FAIR OAKS RECREATION AND PARK DISTRICT

Standing Committee Special Meeting

A Special Meeting of the Standing Management and Personnel Committee has been called by the Committee Chair

Committee Chair: Irwin
Committee Member: Mounts

Join Zoom Meeting:

https://us02web.zoom.us/j/87345380207

Meeting ID: 873 453 80207

FAIR OAKS RECREATION AND PARK DISTRICT DISTRICT OFFICE

4150 Temescal Street Fair Oaks, CA 95628 Monday, August 12, 2023 8:30 AM

- 1. CALL TO ORDER
- 2. AUDIENCE/PUBLIC COMMENT (NON-AGENDA ITEMS)

(Any person may address the Board upon any subject within the jurisdiction of the Fair Oaks Recreation and Park Distict. Each speaker is limited to a maximum of THREE (3) minutes. Any matter requiring Board action will be referred to staff or committee for a report and action at a subsequent meeting).

- 3. AGENDA
 - 3.I. Standing Management And Personnel Committee:
 - 3.I.i. Discussion And Recommendation On Juneteenth Holiday.
 - 3.I.ii. Discussion And Recommendation On COLA Request.
 - 3.I.iii. Discussion And Recommendation On Salary Survey.

Documents:

COMPENSATION STUDY 2024 - USE.PDF

3.II. • Discussion And Recommendation On Theater Tech Position.

Documents:

PRO FORMA FINANCIAL STATEMENT_FOPAC.PDF TECHNICAL_FACILITY SUPERVISOR FT_JOB DESCRIBTION_07.15.24 (DRAFT).PDF

4. ADJOURNMENT

I, Michael J. Aho, District Administrator for the Fair Oaks Recreation and Park District, do hereby certify that this agenda has been posted at 4200 Temescal Street, Fair Oaks, California at least 24 hours prior to the Special Meeting of the Standing Management and Personnel Committee of the Board of Directors in accordance with Government Code Section 54950.5, the Ralph M. Brown Act.

If you need a disability related accommodation to participate in these meetings, please contact the Park District Office at (916) 966-1036 (voice) or (916) 966-9863 (fax).

ATTACHMENT A FAIR OAKS RECREATION & PARK DISTRICT - 2024 SALARY COMPENSATION STUDY COMPARISONS

Note: The percentage increase after each study is based on the current monthly starting

New Position Title	Status	Current Monthly Starting	Districts ONLY EA Comp Study Average	%	Districts & Cities EA Comp Study Average	%	Monthly Starting Salary 3.9% COLA	↑ ↓	Current Monthly Employee Salary 3.9% COLA
Administrative Manager	Exempt	\$ 6,198.81	\$ 7,398.48	16%	\$ 6,945.38	11%	\$ 6,440.56	3.8%	\$ 8,219.99
Parks & Facilities Manager	Exempt	\$ 6,198.81	\$ 7,198.76	14%	\$ 7,246.62	14%	\$ 6,440.56	3.8%	\$ 7,828.55
Recreation Manager	Exempt	\$ 6,198.81	\$ 7,335.88	16%	\$ 7,439.65	17%	\$ 6,440.56	3.8%	\$ 7,455.76
Arts & Entertainment Manager	Exempt	\$ 6,198.81					\$ 6,440.56	3.8%	\$ 7,100.72
Accountant	Exempt	\$ 4,499.04	\$ 5,290.12	15%	\$ 5,120.88	12%	\$ 4,674.50	3.8%	\$ 5,965.98
Administrative Assistant II	Non-Exempt	\$ 3,613.31	\$ 3,883.66	7%	\$ 3,915.70	8%	\$ 3,754.23	3.8%	\$ 9,136.38
Recreation Supervisor	Exempt	\$ 5,546.67	\$ 5,533.74	0%	\$ 5,627.95	1%	\$ 5,762.99	3.8%	\$ 19,537.09
Recreation Coordinator	Non-Exempt	\$ 3,776.21	\$ 4,146.03	9%	\$ 4,057.56	7%	\$ 3,923.48	3.8%	\$ 4,540.46
Preschool Teacher	Non-Exempt	\$ 3,590.78	\$ 3,621.72	1%	\$ 3,637.85	1%	\$ 3,730.82	3.8%	\$ 4,762.28
Senior Recreation Leader (Reg PT)	Non-Exempt	\$ 3,122.87	\$ 3,648.71	14%	\$ 3,485.56	10%	\$ 3,244.66	3.8%	\$ 9,716.25
Parks Supervisor	Non-Exempt	\$ 4,874.93	\$ 4,482.98	-9%	\$ 4,326.19	-13%	\$ 5,065.05	3.8%	\$ 4,717.23
Park Maintenance Worker	Non-Exempt	\$ 4,178.26	\$ 4,139.77	-1%	\$ 3,903.31	-7%	\$ 4,341.21	3.8%	\$ 20,019.62
Park Aide (Reg PT)	Non-Exempt	\$ 2,892.38	\$ 2,763.50	-5%	\$ 2,905.77	0%	\$ 3,005.18	3.8%	\$ 2,167.50
IMPACT 1	O THE BUI	DGET	\$94,111		\$92,46	5	\$91,617		\$111,168

Districts Studied	Districts Studied	Districts/Cities Studied	Districts/Cities Studied	
Carmichael Rec & Park	Carmichael Rec & Park	Carmichael Rec & Park	Carmichael Rec & Park	
Cordova Rec & Park District	Cordova Rec & Park District	City of Rocklin	City of Rocklin	
El Dorado Hills CSD	El Dorado Hills CSD	City of Roseville	City of Roseville	
Fulton-El Camino Rec & Park	Fulton-El Camino Rec & Park	Cordova Rec & Park District	Cordova Rec & Park District	
Mission Oaks Rec & Park	Mission Oaks Rec & Park	Cosumnes CSD	Cosumnes CSD	
Orangevale Rec & Park District	Orangevale Rec & Park District	El Dorado Hills CSD	El Dorado Hills CSD	
Sunrise Rec & Park District	Sunrise Rec & Park District	Fulton-El Camino Rec & Park	Fulton-El Camino Rec & Park	
		Mission Oaks Rec & Park	Mission Oaks Rec & Park	
		Orangevale Rec & Park District	Orangevale Rec & Park District	
		Sunrise Rec & Park District	Sunrise Rec & Park District	
Notes:	Notes:	Notes:	Notes:	
y is based on current 2023/24 salary studio	tudy is based on current 2023/24 salary studie	Study is based on current 2023/24 salary studie:	Study is based on current 2023/24 salary studies	
No cities in this study	No cities in this study	Cities Included	Cities Included	

Impact to Bud	get with COLA Req	uest												
	Yearly Monthly													
Current	\$1,290,999.52	\$107,583.29												
COLA (3.9%)	\$1,341,330.88	\$111,777.57												
Difference	\$50,331.36	\$4,194.28												

Impact to Budget with Salary Increase Request (based on 8% average as compared with Districts)

	Yearly	Monthly
Current	\$1,290,999.52	\$107,583.29
Average Salary Inc. 8%	\$1,394,279.48	\$116,189.96
Difference	\$103,279.96	\$8,606.66

Impact to Budget w	rith Salary Increase	& COLA
	Yearly	Monthly
Current	\$1,290,999.52	\$107,583.29
COLA & Salary Inc. 11.9%	\$1,444,628.46	\$120,385.71
Difference	\$153,628.94	\$12,802.41

