

# Process Management System - Complete Technical Brief

## SYSTEM PHILOSOPHY

### Fundamental Concept

**A process is simultaneously the final result and all the actions necessary to achieve it.**

Every business activity is viewed as a work cycle with beginning, sequence of actions, and end.

### Three Entities Theory

Everything in the system is an **ENTITY**, classifiable as:

- **RAW MATERIAL**: Elementary entity (basic process)
- **SEMI-FINISHED**: Composite entity (intermediate process)
- **FINISHED PRODUCT**: Complex entity (final process)

### Master Process

The root process of the entire system is "**Company Management**" - from which all other processes derive through specialization and composition.

## ADVANCED LOGICAL STRUCTURE

### Table-Process-Instance-Task Model

TABLE = Process Name (e.g., "Customer Registration")

INSTANCE = Specific Process (e.g., Customer "Mario Rossi" - CLI25001)

TASK = Activity Recording (who, when, how created the instance)

### Architectural Principles

1. **Each table represents ONE process** with its interface
2. **Each instance is a materialization** of that process
3. **Each instance is born with integrated TASK attributes** (responsible, date, status, time)
4. **Processes can be composite** through relationships between tables

### Process Hierarchy

- **MAIN PROCESS**: General category (e.g., TASK, REQUEST, PROJECT)
- **PROCESS**: Macro-activity (e.g., CRM, SHOWCASE, PRODUCTION)
- **SUB-PROCESS**: Specific activity (e.g., PHONE, EMAIL, MEETING)

- **INSTANCE:** Specific materialization of the process
- **TASK:** Activity recording attributes

## CODING SYSTEM AND RELATIONSHIPS

### Coding Standards

- **Base Format:** [3 LETTERS][YEAR][PROGRESSIVE NUMBER]
- **Examples:** PRJ25001, RCH25711, TSK2382
- **The 3 letters identify the process type**
- **2-digit year + progressive number for unique instance**

### Hierarchical Coding System (Process DNA)

**Automatic Path** to track parent-child relationships:

- **Format:** [PARENT\_PROCESS][CHILD\_PROCESS]
- **Examples:**
  - PRJ25001\RCH25045 (Request 1 of Project 25001)
  - PRJ25001\RCH25046 (Request 2 of Project 25001)
  - PRJ25001\RCH25045\OFR25123 (Offer of Request 1)

### Process DNA Advantages

- **Immediate traceability:** Genealogy is in the code itself
- **Powerful search:** PRJ25001\\* finds all children of the project
- **Logical navigation:** Path reconstructs hierarchical structure
- **Automatic validation:** Integrity control of relationships via code

### Automatic Child Process Generation

**A process can automatically generate other processes**

- TASK "Prepare offer" → automatically generates:
  - TASK "Create bill of materials"
  - TASK "Prepare technical sheet"
  - TASK "Send document to customer"

### Relationships and Dependencies

- **Containment:** Project → Requests → Activities → Sub-activities
- **Sequential dependency:** Process A complete → Process B starts
- **Logical dependency:** Approvals, resources, time constraints
- **Cross traceability:** Different types of processes that influence each other

## LIFE CYCLE MANAGEMENT

### Process States

- **Standard:** To do, In progress, Done
- **Type-specific:** To ship, Shipped, To correct, Under approval

### Operational Flexibility

The system supports **complete flexibility** compared to the ideal plan:

- ☒ **Skip planned TASKs**
- ☒ **Add unplanned TASKs**
- ☒ **Modify execution order**
- ☒ **Create TASKs "on the fly" during execution**

### Creation Modes

1. **Planned:** Creation of process instances with predefined template
2. **Dynamic:** TASK creation during execution (in progress)
3. **Hybrid:** Combination of planning and dynamic adaptation

## DATA ARCHITECTURE

### Separate TASK Architecture (Recommended)

Each process instance is connected to a dedicated TASK through 1:1 relationship

#### Process Tables (e.g., PROJECTS, REQUESTS, etc.)

Code: PRJ25001  
 Name: "Cosmetics SpA Project"  
 Client: "XYZ Company"  
 [Process-specific attributes...]

#### Centralized TASK Table

Task\_ID: TSK2382  
 Process\_Code: PRJ25001  
 Process\_DNA: PRJ25001\RCH25045\OFR25091  
 Process\_Type: "PROJECT"  
 Responsible: "Mario Rossi"  
 Start\_Date: 27/05/25 17:01  
 End\_Date: [empty if in progress]  
 Status: "In progress"  
 Time\_Spent: 120 min  
 Notes: "Complex project, requires further investigation"

### Separated Architecture Advantages

- **Scalability:** Facilitated aggregate queries on TASKs

- **Evolution:** New TASK attributes without modifying all tables
- **Reporting:** Centralized analytics on times and performance
- **Process DNA:** Optimal management of hierarchical code
- **History:** Centralized change tracking

