

Chantal E. Schumann

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WORK EXPERIENCE

SIM Global Advantage Inc. (Investment Advisory) *Zurich, Switzerland (2019 August – Present)*

Research and Business Development specifically in determining the degree of motivation amongst a select group of existing and targeted clients (European financial market) to adopt ESG factors into the investment decision making process. The research includes exploration through inquiry methods as well as the collection and interpretation of data concerning current integration, value and reported impact as determined from a given investor pool. The results obtained using a 5-factor rating model, will be used to determine prioritized client targets by discerning levels of motivation and commitment with respect to ESG investment values.

Julius Bär & Co. Ltd *Zurich, Switzerland (2016 July – August)*

Assistant within the Investment Services & Development Department of the Investment Solutions Group:

- Independent preparation and creation of high quality investment reports for clients with discretionary mandates

Banque Pictet & Cie SA *Zurich, Switzerland (2015 July – August)*

Assistant within the Business Development Department of the Group's Wealth Management Division:

- Compiled database of potential private banking clients based on information consolidated from different sources
- Prioritised prospective clients according to their estimated potential
- Performed analysis of the main competitors with respect to the Swiss private banking sector- focusing on strategy, distribution, client segmentation, market development and online business. Results were personally presented to the head of the wealth management division.

Orell Füssli Holding AG *Zurich, Switzerland (2014 January – June)*

Assistant to Diverse Departments within the Holding Group:

- Performed tasks for the leader of corporate development in the context of a large project; Compilation, validation and storage of counting protocols; High security logistics work
- Compilation, review and completion of documentation for output volumes and input quantities; Creation of customer statements with relevant documentation
- Assistant to the CFO in analysing management fees with the resulting revision of the firm's management fee approach

EDUCATION

Bocconi University *Milan, Italy (2014-2019)*
Bachelor of International Economics and Management

Inter-Community School Zurich *Zurich, Switzerland (2011-2013)*
International Baccalaureate with a bilingual diploma

Freies Gymnasium Zürich *Zurich, Switzerland (2008-2011)*

FURTHER EXPERIENCE AND RELEVANT ENGAGEMENT

Intercultural Competence

International: Israel, Seychelles, China, Morocco, Sri Lanka, Indonesia, Costa Rica, Argentina

European: Italy, England, France, Portugal, Germany, Netherlands

USA: Maine, Washington D.C., Florida, California, Massachusetts

Leadership Elected Volleyball **Team Captain**, Zurich (2013)

Environment Rustic Pathways – **Conservation project volunteer**, Costa Rica (2012 August)
30 community and service hours spent building turtle hatcheries and collecting their eggs

Social Entrepreneurship

Swiss Cancer League, **Volunteer**, Zurich (2012 June)

Aided the development of a new project – solving logistical problems that arose in trying to set up a functional non-profit organization. Organization of fund raising events and support of patients.

SKILLS

Language skills:

- **English**, mother tongue
- **German**, Swiss German, mother tongue
- **French**, conversational skills (intermediate)
- **Italian**, conversational skills (basic)

Computer skills:

- ECDL Certification (European Computer Driving License)

SPORTS, HOBBIES AND INTERESTS

Surfing

Polo

Health/fitness

Singing

Acting