# Using contrast to learn about the world: Listeners' sensitive use of description to disambiguate referents

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#### **Abstract**

When communicating, humans often encounter referential ambiguity.

**Keywords:** reference resolution; pragmatics; prenominal adjectives

#### Introduction

When trying to communicate, human listeners are faced with uncertainty. Novice listeners—children—face a continuous speech stream filled with unknown words referring to unformed concepts. Even seasoned listeners—adults—contend with noise, variable pronunciation, ambiguous meanings, and the occasional unknown word, too. Fortunately, listeners bring sensitive phonetic, syntactic, and semantic skills to the task, allowing them to reduce ambiguity during conversations and over developmental time (CITE STUFF). Most of these well-documented skills are concerned with the listener's understanding of the speaker's utterance alone. But communication occurs in context: in a rich world to which language refers. Listeners' ability to combine utterance information with context—their pragmatic ability—may be a powerful tool in resolving referential ambiguity.

One potential pragmatic tool for reducing referential uncertainty is contrastive inference. Contrastive inferences are those inferences that derive from the principle that description should discriminate. This principle falls out of the more general Gricean maxim that speakers should say as much as they need to say and no more (Grice, 1975). Given that communicators strive to be minimal and informative, adjectival description should discriminate between the referent and some relevant contrasting set. Sedivy and colleagues performed a visual world task that demonstrates that adults assume referential description is contrastive (Sedivy, K. Tanenhaus, Chambers, & Carlson, 1999). In their task, four objects appeared on a screen: a target (e.g., a blue cup), a contrastive pair (e.g., a red cup), a competitor that shares the target's feature but not category (e.g., a blue comb), and an irrelevant distractor. Participants then heard a referential expression: "Pick up the blue cup." Adults looked more quickly to the correct object when the utterance referred to an object with a samecategory contrastive pair (blue cup vs. red cup) than when it referred to an object without a contrastive pair (e.g., the blue comb). Their results suggest that listeners expect speakers to use description when they are distinguishing between potential referents of the same type, and listeners use this inference to rapidly allocate their attention to the target as an utterance progresses. More recently, this effect was replicated in 5year-olds using size adjectives (Huang & Snedeker, 2008). These experiments demonstrate that listeners interpret at least some adjectives contrastively, and use this contrastive inference to guide their attention allocation. These results leave open, however, whether listeners use contrastive inference to resolve referential ambiguity and explicitly guide their referent choice.

If listeners are able to use contrastive inference to disambiguate referents, they may not treat all types of description in the same way. We may expect the amount of contrastive weight a listener lends an adjective to vary with its production norms: adjectives that are used sparingly and contrastively should hold more contrastive weight, while those that are often used superfluously should hold less. Indeed, there exist systematic differences in production norms across adjective types. In English and Dutch, adult speakers are likely to use color adjectives redundantly, but not size (Mangold & Pobel, 1988; Pechmann, 1989). Even 5- and 6-year-old English speakers tend to redundantly produce color adjectives while only producing scalar adjectives to resolve ambiguity (Nadig & Sedivy, 2002).

In order to determine whether adults can use contrastive inferences to disambiguate referents, and how those inferences are affected by adjective type, we use a reference game with novel objects. Novel objects provide both a useful experimental tool and an especially interesting testing ground for contrastive inferences. These objects avoid effects of typicality and familiarity that relate to level of description in production (Pechmann, 1989; Rubio-Fernández, 2016) on particular features (Mangold & Pobel, 1988). They have unknown names and feature distributions, creating the ambiguity that is necessary for our test of referential disambiguation. But the ability to disambiguate novel referents, or to establish reference with incomplete information, is also the broader problem of learning about the world. This skill would aid not only adult speakers dealing with ambiguous or degraded communicative signal, but also children who need to establish new word-referent mappings. Across the developmental span, contrastive inference could help listeners exploit regularities in language and their environment to learn about both.

## **Experiment 1**

In Experiment 1, we test whether adult participants use adjective contrast to choose a novel referent. To examine whether contrast occurs across adjective types, we test participants in two conditions: color contrast and size contrast. In a task similar to that of Sedivy and colleagues (1999), we present participants with arrays of novel fruit objects. On critical trials, participants see a target object, a lure object that shares the target's contrast feature but not its shape, and a contrastive pair that shares the target's shape but not its contrast feature.

