

## **Request for Proposal**

### **Global Treasury and Payments Services**

For

**NovaGrid Energy Corporation**

**25 June 2024**

---

#### **i. Purpose of the RFP**

NovaGrid Energy Corporation is issuing this Request for Proposal (RFP) to identify a global banking partner capable of supporting our rapidly expanding energy portfolio with innovative, secure, and scalable treasury services. The ideal partner will demonstrate expertise in complex, multi-entity structures across jurisdictions, deliver cutting-edge digital solutions, and support NovaGrid's ESG-linked financing and investment strategies.

This RFP seeks a partner to provide sophisticated liquidity solutions, streamline our global payments infrastructure, and help us optimize capital allocation across diverse markets, including renewable energy project sites in Asia, Africa, and South America.

---

#### **ii. Company Background**

**NovaGrid Energy Corporation** is a leading developer and operator of sustainable energy infrastructure, headquartered in Oslo, Norway. Established in 2010, NovaGrid has grown into a global clean energy leader, with over 150 operational solar, wind, and hybrid power projects in 23 countries.

We serve both utility-scale and distributed generation markets and have committed to delivering 20 GW of clean energy capacity by 2030, aligned with global climate goals.

##### **NovaGrid at a Glance:**

- **Headquarters:** Oslo, Norway
- **Employees:** 7,200 globally
- **Operational Markets:** 23 countries
- **Energy Portfolio:** 9.6 GW (current), 20 GW (target by 2030)
- **Annual Revenue:** €4.2 billion
- **Flagship Projects:** SolarisOne (Chile), HorizonWind (India), AtlasGrid (Kenya)

More information is available at:

**[[www.novagridenergy.com](http://www.novagridenergy.com)]**

---

### **iii. Scope of Work**

The selected bank will be required to deliver integrated treasury and transaction services to support NovaGrid's evolving needs. Specific services include:

1. Multi-Currency Liquidity Management
2. Global Payments Processing
3. ESG-Linked Financial Instruments
4. Cash Pooling and Sweeping Structures
5. Integration with TMS/ERP Systems
6. Real-Time Reporting and Dashboards
7. FX Hedging and Risk Management
8. Project-Level Escrow Services
9. KYC/Onboarding Efficiency for New Markets
10. Account Rationalization
11. Sustainability Reporting Metrics
12. Client Support and Service Governance
13. Competitive Pricing & Innovation Incentives

---

### **iv. Evaluation Criteria**

Proposals will be assessed based on:

- Global Coverage and Renewable Sector Experience
  - Digital Maturity and System Integration Capability
  - ESG and Sustainability Credentials
  - Risk and Compliance Framework
  - Pricing Transparency and Fee Competitiveness
  - Service Delivery Model and SLA Commitments
  - Relationship Management and Governance
-

## **v. General Information**

### **Timetable**

<b>Event</b>	<b>Date</b>
RFP Issuance	25 June 2024
Confirmation of Participation	28 June 2024
Questions Submission Deadline	12 July 2024
NovaGrid Response to Questions	17 July 2024
Final Proposal Due	2 August 2024
Finalist Presentations	15–19 August 2024
Award Notification	25 September 2024

All communications and proposals should be submitted to:  
**[rfp.treasury@novagridenergy.com](mailto:rfp.treasury@novagridenergy.com)**

---

### **Ethical Compliance & Legal Requirements**

Bidders must comply with international anti-corruption laws and provide full transparency in pricing and affiliations. Proposals must be free from conflicts of interest and undue influence. NovaGrid reserves the right to disqualify submissions that do not meet these standards.