# Choose Your Own Project: Video Game Sales with Ratings

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# **Abstract**

In this report, a video game sales in North America predictive model will be built based on selected training sets of the Video Game Sales with Ratings. Video game sales from Vgchartz and corresponding ratings from Metacritic dataset are extracted from Kaggle which is an online community of data scientists and machine learners, owned by Google LLC. Four algorithms will be applied: *Linear Regression*, *Polynomial Regression*, *Elastic Net* and *Random Forest*. The result will be compared and analysed by the performance of Residual Mean Squared Error (RMSE).

# 1. Introduction

Video game is an electronic game that involves interaction with a user interface to generate visual feedback on devices. Playing video games is a kind of popular entertainment for both kids and adults. The market is growing. Publishers would like to predict video game sales for production and better allocation of limited resource. Predictive model is to predict the video games sales in North America based on the Metascore in Metacritic which is a website that aggregates reviews of media products: films, TV shows, music albums, video games, and formerly, books. Metascore is a weighted average of the most respected critics writing reviews online and in print. The scores range from 0 to 100. Scores below 20 represents overwhelming dislike, whereas scores over 90 represents universal acclaim.

Video Game Sales with Ratings dataset from Kaggle website (https://www.kaggle.com/rush4ratio/video-game-sales-with-ratings)) will be used. In this dataset, 80% of data is set as training data to build the predictive model and the other 20% of data is to evaluate the model by measuring Residual Mean Squared Error (RMSE). Four algorithms are developed for comparison.

The goal of this project is to develop a machine learning algorithm to predict video game sales in North America based on the Metascore. The lower the RMSE, the better the performance of the algorithm.

# 2. Method

# 2.1 Data Cleaning

The source data was uploaded to Kaggle on Nov 2016.

```
# Install and Load Packages
if(!require(plotly)) install.packages("plotly", repos = "http://cran.us.r-project.org")
if(!require(corrplot)) install.packages("corrplot", repos = "http://cran.us.r-project.org")
if(!require(RCurl)) install.packages("RCurl", repos = "http://cran.us.r-project.org")
if(!require(tidyverse)) install.packages("tidyverse", repos = "http://cran.us.r-project.org")
if(!require(caret)) install.packages("caret", repos = "http://cran.us.r-project.org")
if(!require(randomForest)) install.packages("randomForest", repos = "http://cran.us.r-projec
t.org")
if(!require(kableExtra)) install.packages("kableExtra", repos = "http://cran.us.r-project.or
g")
library(dplyr)
library(ggplot2)
library(caret)
library(tidyr)
library(plotly)
library(RCurl)
library(corrplot)
library(randomForest)
library(kableExtra)
# Video Game Sales with Ratings
# Source File: https://www.kaggle.com/rush4ratio/video-game-sales-with-ratings
# File Download Path: https://github.com/catherine831/Harvard-Prof-Cert-Prog-CYO/raw/master/V
ideo_Games_Sales_as_at_22_Dec_2016.csv"
URL <- tempfile()</pre>
download.file("https://github.com/catherine831/Harvard-Prof-Cert-Prog-CYO/raw/master/Video Ga
mes Sales as at 22 Dec 2016.csv", URL)
rawdata <- read.csv(file=URL)</pre>
```