Participants hear an utterance denoting the feature: "Find the [blue/big] dax." For the target object, use of the adjective is necessary to disambiguate from the same-shape distractor; for the lure, the adjective would be superfluous description. If participants use contrastive inference to choose novel referents, they should choose the target object. However, we do not expect listeners to treat color and size equally. Because color is often used redundantly in English while size is not, we expect size to hold more contrastive weight, encouraging a more consistent contrastive inference.

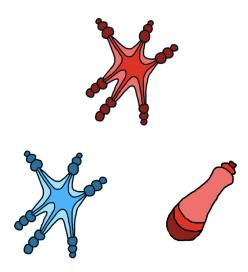


Figure 1: Example of a contrastive trial in which the critical feature is color. Here, the participant would hear the instruction "Find the red dax." The target is the top object.

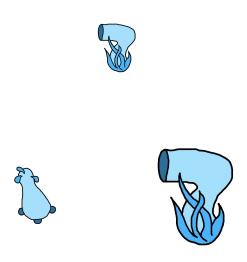


Figure 2: Example of a contrastive trial in which the critical feature is size. Here, the participant would hear the instruction "Find the small dax." The target is the top object.

#### **Methods**

**Participants** Eighty participants were recruited from Amazon Mechanical Turk. Forty participants were assigned to a condition in which the critical feature was color (stimuli contrasted on color), and 40 participants were assigned to a condition in which the critical feature was size.

**Stimuli** Stimulus displays were arrays of three novel fruit objects. Fruits were chosen randomly at each trial from 25 fruit kinds. Ten of the 25 fruit drawings were adapted and redrawn from [citation needed here]; we designed the remaining 15 fruit kinds. Each fruit kind has an instance in each of four colors (red, blue, green, or purple) and two sizes (big or small). There were two display types: unique target displays and contrastive displays. Unique target displays contain a target object that has a unique shape and is unique on the trial's critical feature (color or size), and two distractor objects that match each other's (but not the target's) shape and critical feature. Contrastive displays contain a target, its contrastive pair (matches the target's shape but not critical feature), and a lure (matches the target's critical feature but not shape). The positions of the target and distractor items were randomized within a triad configuration.

**Procedure** Participants were told they would play a game in which they would search for strange alien fruits. In the size condition, each participant saw eight trials; in the color condition, each participant saw twelve trials. Half of the trials were unique target displays and half were contrastive displays. Crossed with display type, half of trials had audio instructions that described the critical feature of the target ("Find the [blue/big] dax"), and half of trials had audio instructions with no adjective description ("Find the dax"). A name was randomly chosen at each trial from a list of twelve nonce names: dax, blicket, wug, toma, gade, sprock, koba, zorp, flib, boti, quen, and lomet. In the size condition, the size of the target (big or small) was also crossed with display type and instruction type. All experiment code is available on GitHub and will be accessible at time of acceptance.

### Results

On unique target trials in which a descriptor was given, participants correctly chose the target XX% and XX% in the color and size conditions respectively. When the target was not described on unique target trials, participants chose the target XX% of the time in the color contrast condition and XX% of the time in the size contrast condition, showing a general tendency to choose the unique object even without a descriptor. This bias towards unique objects is likely due to the definite determiner, "the." On contrastive trials, when a descriptor was not given, participants were unlikely to choose the target, doing so at XX% and XX% for color and size respectively (both significantly below chance of 33%). They were most likely to choose the unique object in these displays, at XX% and XX% for color and size respectively. Our key test was whether participants would choose the target object on contrastive trials when description was given, reflecting use of a contrastive inference to choose a novel referent. In the size condition, participants chose the target object XX% of the time, showing a consistent ability to use size contrast to resolve referential ambiguity (significantly above chance, XXXXXX). However, in the color condition, participants chose randomly between the target and the lure (which matched the target on the described adjective). Here, participants showed a clear ability to use adjective contrast on size to disambiguate novel referents, but failed to show this ability with color adjectives.

