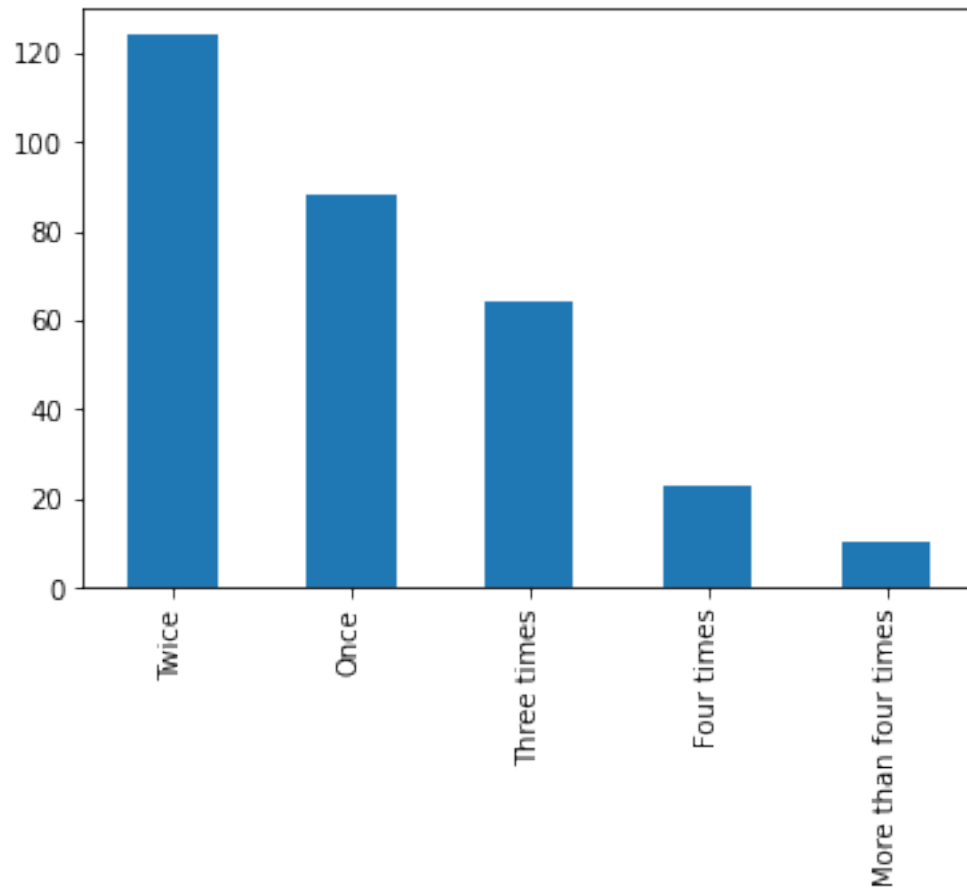
```
[18]: #Another aspect that might make it more likely to do online shopping is the
      ↪ mode of transportation you use for shopping
      #We plot the amount of people for each mode of transportation
      df.modeOfTransportation.value_counts().plot(kind='bar')
```

```
[18]: <AxesSubplot:>
```