The data type and summary statistics of each column of raw data downloaded are as follows:

```
# Raw Data Checking: Type of each Column str(rawdata)
```

```
## 'data.frame': 16719 obs. of 16 variables:
                   : Factor w/ 11563 levels ""," Beyblade Burst",..: 11077 9391 5615 11079
## $ Name
7394 9780 6769 11075 6772 2617 ...
## $ Platform
                   : Factor w/ 31 levels "2600", "3DO", "3DS",..: 27 12 27 27 6 6 5 27 27 12
. . .
## $ Year_of_Release: Factor w/ 40 levels "1980","1981",...: 27 6 29 30 17 10 27 27 30 5 ...
## $ Genre : Factor w/ 13 levels "","Action","Adventure",..: 12 6 8 12 9 7 6 5 6 10
. . .
                  : Factor w/ 582 levels "10TACLE Studios",..: 363 363 363 363 363 363
## $ Publisher
363 363 363 ...
## $ NA Sales
                  : num 41.4 29.1 15.7 15.6 11.3 ...
## $ EU Sales
                  : num 28.96 3.58 12.76 10.93 8.89 ...
## $ JP_Sales
                  : num 3.77 6.81 3.79 3.28 10.22 ...
## $ Other Sales : num 8.45 0.77 3.29 2.95 1 0.58 2.88 2.84 2.24 0.47 ...
## $ Global_Sales : num 82.5 40.2 35.5 32.8 31.4 ...
## $ Critic Score : int 76 NA 82 80 NA NA 89 58 87 NA ...
## $ Critic Count : int 51 NA 73 73 NA NA 65 41 80 NA ...
                   : Factor w/ 97 levels "","0","0.2","0.3",..: 79 1 82 79 1 1 84 65 83 1
## $ User_Score
. . .
                  : int 322 NA 709 192 NA NA 431 129 594 NA ...
## $ User_Count
                   : Factor w/ 1697 levels "","10tacle Studios",..: 1022 1 1022 1022 1 1 10
## $ Developer
22 1022 1022 1 ...
## $ Rating
                   : Factor w/ 9 levels "", "AO", "E", "E10+", ...: 3 1 3 3 1 1 3 3 3 1 ...
```

# Raw Data Checking: Statistic of each colum
summary(rawdata)

```
Year_of_Release
##
                        Name
                                    Platform
##
  Need for Speed: Most Wanted: 12 PS2 :2161 2008 :1427
##
                         : 9 DS
                                       :2152 2009
                                                     :1426
  LEGO Marvel Super Heroes
                             9 PS3
                                       :1331 2010
##
                         :
                                                   :1255
   Madden NFL 07
                              9
                                 Wii
                                        :1320
                                              2007
##
                          :
                                        :1262 2011
                              9 X360
##
   Ratatouille
                          •
                                                     :1136
##
   Angry Birds Star Wars
                         : 8 PSP
                                      :1209 2006 :1006
##
   (Other)
                          :16663 (Other):7284 (Other):9272
##
          Genre
                                       Publisher
##
  Action
           :3370 Electronic Arts
                                            : 1356
##
  Sports
            :2348 Activision
                                            985
            :1750 Namco Bandai Games
##
##
   Role-Playing:1500 Ubisoft
##
   Shooter :1323
                    Konami Digital Entertainment:
##
   Adventure
             :1303
                    THO
                                              715
##
  (Other) :5125 (Other)
                                            :10957
                                 JP_Sales
                   EU_Sales
##
    NA Sales
                                                Other Sales
  Min. : 0.0000 Min. : 0.000 Min. : 0.0000 Min. : 0.00000
##
                                               1st Qu.: 0.00000
##
   1st Qu.: 0.0000 1st Qu.: 0.000
                                 1st Qu.: 0.0000
   Median: 0.0800 Median: 0.020 Median: 0.0000 Median: 0.01000
##
##
   Mean : 0.2633 Mean : 0.145 Mean : 0.0776 Mean : 0.04733
   3rd Ou.: 0.2400 3rd Ou.: 0.110
                                 3rd Qu.: 0.0400 3rd Qu.: 0.03000
##
   Max. :41.3600 Max. :28.960
                                Max. :10.2200 Max. :10.57000
##
##
##
                  Critic Score Critic Count
   Global Sales
                                              User Score
  Min. : 0.0100 Min. :13.00 Min. : 3.00
##
                                                    :6704
  1st Qu.: 0.0600  1st Qu.:60.00  1st Qu.: 12.00
                                                     :2425
##
                                               t.bd
##
   Median : 0.1700
                 Median :71.00 Median : 21.00
                                              7.8
                                                     : 324
##
   Mean : 0.5335 Mean :68.97 Mean : 26.36 8
                                                    : 290
  3rd Qu.: 0.4700 3rd Qu.:79.00 3rd Qu.: 36.00 8.2
##
                                                    : 282
##
  Max. :82.5300 Max. :98.00 Max. :113.00 8.3
                                                    . 254
                  NA's :8582
                                NA's :8582
##
                                              (Other):6440
    User_Count
##
                      Developer
                                    Rating
   Min. : 4.0
##
                                      :6769
                          :6623
##
  1st Qu.:
           10.0
                 Ubisoft : 204
                                      :3991
  Median: 24.0 EA Sports: 172
##
                                 Т
                                      :2961
  Mean : 162.2
##
                 EA Canada: 167
                                M
                                       :1563
##
   3rd Ou.:
            81.0
                  Konami : 162
                                 E10+ :1420
##
   Max. :10665.0
                  Capcom: 139
                                 EC
                                      :
   NA's :9129
                  (Other) :9252
                                 (Other):
```