## Detailed Relationships and Dependencies Structure

### A) Structural Relationships (Containment)

Define parent-child hierarchy of processes:

PROJECT contains REQUESTS  
 REQUEST contains ACTIVITIES  
 ACTIVITY contains SUB-ACTIVITIES

DNA Coding: PRJ25001 → PRJ25001\RCH25045 → PRJ25001\RCH25045\OFR25091

### B) Temporal Relationships (Sequence)

Define mandatory execution order:

TASK A complete → TASK B can start  
 TASK B complete → TASK C can start

Example: "Prepare offer" → "Send to customer" → "Follow up feedback"

### C) Logical Relationships (Conditional Dependencies)

Define prerequisites for advancement:

APPROVAL → Unlocks other processes  
 RESOURCE\_AVAILABLE → Enables dependent processes  
 DOCUMENT\_COMPLETE → Allows next phase

Example: "Contract signed" → Enables "Start production"

### D) Cross Relationships (Cross-Process)

Connect different types of processes that influence each other:

SUPPLIER\_ORDER depends on PROJECT\_APPROVAL  
 CUSTOMER\_INVOICE depends on PRODUCT\_SHIPMENT

Example: ORD25067 awaits approval from PRJ25001\APP25123

## Data Structure for Relationships

### PROCESS\_RELATIONSHIPS Table

Relationship\_ID: REL001  
 Parent\_Process: PRJ25001  
 Child\_Process: PRJ25001\RCH25045  
 Relationship\_Type: "CONTAINMENT"  
 Sequence\_Order: 1

Relationship\_Status: "ACTIVE"  
Creation\_Date: 27/05/25

## DEPENDENCIES Table

Dependency\_ID: DEP001  
Blocking\_Process: PRJ25001\APP25123  
Blocked\_Process: ORD25067  
Dependency\_Type: "APPROVAL"  
Unlock\_Condition: "Status = APPROVED"  
Dependency\_Status: "WAITING"  
Priority: "HIGH"

## Automatic Dependency Management

- **Integrity control:** Verify prerequisites before starting processes
- **Automatic notifications:** Alert when dependencies are satisfied
- **Cascade update:** Propagate status changes along the chain
- **DNA validation:** Check consistency of hierarchical code

## ADVANCED FILTERS AND SEARCH SYSTEM

### Google Sheets-Style Multiple Filters

Implementation already tested in TASK/PROJECTS/REQUESTS system:

- Filters for each column (User, Date, Client, Process, Status)
- Combined and simultaneous filters
- Autocompletion based on existing data
- Quick reset and user configuration saving

### Requirements for All Process Lists

- **Universal filters:** Same system for every table/list
- **Performance:** Instant results even on large volumes
- **Personalization:** Saving favorite filters per user
- **Hierarchical searches:** DNA pattern support (PRJ25001\\*)

### Specific Required Searches

- All processes of a specific project
- Activities per responsible and period
- Processes blocked by dependencies
- Progress states per category

# INTEGRATED DAILY REPORTS SYSTEM

## TASK-Attendance-Reports Integration

**Objective:** Unified system integrating processes, attendance, and daily reporting

### System Components:

- **QR Attendance System:** Entry/exit with QR code on iPad (existing)
- **TASK Recording:** Each process generates a TASK with automatic timing
- **Automatic Report:** Daily summary for each collaborator

### Operational Flow:

1. Collaborator enters → Scans QR → System records attendance
2. Works on processes → Each action generates TASK with timing
3. End of day → System generates automatic activity report
4. Management → Aggregated view of workload per person/project

## Report Functions

- **Daily View:** Activity summary for each user
- **Automatic Timesheet:** Time dedicated per process/project
- **Workload Analysis:** Dashboard for management
- **Attendance Integration:** Correlation between hours/actual activities

## Fundamental UI/UX Principle

**"Simplicity is the maximum complexity"** - The system must be technically powerful but extremely simple to use.

### Simplicity Examples from Current Implementation:

- Intuitive Google Sheets-style filters (see PROJECT MANAGER)
- Clean interfaces focused on essential data
- Breadcrumb navigation for user orientation
- Hidden process codes (only internal DNA system)

## User Navigation and Tracking

**Breadcrumb Navigation** to track user path:

- Structure: Main\_Process > Sub\_Process > Current\_Operation
- Dedicated table to store session paths
- Advantages: Workflow debugging, usage pattern analysis, intuitive navigation

## USE CASE SCENARIOS

### Scenario 1: Employee Hiring

Master Process: "Human Resources Management"

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Instance: COL25001 "Mario Rossi Hiring"

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Automatically generated TASKs:

- Employee record registration
- Document collection (ID, diplomas, etc.)
- Contract preparation
- Contract signing
- Payroll system insertion

### Scenario 2: Customer Project with Process DNA

Master Process: "Order Management"

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Instance: PRJ25001 "Cosmetics SpA Project"