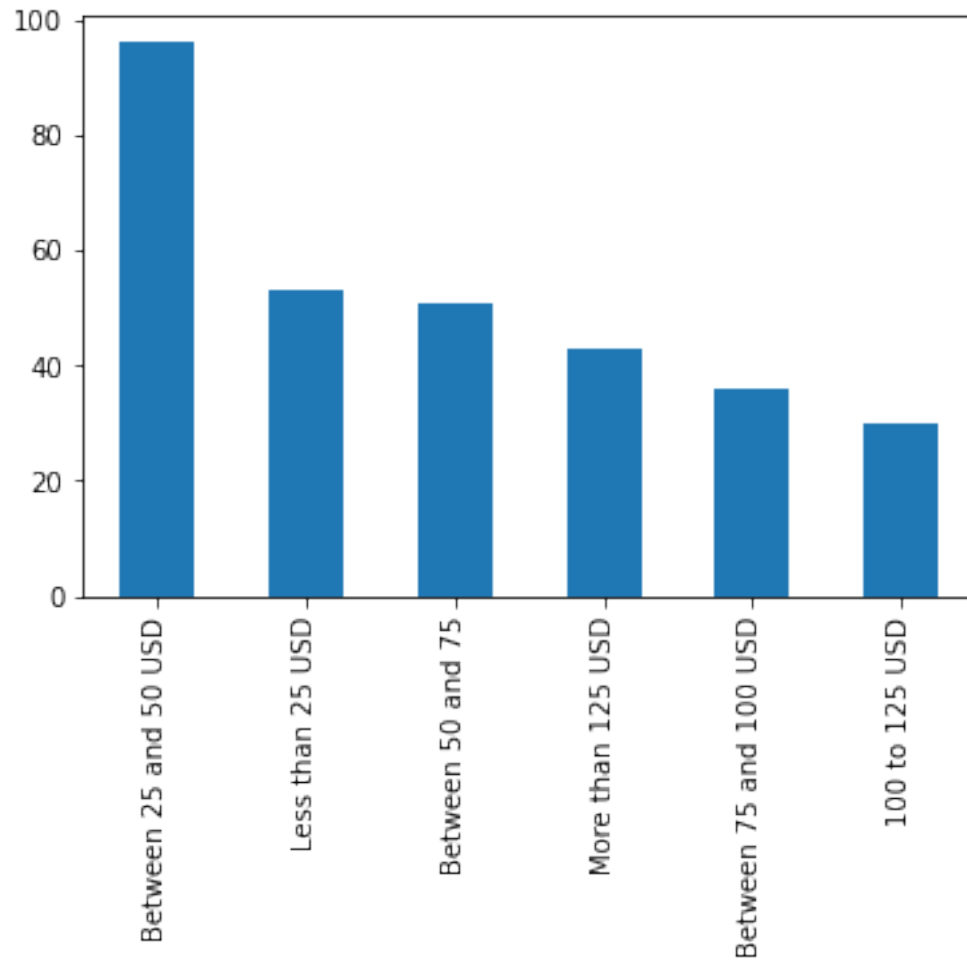
```
[19]: #We can see that the bike, walking and the own car are the most popular modes  
      ↳ of transportation, while the public transport  
      #or carsharing are less popular. People without an own car and without to go to  
      ↳ the shop by bike or walking might be  
      #attracted to online shopping  
      df.frequency.value_counts().plot(kind='bar')
```

```
[19]: <AxesSubplot:>
```



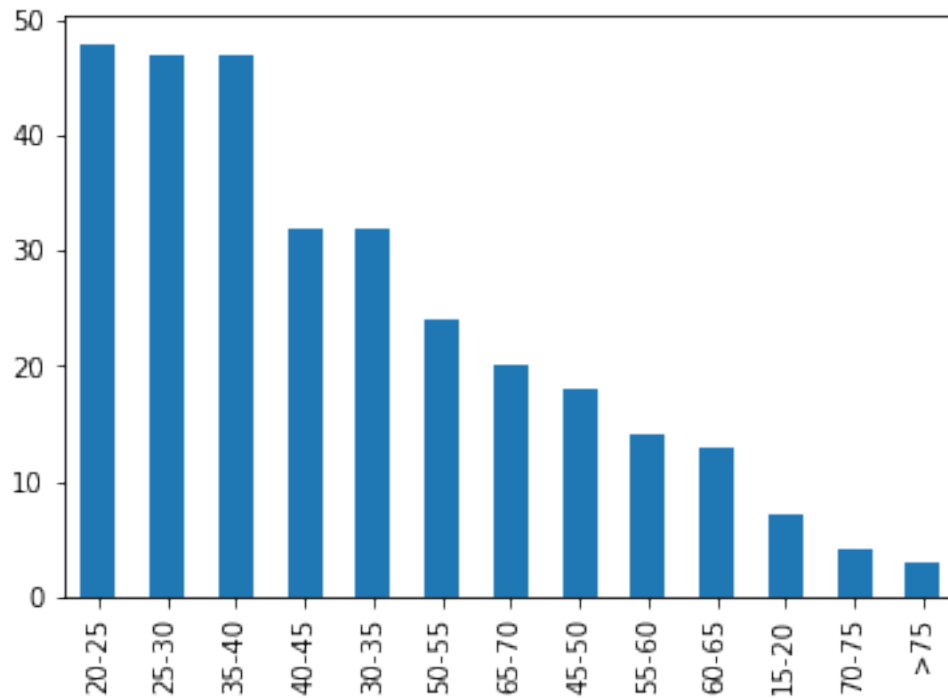
```
[20]: #Most people go less than 3 times a week to the supermarket
#We want to find out how much the people spent. We expect that people who buy
      ↪ more might tend to online shopping, since
#they don't have to carry lots of groceries
df.moneySpent.value_counts().plot(kind='bar')
```

```
[20]: <AxesSubplot:>
```



```
[21]: #Most people pay a rather small amount of less than 50$.  
#Furthermore we want to know how old our customers are since younger people  
      ↳ might be more attracted to modern shopping methods  
df.age.value_counts().plot(kind='bar')
```