	ORMING ARTS CENTER										
	erating Activity Summary										
	crading Activity Summary										
Activity Summary		Year 1	Year 2	Year 3	Year 4	Year 5					Year 10
Amphitheater	Live Performance Events	35	26	27	30	30	32	32	33	33	33
	Plays and Musicals	12	0	0	0	0	0	0	0	0	(
	Comedy	6	6	6	7	7	7	8	8	8	8
	Concerts/Music	6	9	10	10	10	10	10	10	10	10
	Dance/Recitals	4	3	2	3	2	3	2	3	3	3
	Speakers	2	3	4	5	6	7	7	7	7	7
	Movies and Screenings	1	1	1	1	1	1	1	1	1	1
	Events	4	4	4	4	4	4	4	4	4	2
	CP Groups Use Days	49	3	3	3	3	3		3	3	3
	Other Nonprofit Use Days	4	2	2	2	2	3		3	3	3
	Commercial Rental Use Days	2	4	4	4	4	5	5	5	5	5
	Total Use Days	160	87	90	99	99	107	107	110	110	110
	Total Ticketed Events	35	26	27	30	30	32	32	33	33	33
	Total Event Attendence	23,275	17,290	17,955	19,950	19,950	21,280	21,280	21,945	21,945	21,945
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Black Box	Live Performance Events	36	11	10	10	10	11	12	15	15	15
	Plays and Musicals	18	0	0	0	0	0	0	0	0	C
	Comedy	2	2	2	2	2	2	2	3	3	3
	Concerts/Music	5	2	2	2	2	2	3	3	3	3
	Dance/Recitals	3	2	1	1	1	2	2	3	3	3
	Speakers	2	1	1	1	1	1	1	1	1	1
	Movies and Screenings	2	2	2	2	2	2	2	2	2	2
	Events	4	2	2	2	2	2	2	3	3	3
	CP Groups Use Days	25	3	3	3	3	3	3	3	3	3
	Other Nonprofit Use Days	10	2	2	2	2	3	3	3	3	3
	Commercial Rental Use Days	4	4	4	4	4	5	5	5	5	5
	Total Use Days	147	42	39	39	39	44	47	56	56	56
	Total Ticketed Events	36	11	10	10	10	11	12	15	15	15
	Total Event Attendence	7,560	2,310	2,100	2,100	2,100	2,310	2,520			
				_,	2,100	2,100	_,010	2,520	3,150	3,150	3,150
		Year 1	Year 2	Year 3	Year 4			2,520 Year 7	ŕ	·	3,150 Year 10
The Clubhouse	Live Performance Events	Year 1 10	Year 2		ŕ	Year 5			ŕ	·	·
The Clubhouse	Live Performance Events Plays and Musicals			Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
The Clubhouse		10	11	Year 3	Year 4	Year 5	Year 6	Year 7 16 0	Year 8	Year 9	Year 10 19
The Clubhouse	Plays and Musicals	10 0	11 0 0	Year 3 12	Year 4 13 0	Year 5 14	Year 6 15	Year 7 16 0	Year 8 17 0	Year 9 18 0	Year 10 19 0
The Clubhouse	Plays and Musicals Comedy	10 0	11 0 0	Year 3 12 0	Year 4 13 0	Year 5 14 0	Year 6 15 0	Year 7 16 0 1 1	Year 8 17 0	Year 9 18 0	Year 10 19 0
The Clubhouse	Plays and Musicals Comedy Concerts/Music	10 0 0	11 0 0	Year 3 12 0 1 1	Year 4 13 0 1 1	Year 5 14 0 0 1	Year 6 15 0 1 1	Year 7 16 0 1 1 1	Year 8 17 0 1	Year 9 18 0 1	Year 10
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers	10 0 0 1	11 0 0 1	Year 3 12 0 1 1 1 1	Year 4 13 0 1 1 1	Year 5 14 0 0 1 1	Year 6 15 0 1 1 1 1	Year 7 16 0 1 1 1 0	Year 8 17 0 1 1 1 0 0 1	Year 9 18 0 1 1 1	Year 10 19 0 0 1
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals	10 0 0 1 1	11 0 0 1 1	Year 3 12 0 1 1 1 0 1 1 1	Year 4 13 0 1 1 1 0	Year 5 14 0 0 1 1 0 0 0	Year 6 15 0 1 1 1 0	Year 7 16 0 1 1 1 1 3	Year 8 17 0 0 1 1 1 3	Year 9 18 0 0 1 1 0	Year 10 19 0 0 1 1
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events	10 0 0 1 1 0 3	11 0 0 1 1 0 3 6	Year 3 12 0 1 1 1 0 3 7	Year 4 13 0 0 1 1 1 0 8	Year 5 14 0 0 1 1 1 3	Year 6 15 0 0 1 1 1 0 3 10	Year 7 16 0 1 1 1 0 3 11	Year 8 17 0 0 1 1 0 3 12	Year 9 18 0 0 1 1 1 3	Year 10 19 0 0 1 1 1 0 3
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days	10 0 0 1 1 0 3 5	11 0 0 1 1 0 3	Year 3 12 0 0 1 1 1 3	Year 4 13 0 0 1 1 1 0 3	Year 5 14 0 0 1 1 0 3 9	Year 6 15 0 1 1 1 1 3	Year 7 16 0 0 11 1 0 3 11 16	Year 8 17 0 0 11 1 0 3 12 17	Year 9 18 0 0 1 1 1 3 13	Year 10 19 0 11 11 0 3 14
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days	10 0 0 1 1 0 3	11 0 0 1 1 0 3 6	Year 3 12 0 0 1 1 1 0 3 7 12	Year 4 13 0 0 11 1 0 3 8 13	Year 5 14 0 0 1 1 1 0 3 9 14	Year 6 15 0 0 11 11 0 3 100 15	Year 7 16 0 0 1 1 0 3 11 16 11	Year 8 17 0 0 1 1 1 0 3 12 17 12	Year 9 18 0 0 1 1 1 0 3 13 18 13	Year 10 19 C C C 11 12 C 14 19 14 19 14
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days	10 0 0 1 1 1 0 3 5 20	11 0 0 1 1 1 0 3 6 11 6	Year 3 12 0 0 1 1 1 7	Year 4 13 0 0 1 1 0 3 8 13 8	Year 5 14 0 0 1 1 0 3 9 144	Year 6 15 0 0 11 1 0 3 10 15 10	Year 7 16 0 0 1 1 0 3 11 16 11	Year 8 17 0 0 1 1 1 0 3 12 17 19	Year 9 18 0 0 1 1 1 0 3 13 18 13	Year 10 19 0 0 11 11 11 0 12 11 11 11 11 11 11 11 11 11 11 11 11
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Commercial Rental Use Days	10 0 0 1 1 1 0 3 3 5 20 5	11 0 0 1 1 1 0 3 3 6 6 11 6	Year 3 12 0 0 1 1 0 3 7 12 7 4	Year 4 13 0 0 1 1 0 3 8 13 8 5	Year 5 14 0 0 1 1 0 3 9 144 9 6	Year 6 15 0 0 11 1 0 3 10 15 10 7	Year 7 16 0 0 1 1 0 3 11 16 18	Year 8 17 0 0 1 1 1 1 1 2 17 12 9 55	Year 9 18 0 0 1 1 1 0 3 13 18 13 10	Year 10 19 0 10 11 0 11 11 0 12 14 11 63
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Commercial Rental Use Days Total Use Days	10 0 0 1 1 1 0 3 5 20 5 22	111 0 0 1 1 1 0 3 6 6 111 6 3 3	Year 3 12 0 0 1 1 1 0 3 7 12 7 4 355	Year 4 13 0 0 1 1 1 0 3 8 13 8 5 39	Year 5 14 0 0 0 1 1 1 0 3 9 14 9 6 43	Year 6 15 0 0 0 11 1 0 3 10 15 10 7 47	Year 7 16 0 0 11 1 0 3 111 16 111 8 511	Year 8 17 0 0 1 1 1 1 1 2 17 12 9 55 17	Year 9 18 0 0 1 1 1 0 3 13 18 13 10 59 18	Year 10 19 0 0 11 11 0 14 19 144 111
The Clubhouse	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Commercial Rental Use Days Total Use Days Total Ticketed Events	10 0 0 1 1 1 0 3 3 5 20 5 2 2 37 10	11 0 0 1 1 1 0 3 6 11 6 3 3 3 11 1,100	Year 3 12 0 0 1 1 1 0 3 7 12 7 4 35 12 1,200	Year 4 13 0 0 11 1 0 3 8 13 8 13 1,300	Year 5 14 0 0 11 1 0 3 9 14 9 6 43 14 1,400	Year 6 15 0 0 11 1 0 3 10 15 10 7 47 15	Year 7 16 0 0 11 1 0 3 11 16 11 8 51 16 1,600	Year 8 17 0 0 11 1 0 3 12 17 12 9 55 17 1,700	Year 9 18 0 0 11 1 0 3 13 18 10 59 18 1,800	Year 10 19 ((() 1) 10 11 (() () 1) 11 12 14 15 16 17 18 19 19 19 19 19 19 19 19 19
	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Commercial Rental Use Days Total Use Days Total Ticketed Events Total Event Attendence	10 0 0 1 1 0 3 5 20 5 2 2 37 10 1,000	11 0 0 1 1 0 3 6 11 6 3 3 31 11 1,100	Year 3 12 0 0 1 1 1 0 3 7 12 7 4 35 12 1,200 Year 3	Year 4 13 0 0 11 1 0 3 8 13 8 5 39 13 1,300 Year 4	Year 5 14 0 0 11 1 0 3 9 14 9 6 43 14 1,400 Year 5	Year 6 15 0 0 11 1 0 3 10 15 10 7 47 15 1,500 Year 6	Year 7 16 0 0 11 1 0 3 11 16 11 8 51 16 1,600 Year 7	Year 8 17 0 0 11 11 0 3 12 17 12 9 55 17 1,700 Year 8	Year 9 18 0 0 11 1 0 3 13 18 13 10 59 18 1,800 Year 9	Year 10 19 (() 11 (() 14 19 14 11 63 19 1,900 Year 10
Flex Rooms-Non	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Commercial Rental Use Days Total Use Days Total Ticketed Events Total Event Attendence FORPD Use Groups	10 0 0 1 1 1 0 3 5 20 5 2 2 37 10 1,000 Year 1	11 0 0 1 1 0 3 6 11 6 3 3 11 1,100 Year 2	Year 3 12 0 0 1 1 0 3 7 12 7 4 35 12 1,200 Year 3	Year 4 13 0 0 1 1 1 0 3 8 13 8 13 1,300 Year 4	Year 5 14 0 0 0 1 1 1 0 3 9 14 9 6 43 14 1,400 Year 5	Year 6 15 0 0 11 1 0 3 10 15 10 7 47 15 1,500 Year 6	Year 7 16 0 0 11 1 0 3 11 16 11 8 51 16 1,600 Year 7	Year 8 17 0 0 11 11 0 3 12 17 12 9 55 17 1,700 Year 8	Year 9 18 0 0 0 1 1 1 0 3 13 18 13 10 59 18 1,800 Year 9	Year 10 19 ((((((((((((((((((((((((((((((((
	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Total Use Days Total Use Days Total Ticketed Events Total Event Attendence FORPD Use Groups CP Groups Use Days	10 0 0 1 1 0 3 5 20 5 2 2 37 10 1,000 Year 1	11 0 0 1 1 0 3 6 11 6 3 3 1 11 1,100 Year 2	Year 3 12 0 0 1 1 1 0 3 7 12 7 4 35 12 1,200 Year 3	Year 4 13 0 0 1 1 1 0 3 8 13 8 13 1,300 Year 4 28 13	Year 5 14 0 0 1 1 1 0 3 9 14 9 6 43 14 1,400 Year 5 29 14	Year 6 15 0 0 1 1 1 0 3 10 7 47 15 1,500 Year 6 30 15	Year 7 16 0 0 1 1 1 0 3 111 8 51 16 1,600 Year 7 31	Year 8 17 0 0 11 1 1 12 17 12 9 55 17 1,700 Year 8 32 17	Year 9 18 0 0 1 1 1 1 0 3 13 18 13 10 59 18 1,800 Year 9 33 18	Year 10 18 ((((((((((((((((((((((((((((((((
Flex Rooms-Non	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Total Use Days Total Use Days Total Ticketed Events Total Event Attendence FORPD Use Groups CP Groups Use Days Other Nonprofit Use Days	10 0 0 1 1 0 3 5 20 5 2 2 37 10 1,000 Year 1 25 10	11 0 0 1 1 0 3 6 11 6 3 31 11 1,100 Year 2 26 11 7	Year 3 12 0 0 1 1 1 1 2 7 4 35 12 1,200 Year 3	Year 4 13 0 0 1 1 1 0 3 8 13 8 13 1,300 Year 4 28 13 9	Year 5 14 0 0 1 1 1 0 3 9 14 9 6 43 14 1,400 Year 5 29 14	Year 6 15 0 0 1 1 1 0 3 10 7 47 1,500 Year 6 30 15 11	Year 7 16 0 0 11 1 0 3 111 16 111 8 51 1,600 Year 7 31 16 12	Year 8 17 0 0 11 1 1 1 1 17 12 9 55 17 1,700 Year 8 32 17 13	Year 9 18 0 0 1 1 1 1 0 3 13 18 13 10 59 18 1,800 Year 9 33 18 14	Year 10 18 ((((((((((((((((((((((((((((((((
Flex Rooms-Non	Plays and Musicals Comedy Concerts/Music Dance/Recitals Speakers Movies and Screenings Events CP Groups Use Days Other Nonprofit Use Days Total Use Days Total Use Days Total Ticketed Events Total Event Attendence FORPD Use Groups CP Groups Use Days	10 0 0 1 1 0 3 5 20 5 2 2 37 10 1,000 Year 1	11 0 0 1 1 0 3 6 11 6 3 3 1 11 1,100 Year 2	Year 3 12 0 0 1 1 1 0 3 7 12 7 4 35 12 1,200 Year 3	Year 4 13 0 0 1 1 1 0 3 8 13 8 13 1,300 Year 4 28 13	Year 5 14 0 0 1 1 1 0 3 9 14 9 6 43 14 1,400 Year 5 29 14	Year 6 15 0 0 1 1 1 0 3 10 7 47 15 1,500 Year 6 30 15	Year 7 16 0 0 11 1 10 3 11 16 11 8 51 1600 Year 7 31 16 12 9	Year 8 17 0 0 11 1 1 0 3 12 17 12 9 55 17 1,700 Year 8 32 17 13 10	Year 9 18 0 0 1 1 1 1 0 3 13 18 13 10 59 18 1,800 Year 9 33 18 14	Year 10 19 ((() 1) 10 11 (() () 1) 11 12 14 15 16 17 18 19 19 19 19 19 19 19 19 19

