ReadMe

The file 20071095_Raw Data contains the data reported in "Field Centipedes".

The worksheet *Data Chess Tournaments* contains the data of the field experiment where chess players played the centipede game. Each row represents a pair of players. The first column reports the location of the tournament where the game took place. The second and third columns report the chess title (described in the paper) and ELO rating (also described in the paper) of player I. Similarly, the fourth and fifth columns report the chess title and ELO rating of player II. Finally, the sixth column reports the node at which the game ended.

The worksheet *Data UPV Students-One shot* contains the data of the field experiment where students played the centipede game. Each row represents one pair, and the columns report the pair number, the node at which the game ended, and the payoffs that each of the players got, respectively.

The raw data from these two worksheets (*Data Chess Tournaments* and *Data UPV Students-One shot*) are the data reported in Tables 1, 2, and 3.

The worksheet *Data Lab Experiments* contains the data of the four treatments of the lab experiment. Each row shows the outcomes of each of the White player's games in the session he participated. The first column identifies the session. The second column identifies the White player. The remaining ten columns report the node at which each of the ten games played by the white player in the corresponding session ended.
There are four sets of ten columns. Each set corresponds to each of the treatments reported in the paper: Students versus Students (sessions 1 and 2), Students versus Chess Players (sessions 3 and 4), Chess Players versus Students (sessions 5 and 6), and Chess Players versus Chess Players (sessions 7 and 8), respectively.

Below the raw data from these lab experiments, the actual computations needed to construct Table 5 (both Panel A and B) and Table 6 (both Panel A and B) are included.