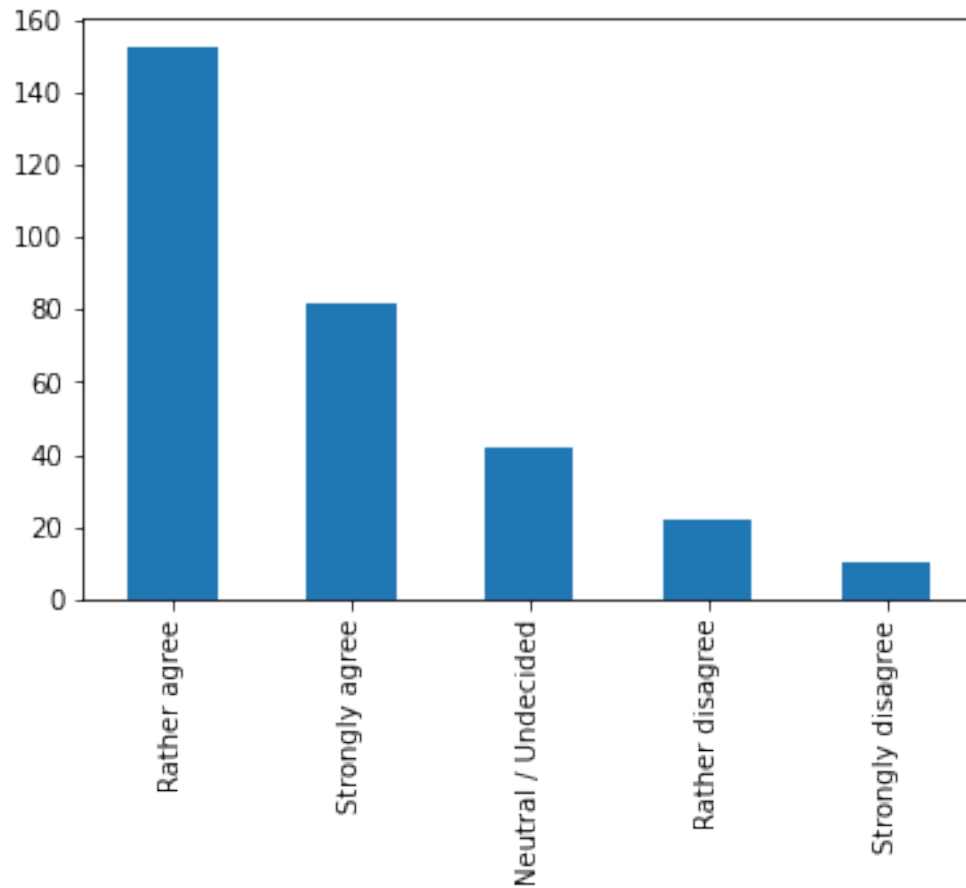
```
[21]: <AxesSubplot:>
```



```
[22]: #compared to the general population our customers are very young which seems to
      ↪contradict the thesis that young people are
      #more attracted to online shopping since only 24% of our young customership
      ↪said that they want to shop online
```

```
[23]: #Last we want to find out how easy it is for our customers to find products in
      ↪the shop
      df.findProducts.value_counts().plot(kind='bar')
```