FAIR OAKS PERFORMING ARTS CENTER											
A. 1 Pro-Forma Operating Budget Summary											
Budgt Summary	Pre-Opening	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Earned Income											
Ticket Sales	\$7,000.00	\$208,800.00	\$234,325.00	\$261,777.08	\$290,938.56	\$321,895.52	\$354,737.87	\$389,559.56	\$426,458.76	\$465,538.00	\$506,904.38
Ticket Fees	\$0.00	\$31,320.00	\$34,466.25	\$37,756.45	\$41,147.65	\$44,641.91	\$48,241.36	\$51,948.14	\$55,764.44	\$59,692.48	\$63,734.51
Rental Income	\$0.00	\$140,232.25	\$144,439.22	\$148,772.39	\$153,235.57	\$157,832.63	\$162,567.61	\$167,444.64	\$172,467.98	\$177,642.02	\$182,971.28
Concessions	\$0.00	\$23,750.00	\$23,037.50	\$23,728.63	\$24,440.48	\$25,173.70	\$25,928.91	\$26,706.78	\$27,507.98	\$28,333.22	\$29,183.22
Classes and Workshopes (A&E)	\$6,000.00	\$9,500.00	\$9,785.00	\$10,078.55	\$10,380.91	\$10,692.33	\$11,013.10	\$11,343.50	\$11,683.80	\$12,034.32	\$12,395.35
Total Earned Income	\$13,000.00	\$413,602.25	\$446,052.97	\$482,113.10	\$520,143.17	\$560,236.10	\$602,488.85	\$647,002.62	\$693,882.96	\$743,240.03	\$795,188.73
Contributed Income	Pre-Opening	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Annual Memebership Income	\$0.00	\$50,000.00	\$48,500.00		\$51,453.65	\$52,997.26	\$54,587.18	\$56,224.79		\$59,648.88	\$61,438.35
Event/Program Sponsorships	\$5,000.00	\$7,000.00	\$6,790.00	\$6,993.70	\$7,203.51	\$7,419.62	\$7,642.20	\$7,871.47	\$8,107.62	\$8,350.84	\$8,601.37
Individual Contributions	\$7,000.00	\$4,000.00	\$3,880.00	\$3,996.40	\$4,116.29	\$4,239.78	\$4,366.97	\$4,497.98	\$4,632.92	\$4,771.91	\$4,915.07
Corporate Contributions	\$0.00	\$3,000.00	\$2,910.00	\$2,997.30	\$3,087.22	\$3,179.84	\$3,275.23	\$3,373.49	\$3,474.69	\$3,578.93	\$3,686.30
Foundaiton Grants	\$0.00	\$5,000.00	\$4,850.00	\$4,995.50	\$5,145.37	\$5,299.73	\$5,458.72	\$5,622.48	\$5,791.15	\$5,964.89	\$6,143.83
Program Advertising	\$0.00	\$4,500.00	\$4,365.00	\$4,495.95	\$4,630.83	\$4,769.75	\$4,912.85	\$5,060.23	\$5,212.04	\$5,368.40	\$5,529.45
	\$12,000.00	\$73,500.00	\$71,295.00	\$73,433.85	\$75,636.87	\$77,905.97	\$80,243.15	\$82,650.45	\$85,129.96	\$87,683.86	\$90,314.37
Total Income	\$25,000.00	\$487,102.25	\$517,347.97	\$555,546.95	\$595,780.03	\$638,142.07	\$682,732.00	\$729,653.06	\$779,012.92	\$830,923.89	\$885,503.10
							·				
Operating Costs	Pre-Opening	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Full-Time Personal Expense	\$211,440.58	\$207,478.40			\$223,865.17	\$223,865.17	\$228,745.10	\$228,745.10		\$228,745.10	\$228,745.10
Part-Time Personal Expense	\$32,654.00	\$151,655.00	,	\$154,703.27	\$154,703.27	\$157,812.80	\$159,390.93	\$160,984.84	\$160,984.84	\$162,594.69	\$164,220.63
Fundraising Expense	\$23,300.00	\$23,533.00	\$23,768.33	\$24,006.01	\$24,246.07	\$24,488.53	\$24,733.42	\$24,980.75		\$25,482.87	\$25,737.70
Box Office/Front of House	\$0.00	\$8,042.00	\$8,122.42	\$8,203.64	\$8,285.68	\$8,368.54	\$8,452.22	\$8,536.75		\$8,708.33	\$8,795.42
Programing Costs	\$10,000.00	\$105,000.00			\$121,550.63		\$134,009.56	\$140,710.04		\$155,132.82	\$162,889.46
Utilities	\$0.00	\$26,803.10	\$27,607.19	\$28,435.41	\$29,288.47	\$30,167.13	\$31,072.14	\$32,004.30	\$32,964.43	\$33,953.37	\$34,971.97
Tatal Onevating Cost	6077 204 50	\$522.511.50	\$536.124.19	\$548.963.24	\$561.939.29	\$572,330,33	¢E00 400 00	\$595.961.79	\$004.000 FO	6014.047.40	#COE 200 00
Total Operating Cost	\$277,394.58	,,	,				\$586,403.38	,	\$604,292.59	\$614,617.18	\$625,360.28
Total Income	\$25,000.00	\$487,102.25	\$517,347.97	\$555,546.95	\$595,780.03	\$638,142.07	\$682,732.00	\$729,653.06		\$830,923.89	\$885,503.10
Annual FORPD Funding Requirements	-\$252,394.58	-\$35,409.25	-\$18,776.22	\$6,583.71	\$33,840.74	\$65,811.74	\$96,328.62	\$133,691.28	\$174,720.33	\$216,306.71	\$260,142.83

