

Camryn B. Carter

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EDUCATION

University of Pennsylvania | School of Engineering & Applied Science | Philadelphia, PA August 2019 - May 2023

- *Major:* Bachelor of Science in Engineering - Systems Engineering | *Minor:* Engineering Entrepreneurship | *GPA:* 3.76
- *Awards:* Magna Cum Laude, Dean's List | *SAT:* 1530 (780 Math, 750 Reading)

PROFESSIONAL EXPERIENCE

Goldman Sachs, Program & Project Management Senior Analyst | New York, NY February 2025 - Present

- Orchestrate 23-regulatory workstream program by partnering with cross-functional teams across Engineering, Asset Management, and Compliance, strengthening firmwide risk frameworks
- Lead initiatives to automate internal workflows (via Smartsheet), reducing manual effort by 50% and improving team throughput and stakeholder satisfaction
- Build executive-facing dashboards, presentations, and status reports to track milestones, highlight risks, and align leadership on delivery risks and decisions

Strategy& (PricewaterhouseCoopers), Associate Strategy Consultant | New York, NY October 2023 - February 2025

AI Agent Intake Workflow Enhancement for a Large Cloud-Based Software Company

- Redesigned MVP AI Agent Intake form model for a major SaaS client to improve user experience and intake efficiency for internal AI use case submissions
- Created end-to-end intake workflows (via Visio) and developed an automated Risk Assessment logic that accelerated approval timelines across Legal, Compliance, and AI governance teams

Multi-Vendor Servicing Growth Strategy for a Pharmaceutical Diagnostics Company

- Conducted extensive internal & external stakeholder perspective on multi-vendor servicing quality and process improvements
- Highlighted key growth drivers (including customer account targeting, value proposition marketing, & price offerings) to pursue for a \$30M multi-vendor annual growth potential

On-Time, In-Full (OTIF) Order Management Current State Assessment for a Large MedTech Company

- Interviewed key stakeholders across Order Management teams (Order Processing, Inventory Allocation, Order Fulfillment) to analyze current state process steps, bottlenecks/pain points, and opportunities for improvements
- Identified \$17M in potential revenue capture from canceled orders and 2-5 unnecessary days in overall cycle time through data analysis

Strategy& (PricewaterhouseCoopers), Strategy Consulting Intern (Operations) | New York, NY June 2022 - August 2022

- Developed a step-by-step guide on creating a new change order process, understanding process roles & responsibilities, and categorizing change order types to enhance the current operating model, reduce revenue leakage, and streamline execution
- Crafted market research surveys to gather information on most common client change orders

Merck & Co., Quality Operations Engineering Intern | West Point, PA May 2021 - August 2021

- Developed scheduling tool for Supplies Inspection (SI) in Merck's Manufacturing Division to standardize work week schedules
- Designed project schedule to plot common issues and schedule adherence to make problems and progress visible and to be used for discussion at Tier 1 (shop floor) meetings (using Lean Manufacturing tools and Toyota Kata Process)
- Improved weekly average schedule adherence for SI by 2x (43% → 89%) with use of tool

LEADERSHIP & PRODUCT-RELATED EXPERIENCE

EAS546 - Engineering Entrepreneurship II, Teaching Assistant | Philadelphia, PA January 2023 - May 2023

- Read, proofread, and graded student proposals for business models and offered suggestions for market research
- Provided students constructive feedback on PowerPoint development and presentation skills

EAS546 - Engineering Entrepreneurship II, Chief Financial Officer | Philadelphia, PA January 2022 - May 2022

- Led product-market fit analysis and developed business plan for Fifth Official, an AI-powered refereeing soccer technology
- Leveraged market research to analyze pitfalls of refereeing, competitor products, & current machine learning technology
- Pitched business venture to angel fund representatives & incorporated business improvements from capitalists

Couture for Change, Founder | West Chester, PA May 2020 - August 2020

- Sold handcrafted earrings on Etsy with 25% of profits donated to the COVID-19 Direct Relief Fund for healthcare workers
- Marketed and modeled products through social media sites (Instagram, Facebook)

EXTRACURRICULAR

Division I Women's Swimming, Varsity Member | Philadelphia, PA September 2019 - May 2023

- Devoted an average of 25 hours a week to practices, conditioning, traveling, and competing for Penn

SKILLS & INTERESTS

Technical Skills: Excel, Powerpoint, Tableau, PowerBI; Lean MFG, Project Management, Data Analysis, Market Research

Interests: karaoke (go-to song: "Love Story"), daily runs, photography (digital & polaroid), scuba diving (favorite location: St. Thomas)