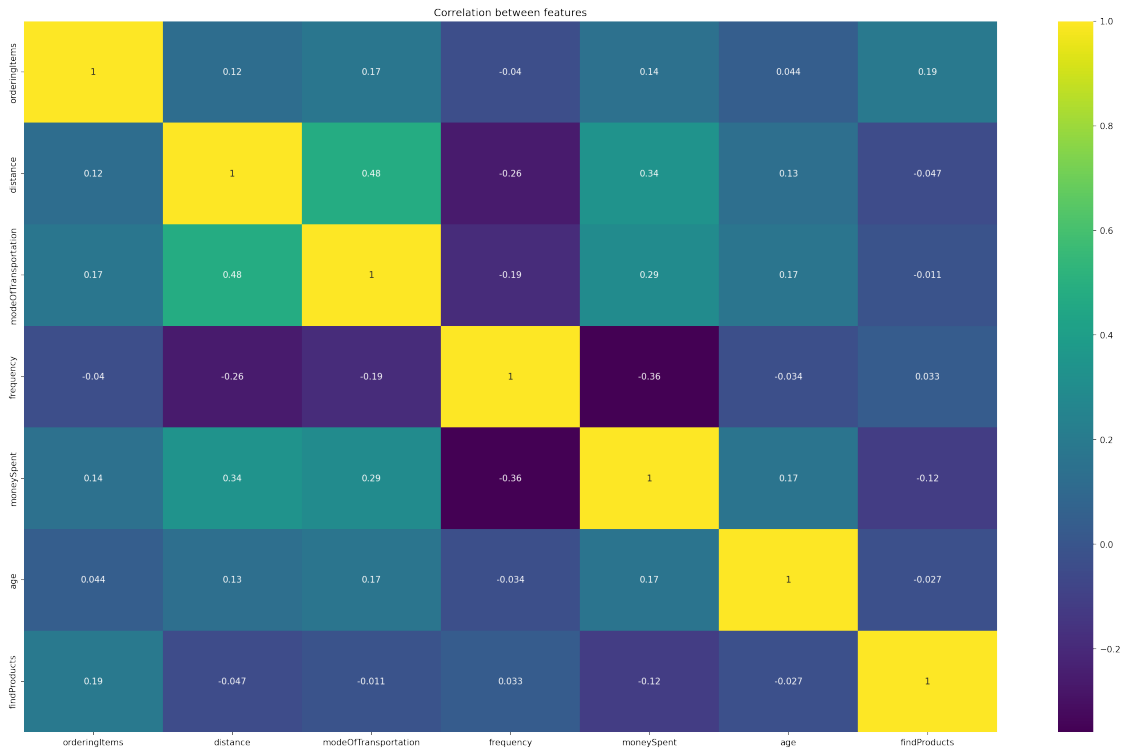
```
[23]: <AxesSubplot:>
```



```
[24]: #most people seem to be happy or very happy with finding products which might
      ↪ explain why online shoipping is not
      #really attractive to them
```

```
[25]: #We now want to know in more detail how these variables influence each other
      ↪ and print the correlation heatmap
plt.figure(figsize=(25,15),dpi=150)
sns.heatmap(df_encoded[["orderingItems", "distance", "modeOfTransportation",
↪ "frequency", "moneySpent", "age", "findProducts"]].
↪ corr(),cmap='viridis',annot=True)
plt.title('Correlation between features');
```





[26]: *#As we expected after our first part of EDA, most of the factors we have chosen only have a small correlation with the preference of online or "normal" shopping. Especially "frequency" and "age" have almost no correlation.*

*#Based on these findings we now want to build a model that classifies whether a customer is more likely to buy online or do shopping in the shop. For our independent variables we choose "distance", "modeOfTransportation", "moneySpent", "findProducts"*