As the dataset were extracted on Nov 2016, records with "Year\_of\_Release" after 2016 are invalid. Those records marked "NA" are also invalid. These invalid records are required to be removed from the dataset.

```
# Data Cleansing: Remove invalid records of "Year of Release" marked "NA"
cleandata <- rawdata %>% filter(!is.na(rawdata$Year_of_Release))

# Data generated in Nov 2016
# Data Cleansing: Change "Year of Release" to numeric and Remove invalid records of "Year of Release" after 2016
cleandata <- cleandata%>% dplyr::filter((as.numeric(as.character(cleandata$Year_of_Release)))
<=2016)</pre>
```

The column "Rating" refers to the ESRB ratings. No "RP" in this rating system and is to be replaced with correct rating.

```
# Data Cleansing: Correct record with wrong "Rating"
cleandata_rp <- cleandata %>% filter(Rating=="RP")
cleandata_rp
```

```
##
                    Name Platform Year_of_Release
                                               Genre
## 1 Supreme Ruler: Cold War PC 2011 Strategy
            Publisher NA_Sales EU_Sales JP_Sales Other_Sales Global_Sales
##
                      0 0.03 0
                                                 0.01
                                                           0.03
## 1 Paradox Interactive
## Critic Score Critic Count User Score User Count
                                                   Developer
## 1
                       12
                            6.8 27 BattleGoat Studios
##
  Rating
## 1
       RP
```

```
cleandata$Rating[cleandata$Rating == 'RP'] <- "E10+"</pre>
```

Those records with blank or "NA" rows are also removed from the dataset.

```
# Data Cleansing: Remove invalid records of game with blank in "name"
cleandata <- cleandata %>% filter(cleandata$Name!="")

# Data Cleansing: Change "User_Score" to numeric
cleandata$User_Score <- as.numeric(as.character(cleandata$User_Score))

# Data Cleansing: Remove NA rows
finaldata <- na.omit(cleandata)</pre>
```

# 2.2 Data Exploration

The structure of final dataset is as follows:

#### 2.2.1 No. of Records and no. of video games

```
# Data Exploration: No. of rows and columns final dataset
dim(finaldata)
```

```
## [1] 6894 16
```

```
finaldata_record<-nrow(finaldata)

# Data Exploration: Statistic of each colum of final dataset
summary(finaldata)</pre>
```

```
##
                                     Name
                                                 Platform
##
   LEGO Star Wars II: The Original Trilogy :
                                                    :1140
##
   Madden NFL 07
                                           8
                                              X360
                                                    : 861
  Need for Speed: Most Wanted
                                              PS3 : 775
  Harry Potter and the Order of the Phoenix:
                                          7 PC
                                                    : 688
##
  Madden NFL 08
                                           7
                                              XB
                                                    : 566
##
                                              Wii
##
   Need for Speed Carbon
                                                   : 480
##
  (Other)
                                       :6849
                                              (Other):2384
##
  Year of Release
                       Genre
                                                    Publisher
  2008 : 595 Action
                          :1644 Electronic Arts
##
                                                          : 945
   2007 : 590
               Sports
##
                           : 951
                                  Ubisoft
                                                          : 498
##
   2005 : 562 Shooter
                          : 868 Activision
##
  2009 : 554 Role-Playing: 715
                                  Sony Computer Entertainment: 316
  2006 : 528 Racing : 586
##
               Platform : 403 Nintendo
   2003 : 499
##
                                                          : 293
               (Other)
##
   (Other):3566
                           :1727
                                                          :4043
                                 (Other)
##
    NA Sales
                    EU_Sales
                                     JP Sales
                                                  Other_Sales
##
  Min. : 0.0000 Min. : 0.0000 Min. : 0.0000 Min. : 0.000
##
   1st Ou.: 0.0600    1st Ou.: 0.0200    1st Ou.: 0.00000    1st Ou.: 0.010
   Median: 0.1500 Median: 0.0600 Median: 0.0000 Median: 0.020
##
                   Mean : 0.2345 Mean : 0.06387 Mean : 0.082
##
   Mean : 0.3909
##
   3rd Qu.: 0.3900
                   3rd Qu.: 0.2100 3rd Qu.:0.01000 3rd Qu.: 0.070
##
  Max. :41.3600 Max. :28.9600 Max. :6.50000 Max. :10.570
##
   Global Sales
                  Critic Score Critic Count
##
                                                User Score
                 Min. :13.00 Min. : 3.00 Min.
##
   Min. : 0.0100
                                                      :0.500
  1st Qu.: 0.1100
                 1st Qu.:62.00 1st Qu.: 14.00 1st Qu.:6.500
##
  Median: 0.2900 Median: 72.00 Median: 24.00 Median: 7.500
##
  Mean : 0.7715
                   Mean :70.26 Mean : 28.84 Mean :7.184
##
   3rd Qu.: 0.7500
                   3rd Qu.:80.00 3rd Qu.: 39.00 3rd Qu.:8.200
##
##
                   Max. :98.00 Max. :113.00 Max. :9.600
   Max. :82.5300
##
##
    User_Count
                            Developer
                                           Rating
##
  Min. : 4.0 EA Canada
                              : 149
                                        Т
                                              :2378
   1st Qu.:
##
            11.0
                  EA Sports
                                 : 142
                                       E
                                              :2082
                                              :1433
##
   Median: 27.0
                   Capcom
                                : 126 M
  Mean : 174.4
                  Ubisoft
                                : 103 E10+ : 931
##
  3rd Qu.: 89.0
                                : 97
                                              : 68
                   Konami
##
   Max. :10665.0
                   Ubisoft Montreal: 87
                                        ΑO
                                                 1
                            :6190
##
                   (Other)
                                       (Other):
```

```
# Data Exploration: No. of video games in final dataset
n_distinct(finaldata$Name)
```

```
## [1] 4428
```

```
game_no<-n_distinct(finaldata$Name)</pre>
```

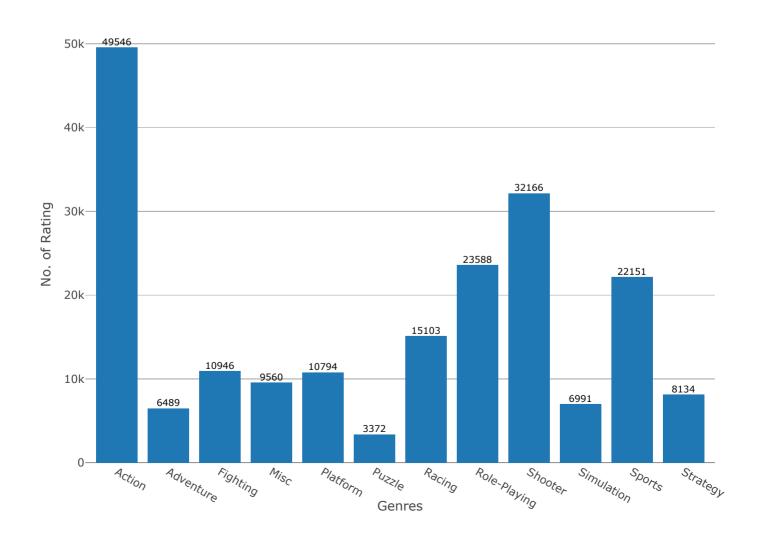
The total number of records are 6894.

The total number of video games are 4428.

