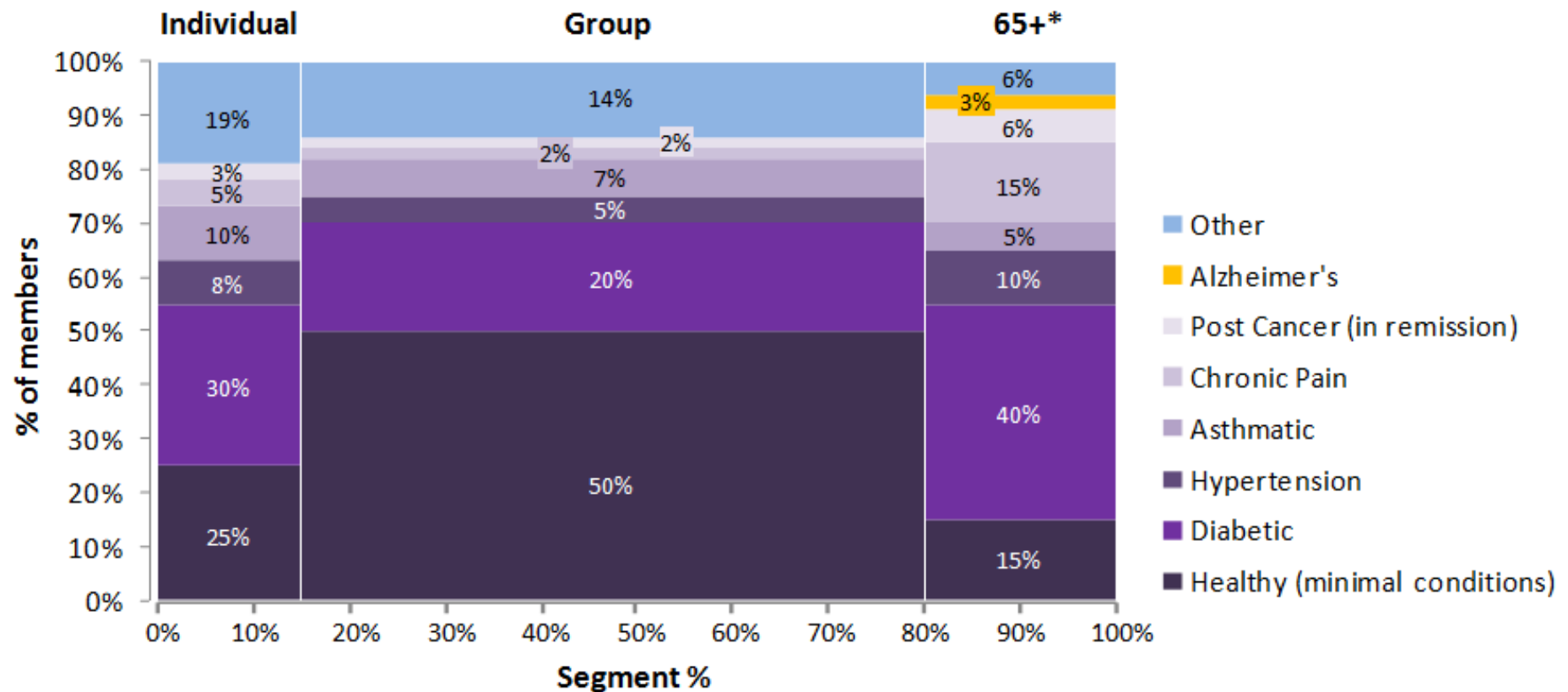# Exhibit #1: Client's member segmentation by health condition

* Members 65 years of age and above. Known as "Medicare Advantage", premiums funded by government

Exhibit #2: Average cost data (Per Member Per Month)

Segment	Average PMPM	Average Diabetic
Individual	$150	
Group	$100	4x
65+	$300	