## 7 Data Processing and normalization

[27]: `X = df_encoded[["distance", "modeOfTransportation", "moneySpent", "findProducts"]] #define independent variables`

`y = df_encoded["orderingItems"] #define dependent variables`

[28]: *#we split the data in 25% testing and 75% training data, we use stratify to achieve comparable sets)*

`X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.25,`

```
random_state=20)
```

```
[29]: #removes the mean and scales each feature to unit variance
scale = StandardScaler()

X_train_scaled = scale.fit_transform(X_train)
X_test_scaled = scale.transform(X_test)
```

## 8 Creating ML model 1

```
[30]: #Since we are dealing with a classification problem, a logistic Regression
      ↳ Model is a first good choice for a model
```

```
[31]: model = LogisticRegression() #initializing the model
```

```
[32]: model.fit(X_train_scaled, y_train) #fitting the model with the scaled data
```

```
[32]: LogisticRegression()
```

### 8.1 Prediction on Test data

```
[33]: #we predict the values for the variable "moneySpent" on the scaled testing data
```

```
[34]: y_pred1 = model.predict(X_test_scaled)
```

### 8.2 Model 1 Performance

```
[35]: #we evaluate our model by calculating the accuracy score of the model
```

```
[36]: print(str(metrics.accuracy_score(y_test, y_pred1) * 100)+"% accuracy")
```

```
67.94871794871796% accuracy
```

## 9 Creating ML model 2

```
[37]: #Now we want to use a KNN model to compare it with the first one
```

```
[73]: # we set neighbors that vote on a "new" entity to 6 -> showed best results in
      ↳ testing
classifier = KNeighborsClassifier(n_neighbors=6)
```

```
[74]: # Fitting the model
classifier.fit(X_train_scaled, y_train)
```

```
[74]: KNeighborsClassifier(n_neighbors=6)
```

## 9.1 Prediction on Test data

```
[75]: # Predicting the Test set results
y_pred2 = classifier.predict(X_test_scaled)
```

## 9.2 Model 2 Performance

```
[76]: #we evaluate our model by calculating the accuracy score of the model
```

```
[77]: print(str(metrics.accuracy_score(y_test, y_pred2) * 100)+"% accuracy")
```

71.7948717948718% accuracy

# 10 Report and insight from your analysis

```
[ ]: #In this notebook we analysed the supermarket survey that was made during the
    ↳ course. We focused on the question if an
    #expansion of the online market is recommended or not. Therefore we analysed
    ↳ the columns
    #"orderingItems", "distance", "modeOfTransportation", "frequency",
    ↳ "moneySpent", "age" and "findProducts".
```

```
[ ]: #We came to the conclusion that around 76% of our customers prefer going to the
    ↳ shop less than 3 times a week themselves.
    #Each time most of them spent less than 50$ and live closer than 2km to the
    ↳ market. Car, bike and walking are the most
    #used mods of transportation. The great majority of the customers is happy with
    ↳ finding products.
    #Compared to the general population the customership is very young.
```

```
[ ]: #However most of the analysed variables have a only a small correlation with
    ↳ the preferred way of shopping.
    #Age and frequency have almost no influence. A long distance to the shop,
    ↳ having no one car or the possibility walk or
    #use a bike, spending a higher sum of money and finding it less easy to find
    ↳ products increase the likeiness of prefering
    #online shopping.
```

```
[ ]: #Build on these findings we wanted to train a model that classifies whether a
    ↳ customer rather prefers going to the shop or
    #shopping online. We chose a Logistic Regression Model and a KNN model which
    ↳ delivered around 68% respectively 72% accuracy.
    #These results are not really satisfying since 76% prefer going to the shop
    ↳ themselves. Always predicting this result delivers
    #a higher accuracy.
```

[ ]: #Lastly we have to say that the data is not really representative. Although  
→ every participant had a scenario in which  
#they should put themselves it is very probable that the dataset is biased  
→ towards the peergruppe of this course. This makes  
#it difficult to analyse the dataset because it makes it hard to find  
→ correlations since all data points are quite similar  
#to each other.