# **Experiment 2**

The results of Experiment 1 demonstrate that adult listeners interpret color and size adjectives differently, attributing more contrastive weight to size adjectives and using them to choose novel referents accordingly. Why might adult listeners do this? As discussed earlier, participants' responses may reflect a symmetry between adjective production and comprehension. Since color adjectives are used more frequently and redundantly than size adjectives, listeners may attenuate the contrastive weight of color description. A second possibility, not mutually exclusive with the first, is that size is inherently more contrastive than color because size is scalar whereas color is more discrete. Listeners may pay more attention to size contrast because it occurs on a scale, or interpret it as more contrastive because it is relative and requires comparison to other category exemplars. In our second experiment, we aim to examine whether manipulating the descriptor-making it more or less scalar-of the same stimulus will change the participants' contrastive inferences about color. To do so, we present stimuli with varying levels of saturation and value. These stimuli can be contrasted on either discrete color (blue, grey), relative color (blueish, greyish), or relative brightness (bright, dark) adjectives. By maintaining a constant set of stimuli, we rule out explanations of the contrastive differences between adjective types that are stimulus-specific—such as some contrasts being more visually salient—to which our first experiment is susceptible.

### Methods

**Participants** One hundred and twenty participants were recruited from Amazon Mechanical Turk. Forty participants were assigned to a condition in which the critical contrast was discrete color (blue, grey), 40 participants were assigned to a condition in which the critical feature was relative color (blueish, greyish), and 40 participants were assigned to a condition in which the critical feature was relative brightness (bright, dark).

**Stimuli** Stimulus displays are arrays of three novel fruit objects, similar to those used in Experiment 1. Each fruit kind has an instance each of four colors (red, blue, green, or purple) in two value/saturation levels (bright and saturated or dark and unsaturated). As in Experiment 1, there are two display types: unique object displays and contrastive displays. All fruit objects on any given display are the same hue. In

a unique object display, the target differs from the two distractors in shape and in value/saturation. In a contrastive display, the target matches one distractor in shape but not value/saturation, and the other distractor in value/saturation but not shape (the lure).

**Procedure** Instructions and trial structure were identical to Experiment 1. Displays differed as described above. Audio instructions diverged, this time reflecting the critical contrasts of each condition: discrete color (red, blue, green, or purple; or grey), relative color (reddish, blueish, greenish, or purplish; or greyish), and relative brightness (bright or dark).

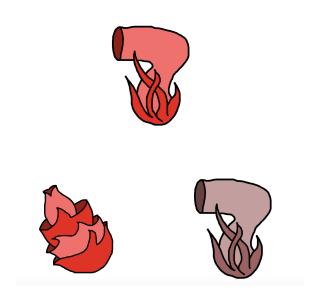


Figure 3: Example of a contrastive trial in which the critical feature is saturation. Here, the participant would hear the instruction "Find the [red/redder/bright] dax." The target is the top object.

## Results

On unique target trials when a descriptor was given, participants correctly chose the target XX%, XX%, and XX% of the time in the discrete color, relative color, and relative brightness conditions, respectively. When the target was not described on unique target trials, participants chose the target XX%, XX%, and XX% of the time in the discrete color, relative color, and relative brightness conditions. On contrastive trials, when a descriptor was not given, participants were unlikely to choose the target, doing so at XX%, XX%, and XX% for discrete color, relative color, and relative brightness respectively. Our key test was whether participants would choose the target object on contrastive trials when description was given, reflecting use of a contrastive inference to choose a novel referent. Across all adjective types, participants did not choose the target above chance levels (50%, since two objects in each contrastive display fit the adjective description). Participants did not consistently demonstrate a contrastive interpretation in their referent choices.

## **Experiment 3**

The results of Experiment 2 suggest that color is not easily interpreted contrastively, even when descriptors suggest a scalar interpretation. Given that color has contrastive weight in implicit measures, such as eye-tracking (Sedivy et al., 1999), and fails to do so in our explicit measure, perhaps participants needed a more explicit pragmatic cue to contrastiveness. To test whether an explicit pragmatic cue would induce contrastive inferences, in Experiment 3 we manipulate prosody.

The placement of prosodic stress on a word tends to evoke its set of alternatives, inducing a contrastive interpretation. In early work on incremental semantic processing (Eberhard, Spivey-Knowlton, Sedivy, & Tanenhaus, 1995), participants saw displays containing, for example, a large blue square, a small blue square, a large yellow circle, and a small red triangle. Hearing an instruction with contrastive stress on the size adjective—"Find the *large* blue square"—facilitated their fixation on the target compared to instructions without contrastive stress. In Experiment 3, we test whether adding contrastive stress on the adjective in our instructions facilitates a contrastive interpretation.