MULII	I-YEAR FORCAST					%		%		%		%		%		%		%		%		%	
CES AN					Year 1	Change	Year 2	Change	Year 3	Change	Year 4	Change	Year 5	Change	Year 6	Change	Year 7	Change	Year 8	Change	Year 9	Change	Year
ES		Capacity	Rental Periods	Renter Type	Rental Rate																		
	Amphitheatre	475 (Seated)	Full Day-4 Hours (Performance)	Coummunity Partners	\$500.00		\$500.00	3%	\$515.00	3%	\$530.45	3%	\$546.36	3%	\$562.75	3%	\$579.64	3%	\$597.03	3%	\$614.94	3%	\$6
				Nonprofit Commerical	\$550.00 \$650.00		\$550.00 \$650.00	3%	\$566.50 \$669.50	3%	\$583.50 \$689.59	3% 3%	\$601.00 \$710.27	3% 3%	\$619.03 \$731.58	3%	\$637.60 \$753.53	3%	\$656.73 \$776.13	3%	\$676.43 \$799.42	3%	\$6 \$6
	Black Box	150 (Seated)	Full Day-4 Hours (Performance)	Community Partners	\$350.00		\$350.00	3%	\$360.50	3%	\$371.32	3%	\$382.45	3%	\$393.93	3%	\$405.75	3%	\$417.92	3%	\$799.42 \$430.46	3%	\$
	DIECK DOX	150 (Scatca)	r da Day-4 riodis (i ellollilalice)	Nonprofit	\$325.00		\$325.00	3%	\$334.75	3%	\$344.79	3%	\$355.14	3%	\$365.79	3%	\$376.76	3%	\$388.07	3%	\$399.71	3%	\$
				Commerical	\$450.00		\$450.00	3%	\$463.50	3%	\$477.41	3%	\$491.73	3%	\$506.48	3%	\$521.67	3%	\$537.32	3%	\$553.44	3%	\$
	Flex Rooms		Full Day-4 Hours (None-Performance)		\$200.00		\$200.00	3%	\$206.00	3%	\$212.18	3%	\$218.55	3%	\$225.10	3%	\$231.85	3%	\$238.81	3%	\$245.97	3%	\$
				Nonprofit	\$250.00		\$250.00	3%	\$257.50	3%	\$265.23	3%	\$273.18	3%	\$281.38	3%	\$289.82	3%	\$298.51	3%	\$307.47	3%	
	The Clubhouse		Full Day-4 Hours	Commerical Coummunity Partners	\$300.00 \$360.00		\$300.00 \$360.00	3%	\$309.00 \$370.80	3%	\$318.27 \$381.92	3%	\$327.82 \$393.38	3% 3%	\$337.65 \$405.18	3%	\$347.78 \$417.34	3%	\$358.22 \$429.86	3%	\$368.96 \$442.75	3%	
	The Clubilouse		rutt Day-4 Hours	Nonprofit	\$380.00		\$380.00	3%	\$391.40	3%	\$403.14	3%	\$415.24	3%	\$403.18	3%	\$440.52	3%	\$453.74	3%	\$467.35	3%	
				Commerical	\$420.00		\$420.00	3%	\$432.60	3%	\$445.58	3%	\$458.95	3%	\$472.71	3%	\$486.90	3%	\$501.50	3%	\$516.55	3%	
			*based on Weekend/Performance																				
			complete rate list see Rental	Rate Breakdown																			
TY BY						%		%		%		%		%		%		%		%		%	
	Amphitheatre	Presented Events	Live Events		Year 1	Change	Year 2	Change	Year 3	Change	Year 4	Change	Year 5	Change	Year 6	Change	Year 7	Change	Year 8	Change	Year 9	Change	Ye
			Average Capacity Sold		45%		40%		41%		42%		43%		44%		45%		46%		47%		
			Attendence		8,265		8,645		9,377		10,118		10,868		11,628		12,398		13,177		13,965		
			Average Ticket Price		\$20.00	3%	\$20.60	3%	\$21.22	3%	\$21.85	3%	\$22.51	3%	\$23.19	3%	\$23.88	3%	\$24.60	3%	\$25.34	3%	
			Average Ticket Fees (Facility)		\$3.00	196	\$3.03	1%	\$3.06	196	\$3.09	196	\$3.12	1%	\$3.15	196	\$3.18	196	\$3.22	1%	\$3.25	1%	
			Average Ticket Fees (Processing) Ticketing Net (Service Fee)	3.89	\$0.87 \$1.47	3.8%	\$0.90 \$1.51	3.8%	\$0.92 \$1.56	3.8%	\$0.95 \$1.61	3.8%	\$0.97 \$1.65	3.8%	\$1.00 \$1 .70	3.8%	\$1.03 \$1.76	3.8%	\$1.06 \$1.81	3.8%	\$1.09 \$1.86	3.8%	
			Ticket Sales Totals		\$165,300.00	370	\$1.51	370	\$1.56	390	\$221,113.31	370	\$244.640.59	370	\$269,600.78	370	\$296,065.27	370	\$324,108.66	370	\$353.808.88	370	\$38
			Ticket Fee Totals (District Facility)		\$24,795.00		\$26,194.35		\$28,694.90		\$31,272.21		\$33,927.85		\$36,663.43		\$39,480.59		\$42,380.97		\$45,366.28		\$4
			Ticket Fee Totals (Service)		\$12,149.55		\$13,089.39		\$14,622.87		\$16,251.83		\$17,981.08		\$19,815.66		\$21,760.80		\$23,821.99		\$26,004.95		\$2
			Ave. Sponsorship fee/Performance		\$500.00	5%	\$525.00	5%	\$551.25	5%	\$578.81	5%	\$607.75	5%	\$638.14	5%	\$670.05	5%	\$703.55	5%	\$738.73	5%	
			Sponsorship Income Event Davs		\$5,000.00 12	-2%	\$4,900.00 13	-1%	\$4,851.00 14	196	\$4,899.51 15	1%	\$4,948.51 16	1%	\$4,997.99 17	196	\$5,047.97 18	196	\$5,098.45 19	1%	\$5,149.43 20	1%	\$
			Other Use Days		100		101		102		103		104		105		106		107		108		
			Total Use Days		112		114		116		118		120		122		124		126		128		
			Average Artist Fees & Costs		\$7,000.00	3%	\$7,210.00	3%	\$7,426.30	3%	\$7,649.09	3%	\$7,878.56	3%	\$8,114.92	3%	\$8,358.37	3%	\$8,609.12	3%	\$8,867.39	3%	\$
			Average Promotion Costs		\$4,000.00	3%	\$4,120.00	3%	\$4,243.60	3%	\$4,370.91	3%	\$4,502.04	3%	\$4,637.10	3%	\$4,776.21	3%	\$4,919.50	3%	\$5,067.08	3%	\$5
			Other Direct Costs Total Direct Costs		\$1,000.00 \$12,000.00	3%	\$1,030.00 \$12,360.00	3%	\$1,060.90	3%	\$1,092.73	3%	\$1,125.51 \$13.506.11	3%	\$1,159.27 \$13.911.29	3%	\$1,194.05 \$14.328.63	3%	\$1,229.87 \$14.758.49	3%	\$1,266.77 \$15,201,24	3%	\$1 \$15
			Net from Live Presenting		\$12,000.00		\$12,360.00		\$12,730.80 \$233,047.73		\$13,112.72 \$257,863.84		\$13,506.11		\$13,911.29		\$14,328.63 \$341,263.87		\$372,291.63		\$15,201.24 \$405,063.33		\$439
ITY BY						%		%		%		%		%		%		%		%		%	
	Black Box	Presented Events	Live Events		Year 1	Change	Year 2	Change	Year 3	Change	Year 4	Change	Year 5	Change	Year 6	Change	Year 7	Change	Year 8	Change	Year 9	Change	Ye
			Average Capacity Sold		45%		40%		41%		42%		43%		44%		45%		46%		47%		
			Attendence		2,175		2,730		2,961		3,195		3,432		3,672		3,915		4,161		4,410		
			Average Ticket Price		\$20.00	3%	\$20.60	3%	\$21.22	3%	\$21.85	3%	\$22.51	3%	\$23.19	3%	\$23.88	3%	\$24.60	3%	\$25.34	3%	
			Average Ticket Fees (Facility)		\$3.00	196	\$3.03	196	\$3.06	196	\$3.09	1%	\$3.12	1%	\$3.15	1%	\$3.18	196	\$3.22	1%	\$3.25	1%	
			Average Ticket Fees (Processing) Ticketing Net (Service Fee)	3.89	\$0.87 \$1.47	3.8%	\$0.90 \$1.51	3.8%	\$0.92 \$1.56	3.8%	\$0.95 \$1.61	3.8%	\$0.97 \$1.65	3.8%	\$1.00 \$1.70	3.8%	\$1.03 \$1.76	3.8%	\$1.06 \$1.81	3.8%	\$1.09 \$1.86	3.8%	
			Ticket Sales Totals		\$43,500,00	370	\$56,238,00	370	\$62.826.50	370	\$69,825.26	370	\$77.254.92	370	\$85,137,09	370	\$93,494.29	370	\$102,350.10	370	\$1.00	370	\$12
			Ticket Fee Totals (District Facility)		\$6,525.00		\$8,271.90		\$9,061.55		\$9,875.44		\$10,714.06		\$11,577.93		\$12,467.55		\$13,383.47		\$14,326.19		\$15
			Ticket Fee Totals (Service)		\$3,197.25		\$4,133.49		\$4,617.75		\$5,132.16		\$5,678.24		\$6,257.58		\$6,871.83		\$7,522.73		\$8,212.09		\$
			Ave. Sponsorship fee/Performance		\$500.00	5%	\$525.00	5%	\$551.25	5%	\$578.81	5%	\$607.75	5%	\$638.14	5%	\$670.05	5%	\$703.55	5%	\$738.73	5%	
			Sponsorship Income		\$5,000.00	-2%	\$4,900.00	-1%	\$4,851.00	196	\$4,899.51	1%	\$4,948.51	1%	\$4,997.99	196	\$5,047.97	196	\$5,098.45	1%	\$5,149.43	1%	\$5
			Event Days Other Use Days		10 100		13 101		14 102		15 103		16 104		17 105		18 106		19 107		20 108		
			Total Use Days		110		114		116		118		120		122		124		126		128		
			Average Artist Fees & Costs		\$7,000.00	3%	\$7,210.00	3%	\$7,426.30	3%	\$7,649.09	3%	\$7,878.56	3%	\$8,114.92	3%	\$8,358.37	3%	\$8,609.12	3%	\$8,867.39	3%	\$9
			Average Promotion Costs		\$4,000.00	3%	\$4,120.00	3%	\$4,243.60	3%	\$4,370.91	3%	\$4,502.04	3%	\$4,637.10	3%	\$4,776.21	3%	\$4,919.50	3%	\$5,067.08	3%	\$5
			Other Direct Costs		\$1,000.00	3%	\$1,030.00	3%	\$1,060.90	3%	\$1,092.73	3%	\$1,125.51	3%	\$1,159.27	3%	\$1,194.05	3%	\$1,229.87	3%	\$1,266.77	3%	\$1
			Total Direct Costs Net from Live Presenting		\$12,000.00 \$55,525,00		\$12,360.00 \$69,934,90		\$12,730.80 \$77.290.30		\$13,112.72 \$85,179.01		\$13,506.11 \$93,525.24		\$13,911.29 \$102.351.15		\$14,328.63 \$111,679.87		\$14,758.49 \$121.535.57		\$15,201.24 \$131 943 48		\$14
TY BY	Y		THE HOLL EVE T TESCHANG		\$00,020.00	%	\$00,004.00	%	\$77,E00.00	%	\$00,170,01	%	\$00,020.E4	%	V102,001 110	%	\$111,070.07	96	VILI ,000.07	%	\$101,040.40	%	414
	Amphitheatre	Rentals			Year 1	Change	Year 2	Change	Year 3	Change		Change	Year 5	Change	Year 6	Change		Change		Change		Change	Y
		Community Partners	Performances		12		13		14		15		16		17		18		19		20		
			Average Capcity Sold Attendence		45% 8,265		40% 8.645		41% 9,377		42% 10,118		43% 10,868		44% 11,628		45% 12,398		46% 13.177		47% 13,965		
			Average Ticket Price	(Set by Renter)	\$15.00	396	\$15.45	3%	\$15.91	396	\$16.39	3%	\$16.88	396	\$17.39	3%	\$17.91	3%	\$18.45	3%	\$19.00	3%	
			Average Ticket Fees (Facility)	,,,	\$3.00	3%	\$3.09	3%	\$3.18	3%	\$3.28	3%	\$3.38	3%	\$3.48	3%	\$3.58	3%	\$3.69	3%	\$3.80	3%	
			Average Ticket Fees (Processing)	3.89		3.8%	\$0.69	3.8%	\$0.69	3.8%	\$0.69	3.8%	\$0.70	3.8%	\$0.70	3.8%	\$0.71	3.8%	\$0.71	3.8%	\$0.71	3.8%	
			Ticketing Net (Service Fee)		\$1.47	3%	\$1.51	3%	\$1.56	3%	\$1.61	3%	\$1.65	3%	\$1.70	3%	\$1.76	3%	\$1.81	3%	\$1.86	3%	
			Ticket Sales Totals		\$123,975.00	3%	\$160,278.30	3%	\$179,055.52	3%	\$199,001.98	3%	\$220,176.54	3%	\$242,640.70	3%	\$266,458.74	3%	\$291,697.79	3%	\$318,428.00	3%	\$346
			Ticket Fee Totals (District Facility)		\$24,795.00 \$12,149.55		\$26,713.05 \$13.090.30		\$29,842.59 \$14,622.97		\$33,167.00 \$16,251,93		\$36,696.09		\$40,440.12 \$10,915.66		\$44,409.79 \$21,760.80		\$48,616.30		\$53,071.33 \$26,004,95		\$51 \$25
			Ticket Fee Totals (Service) Event Days		\$12,149.55 12		\$13,089.39 12		\$14,622.87 12		\$16,251.83 12		\$17,981.08 12		\$19,815.66 12		\$21,760.80 12		\$23,821.99 12		\$26,004.95 12		\$28
			Other Use Days		40		41		42		43		44		45		46		47		48		
			Daily (Four Hour) Performance Rate		\$500.00		\$250.00		\$250.00		\$250.00		\$250.00		\$250.00		\$250.00		\$250.00		\$250.00		١

