

Class 2: Conceptualization, Operationalization, and Measurement

LAW 7675: Legal Analytics 2 (Spring 2021)

Charlotte Alexander & Susan Navarro Smelcer

Georgia State University
College of Law

January 19, 2021



Agenda

1. Conceptualization and Operationalization
2. Measurement



Agenda

1. Conceptualization and Operationalization

2. Measurement



Conceptualization

- ▶ Our hypotheses make predictions about the concepts we think are important
- ▶ But most concepts worth studying are latent—they cannot be directly observed
 - ▶ Justice, power, ideology, legitimacy, democracy, inequality, etc.
- ▶ Conceptualization is the process of translating an abstract idea into a specific (i.e., concrete and measurable) variable
- ▶ Need to create a **clear** and **explicit** definition of the concept



Operationalization

- ▶ Once we have a definition of our concept, we need to figure out how to measure it
- ▶ Defined as “[t]he process of specifying the operations that will indicate the value of cases on a variable”
- ▶ Variety of ways to operationalize a variable in social research
 - ▶ Surveys (single answer, index, scales)
 - ▶ Observational (available) data
 - ▶ Direct versus indirect observation

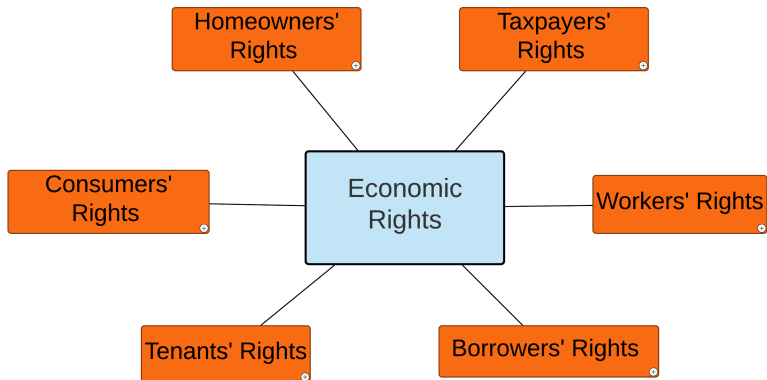


Operationalization

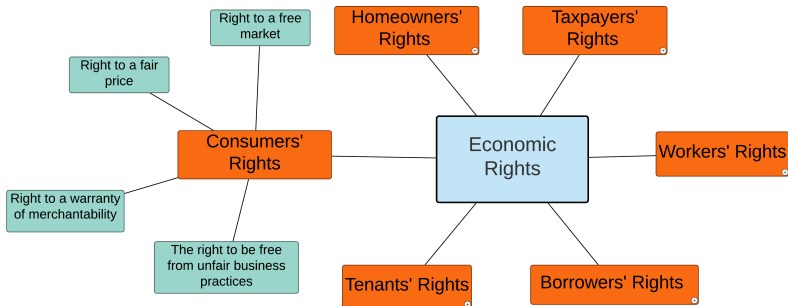
- ▶ We will operationalize our concepts with text-based measures
 - ▶ Subject-specific dictionaries
 - ▶ Word frequency
 - ▶ Sentiment
 - ▶ Topic modeling
 - ▶ Etc.



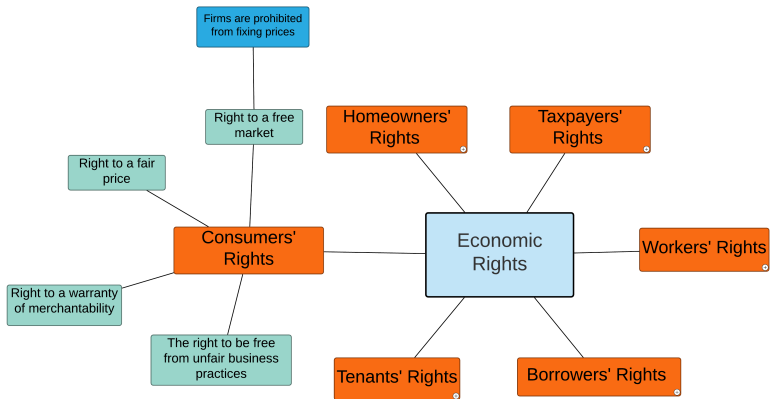
Defining Our Concept



Defining Our Concept

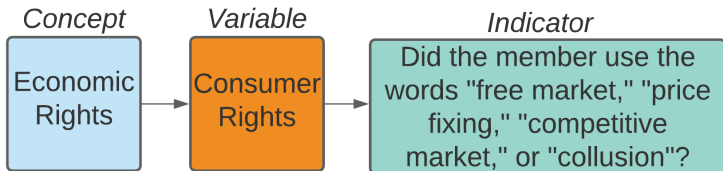


Choosing an Indicator



Operationalizing Speech

Our indicators will be focused on the *words* uttered by members of Congress



Levels of Measurement

- ▶ We can design a variety of measures to capture members' discussion of our conceptualization of economic rights
- ▶ Measures may be stand-alone, additive, or set-theoretic (i.e., necessary and sufficient conditions)



Levels of Measurement

Categorical	Numeric
NOMINAL (unordered categories): Categorizing remarks as mentioning "free market" or "competition" or not	RATIO (interval data with a true zero): Number of words uttered by a member of Congress during a single speech
ORDINAL (ordered categories but distance between the units is not meaningful): Categorizing a remarks as being "strongly," "moderately," or "not at all" concerned with consumer rights	INTERVAL (numeric data where distance between the units is meaningful): Number of words describing workers' rights minus number of words describing consumer rights



Reliability

If you measured a concept over and over again (or it was measured by two different people), would you receive the same result?

- ▶ Analogous to the idea of precision
- ▶ EXAMPLE: If you asked a member of Congress how often they talked about economic competition or antitrust law, the answers you receive would be tainted by poor memory or self-censoring

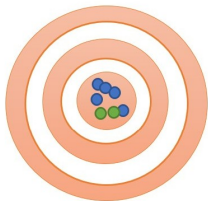


Validity

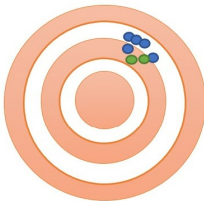
- ▶ *Construct validity*: Does the measure actually capture the concept?
 - ▶ EXAMPLE: If your word list contains the words “freedom,” “economic,” “liberty,” and “rights,” will you actually be capturing your conceptualization of economic rights or something else?
- ▶ *Measurement validity*: Does the measure actually capture what it claims to measure?
 - ▶ EXAMPLE: Does the number of minutes talking about economic rights on the floor *actually* capture how much a member cares about the issue, or are you capturing a different variable, like seniority?



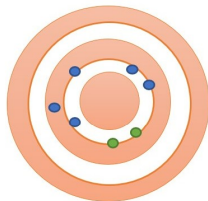
Comparing Reliability and Validity



Valid, reliable



Invalid, reliable



Valid, unreliable

