

# Are Special Districts Strategic Complements or Strategic Substitutes?

Christopher B. Goodman, PhD

School of Public & Global Affairs  
Northern Illinois University

Deborah A. Carroll, PhD

Government Finance Research Center  
University of Illinois at Chicago



Northern Illinois  
University

What happens to service delivery by general purpose local governments when a special district enters the public service marketplace?

# Motivation

- Special districts and general purpose local governments (cities, counties, and towns/townships) exist in the same local governance ecosystem
  - Many of these governments do similar functions
- Are these local government actors independent?
  - Much evidence of interactions and collaborations among the same type of governments
  - Some evidence of interactions and trade-offs between vertically-aligned general purpose governments
  - Little empirical evidence of the role of special districts

# Theoretical Propositions

We rely heavily on (and extend) the theoretical relationship between cities and homeowners associations (Helsley and Strange 1998, 2000; Cheung 2008)

# Theoretical Propositions

We rely heavily on (and extend) the theoretical relationship between cities and homeowners associations (Helsley and Strange 1998, 2000; Cheung 2008)

**Strategic Substitutes:** "strategic downloading", municipal governments reduce their spending on a service in response to spending by private (or special district) government in the same service area

# Theoretical Propositions

We rely heavily on (and extend) the theoretical relationship between cities and homeowners associations (Helsley and Strange 1998, 2000; Cheung 2008)

**Strategic Substitutes:** "strategic downloading", municipal governments reduce their spending on a service in response to spending by private (or special district) government in the same service area

**Strategic Complements:** the presence of special district spending spurs general purpose local government spending, e.g. water and/or sewer districts create the need for regional treatment facilities at the county level

# Theoretical Propositions

We rely heavily on (and extend) the theoretical relationship between cities and homeowners associations (Helsley and Strange 1998, 2000; Cheung 2008)

**Strategic Substitutes:** "strategic downloading", municipal governments reduce their spending on a service in response to spending by private (or special district) government in the same service area

**Strategic Complements:** the presence of special district spending spurs general purpose local government spending, e.g. water and/or sewer districts create the need for regional treatment facilities at the county level

Which effect dominates, if any, is an empirical question.

# Empirical Model

- Time Period: 1972 - 2017
- Unit of Analysis: County
- Data Sources:
  - Census of Governments
  - Bureau of Economic Analysis
  - U.S. Census Bureau
  - Surveillance, Epidemiology, and End Results program



# Identification Strategy

$$\underbrace{\ln g_{it}^{\text{city}}}_{\text{general purpose government spending}} = \underbrace{\beta g_{it}^{\text{spdist}}}_{\text{special district spending}} + \underbrace{\delta X_{it}}_{\text{control variables}} + \underbrace{d_i}_{\text{unit fixed effects}} + \underbrace{d_t}_{\text{time fixed effects}} + \underbrace{d_{rt}}_{\text{MSA} \times \text{year fixed effects}} + \underbrace{\varepsilon_{it}}_{\text{composite error term}}$$

# Identification Strategy

$$\underbrace{\ln g_{it}^{\text{city}}}_{\text{general purpose government spending}} = \underbrace{\beta g_{it}^{\text{spdist}}}_{\text{special district spending}} + \underbrace{\delta X_{it}}_{\text{control variables}} + \underbrace{d_i}_{\text{unit fixed effects}} + \underbrace{d_t}_{\text{time fixed effects}} + \underbrace{d_{rt}}_{\text{MSA} \times \text{year fixed effects}} + \underbrace{\varepsilon_{it}}_{\text{composite error term}}$$

- If special districts are **strategic substitutes** for general purpose governments,  $\beta < 0$ .

# Identification Strategy

$$\underbrace{\ln g_{it}^{\text{city}}}_{\text{general purpose government spending}} = \underbrace{\beta g_{it}^{\text{spdist}}}_{\text{special district spending}} + \underbrace{\delta X_{it}}_{\text{control variables}} + \underbrace{d_i}_{\text{unit fixed effects}} + \underbrace{d_t}_{\text{time fixed effects}} + \underbrace{d_{rt}}_{\text{MSA} \times \text{year fixed effects}} + \underbrace{\varepsilon_{it}}_{\text{composite error term}}$$

- If special districts are **strategic substitutes** for general purpose governments,  $\beta < 0$ .
- If special districts are **strategic complements** for general purpose governments,  $\beta > 0$ .

# Independent Variables

- Personal income per capita
- Population
- Population density
- Population growth (5-year CAGR)
- % 19 and younger
- % 65 and older
- Ethnic fractionalization