	Rental Income (Space) Total Rental Income			13,000.00 3 7,795.00	\$10,175.00 \$36,888.05		\$10,350.00 \$40,192.59		\$10,525.00 \$43,692.00		\$10,700.00 \$47,396.09		\$10,875.00 \$51,315.12		\$11,050.00 \$55,459.79		\$11,225.00 \$59,841.30		\$11,400.00 \$64,471.33		\$11,575.00 \$69,362.10
Nonprofit	Performances Average Capcity Sold Attendence Average Ticket Price Average Ticket Fees (Facility) Average Ticket Fees (Focussing) Ticketing Net (Service Fee) Ticket Sales Totals Ticket Fee Totals (District Facility) Ticket Fee Totals (Service) Event Days Other Use Days Daily (Four Hour) Performance Rate Daily (Four Hour) Performance Rate Bental Income (Space) Total Rental Income	(Set by Renter)	\$2 \$1 \$1	10 45% 6,888 3% \$15.00 3% \$0.68 \$1.47 33,312.50 20,662.50 10,124.63 10 20 \$550.00 \$250.00 10,500.00 \$1,162.50	11 40% 7094 \$15.45 \$3.09 \$0.69 \$1.51 \$109,604.23 \$21,920.85 \$10,741.21 11 21 \$350.00 \$250.00 \$9,100.00 \$31,020.85	3% 3% 3% 3.8% 3%	12 41% 7307 \$15.91 \$3.18 \$0.69 \$1.56 \$116,279.13 \$23,255.83 \$11,395.35 22 \$250.00 \$250.00 \$9,700.00 \$32,955.83	3% 3% 3% 3.8% 3.8%	13 42% 7526 \$16.39 \$3.28 \$0.69 \$1.61 \$123,360.53 \$24,672.11 \$12,089.33 23 \$350.00 \$250.00 \$10,300.00 \$34,972.11	3% 3% 3% 3% 3.8% 3%	14 43% 7752 \$16.88 \$3.38 \$0.70 \$1.65 \$130,873.18 \$26,174.64 \$12,825.57 14 24 \$350.00 \$250.00 \$10,900.00 \$37,074.64	3% 3% 3% 3.8% 3.8%	15 44% 7985 \$17.39 \$3.48 \$0.70 \$1.70 \$138,843.36 \$27,768.67 \$13,606.65 25 \$350.00 \$250.00 \$11,500.00 \$39,268.67	3% 3% 3% 3.8% 3.8%	16 45% 8224 \$17.91 \$3.58 \$0.71 \$1.76 \$147,288.92 \$29,459.78 \$14,435.29 16 26 \$350.00 \$250.00 \$12,100.00 \$41,559.78	3% 3% 3.8% 3.8%	17 46% 8471 \$18.45 \$3.69 \$0.71 \$1.81 \$156,269.43 \$31,253.89 \$15,314.40 17 27 \$350.00 \$250.00 \$12,700.00 \$43,953.89	3% 3% 3% 3.8% 3.%	18 47% 8725 \$19.00 \$3.80 \$0.71 \$1.86 \$165,786.23 \$33,157.25 \$16,247.05 18 28 \$350.00 \$250.00 \$13,300.00 \$46,457.25	3% 3% 3% 3.8% 3.8%	19 48% 8987 \$19.57 \$3.91 \$0.72 \$1.92 \$175,882.62 \$35,176.52 \$17,236.50 19 \$350.00 \$350.00 \$43,076.52
Commerci	Authorities and the state of th	(Set by Renter)	\$1 \$	5 45% 3,444 3% \$15.00 3% \$1.00 3% \$0.68 3.8% \$1.47 3% \$1.937.50 3% 10,331.25 \$5,062.31 \$5,062.31 \$6,000 \$350.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.00 \$8,500.0	6 40% 3547 \$15.45 \$3.09 \$0.69 \$1.51 \$10,960.42 \$5,370.61 6 \$500.00 \$350.00 \$8,600.00 \$19,560.42	3% 3% 3% 3.8% 3%	7 41% 3653 \$15.91 \$3.18 \$0.69 \$1.56 \$1.567,48 \$11,627.91 \$5,697.68 7 \$500.00 \$3450.00 \$9,450.00 \$21,077.91	3% 3% 3.8% 3.86 3%	8 42% 3763 \$16.39 \$3.28 \$0.69 \$1.61 \$74,016.32 \$12,336.05 \$6,044.67 8 \$500.00 \$350.00 \$10,300.00 \$22,636.05	3% 3% 3.8% 3.86 3%	9 43% 3876 \$16.88 \$3.38 \$0.70 \$1.65 \$78,523.91 \$13,087.32 \$6.412.79 9 19 \$500.00 \$350.00 \$11,150.00 \$24,237.32	3% 3% 3.8% 3.86 3%	10 44% 3992 \$17.39 \$3.48 \$0.70 \$1.70 \$83,306.02 \$13,884.34 \$6,803.32 10 20 \$500.00 \$25,884.34	3% 3% 3.8% 3% 3%	11 45% 4112 \$17.91 \$3.58 \$0.71 \$1.76 \$88,379.35 \$14,729.89 \$7,217.65 11 21 \$500.00 \$350.00 \$12,850.00 \$27,579.89	3% 3% 3% 3.8% 3% 3%	12 46% 4235 \$18.45 \$3.69 \$0.71 \$1.81 \$93,761.65 \$15,626.94 \$7,657.20 12 22 \$500.00 \$3,700.00 \$13,700.00 \$29,326.94	3% 3% 3% 3.8% 3%	13 47% 4362 \$19.00 \$3.80 \$0.71 \$1.86 \$99,471.74 \$16,578.62 \$8,123.53 13 23 \$500.00 \$350.00 \$31,128.62	3% 3% 3% 3.8% 3.8% 3%	14 48% 4493 \$19.57 \$3.91 \$0.72 \$1.92 \$105,529.57 \$17,588.26 \$8,618.25 14 24 \$500.00 \$350.00 \$31,900.00 \$32,988.26
ACTIVITY BY SPACE Black Box Rentals			Y	% Year 1 Change	Year 2	% Change		% Change		% Change		% Change		% Change		% hange		% Change		% Change	Year 10
Communit	y Partners Performances Average Capicity Sold Attendence Average Ticket Price Average Ticket Fees (Facility) Average Ticket Fees (Facility) Average Ticket Fees (Processing) Ticketing Net (Service Fee) Ticket Sales Totals Ticket Fee Totals (District Facility) Ticket Fee Totals (Service) Event Days Other Use Days Daily (Four Hour) Performance Rate Daily (Four Hour) Performance Rate Daily (Four Hour) Rehearsal Rate Rental Income (Seaso) Total District Rental Income	(Set by Renter)	\$	8 45% 2,204 \$15.00 3% \$3.00 3% \$9.68 3.8% \$1.47 3% 96.62.00 3% \$6.612.00 3% \$3.239.88 8 30 \$550.00 \$5150.00 \$150.00 \$17,300.00 13,912.00	9 40% 2,394 \$15,45 \$3,09 \$0,69 \$1,51 \$44,384,76 \$7,397,46 \$3,624,76 9 31 \$250,00 \$175,00 \$7,675,00	3% 3% 3.8% 3%	10 41% 2,679 \$15.91 \$3.18 \$0.69 \$1.56 \$51,158.72 \$8,526.45 \$4,177.96 10 32 \$250.00 \$175.00 \$8,100.00 \$16,626.45	3% 3% 3.8% 3%	11 42% 2,968 \$16.39 \$3.28 \$0.69 \$1.61 \$58,373.91 \$9,728.99 \$4,767.20 11 33 \$250.00 \$175.00 \$8,525.00 \$18,253.99	3% 3% 3.8% 3% 3%	12 43% 3,260 \$16.88 \$3.38 \$3.70 \$1.65 \$66,052.96 \$11,008.83 \$5,394.33 12 34 \$250.00 \$175.00 \$8,950.00 \$19,958.83	3% 3% 3.8% 3% 3%	13 44% 3,557 \$17.39 \$3.48 \$0.70 \$1,70 \$74,219.51 \$12,369.92 \$6,061.26 \$250.00 \$175.00 \$9,375.00 \$21,744.92	3% 3% 3.8% 3%	14 45% 3,857 \$17,91 \$3,58 \$0,71 \$1,76 \$2,898.27 \$13,816.38 \$6,770.03 14 36 \$250.00 \$9,800.00 \$23,616.38	3% 3% 3.8% 3% 3%	15 46% 4,161 \$18.45 \$3.69 \$0.71 \$1.81 \$92,115.09 \$15,352.52 \$7,522.73 15 37 \$250.00 \$17.5.00 \$10,225.00 \$25,577.52	3% 3% 3.8% 3%	16 47% 4,469 \$19.00 \$3.80 \$0.71 \$1.86 \$101,896,96 \$16,982,83 \$8,321.58 16 38 \$250.00 \$175.00 \$175.00	3% 3% 3.8% 3%	17 48% 4,780 \$19.57 \$3.91 \$0.72 \$1.92 \$112,272.08 \$18,712.01 \$9,168.89 17 39 \$250.00 \$11,075.00 \$29,787.01
Nonprofit	Performances Average Capcity Sold Attendence Average Ticket Price Average Ticket Fees (Facility) Average Ticket Fees (Facility) Average Ticket Fees (Processing) Ticketing Net (Service Fee) Ticket Sales Totals Ticket Fee Totals (District Facility) Ticket Fee Totals (Service) Event Days Other Use Days Daily (Four Hour) Performance Rate Daily (Four Hour) Performance Rate Daily (Four Hour) Performance Rate Daily (Four Hour) Rehearsal Rate Rental Income (Space) Total District Rental Income	(Set by Renter)	\$	6 45% 1,653 3% 515.00 3% 50.68 \$1.47 3% 43.99.00 3% \$2,249.91 6 20 \$225.00 \$200.00 \$5,55,500.00 10,909.00	7 40% 1,862 \$15.45 \$3.09 \$0.69 \$1.51 \$34,521.48 \$5,763.58 \$2,819.25 7 21 \$350.00 \$7,700.00 \$13,453.58	3% 3% 3.8% 3%	8 41% 2,143 \$15.91 \$3.18 \$0.69 \$1.56 \$40,926.98 \$6,821.16 \$3,342.37 8 22 \$350.00 \$250.00 \$8,300.00 \$15,121.16	3% 3% 3.8% 3%	9 42% 2,428 \$16.39 \$3.28 \$0.69 \$1.61 \$47,760.47 \$7,960.08 \$3,900.44 9 23 \$350.00 \$250.00 \$8,900.00 \$16,860.08	3% 3% 3.8% 3% 3%	10 43% 2,717 \$16.88 \$3.38 \$0.70 \$1.65 \$55,044.13 \$9,174.02 \$4,495.27 10 24 \$350.00 \$250.00 \$18,674.02	3% 3% 3.8% 3% 3%	11 44% 3,010 \$17.39 \$3.48 \$0.70 \$1.70 \$62,801.12 \$10,466.85 \$5,128.76 11 25 \$350.00 \$250.00 \$10,100.00 \$20,566.85	3% 3% 3.8% 3% 3%	12 45% 3,306 \$17,91 \$3.58 \$0.71 \$1.76 \$71,055.66 \$11,842.61 \$5,802.88 12 26 \$350.00 \$250.00 \$210,700.00 \$22,542.61	3% 3% 3.8% 3% 3%	13 46% 3,606 \$18.45 \$3.69 \$0.71 \$1.81 \$79,833.08 \$13,305.51 \$6,519.70 13 27 \$350.00 \$250.00 \$11,300.00 \$24,605.51	3% 3% 3.8% 3%	14 47% 3,910 \$19,00 \$3,80 \$0.71 \$1.86 \$89,159,84 \$14,859,97 \$7,281.39 14 28 \$350.00 \$250.00 \$11,900.00	3% 3% 3.8% 3% 3%	15 48% 4,218 \$19.57 \$3.91 \$0.72 \$1.92 \$99,063.60 \$16,510.60 \$8,090.19 15 29 \$350.00 \$250.00 \$22,000.00
Commerci	Average Capcity Sold Attendence Average Ticket Price Average Ticket Price Average Ticket Fees (Facility) Average Ticket Fees (Processing) Ticketing Net (Service Fee) Ticket Sales Totals Ticket Fee Totals (District Facility) Ticket Fee Totals (Service)	(Set by Renter)	\$	5 45% 1,378 \$15.00 3% \$3.00 3% \$0.68 \$1.47 3% 24,795.00 3% 84,132.50 82,024.93	6 40% 1,596 \$15.45 \$3.09 \$0.69 \$1.51 \$29,589.84 \$4,931.64 \$2,416.50	3% 3% 3.8% 3%	7 41% 1,875 \$15.91 \$3.18 \$0.69 \$1.56 \$35,811.10 \$5,968.52 \$2,924.57	3% 3% 3.8% 3% 3%	8 42% 2,158 \$16.39 \$3.28 \$0.69 \$1.61 \$42,453.76 \$7,075.63 \$3,467.06	3% 3% 3.8% 3% 3%	9 43% 2,445 \$16.88 \$3.38 \$0.70 \$1.65 \$49,539.72 \$8,256.62 \$4,045.74	3% 3% 3.8% 3% 3%	10 44% 2,736 \$17.39 \$3.48 \$0.70 \$1.70 \$57,091.93 \$9,515.32 \$4,662.51	3% 3% 3.8% 3% 3%	11 45% 3,031 \$17,91 \$3.58 \$0.71 \$1.76 \$65,134.36 \$10,855.73 \$5,319.31	3% 3% 3.8% 3% 3%	12 46% 3,329 \$18.45 \$3.69 \$0.71 \$1.81 \$73,692.07 \$12,282.01 \$6,018.19	3% 3% 3.8% 3% 3%	13 47% 3,631 \$19,00 \$3.80 \$0.71 \$1.86 \$82,791,28 \$13,798.55 \$6,761,29	3% 3% 3.8% 3% 3%	14 48% 3,937 \$19.57 \$3.91 \$0.72 \$1.92 \$92,459.36 \$15,409.89 \$7,550.85

