
Jack Stone

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Career Objective:

To create sales business strategies, marketing tools, and product launching with personal goals and organizational skills as Sales Manager at a reputable company.

EXPERIENCE

Best Version Media, Saratoga - *Sales Associate*

May 2017 - PRESENT

- Recruited to lead startup of Northeast sales region and manage a 12-member team within \$8.2 million, 12-state territory.
- Demonstrated an unwavering commitment to customer service, adding new customers while maintaining premium service levels with existing accounts.

Indoor Media, San Jose - *Sales Intern*

May 2016 - August 2016

- Surpassed sales goals by 19% in 2016
- Recognized for superior performance as district "Employee of the Month" honoree.

EDUCATION

Harvard University, Cambridge, MA - Bachelor of Science in Business Management

August 2014 - May 2018

Skills

- the ability to motivate and lead a team
- excellent communication and 'people skills'
- good planning and organisational skills

References : Available upon request