



Andrew Cawood

CIRCLE INDEPENDENT

OVERVIEW

Monash BootCamp

A Changing World INTRODUCTION

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- The Customer is Always Right
- The Boss is mostly Wrong
- Borrowing a Car is easier than buying one
- **Everyone Works for themselves**

We Live in a Changed



Circle Independent







Distributed Work Places



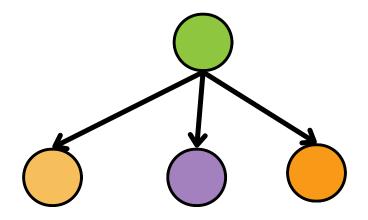
RESPONSIBILITY

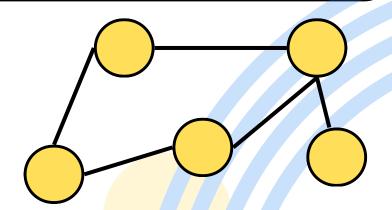
Traditional Workplaces

- A boss brings in customers
- Hires and fires
- Tells every one whats important.
- Generally gets in the way...

Modern Work Places

- Increasingly Home Based
- Small Business/Contractor
- Handles the basics: Marketting,
 Onboarding, Work, Payment,
- The list goes on..



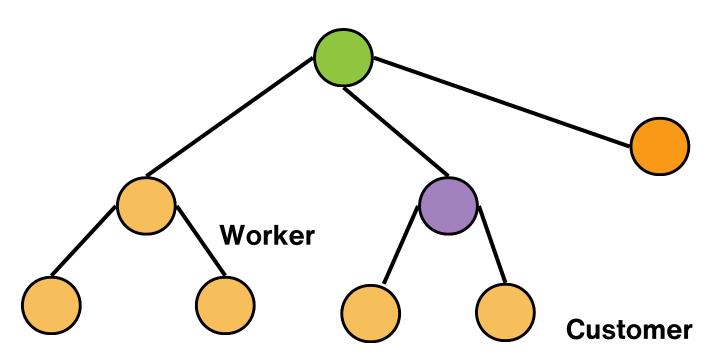


Traditional Workplaces



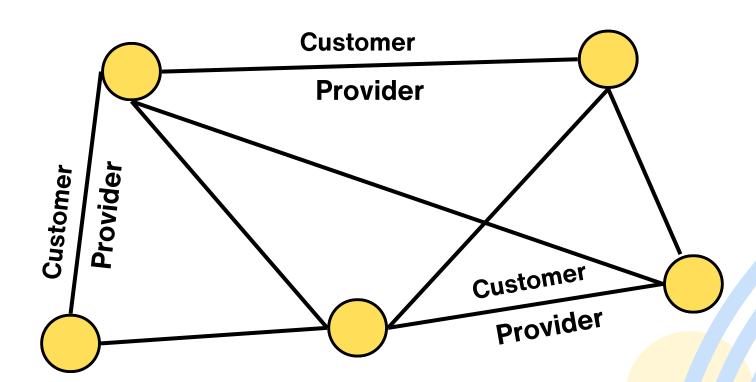
HEIRARCHY

Company



Distributed Work Places

PLATFORM









CUSTOMER

Managing the Change...

Req

Res

Our Client Circle Supports required the development of a platform to support

- Transition of existing staff to Sole Trading businesses.
- Support existing sole trading businesses become complient with NDIS standards.

What are the significant pain points for new small businesses?

Customer Relationships, Managing Payments,

Web presence

Marketting?

How can Circle Help?

Disability Services

NDIS

Innovation at a cost

Growth

The growth Rate of registered providers of NDIS services has risen 10% since 2013.

Small Companies Competing with traditional larger Companies
Sole Traders

But

The recent NDIS review has highlighted significant growth in the number of unregistered providers, which now make up approximately 90% of all NDIS providers.

Knowing The

OBJECTives

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Customers

Customers(people with a disability) want to connect with providers(of supports)

They want trust in their services

They want transparency of pricing

They want to know what to do if things arent right.