		Event Days Other Use Days Daily (Four Hour) Performance Rate Daily (Four Hour) Rehearsal Rate Rental Income (Space) Total District Rental Income	\$450.00 \$300.00 \$300.00 \$8,250.00 \$12,382.50	6 21 \$500.00 \$350.00 \$10,350.00 \$15,281.64	7 22 \$500.00 \$350.00 \$11,200.00 \$17,168.52	8 23 \$500.00 \$350.00 \$12,050.00 \$19,125.63	9 24 \$500.00 \$350.00 \$12,900.00 \$21,156.62	10 25 \$500.00 \$350.00 \$13,750.00 \$23,265.32	11 26 \$500.00 \$350.00 \$14,600.00 \$25,455.73	12 27 \$500.00 \$350.00 \$15,450.00 \$27,732.01	13 28 \$500.00 \$350.00 \$16,300.00 \$30,098.55	14 29 \$500.00 \$350.00 \$17,150.00 \$32,559.89
ACTIVITY BY SPACE Flex Rooms	Rentals		% Year 1 Change	% Year 2 Change	% Year 3 Change	% Year 4 Change	% Year 5 Change	% Year 6 Change	% Year 7 Change	% Year 8 Change	% Year 9 Change	Year 10
SPACE FIELD ROUTES	Community Partners	Technical Event Use Days Daily (Four Hour) Rental Income (Space)	12 \$200.00 \$2,400.00	13 \$206.00 \$2,678.00	14 \$212.18 \$2,970.52	15 \$218.55 \$3,278.18	16 \$225.10 \$3,601.63	17 \$231.85 \$3,941.53	18 \$238.81 \$4,298.59	19 \$245.97 \$4,673.52	20 \$253.35 \$5,067.08	\$260.95 \$5,480.05
	Nonprofit	Technical Event Use Days Daily (Four Hour) Rental Income (Space)	8 \$250.00 \$2,000.00	9 \$257.50 \$2,317.50	10 \$265.23 \$2,652.25	11 \$273.18 \$3,005.00	\$281.38 3% \$3,376.53	13 \$289.82 \$3,767.64	14 \$298.51 3% \$4,179.18	15 \$307.47 3% \$4,612.03	16 \$316.69 \$5,067.08	17 \$326.19 \$5,545.29
	Commercial	Technical Event Use Days Daily (Four Hour) Rental Income (Space)	6 \$300.00 3% \$1,800.00	7 \$309.00 \$2,163.00	8 \$318.27 3% \$2,546.16	9 \$327.82 3 % \$2,950.36	10 \$337.65 \$3,376.53	11 \$347.78 3% \$3,825.60	12 \$358.22 \$4,298.59	13 \$368.96 3% \$4,796.51	14 \$380.03 \$5,320.43	15 \$391.43 \$5,871.48
ACTIVITY BY SPACE Clubhoouse	Rentals		% Year 1 Change	% Year 2 Change	% Year 3 Change	% Year 4 Change	% Year 5 Change	% Year 6 Change	% Year 7 Change	% Year 8 Change	% Year 9 Change	Year 10
CALCACTE CALCACTE	Community Partners	Technical Event Use Days Daily (Four Hour) Rental Income (Space)	12 \$360.00 \$4,320.00	13 \$370.80 \$4,820.40	14 \$381.92 \$5,346.94	15 \$393.38 \$5,900.73	16 \$405.18 \$6,482.93	17 \$417.34 \$7,094.76	18 \$429.86 \$7,737.46	19 \$442.75 \$8,412.34	20 \$456.04 \$9,120.74	\$469.72 \$9,864.09
	Nonprofit	Technical Event Use Days Daily (Four Hour) Rental Income (Space)	8 \$380.00 \$3,040.00	9 \$391.40 \$3,522.60	10 \$403.14 3% \$4,031.42	11 \$415.24 3% \$4,567.60	12 \$427.69 \$5,132.32	13 \$440.52 \$5,726.81	14 \$453.74 3% \$6,352.36	15 \$467.35 \$7,010.28	16 \$481.37 \$7,701.96	17 \$495.81 \$8,428.83
	Commercial	Technical Event Use Days Daily (Four Hour) Rental Income (Space)	\$420.00 \$1,680.00	5 \$432.60 \$2,163.00	6 \$445.58 \$2,673.47	7 \$458.95 \$3,212.62	8 \$472.71 \$3,781.71	9 \$486.90 3% \$4,382.06	10 \$501.50 \$5,015.02	\$516.55 3% \$5,682.02	\$532.04 3% \$6,384.52	13 \$548.00 \$7,124.06
		Total Net Rental Income	\$140,232.25	\$148,941.50	\$163,363.21	\$178,454.33	\$194,249.16	\$210,783.62	\$228,095.38	\$246,223.86	\$265,210.37	\$285,098.18
		Total Net Presenting Income	\$251,120.00	\$209,706.35	\$233,047.73	\$257,863.84	\$284,124.71	\$311,900.34	\$341,263.87	\$372,291.63	\$405,063.33	\$439,662.15

