

Chad Buehrle

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Skills

General	Languages	Tools
Trello	HTML5	jQuery
Git	CSS3	Node.js
Responsive Web Design	JavaScript	Databases: MongoDB, MySQL
Agile Methodology		React
API's		Express
Terminal		Sass
		Gulp

Experience

The Iron Yard Dallas, TX

October 2016 – February 2017

- Developed a robust skill set while at the coding boot camp focusing on the foundations of front end development: HTML5, CSS3, JavaScript, and React.
- Constructed and deployed several web applications while utilizing responsive web design, API's and agile methodologies.
- Used Trello and GitHub while working on group projects to better organize our work flow as well as easily push updates together.
- Developed as a team and learned to make use of each person's individual expertise to ensure the highest amount of productivity and quality possible.
- Key Project:
 - **Diet App** – <https://diet-app.herokuapp.com/> – Iron Yard Final Project – Created a SPA that utilizes an external recipe database while allowing users to create diet plans, create categories, save recipes, and match diet percent nutritional daily value to individual recipe nutrients. Used Node, MongoDB, and Express to create the backend, with React structuring the SPA.

Keyence Corporation of America (TYO: 6861) Plano, TX

June 2015 - October 2016

Sales Engineer - Surface Analysis Team

- Solved difficult surface analysis applications on site for the R&D and QC departments of high profile customers such as Samsung and 3M.
- Acted as a consultant for customers while on site to help pinpoint the appropriate solutions for their problems whether it involved my immediate products or someone else's.
- Managed a large territory spanning from Mississippi to New Mexico as the single point of contact and implemented my own organizational system to ensure my sales pipeline grew and current customers in need of support and application development were satisfied.
- Developed a technical aptitude for the products and industries ranging from semiconductor to medical device manufacturing in order to be not only be seen as a resource for their engineers, but to sell just over 700,000.00 worth of equipment in the first half of 2016 for Keyence.

Echo Global Logistics (NASDAQ: ECHO) Dallas, TX

July 2014- May 2015

Client Sales Representative

- Utilized Echo's unique competitive advantages to bring on 6 new clients during Q4 2014.
- Grew the revenue on my existing accounts' by 10% from Q3 2014 to Q4 2014 through continuous sales and outstanding customer service.

- Handled accounts receivable in a transparent manner with customers while maintaining around an 18% profit margin.

Nationstar Mortgage (NASDAQ: NSM) Lewisville, TX

October 2012- June 2014

Foreclosure Prevention Specialist

- Efficiently managed a portfolio of 300 accounts to ensure high customer satisfaction.
- As team lead on our department's "Crown" project, developed and implemented strategic plans that created incentives of \$600,000.00 from Freddie Mac.
- Consistently ranked as a top performer each month receiving the "Most Valuable Representative" award twice and our "Playmaker" award three times.
- Designed an effort-based dashboard that helped increase team production by 20%.
- Processed and referred 42 completed modification applications through to underwriting during June 2013 leading to a 15% increase in mod bookings over the next three months.

Education

Immersive 12-Week Front End Engineering Course

October 2016 – February 2017

The Iron Yard, Dallas, TX

Graduate Certificate, Finance

August 2013 - March 2014

Southern Methodist University, Dallas, TX

Bachelor of Arts, History, Political Science

December 2011

Oklahoma State University, Stillwater, OK

Additional Honors/Awards

Eagle Scout

Since 2004