Service Agreement

Agreement on Price and Terms

Shift

A Record of Help Provided

Invoice

A request to Pay

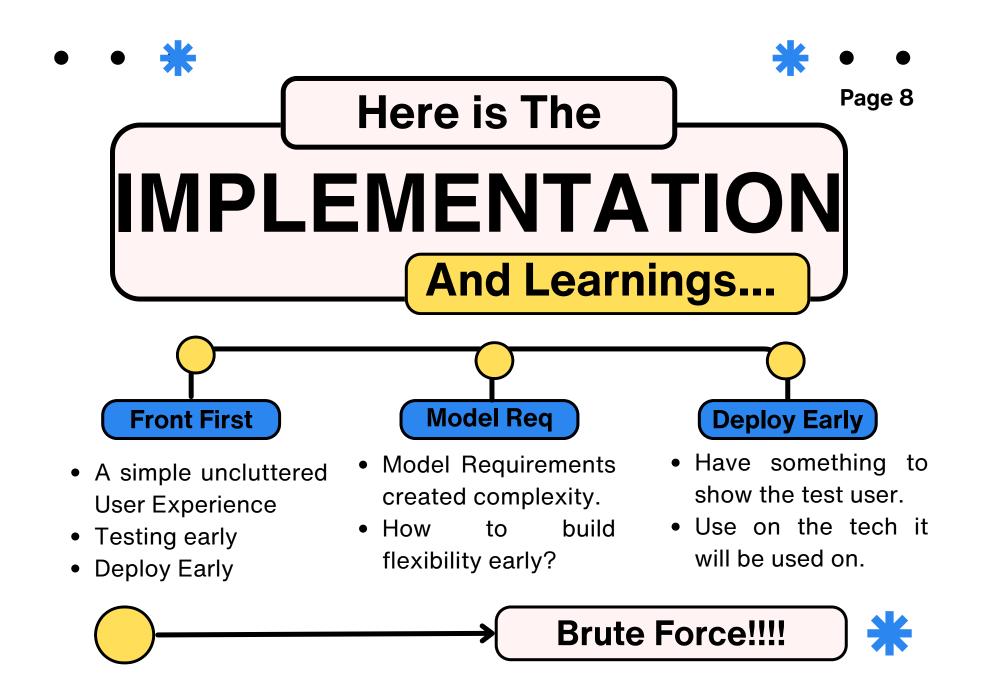
Provider

A business who conencts with Customers using Circle Indpendent. They want to get paid for the work they do with their customer and they want customers to trust them for the work they do.

TECHNOLOGY

- 1. React for responsive Front end
- 3. Express Server Node JS
- 5. API Integration with ClickSend

- 2. Mongoose for Database
- 4. GraphQL
- 6. Future Integration with Quickbooks Time Api





Knowing The

FEATURES

- 1. Text Based Authentication and Approval Mechanism
- React Routes handle users visiting prepoulated forms via /:agreementNumber
- Interface kept simple depending on use login status
- Administrative Pages facilitate process ing of work and invocies



Form Initialised

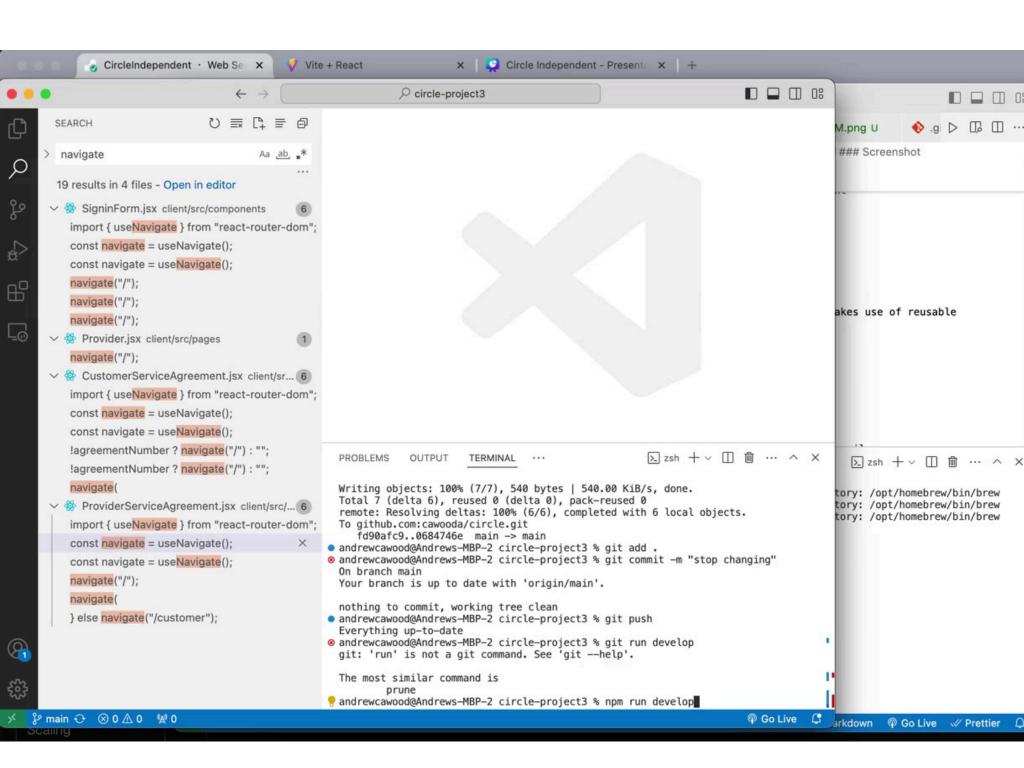
Customer Link
Sent via SMS

Customer Signs on Glass

LETS SEE IT... (i)



