

# CONNOR RANEY

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## SKILLS

Python & R

AI, Crypto, NFTs, & Metaverse

Jira & DevOps

## PROFILE

Passionate entrepreneur with experience in software development and Web3, as well as deep passions for data analytics, technology, and hockey. By pursuing quantitative methods & business analytics at Babson, I'm eager to integrate my enthusiasm for business, numbers, & analytics into a new experience.

## EXPERIENCE

*Tech Intern, **TECH INTERN AT LUXE BEAUTY GROUPE**, Darien, Connecticut* *April 2023 - August 2023*

- Analyzed strategic decision-making choices and brand strategy development opportunities for leaders by leading 2 research projects.
- Identified 10+ possible consumer engagement software options through research to improve physical retail business operations.
- Employed imagery AI technology tools to create 5-10+ mockup options of physical retail displays. leading to a boost in ideation of designs be used in stores.
- Collaborated on development of 1 interactive system to improve customer engagement rates in physical retail spaces.
- Led reimagining of physical retail landscape through AI by integrating 2 new tools to enhance beauty industry's customer experience.

*Project Founder, **PROJECT FOUNDER & WEB3 TRADER**, Fairfield, CT* *August 2021 - December 2022*

- Employed analytical patterns through volume & swing trading to sell thousands of NFTs, generating \$250,000+ in profit, and \$1m+ in revenue.
- Assembled a team of 3 developers and artists for LiL Beasts NFT, introducing innovative features to Web3 infrastructure on the Ethereum blockchain.
- Advised multiple NFT projects, contributing to release of additional NFT projects with \$2m+ in revenue.

*Intern, **TECHOPS AT VOYAGER DIGITAL, LTD**, New York, NY* *May 2022 - September 2022*

- Enhanced communication among full-time SWEs, part-time engineers, and tech ops teams using Jira and Slack.
- Collaborated closely with full-time and contracted SWE teams in task and project management.
- Streamlined device management for onboarding and offboarding processes for 200+ employees.
- Handled 30+ device orders and damage claims efficiently.

## EDUCATION

### **BABSON COLLEGE**

*Bachelor of Science (BSBA)*

Business Administration

GPA: 3.00

- Quantitative Methods and Business Analytics Concentration.
- Founder & President of Babson Poker Club.
- Member of Campus Activities Board.
- Expected Graduation: May 2025.

Wellesley, MA

*August 2022 - December 2025*