

Request for Proposal

Corporate Card and Expense Management Program

For

AtlasVentures Consulting Group

25 June 2024

i. Purpose of the RFP

AtlasVentures Consulting Group seeks proposals from qualified financial institutions to provide an integrated corporate card and expense management solution to support its global operations. The selected provider will help streamline employee spend, enhance policy compliance, and integrate seamlessly with our finance systems.

We aim to achieve real-time visibility into corporate spending, simplify reconciliation, and optimize working capital through smart credit and reporting tools.

ii. Company Background

AtlasVentures Consulting Group is a privately held, global strategy and management consulting firm headquartered in Toronto, Canada. Since its founding in 2002, AtlasVentures has expanded into 45 countries, supporting Fortune 500 clients in sectors including healthcare, tech, infrastructure, and government transformation.

Our business involves frequent cross-border travel, dynamic client engagements, and complex project-based expense structures that require modern, agile financial tools.

AtlasVentures Snapshot:

- **Global Headcount:** 3,800 consultants
- **Presence:** 60 offices in 45 countries
- **Annual Revenue:** USD 1.1 billion
- **Top Clients:** Confidential (Fortune 100)
- **Technology Stack:** Workday Financials, SAP Concur

Company website:

[\[www.atlasventuresgroup.com\]](http://www.atlasventuresgroup.com)

iii. Scope of Work

We require a financial institution to deliver a corporate card and expense management platform with the following capabilities:

1. Global Card Issuance (Virtual + Physical)
 2. Customizable Spend Controls by Role/Region
 3. Real-Time Transaction Visibility
 4. Direct Integration with Workday and SAP Concur
 5. AI/ML-Based Policy Enforcement
 6. Dynamic Credit Line Adjustments
 7. Mobile-first UX for Employees
 8. Cardholder and Admin Dashboards
 9. Travel Booking Integration (optional)
 10. Fraud Detection & Risk Controls
 11. Global 24/7 Customer Service
 12. Consolidated Reporting & Analytics
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iv. Evaluation Criteria

Submissions will be evaluated on:

- Global Card Acceptance and Regional Support
 - User Experience and Mobile Functionality
 - Integration Capability and API Standards
 - Policy Automation and AI Controls
 - Customization Flexibility
 - Security Standards and Incident Response
 - Pricing Structure and Rebates
 - Client Support and Issue Resolution
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v. General Information

RFP Timeline

Event	Date
RFP Released	25 June 2024
Confirmation of Participation	30 June 2024
Deadline for Questions	10 July 2024
Answers Shared	14 July 2024
Proposal Deadline	29 July 2024
Finalist Interviews	12–14 August 2024
Preferred Vendor Selection	1 September 2024

Please send all responses to:

vendor.selection@atlasventuresgroup.com

Ethical Standards and Compliance

AtlasVentures mandates full adherence to local and international anti-bribery, anti-corruption, and data privacy laws. Vendors must confirm that their services comply with PCI-DSS, GDPR (where applicable), and other relevant frameworks.