#### Methods

**Participants** Eighty participants were recruited from Amazon Mechanical Turk. Forty participants were assigned to a condition identical to the color contrast condition in Experiment 1, with the modification that audio stimuli included stress on the color adjective. Forty participants were assigned to a condition identical to the size contrast condition in Experiment 1, with the modification that audio stimuli included stress on the size adjective.

**Stimuli** Stimulus displays were identical to those in Experiment 1. Audio stimuli were recorded such that utterances containing an adjective had contrastive stress on the adjective (e.g., "Find the *small* blicket").

**Procedure** Instructions and trial structure were identical to Experiment 1.

## Results

On unique target trials when a descriptor was given, participants correctly chose the target XX% and XX% of the time in the color and size conditions respectively. When the target was not described on unique target trials, participants chose the target XX% of the time in the color condition and XX% of the time in the size condition. On contrastive trials, when a descriptor was not given, participants were unlikely to choose the target, doing so at XX% and XX% in color and size conditions respectively. Our key test was whether participants would choose the target object on contrastive trials when description was given, reflecting use of a contrastive inference from prosody to choose a novel referent. As in Experiment 1, participants in the size adjective condition consistently chose the target, demonstrating a contrastive interpretation (XXXX). However, participants in the color adjective

condition failed to choose the target at above chance levels (XXXX).

### **Discussion**

In this series of experiments, we asked whether listeners could use pragmatic contrast to resolve referential ambiguity. Consistently, participants were able to use size adjectives contrastively to establish a novel word–referent mapping. Their contrastive inference goes beyond the implicit attention allocation shown in prior eye-tracking paradigms (Huang & Snedeker, 2008; Sedivy et al., 1999), determining explicit referent choice. This finding bolsters contrastive inference as a viable tool for referential disambiguation.

Participants failed, however, to use color adjectives contrastively in choosing referents. What makes size different from color? One possibility is that the scalar nature of size supports a contrastive interpretation. We tested whether using relative color adjectives (e.g., bluer, greyer) or adjectives describing value (bright, dark) on saturated and desaturated stimuli would encourage the contrastive inference. We also tested whether adding a prosodic cue to contrast (e.g., "Find the *blue* dax") would encourage contrastive inference. Participants persisted in interpreting color non-contrastively, never choosing the intended target significantly above chance levels. Though we do not claim that contrastive color inferences cannot be used to explicitly choose referents, it seems that a contrastive interpretation is difficult to elicit using color, while it emerges under similar conditions using size.

Another possibility is that color adjectives are often used redundantly, and therefore receive less contrastive weight than adjectives consistently used to differentiate between referents. Sedivy puts forth such an account, finding that adjectives describing material (e.g., plastic) and size are interpreted contrastively in eye-tracking measures, and that this interpretation corresponds to less redundant use of material and size adjectives in production (Gibson & Pearlmutter, 2011; Sedivy, 2003). She also finds that color adjectives tend not to be interpreted contrastively, except in contexts that make their use unlikely. This account explains well why color is not interpreted contrastively here, but fails to explain why presumably rare adjectives (bluer, bright) do not receive contrastive treatment in our task. Further work is necessary to determine whether contrastive inferences hew to production norms, and whether implicit indications of contrast usually extend to explicit referent choice.

Though the participants in our experiments were adults, the ability to disambiguate novel referents using contrast most obviously serves budding language learners: children. Contrastive use of adjectives is a pragmatic regularity in language that children could potentially exploit to establish word-referent mappings. Tasks using a mixture of novel adjectives and words suggest that children as young as 3 can make contrastive inferences about adjectives (Diesendruck, Hall, & Graham, 2006; Gelman & Markman, 1985). Five-year-olds demonstrate contrastive inferences in eye-tracking measures

(Huang & Snedeker, 2008). We plan to research further the development of these contrastive skills, as well as their potential as tools for extracting information from language and context.

#### Conclusion

We establish here that adult listeners are able to use contrastive inference to map novel words to novel referents. This ability is limited, however: it emerges with size but not color description. This result accords with findings that size adjectives more reliably evoke contrast in eye-tracking measures (Sedivy, 2003). Our manipulations in Experiment 2 to make color more relative, which did not result in contrastive inference, suggest that an explanation of size's effect based only on its scalar nature is insufficient. An account that relates production norms to listener interpretation may better explain our findings. Further research to determine the relationship between contrastive production and contrastive inference across adjective types, as well as the relationship between implicit measures of contrastive inference and explicit referent choice, is ongoing.

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