#### 2.2.2 No. of Ratings by Genres

• Below chat shows top 5 genres are Action, Shooter, Role-Playing, Sports and Racing.

```
# Data Exploration: No. of Critic ratings in final dataset
finaldata genres <- finaldata %>% group by(Genre) %>%
  summarise(Critic_Rating=sum(Critic_Count)) %>%
  arrange(desc(Critic Rating))
# Data Exploration: No. of Ratings by Genres Plot
finaldata_genres_p <-finaldata_genres%>%plot_ly(
 x = finaldata_genres$Genre,
 y = finaldata genres$Critic Rating,
 name = "Rating Distribution by Genres",
  type = "bar"
) %>%
  add text(text=finaldata genres$Critic Rating, hoverinfo='none', textposition = 'top', showl
egend = FALSE,
           textfont=list(size=10, color="black"))%>%
  layout(xaxis = list(title = "Genres"),
         yaxis = list(title = "No. of Rating"))
finaldata genres p
```



## 2.2.3 Top 10 video game with the greatest No. of Critic ratings (Metascore)

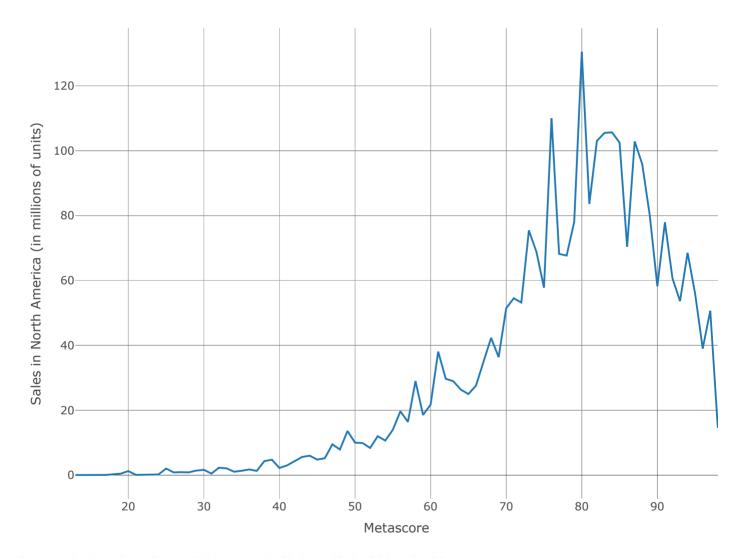
• Below chat shows top 5 video games with the greatest no. of Critic ratings (Metascore) are **Spider-Man 2**, **Grand Theft Auto V**, **Need for Speed: Most Wanted**, **Tomb Raider: Legend** and **Mass Effect 2**.

```
# Data Exploration: Top 10 video game with the greatest No. of Critic ratings
finaldata_rating <- finaldata %>% group_by(Name) %>%
   summarize(Critic_Rating_Count=sum(Critic_Count)) %>%
   top_n(10) %>%
   arrange(desc(Critic_Rating_Count))
kable(finaldata_rating) %>%
   kable_styling(full_width = F) %>%
   column_spec(1, width = "20em")
```

Name	Critic_Rating_Count
Spider-Man 2	252
Grand Theft Auto V	245
Need for Speed: Most Wanted	236
Tomb Raider: Legend	217
Mass Effect 2	215
Call of Duty: Modern Warfare 2	207
Marvel: Ultimate Alliance	204
Madden NFL 07	197
Resident Evil 5	197
Call of Duty: World at War	196
X-Men: The Official Game	196

#### 2.2.4 Sales Trend in North America by Metascore

Below chart shows the sales volume in North America by Metascore



In general, the sales volume of video game is higher with the higher the Metascore.