LOADING





LOADING

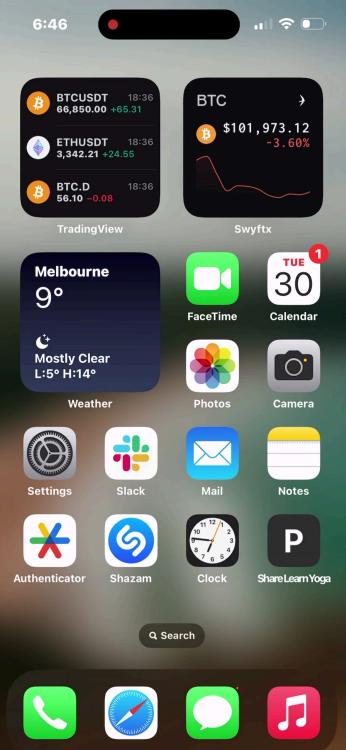
Melbourne 9°

C Mostly Clear L:5° H:14°

Weather







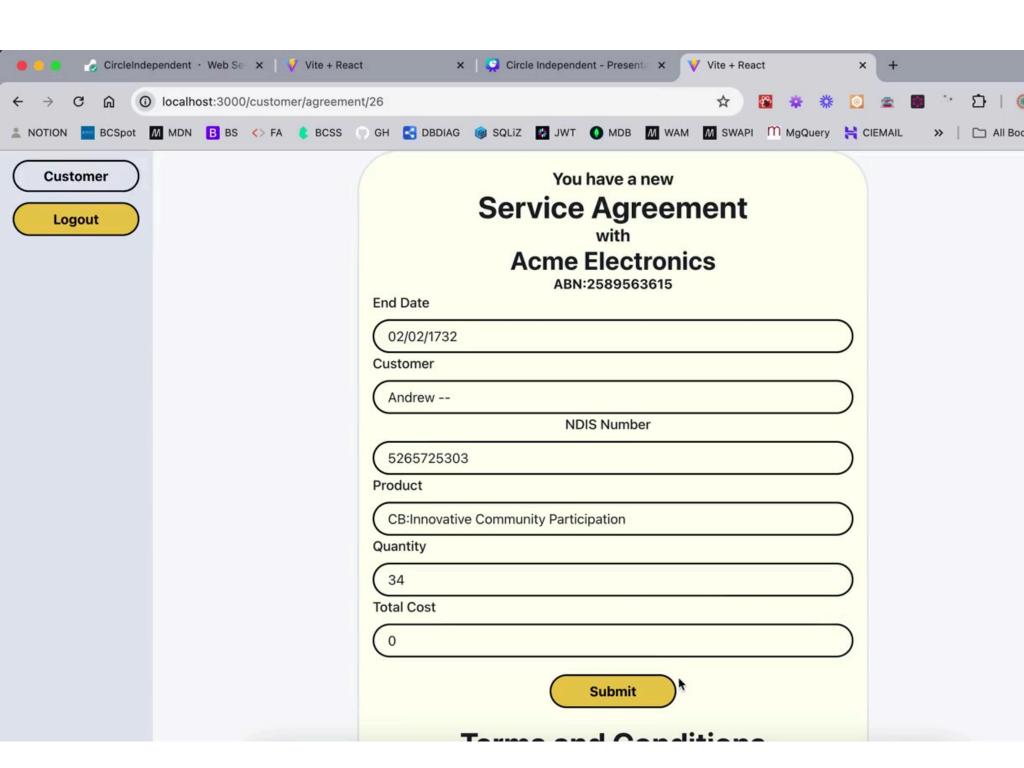


Calendar



Camera



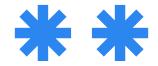


Future Development

Sign on Glass -> pdf generation

Conversion of Existing Timesheets from Quickbooks to Moon Invoicing

Load Limiting on new users and SMS requests



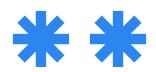
ANDREW CAWOOD





THANK YOU

FOR YOUR ATTENTION



ANDREW CAWOOD