MOLTI-TEART I RO-T ORM	A OPERATING BUDGET		Pre-Opening Year	Change	Year 1	% Change	Year 2	% Change	Year 3	% Change	Year 4	% Change	Year 5	% Change	Year 6	% Change	Year 7	% Change	Year 8	% Change	Year 9	% Change	Year 10
EARNED INCOME				Change		Change		Cilalige		Change		Citalige		Change		Change		Cilalige		Change		Change	
Ticket Sales	Live FORPD Performances		\$7,000.00		\$251,120.00		\$279,641.25		\$310,338.03		\$343,042.85		\$377,649.95		\$414,251.49		\$452,943.74		\$493,827.20		\$537,006.80		\$582,592
Rental Income (Space)	Amphitheatre				\$87,788.75	1%	\$88,666.64	196	\$89,553.30	2%	\$91,344.37	2%	\$93,171.26	2%	\$95,034.68	2%	\$96,935.38	2%	\$98,874.08		\$100,851.57	2%	\$102,868
	Black Box Community Flex Rooms				\$37,203.50 \$6,200.00	1%	\$37,575.54 \$6,262.00	1%	\$37,951.29 \$6.324.62	2%	\$38,710.32 \$6.451.11	2%	\$39,484.52 \$6.580.13	2% 2%	\$40,274.21 \$6.711.74	2% 2%	\$41,079.70 \$6.845.97	2% 2%	\$41,901.29 \$6.982.89		\$42,739.32 \$7.122.55	2%	\$43,594 \$7,265
	The Clubhouse				\$9,040.00	1%	\$9,130.40	196	\$9,221.70	2%	\$9,406.14	2%	\$9,594.26	2%	\$9,786.15	2%	\$9,981.87	2%	\$10,181.51		\$10,385.14	2%	\$10,592
Food and Beverage	Live Event Concessions				\$23,750.00	206	\$24,462,50	206	\$25,196.38	204	\$25.952.27	204	\$26,730.83	206	\$27.532.76	204	\$28,358.74	204	\$29,209,50	206	\$30.085.79	204	\$30,988
1 ood and beverage	Income from Catered Events				\$15,250.00	3%	\$15,707.50	3%	\$16,178.73	3%	\$16,664.09	3%	\$17,164.01	3%	\$17,678.93	3%	\$18,209.30	3%	\$18,755.58	3%	\$19,318.24	3%	\$19,897
Miscellanenouse Income	Ticketing Fees				\$59,576.88	20/	\$61,364.18	201	\$63,205.11	20/	\$65,101.26	201	\$67,054.30	00/	\$69,065.93	00/	\$71,137.90	201	\$73,272.04	20/	A75 470 00	201	\$77,734
Miscettanenouse income	Rental Ticketing Fee				\$35,031.20	3%	\$36,082.14	3%	\$37,164.60	3%	\$38,279.54	3%	\$67,054.30	3%	\$40,610.76	3%	\$41,829.09	3%	\$73,272.04 \$43,083.96		\$75,470.20 \$44,376.48	3%	\$45,70
	Program Advertising				\$4,500.00	1%	\$4,545.00	196	\$4,590.45	1%	\$4,636.35	1%	\$4,682.72	1%	\$4,729.55	1%	\$4,776.84	196	\$4,824.61		\$4,872.86	1%	\$4,921
		Total Earned Income	\$7,000.00		\$451,102.25	-	\$482,098.32		\$515,308.92		\$551,997.89		\$590,672.70		\$631,427.39	-	\$674,360.12		\$719,573.35		\$767,174.00		\$817,273
		Total Earned moonie	\$7,000.00																				
CONTRIBUTED INCOME	Annual Membership Event Sponsorship				\$50,000.00 \$7.000.00	1%	\$50,500.00 \$7.070.00	1%	\$51,005.00 \$7,140.70	1%	\$51,515.05 \$7.212.11	196	\$52,030.20 \$7,284,23	196	\$52,550.50 \$7.357.07	1% 1%	\$53,076.01 \$7.430.64	1%	\$53,606.77 \$7,504.95	196 196	\$54,142.84 \$7,580.00	1%	\$54,684 \$7,655
	Individual Contributions				\$4,000.00	1%	\$4,040.00	1%	\$4,080.40	1%	\$7,212.11 \$4,121.20	1%	\$4,162.42	1%	\$4,204.04	196	\$4,246.08	1%	\$4,288.54	1%	\$4,331.43	1%	\$4,37
	Corportate Contributions				\$3,000.00	1%	\$3,030.00	196	\$3,060.30	1%	\$3,090.90	196	\$3,121.81	196	\$3,153.03	196	\$3,184.56	196	\$3,216.41	196	\$3,248.57	196	\$3,28
	Foundation Grant	Total Contributed Income	\$0.00		\$5,000.00 \$69,000.00	1%	\$5,050.00 \$69,690.00	196	\$5,100.50 \$70,386.90	196	\$5,151.51 \$71,090.77	1%	\$5,203.02 \$71,801.68	196	\$5,255.05 \$72,519.69	1%	\$5,307.60 \$73,244.89	196	\$5,360.68 \$73,977.34	196	\$5,414.28 \$74,717.11	1%	\$5,466 \$75,466
		Total Contributed Income	\$0.00		\$69,000.00		\$69,690.00		\$70,386.90		\$71,090.77		\$71,801.68		\$72,519.69		\$73,244.89		\$73,977.34		\$74,717.11		\$75,464
		Total Income	\$7,000.00		\$520,102.25		\$551,788.32		\$585,695.82		\$623,088.66		\$662,474.38		\$703,947.08		\$747,605.01		\$793,550.69		\$841,891.12		\$892,737
OPERATING EXPENSE Full-Time Personnel	A & F Manager		\$82,010,00		\$86,110,80		\$90.416.28		\$90,416,28		\$94.937.16		\$94.937.16		\$94,937,16		\$94.937.16		\$94.937.16		\$94,937,16		\$99.686
rutt-Time Personnet	Technical Supervisor		\$52,010.00 \$52,416.00		\$69,888.00		\$69,888.00		\$73,382.52		\$73,382.52		\$73,382.52		\$94,937.16		\$94,937.16		\$94,937.16		\$94,937.16		\$80,904
	Salary Sub Total		\$134,426.00		\$155,998.80		\$160,304.28		\$163,798.80		\$168,319.68		\$168,319.68		\$171,988.80		\$171,988.80		\$171,988.80		\$175,841.40		\$180,588
	Benefits Sub-Total		\$44,360.58		\$51,479.60		\$52,900.41		\$54,053.60		\$55,545.49		\$55,545.49		\$56,756.30		\$56,756.30		\$56,756.30		\$58,027.66		\$59,59
	Sub-rotat		\$178,786.58		\$207,478.40		\$213,204.69		\$217,852.40		\$223,865.17		\$223,865.17		\$228,745.10		\$228,745.10		\$228,745.10		\$233,869.06		\$240,182
Part-Time Personnel	A & E Associate		\$29,654.00		\$29,655.00		\$29,656.00	196	\$29,952.56	1%	\$30,252.09	196	\$30,554.61	196	\$30,860.15	1%	\$31,168.75	1%	\$31,480.44		\$31,795.25	1%	\$32,113
	Marketing Front of House Managers		\$0.00 \$0.00		\$0.00 \$30,000.00	104	\$45,000.00 \$30,300.00	1%	\$45,450.00 \$30,603.00	1%	\$45,904.50 \$30,909.03	196	\$46,363.55 \$31,218.12	196	\$46,827.18 \$31,530.30	196	\$47,295.45 \$31,845.60	1%	\$47,768.41 \$32,164.06		\$48,246.09 \$32,485.70	1%	\$48,728 \$32,810
	Lead Usher		\$0.00		\$17,000.00	1%	\$17,170.00	1%	\$17,341.70	1%	\$17,515.12	1%	\$17,690.27	1%	\$17,867.17	1%	\$18,045.84	1%	\$18,226.30	1%	\$18,408.56	1%	\$18,592
	Sound Technician		\$0.00		\$25,000.00	1%	\$25,250.00	1%	\$25,502.50	1%	\$25,757.53	196	\$26,015.10	196	\$26,275.25	196	\$26,538.00	1%	\$26,803.38	196	\$27,071.42	196	\$27,342
	Lighting Technician Salary Sub Total		\$0.00 \$0.00		\$25,000.00 \$126,655.00	1%	\$25,250.00 \$127,921.55	1%	\$25,502.50 \$129,200.77	1%	\$25,757.53 \$130,492.77	1%	\$26,015.10 \$131,797.70	1%	\$26,275.25 \$133.115.68	196	\$26,538.00 \$134,446.83	1%	\$26,803.38 \$135.791.30	196	\$27,071.42 \$137,149.22	1%	\$27,342 \$138,520
	Benefits		\$3,000.00		\$25,000.00	1%	\$25,250.00	196	\$129,200.77	1%	\$130,492.77	1%	\$131,797.70	1%	\$26,275.25	196	\$134,446.83	196	\$135,791.30		\$137,149.22	1%	\$138,520
	Sub-Total		\$32,654.00		\$151,655.00		\$153,171.55		\$154,703.27		\$156,250.30		\$157,812.80		\$159,390.93		\$160,984.84		\$162,594.69		\$164,220.63		\$165,862
Event-Based Staff	Event Staff		\$0.00		\$0.00		\$23,000,00	196	\$23,230,00	196	\$23,462,30	196	\$23,696,92	196	\$23,933,89	196	\$24,173.23	196	\$24,414,96	196	\$24,659,11	196	\$24.905
	Event Catering		\$0.00		\$0.00		\$15,000.00	1%	\$15,150.00	1%	\$15,301.50	1%	\$15,454.52	1%	\$15,609.06	1%	\$15,765.15	196	\$15,922.80	1%	\$16,082.03	1%	\$16,242
	Sub-Total		\$0.00		\$0.00		\$38,000.00		\$38,380.00		\$38,763.80		\$39,151.44		\$39,542.95		\$39,938.38		\$40,337.77		\$40,741.14		\$41,148
		Total Personnel Cost	\$211,440.58		\$359,133.40		\$404,376.24		\$410,935.67		\$418,879.27	•	\$420,829.41		\$427,678.99		\$429,668.32		\$431,677.56		\$438,830.84		\$447,193
Programming Costs	Direct Costs of Presented Events		\$10,000.00		\$105,000.00	5%	\$110,250.00	5%	\$115,762.50	5%	\$121,550.63	5%	\$127,628.16	5%	\$134,009.56	5%	\$140,710.04	5%	\$147,745.54	5%	\$155,132.82	5%	\$162,889
Funraisng Expenses	Hospitality/Event Planning		\$10,000.00	196	\$10.100.00	196	\$10.201.00	196	\$10.303.01	196	\$10.406.04	196	\$10.510.10	196	\$10.615.20	196	\$10.721.35	196	\$10.828.57	196	\$10.936.85	196	\$11.046
r dilidiong Expended	Memebership/Ticket Sales		\$800.00	1%	\$808.00	1%	\$816.08	1%	\$824.24	1%	\$832.48	1%	\$840.81	1%	\$849.22	196	\$857.71	1%	\$866.29	196	\$874.95	1%	\$883
	Special Events Micellaneous		\$10,000.00	1%	\$10,100.00	1%	\$10,201.00	1%	\$10,303.01 \$2,575,75	1%	\$10,406.04	1%	\$10,510.10	1% 1%	\$10,615.20 \$2,653.80	1% 1%	\$10,721.35	1%	\$10,828.57	196	\$10,936.85 \$2.734.21	1%	\$11,046 \$2,76
	Micellaneous Sub-Total		\$2,500.00 \$23,300.00	. 1%	\$2,525.00 \$23.533.00	1%	\$2,550.25 \$23.768.33	1%	\$2,575.75 \$24.006.01	1%	\$2,601.51 \$24,246.07	1%	\$2,627.53 \$24,488.53	1%	\$2,653.80	1%	\$2,680.34 \$24,980.75	1%	\$2,707.14 \$25,230.56	1%	\$2,734.21 \$25.482.87	1%	\$2,76
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Box Office	Network Maintenance Postal		\$0.00 \$870.00		\$1,045.00 \$898.00	1%	\$1,055.45 \$906.98	1%	\$1,066.00 \$916.05	1%	\$1,076.66 \$925.21	196	\$1,087.43 \$934.46	196	\$1,098.31 \$943.81	196	\$1,109.29 \$953.25	1%	\$1,120.38 \$962.78	1%	\$1,131.59 \$972.41	1%	\$1,14: \$98:
	Ticket Printing		\$0.00		\$205.00	1%	\$207.05	1%	\$209.12	1%	\$211.21	1%	\$213.32	1%	\$215.46	1%	\$217.61	1%	\$219.79	1%	\$221.99	1%	\$22
	Supplies		\$0.00		\$540.00	1%	\$545.40	1%	\$550.85	1%	\$556.36	1%	\$561.93	1%	\$567.55	196	\$573.22	1%	\$578.95	1%	\$584.74	1%	\$59
	Credit Card Fees Ticket Service (net)		\$0.00 \$4,165.00		\$4,200.00 \$1,154.00	1% 1%	\$4,242.00 \$1,165.54	1% 1%	\$4,284.42 \$1,177.20	1%	\$4,327.26 \$1,188.97	1% 1%	\$4,370.54 \$1,200.86	196 196	\$4,414.24 \$1,212.87	1% 1%	\$4,458.38 \$1,224.99	196	\$4,502.97 \$1,237.24	1% 1%	\$4,548.00 \$1,249.62	1% 1%	\$4,59 \$1,26
	Sub-Total		\$5,035.00		\$8,042.00	170	\$8,122.42	170	\$8,203.64	170	\$8,285.68	170	\$8,368.54	170	\$8,452.22	170	\$8,536.75	170	\$8,622.11	170	\$8,708.33	170	\$8,79
Occupancy Costs	Fire Safety		\$0.00	\$0.50	\$2,459.00	3%	\$2,532.77	3%	\$2,608.75	396	\$2,687.02	396	\$2,767.63	3%	\$2,850.65	3%	\$2,936.17	3%	\$3,024.26	394	\$3.114.99	396	\$3,20
	Building Security		\$0.00	\$0.25	\$1,229.50	3%	\$1,266.39	3%	\$1,304.38	3%	\$1,343.51	3%	\$1,383.81	3%	\$1,425.33	3%	\$1,468.09	3%	\$1,512.13		\$1,557.49	3%	\$1,60
	Waste Management/Recyling		\$0.00	\$0.10	\$491.80	3%	\$506.55	3%	\$521.75	3%	\$537.40	3%	\$553.53	3%	\$570.13	3%	\$587.23	3%	\$604.85	3%	\$623.00	3%	\$64
	Landscaping/Sidewalk Maintance Building Supplies		\$0.00 \$0.00	\$0.10 \$0.50	\$491.80 \$2.459.00	3% 3%	\$506.55 \$2.532.77	3%	\$521.75 \$2.608.75	3% 3%	\$537.40 \$2.687.02	3%	\$553.53 \$2,767.63	3%	\$570.13 \$2.850.65	3%	\$587.23 \$2.936.17	3%	\$604.85 \$3,024.26		\$623.00 \$3,114.99	3%	\$64: \$3,20
	Cleaning Services		\$0.00	\$0.50	\$2,459.00	3%	\$2,532.77	3%	\$2,608.75	3%	\$2,687.02	3%	\$2,767.63	3%	\$2,850.65	3%	\$2,936.17	3%	\$3,024.26	3%	\$3,114.99	3%	\$3,20
	Repairs and Maintenance		\$0.00	\$1.00	\$4,918.00	3%	\$5,065.54	3%	\$5,217.51	3%	\$5,374.03	3%	\$5,535.25	3%	\$5,701.31	3%	\$5,872.35	3%	\$6,048.52	3%	\$6,229.98	3%	\$6,41
	Technical Production Materials Utilites		\$0.00 \$0.00	\$0.50 \$2.00	\$2,459.00 \$9,836.00	3% 3%	\$2,532.77 \$10,131.08	3% 3%	\$2,608.75 \$10,435.01	3% 3%	\$2,687.02 \$10,748.06	3% 3%	\$2,767.63 \$11,070.50	3%	\$2,850.65 \$11,402.62	3% 3%	\$2,936.17 \$11,744.70	3% 3%	\$3,024.26 \$12,097.04	3%	\$3,114.99 \$12,459.95	3%	\$3,20 \$12,83
	Sub-Total		\$0.00		\$26,803.10		\$27,607.19		\$28,435.41		\$29,288.47		\$30,167.13		\$31,072.14		\$32,004.30		\$32,964.43		\$33,953.37		\$34,97
		Total Operating Expense	\$249,775.58		\$522,511.50		\$574,124.19		\$587,343.24		\$602,250.12		\$611,481.77		\$625,946.33		\$635,900.17		\$646,240.21		\$662,108.23		\$679,58
			\$7,000,00		\$520,102,25		\$551,788,32		\$585,695,82		\$623,088,66		\$662,474,38		\$703,947.08		\$747,605,01		\$793,550,69		\$841,891,12		\$892.7

Annual FORPD Funding Requirements	-\$242,775.58	-\$2,409.25	-\$22,335.86	-\$1,647.42	\$20,838.54	\$50,992.61	\$78,000.75	\$111,704.84	\$147,310.48	\$179,782.89	\$213,149.64
Earned Income as % of Operating Expenses	28%	10%	10%	10%	10%	11%	11%	12%	12%	13%	13%

Fair Oaks Performing Arts Center-Total			January		February		March			April		May			June		July			August		September		October		November		0	December		Aucience	VMA Use	Black		Total Use
by User	Affiliate	Α	0 T	Α	0	T	Α	0	T A	. 0) T	Α	0	T	A C) T	Α	0 .	T	A 0	Τ.	A O	T	Α () T	Α	0 1	Α	0	Т	Days	Days	Box Use	Other Use	Days
Music/Concerts	FORPD	1	1	1		1			0 1		1	1		1	1	1	1		1	1	1	1	1	1	1	1	1	1		1	11	6	5	0	11
Lecture/Speakers	FORPD		0			0	1		1		0	1		1		0		(0	1	1		0		0	1	1	l.		0	4	3	2	0	4
Comedy	FORPD		0	1		1			0 1		1	1		1	1	1	1		1	1	1	1	1	1	1		()		0	8	5	2	0	8
Dance/Recitals	FORPD		0			0	1		1		0	1		1	1	1		(0		0	1	1	1	1	1	1	1		1	7	3	3	0	7
Flims	FORPD		0			0			0		0			0		0		(0	1	1	1	1	1	1	1	1	l 1		1	5	1	2	0	5
Camps	FORPD		0			0			0		0			0		0		(0		0		0		0		()		0	0	0	0	0	C
Events	FORPD	1	1 2	1	1	2	1	1	2 1	. 1	. 2	1	1	2	1 1	. 2	1	1 :	2	1 1	2	2 1	3	2	1 3	1	1 2	2 2	1	3	15	12	7	12	27
Classes	FORPD		5 5		5	5		5	5	5	5		5	5	5	5		5 !	5	5	5	5	5		5 5		5 5	5	5	5		30	0	60	60
	FORPD Subtotal		6 8	3	6	9	3	6	9 3	6	9	5	6	11	4 6	10	3	6 9	_	5 6 1	.1	6 6	12	6 (3 12	5	6 1	1 5	6	11	50	29	21	. 72	122
Fair Oaks Theatre Festiva	Community Partner		0			0			0		0			0		0	12	18 3	30		0		0		0		()		0	12	30	0	18	30
Rotery Club	Community Partner		0			0			0		0			0		0		(0	2	2	2	2		0		2 2	2		0	0	2	0	6	6
WTC/Valkyrie	Community Partner		0	9	7	16			0		0			0	3 1	4 17		(0		0		0	1	3 13	9	13 2	2		0	21	17	18	47	68
Take Note Troupe	Community Partner		0			0			0		0	2		2		0		(0		0		0		0		()		0	2	2	0	0	2
Other Rentals	Community Partner		0			0			0		0			0		0		(0		0		0		0		()		0	0	0	0	0	0
Private Rentals	Commerical		0	1	3	4	1	3 .	4 1	. 3	4	1	3	4		0		(0	2 3	5	1 3	4	1	3 4	1	3 4	1 1	3	4	10	17	5	27	37
	Community/Rental Subtotals	0	0 0	10	10	20	1	3 .	4 1	. 3	4	3	3	6	3 1	4 17	12	18 3	30	2 5	7	1 5	6	1 1	6 17	10	18 2	8 1	3	4	45	22	23	98	143
	Total Use by Month	2	6 8	13	16	29	4	9 1	.3 4	9	13	8	9	17	7 2	0 27	15	24 3	39	7 11 1	.8	7 11	18	7 2	2 29	15	24 3	9 6	9	15	95	51	44	170	265