# Methodology

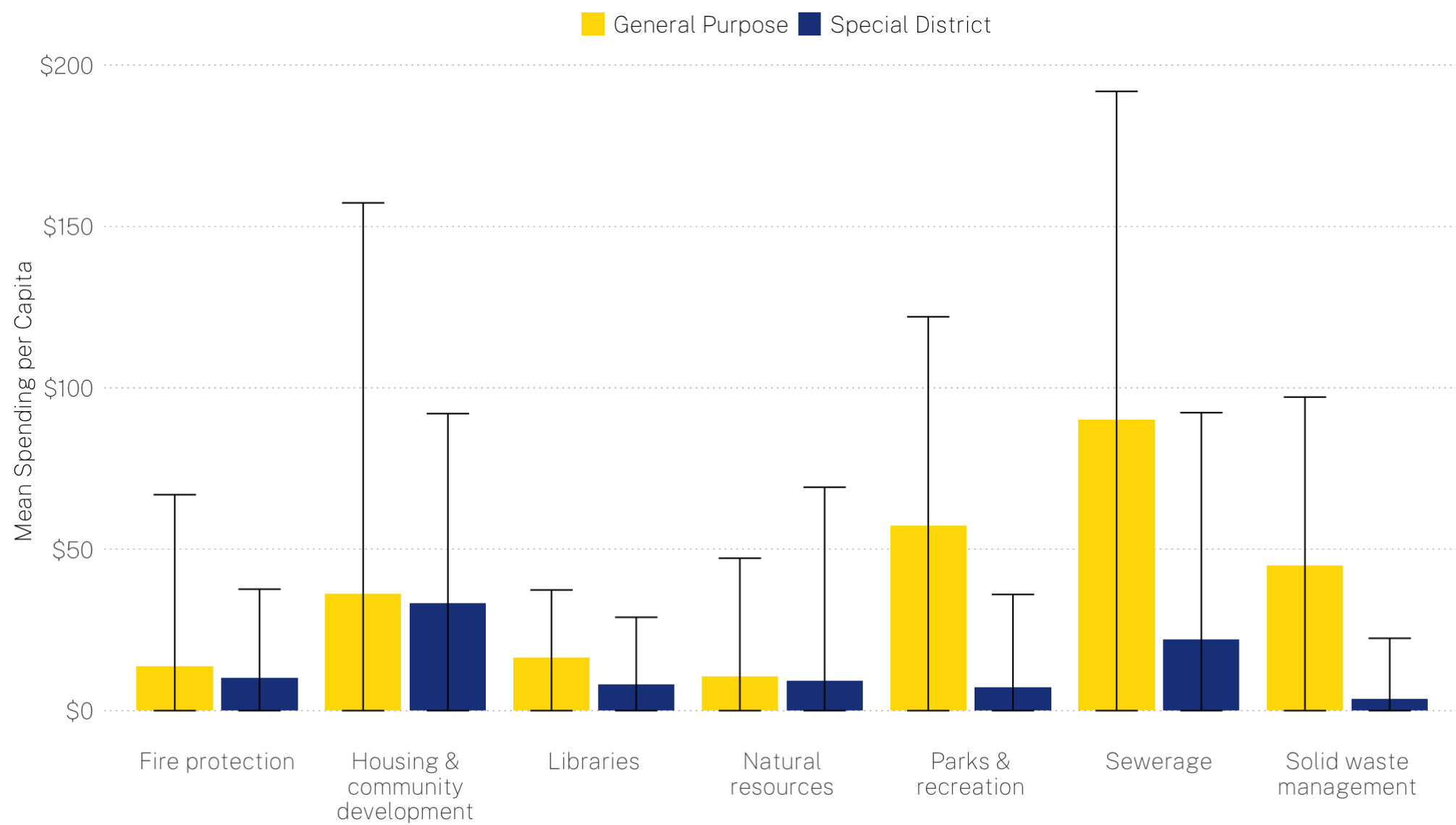
## Multiple disaggregations

- By type of local government
  - Total general purpose, cities, counties
- By functional area of service delivery
  - Fire protection
  - Housing & community development
  - Libraries
  - Natural resources
  - Parks & recreation
  - Sewerage
  - Solid waste management

## Empirics

- Estimated via OLS
- Standard errors clustered on the county

# Summary Statistics



# Summary Statistics

Variable	Mean	St. Dev.
Personal income, per capita	37.504	11.626
Population	229.355	395.082
Population density	0.644	2.758
Population growth	1.350	1.714
% 19 and younger	0.292	0.040
% 65 and older	0.125	0.037
Ethnic fractionalization	0.204	0.156

# Results - All General Purpose Governments

Variable	All expenditures	Fire protection	Housing & community development	Libraries	Natural resources	Parks & recreation	Sewerage	Solid waste management
Per capita special district spending in same functional area	-0.0000	-0.0115*	-0.0053**	-0.0159+	0.0014	-0.0008	-0.0021	0.0041
	(0.0000)	(0.0046)	(0.0019)	(0.0083)	(0.0010)	(0.0010)	(0.0016)	(0.0027)
Controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
County FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MSA-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
N	5925	5925	5925	5925	5925	5925	5925	5925



# Results - Subgroups

Variable	All expenditures	Fire protection	Housing & community development	Libraries	Natural resources	Parks & recreation	Sewerage	Solid waste management
<b>Municipalities</b>								
Per capita special district spending in same functional area	-0.0000	-0.0087+	-0.0038+	-0.0083	0.0006	-0.0018	-0.0005	0.0068*
	(0.0000)	(0.0048)	(0.0021)	(0.0053)	(0.0015)	(0.0014)	(0.0014)	(0.0032)
<b>Counties</b>								
Per capita special district spending in same functional area	-0.0001	-0.0190**	-0.0034	-0.0166*	0.0011	0.0002	-0.0053**	-0.0119*
	(0.0002)	(0.0059)	(0.0026)	(0.0084)	(0.0010)	(0.0073)	(0.0019)	(0.0054)
<b>Controls</b>								
Controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
County FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MSA-Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
N	5925	5925	5925	5925	5925	5925	5925	5925

# Discussion & Conclusions

- Reasonable evidence that special district spending in some functional areas is a strategic substitute for general purpose local government spending
  - A \$1 per capita increase in special district spending is associated with a 0.5 to 1.5% decline in county spending on the same function
- Suggests that special districts in these areas (fire, libraries, sewerage, solid waste) are, on average, of a regional nature
  - County areas are trading local services for more regional services



Northern Illinois  
University

# Thanks!



cgoodman@niu.edu



cgoodman.com



@cbgoodman



cbgoodman