# 2.3 Create a train set and test set from final dataset

80% of final dataset will be set as training data and 20% of final dataset will be the testing data.

```
# test set will be 20% of finaldata
set.seed(1)
NASales_test_index <- createDataPartition(y = finaldata$NA_Sales, times = 1, p = 0.2, list =
FALSE)
NASales_train_set <- finaldata[-NASales_test_index,]
NASales_test_set <- finaldata[NASales_test_index,]</pre>
```

## 2.4 RMSE Definitation

Evaluation of prediction is based on Residual Mean Squared Error (RMSE). RMSE is the typical error made when predicting sales in North America. The lower the RMSE, the better the performance of the predication.

```
RMSE <- function(true_NA_Sales, predicted_NA_Sales){
   sqrt(mean((true_NA_Sales - predicted_NA_Sales)^2))
}</pre>
```

## 2.5 Models

#### 2.5.1 Model: Linear Regression

In this model, variable "Metascore" (Critic\_Score) is to predict the sales in North America.

```
# Build the model on train dataset
lmModel <- lm(NA_Sales ~ Critic_Score, data=NASales_train_set)

# Predict test dataset
lmPred <- predict(lmModel, NASales_test_set)

# Model prediction performance
lm_rmse <- RMSE(lmPred, NASales_test_set$NA_Sales)
lm_rmse</pre>
```

```
## [1] 0.8208182
```

```
# Create a Results Table
rmse_results <- data_frame(method = "Linear Regression", RMSE = lm_rmse)
rmse_results</pre>
```

```
## # A tibble: 1 x 2

## method RMSE

## <chr> <dbl>
## 1 Linear Regression 0.821
```

### 2.5.2 Model: Polynomial Regression

A third-degree polynomial formula is developed in this model.

```
# Build the model on train dataset
polyModel <- lm(NA_Sales ~ Critic_Score+ I(Critic_Score^2) + I(Critic_Score^3), data=NASales_
train_set)

# Predict test dataset
polyPred <- predict(polyModel, NASales_test_set)

# Model prediction performance
poly_rmse <- RMSE(polyPred, NASales_test_set$NA_Sales)
poly_rmse</pre>
```

```
## [1] 0.7936608
```

#### 2.5.3 Elastic Net

Elastic Net is a penalized model which is effectively shrink coefficients and to set some coefficients to zero.

```
# Build the model on train dataset
enModel <- train(
   NA_Sales~Critic_Score+ I(Critic_Score^2) + I(Critic_Score^3), data = NASales_train_set, met
hod = "glmnet",
   trControl = trainControl("cv", number = 10),
   tuneLength = 10
)

# Model coefficients
coef(enModel$finalModel, enModel$bestTune$lambda)</pre>
```

```
# Make predictions
enPred<- enModel %>% predict(NASales_test_set)

# Model prediction performance
en_rmse <- RMSE(enPred, NASales_test_set$NA_Sales)
en_rmse</pre>
```

```
## [1] 0.7943541
```

#### 2.5.4 Random Forest

Randon Forest is used to improve prediction performance and reduce instability by averaging multiple decision trees.

```
# Build the model on train dataset
rfModel <- randomForest(NA_Sales ~ Critic_Score, data = NASales_train_set, importance = TRUE)
# Predict test dataset
rfPred <- predict(rfModel, NASales_test_set)
# Model prediction performance
rf_rmse <- RMSE(rfPred, NASales_test_set$NA_Sales)
rf_rmse</pre>
```

```
## [1] 0.7771054
```

# 3. Results

# 3.1 Result of Four Models

3.1.1 Model: Linear Regression

RMWE is 0.8208182

3.1.2 Model: Polynomial Regression

RMSE is 0.7936608

3.1.3 Model: Elastic Net

RMSE is 0.7943541

3.1.4 Model: Random Forest

RMSE is 0.7771054

```
kable(rmse_results) %>%
  kable_styling(full_width = F) %>%
  column_spec(1, width = "20em")
```

method	RMSE
Linear Regression	0.8208182
Polynomial Regression	0.7936608
Elastic Net	0.7943541
Random Forest	0.7771054

The best model is Random Forest with RMSE 0.7771054.

# 4. Conclusions

In this project, the Video Game Sales with Ratings dataset are used to build an algorithm to predict video game sales in North America based on the Metascore. Four models, including "Linear Regression", "Polynomial Regression", "Elastic Net" and "Random Forest", are applied. "Random Forest" got the best result, i.e. best RMSE, to predict video game sales in North America by Metascore.