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Contains (with DNA):

- PRJ25001\RCH25045 (Quote Request)
- PRJ25001\RCH25046 (Order Request)

↓

RCH25045 generates:

- PRJ25001\RCH25045\DTB25089 (Bill of materials)
- PRJ25001\RCH25045\STC25090 (Technical sheet)
- PRJ25001\RCH25045\OFR25091 (Quote document)

### Scenario 3: Cross-Process Dependency Management

Situation: Production blocked waiting for project approval

Main Process: PROD25089 "Face Cream Batch Production"

Dependency: PRJ25001\APP25123 "Cosmetics Project Approval"

DEPENDENCIES Table:

- Dependency\_ID: DEP089
- Blocking\_Process: PRJ25001\APP25123
- Blocked\_Process: PROD25089
- Condition: "Status = APPROVED"
- Status: "WAITING"

Automatic Workflow:

1. System checks PRJ25001\APP25123 status
2. If "APPROVED" → Notify PROD25089 responsible
3. Automatically unlock production
4. Update dependency status → "RESOLVED"

### Search Functions with Process DNA

- PRJ25001\\* → All processes of project 25001
- \*\RCH\* → All requests of all projects

- PRJ25001\RCH25045\\* → Everything derived from specific request
- \*\APP\* → All approvals in all projects
- Dependency queries: Find all processes blocked by a specific process

## ASPECTS TO DEVELOP IN SECOND PHASE

### Performance and Scalability (High Priority)

**Issue:** Managing tens of thousands of annual processes with 5-10 active users

#### Strategies to Define with Technicians:

- **Intelligent archiving:** When and how to archive completed processes
- **Volume management:** Purging logic based on importance and time
- **Query optimization:** Performance on complex hierarchical searches
- **DNA indexing:** Data structures for efficient wildcard searches

### Process Flexibility Categorization

**To develop after complete technical understanding:**

#### Framework to Define:

- **CRITICAL Processes:** Non-modifiable, require approvals
- **STANDARD Processes:** Modifiable with motivation and tracking
- **FLEXIBLE Processes:** Completely adaptable in real-time
- **Decision Matrix:** Who can modify what and when

#### Governance Rules:

- Approval workflow for exceptions
- Complete log of all process modifications
- Automatic notifications for dependency impacts
- Intelligent rollback for corrections

## TECHNICAL OBJECTIVES

### Core Functions

1. **Intelligent coding** that maintains hierarchical relationships
2. **Advanced filter system** Google Sheets-style for all lists
3. **Automatic daily reports** integrated with QR attendance system
4. **Ultra-simple UI** that hides technical complexity from users
5. **Breadcrumb navigation** to track user paths in processes
6. **Automatic generation** of child processes according to templates
7. **Controlled flexibility** in variant management
8. **Complete traceability** of all dependencies



## Technical Constraints

- System based on existing FileMaker
- Maintain human readability of codes
- Support planning and dynamic execution
- Handle exceptions without compromising integrity
- Optimal performance on complex hierarchical structures

## IMPLEMENTATION QUESTIONS

### Immediate Implementation

1. **Filter architecture:** How to replicate Google Sheets system on all tables?
2. **Attendance integration:** API/connection between QR system and FileMaker TASKs?
3. **DNA performance:** Optimal indexing for hierarchical searches?
4. **Breadcrumb storage:** Data structure for user path tracking?
5. **Responsive UI:** Interface adaptation for ease of use?

### Development Phase

6. **Archiving strategy:** Automatic criteria for large volume management?
7. **Flexibility governance:** Framework for process categorization?
8. **System integration:** Connections with other business tools?
9. **Backup/Recovery:** Strategies for critical data protection?
10. **User scalability:** Preparation for team growth?

## EXPECTED RESULT

A system that implements the "**Everything is a Process**" philosophy with gradual approach:

### Phase 1 - Operational Base (Immediate)

- **Define** processes with limited hierarchical DNA (max 4-5 levels)
- **Implement** advanced filter system on all lists
- **Integrate** separate TASKs with automatic daily reports
- **Connect** QR attendance system with process tracking
- **Create** ultra-simple interfaces that hide complexity

### Phase 2 - Optimization and Governance (Subsequent)

- **Optimize** performance for large data volumes
- **Define** process flexibility categorization
- **Implement** intelligent archiving
- **Refine** automation and advanced dependencies

## Immediate Added Value

- **Complete traceability:** Every business action becomes traceable
- **Automatic reports:** End of manual timesheet management
- **Powerful filters:** Instant search on any criteria
- **Ease of use:** Intuitive interfaces for all users
- **Attendance integration:** Single system for time and activities

The system transforms business management from "**management of scattered activities**" to "**orchestration of intelligent and traceable processes**", always maintaining simplicity as the guiding principle.

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*This document represents the philosophical and logical foundation for implementing the integrated process management system.*

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