

Mariia Danilova

QA Engineer

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SUMMARY: Manual QA Engineer with 2.5 years of experience testing web-based SaaS applications. Proven ability to work remotely as the sole QA in an early-stage startup (launching product from scratch) and as part of a cross-functional team in a large-scale Agile environment.

SKILLS, TOOLS, TECHNOLOGIES	
Testing Types	Manual testing, Functional testing, Regression testing, Integration testing, Client-server testing, API testing
QA Processes	Test design, Test documentation, Defect reporting, Agile (Scrum, Kanban)
Data & Analysis	SQL queries, Data integrity validation, Payload analysis (Chrome DevTools)
Testing & API Tools	Chrome DevTools, Postman, Swagger
Test Management Tools	Jira, Confluence, XRay, Zephyr
Version Control	Git
Automation & Scripting	Selenium WebDriver, Python (basic scripting for automation)
Other tools	Figma (UI/UX review), SauceLab
Certification	ISTQB@Certified Tester Foundations Level (4.0) (88%), iSQL, Barcelona

PROFESSIONAL EXPERIENCE IN TESTING

[Winware.ai](#) (February 2023 - Present), remote

Online

A USA startup offering a SaaS-based platform that conducts surveys with verified target audiences and optimizes marketing content through their feedback. The platform enables testing and improvement of various marketing assets by analyzing responses and generating AI-driven insights.

QA Engineer

- Joined the startup at inception and **brought the product from zero to market release** with no critical defects in the launch build
- Designed and executed **full functional testing** (black-box and exploratory) across web modules
- Conducted **API testing in Postman** (30+ endpoints), identifying and helping resolve multiple critical integration defects before release
- Performed testing of the web application across browsers and mobile devices
- Tested **AI-powered recommendation systems** integrated with OpenAI, preventing inaccurate marketing insights by detecting algorithmic mismatches and optimizing marketing content
- Used Jira for task tracking and Confluence for maintaining test documentation
- Automated repetitive regression checks using **Selenium WebDriver**, cutting manual test execution time by ~25%
- Collaborated closely with a 3-developer team in a **Kanban** workflow

[OrbitMI](#) (June 2025 – August 2025), remote

An international company developing cloud-based (SaaS) solutions for the maritime industry. Orbit Reporter is a web application used for submitting vessel reports with subsequent integration into OrbitMI's analytics platform for fleet monitoring and operational decision-making. Clients: Pacific International Lines, MCS, Stena Bulk etc.

QA Engineer

- Performed end-to-end validation of vessel reports across different tenants: from report submission to backend processing and display on the OrbitMI analytics platform
- Ensured data completeness and accuracy in the user interface after report submission
- Conducted UI and functional testing of the vessel tracking platform
- Worked across multiple environments (QA, UAT, PROD)
- Participated in daily Scrum meetings and sprint activities
- Collaborated closely with developers, analysts, and product managers to clarify requirements and report issues
- Used Jira for task tracking and Confluence for maintaining test documentation
- Conducted API and backend testing using Postman, Swagger
- Frequently used the Network tab in Chrome DevTools to analyze and compare report payloads with submitted data and platform display, ensuring data integrity and consistency

Testbirds, Tester Work, BetaTesting, Testlio (January 2020 - Present)

Online

Crowdtester

- Participated in more than 30 web and mobile testing projects for international clients, covering **functional, exploratory, usability, and payment flow** scenarios.
- Designed and executed **structured bug reports** with clear reproduction steps and severity ratings, improving developers' fix efficiency.
- Detected **critical payment flow defects** in e-commerce platforms that could have caused revenue loss, leading to timely production fixes.
- Performed **exploratory testing** in diverse environments (Windows, macOS, Android, iOS) to ensure cross-platform compatibility.
- Validated UI/UX elements against client requirements in beta releases

PROFESSIONAL EXPERIENCE BEFORE TESTING

Career Break: Relocation and family (2015 - 2020)

Focused on raising children and managing two international relocations while actively upskilling for a career transition into QA. Completed multiple QA and automation courses and participated in freelance/crowdtesting projects, building a strong foundation for future professional growth.

GfK (now known as NIQ) (October 2007 - February 2015)

Moscow, Russia

A global market research organization headquartered in Germany.

Senior Research Project Manager, Healthcare market

- Performed ad-hoc research and developed research strategies, including designing research, scheduling, and estimating costs
- Created detailed analysis reports and client presentations
- Managed up to ten concurrent projects with varying scopes and sizes
- Clients: Novartis, Eli Lilly, Pfizer, Roche. Schering-Plough

EDUCATION

Saint-Petersburg State University, Master's Degree in Sociology (2003)

COURSES/LICENSES

"The QA Engineer training course" at Practicum by Yandex, 2022

Udemy courses:

REST API Testing with Postman | Git and GitHub | Selenium WebDriver with Python | Python | Docker

LANGUAGES

Russian (native), English (upper-intermediate), Spanish (upper-intermediate), Catalan (A2), Lithuanian (A2)