|  |  |
| --- | --- |
|  | **DEMA ELECTROSYSTEM**  Email: [brianabuoga@gmai.com](mailto:brianabuoga@gmai.com)  Mobile: 0708874103/0786258008 |

Date:

WHOMEVER IT MAY CONCERN

**RE: COMPANY PROFILE**

Dema Electrosystem was established in 2019. Over the years, we have maintained systems conform to standards set by the Kenya Security Industry Association {KSIA} and British Standards {BS4737}.

To counter the soaring levels of insecurity, Dema Electrosystem has kept abreast with emerging trends of security technology. This involves installation of security systems that do not only meet the security needs of our clients but also embraces other unforeseen criminal activities.

**Company Strategy:**

* **Purpose;** To provide and enhance services, relationship in the security

Industry.

* **Vision;** Ready for anything that may occur to provide quality services and quick to respond to customer needs concerns.
* **Mission;** Every person in our company is a member of the team, with

the expectation and need that they perform their duties to the fullest capacity and potential.

* **Goal;** The client is our most focus, reached through innovative and effective security services.

**Product Range and Services Offered**

* Closed Circuit Television {CCTV} and system
* Access control
* Biometrics
* Video and Audio Intercom system
* Alarm system
* DSTV installations
* Automatic gates sliding and winged
* Electric fence/razor coil fence

**Our Clients portfolio includes;**

* Captain Real Estate Construction Co. Ltd
* Golden Century Ltd {110 Apartments}
* Tarrow Apartments Hadheru Road
* White Village {36 Apartments}

**COMPANY CONTRACTS WITH OUR CLIENTS**

Our payment terms are as follows:-

* 30% on order, 40% after cabling and 30% after commissioning or
* 50% on order,50% after comm0ssioning or
* Signed contract on order, 50% after cabling, 50% after commissioning.

**Note:-** We give a warranty of one year guarantee for all our installations on condition that no external interfering.

Yours faithfully,

**ABUOGA BRIAN**