Fair Oaks Recreation & Park District

Job Description

Job Title: Technical/Facility Supervisor

Department: Arts and Entertainment

Reports to: Arts and Entertainment Manager

FLSA Status: Full Time-Exempt

Revised: 4/29/24

Pay Rate: \$66,000-\$88,000

Company Overview:

Fair Oaks Performing Arts Center is a vibrant cultural hub dedicated to fostering creativity, innovation, and community engagement through diverse performing arts experiences. Located in the heart of Fair Oaks Village, the center offers a range of performances, including theater productions, musical concerts, dance recitals, comedy shows, speaker series, community rentals, and more.

Position Overview:

We are seeking an experienced Technical/Facility Supervisor to lead all technical aspects of productions, events, and performances, and facility rentals. The ideal candidate will possess strong leadership skills, technical expertise, and a passion for performing arts and community engagement.

Job Summary

Under the supervision of the Arts and Entertainment Manager, the Technical/Facility Supervisor plans, organizes, and provides technical support for theatre and production activities at District sites, primarily the Fair Oaks Performing Arts Center. Responsibilities include audio-visual support, rental coordination, special events, and performing various technical tasks related to event preparation and production.

ESSENTIAL DUTIES AND RESPONSIBILITIES:

- Plan, organize, and provide technical support for theater and production activities including Audio-Visual, lighting system operation, repair, maintain, and installation.
- Generate scope of work and install new audio-visual and sound equipment; troubleshoot equipment and lighting systems.
- Coordinate and implement stage production activities, including scenic fabrication and rigging needs; design house lighting plots and provide stage and event lighting.
- Oversee audio and lighting installation, repair, and budget needs for District facilities. Performing all technical load-in/load-out process.
- Serves as a production consultant for District and community events; ensure technical needs are met.

- Operate and maintain job-related equipment, including tools, lifts, projectors, lighting and sound systems, and a computer; drive a vehicle to conduct work
- Serve as a technical resource for the District in developing specifications for lighting, sound, and staging equipment; make purchase recommendations and provide pricing information.
- Communicates with various personnel, departments, vendors, and outside contacts to exchange information, coordinate activities, and resolve issues or concerns.
- Maintains records and inventory of district technical theatrical equipment, safety reports, and equipment inventories.
- Provide technical direction for all theatre systems, including sound, lighting, projection, rigging, counterweight system, set construction.
- Assist in developing and implementing facility procedures to ensure compliance with safety and health codes. Perform safety inspections on all technical equipment.
- Train, schedule, and supervise hourly facility technicians.
- Provide facility tours to prospective tenants and renters; prepare expense estimates, advising renters on feasibility, cost and equipment capabilities.
- Ensure post-event evaluations are completed; create and distribute Production Reports.
- Oversee and manage facility rentals, including coordinating schedules, ensuring compliance, and handling agreements and payments.
- Perform other related duties as assigned.

JOB REQUIREMENTS:

Knowledge of:

- Audio/visual and lighting systems principles and practices.
- Installation, repair, and maintenance of various audio-visual equipment.
- Basic electrical theory, sound and lighting effects.
- Carpentry skills for set construction.
- Technical aspects of the field of specialty.
- Health and safety regulations.
- Operation of various lighting and sounds boards
- Set-up and operation of lighting and sound system softwares
- Rigging and flying systems.

Ability to:

- Organize audio, lighting, and staging for performances and rentals.
- Operate and oversee stage equipment.
- Troubleshoot and repair audio-visual equipment.
- · Communicate effectively both orally and in writing.
- Establish and maintain cooperative relationships.
- Train and direct personnel.
- Observe health and safety regulations.
- Operate hand and power tools, a computer, and assigned software.
- Meet records and meet schedules.

Knowledge, Skill and Experience:

Knowledge of various activities and classes art inspired or recreational programming for all ages, including facility and materials, use; techniques, principles, and procedures used to deliver high-quality arts-inspired recreation programs.

- Minimum Education required: High school diploma or general education degree (GED); and/or six months of related experience and/or training in art education program or recreation experience activities, A background, or education in art, arts education, or a related field or equivalent combination of education and experience is desired.
- 2. **Minimum Experience required:** Experience in live performance theater, including operating theatrical lighting and sound systems.
- 3. **Other requirements:** All applicants must be fingerprinted and pass a pre-employment background check. Reliable transportation to and from work.

LANGUAGE SKILLS:

Ability to read and comprehend simple instructions, short correspondence, and memos. Ability to write simple correspondence. Ability to effectively present information in one-on-one and small group situations to customers, clients, and other employees of the organization.

MATHEMATICAL SKILLS:

Ability to add and subtract two-digit numbers and to multiply and divide with 10's and 100's. Ability to perform these operations using units of American money and weight measurement, volume, and distance.

REASONING ABILITY:

Ability to apply common sense understanding to carry out detailed but uninvolved written or oral instructions. Ability to deal with problems involving a few concrete variables in standardized situations.

LICENSES AND OTHER REQUIREMENTS:

Must possess and maintain a valid California class C driver's license, proof of personal vehicle insurance, and a satisfactory driving record are required. At the option of the appointing authority, persons hired into this class may be required to either possess at entry or obtain within specified time limits designated licenses, certifications, or specialized education and training relevant to the area of assignment.

COMPUTER SKILLS:

To perform this job successfully, an individual should have knowledge of Adobe Acrobat and the Microsoft Office Suite of products and possess typing skills of at least 40-50 wpm. Knowledge of basic office equipment should include Internet and email, copy and fax machines, postage meter, telephone, and answering machine.

PHYSICAL AND EMOTIONAL DEMANDS:

Dexterity of hands and fingers to operate assigned tools and equipment.

- Bending at the waist, kneeling, or crouching.
- Hearing and speaking to exchange information.
- Sitting, standing, and walking for extended periods.
- Climbing ladders and stairs to rig lighting equipment.
- · Seeing to perform assigned activities.
- Regularly lift and/or move up to 50 pounds; lifting, carrying, pushing, or pulling heavy objects up to 100 pounds with assistance.
- Reaching overhead, above the shoulders, and horizontally.

The physical demands described here represent those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. The inability to cope with a stressful work environment does not constitute a protected disability.

While performing the duties of this job, the employee is regularly required to sit and frequently required to talk or hear. The employee is occasionally required to stand; walk; use hands to finger, handle, or feel; reach with hands and arms; climb or balance; stoop, kneel, crouch, or crawl and talk or hear. Specific vision abilities required by this job include close vision, distance vision, color vision, peripheral vision, depth perception, and the ability to adjust focus.

Exposed to dust, noise, machinery, moving objects and other vehicles. Performs simple and power grasping, pushing, pulling, and fine manipulation. May be exposed to constant vibration of equipment for prolonged periods. The position also requires near and far vision when inspecting and performing work activities, operating vehicles, tools, and equipment, and preparing paperwork and reports. Performs heavy physical labor, such as lifting (up to 30-50 pounds), carrying heavy objects, and using a shovel and other equipment to dig. Climbs ladder and works at heights. Exposure to fumes, dust, and air contaminants which may cause eye and skin irritation.

WORK ENVIRONMENT:

Indoor and outdoor environment. Theater environment. Evening or variable hours. Driving a vehicle to conduct work. Hazards include working at heights. The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. The noise level in the work environment is usually moderate.

Typically works outdoors in varied weather conditions with exposure to sun, heat and inclement weather. Possible exposure to traffic and other potential hazards. Regularly works inside and maintains District facilities. May be assigned to work weekends, holidays and irregular hours based on District scheduling needs. May be assigned to work during emergencies, seasonally caused circumstances, or special projects and/or events in varying climate and temperature conditions.

HOW TO APPLY FOR THIS POSITION:

When a recruitment opens for this position, an applicant must submit, during the application filing period, an online application and attach any supplemental information as required in the job announcement, which may include submitting responses to a supplemental questionnaire. Online resumes and other unsolicited materials may be attached but will not be considered in lieu of the required online application, unless

otherwise specified in the job announcement. FORPD reserves the right to limit the number of online applications when necessary. Applicants are responsible for maintaining/updating their contact information through the online application system.

SELECTION PROCEDURES:

Initial Selection Review:

The Fair Oaks Recreation and Park District reviews all initial application materials to identify qualified applicants. Applicants meeting minimum qualifications will be invited to the first phase of the recruitment process. FORPD reserves the right to refer only to the better qualified applicants if the number of applicants is high. If the number of applicants is high, the review process may include a secondary screening (by a panel of job knowledge experts) of the applications and/or supplemental questionnaires in which the better qualified applicants are referred to the next phase of the recruitment process. Because recruitment processes vary, applicants are advised to thoroughly review the job announcement before submitting their online application materials.

Testing:

Testing for this position or any other position may include, but is not limited to the following: written exam, practical exam, panel interview, physical ability test, assessment center, oral presentation, project assignment, etc. If a revision is made to a testing component during a recruitment process, the assigned recruiter will notify by email all affected applicants.

Americans with Disabilities Act (ADA) Accommodation:

In accordance with the Americans with Disabilities Act, anyone who needs an ADA accommodation for the purposes of employment testing should contact the assigned recruiter upon opening of a recruitment.

Withdrawing from Recruitment Process:

Whenever an applicant chooses to withdraw from a recruitment process, he/she is required to submit an email notification to the assigned recruiter requesting a withdrawal from the process. The email to the recruiter must include the applicant's current phone number.

Questions:

All questions regarding this position should be directed to the assigned recruiter upon opening of a future recruitment. NOTE: The provisions of this publication do not constitute an express or implied contract. Any provision in this publication may be modified or revoked without notice.

Equal Opportunity Employer:

The Fair Oaks Recreation and Park District is an Equal Employment Opportunity Employer.

APPLICATION DEADLINE: Open Until Filled

INTERVIEWS: If selected, interviews will be scheduled through human resources. Candidates must be available for interview between the hours of 8:00am – 5:00pm, Monday through Friday.

TO APPLY:

Apply online at https://www.forpd.org/193/Employment-Opportunities.

ASSIGNED RECRUITER:

Jennifer Larkin

Administrative Services Manager/Human Resources
<a href="https://doi.org/l