# Exhibit to Agenda Item #la

2025 Proposed SMUD Budget Overview, including Debt Service, Pay Schedule, and Special Compensation.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting Wednesday, November 6, 2024, scheduled to begin at 6:00 p.m. SMUD Headquarters Building, Auditorium





# SMUD Overview 2025 Proposed Budget

### **Scott Martin**

Chief Financial Officer



### 2025 Budget Timeline

#### September 17 October 30 **December 12** Proposed Budget materials High level preview of Board vote to approve spending priorities available at SMUD.org SMUD 2025 Budget **October / November** November 6 & 7 Opportunity for budget detail Informational presentations outlining inquiries the 2025 Proposed Budget



### 2025 Budget Foundations

Strong financial metrics and maintaining a positive credit rating help keep SMUD's rates affordable now, and in the future

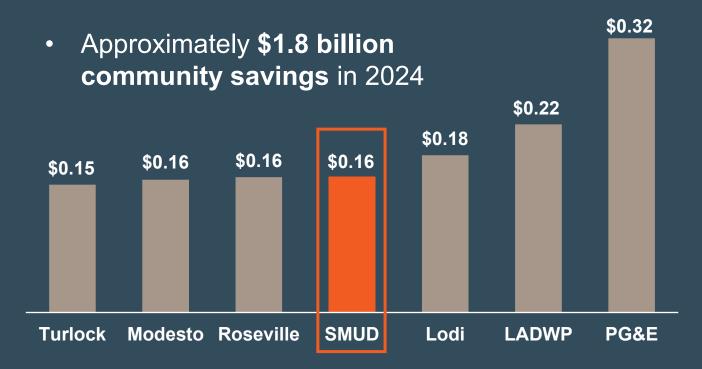
#### **Credit ratings:**

Moody's Ratings: Aa2

S&P Global Ratings: AA

Fitch Ratings: AA

SMUD's system average rate is
52% below PG&E





### 2025 Budget Foundations



#### **Financial Flexibility**

Manages changing business conditions and risks



#### **Strategic**

Funds required for regulatory compliance and achievement of Board's Strategic Directions



#### **Balanced**

Funds short-term needs and prepares for long-term goals



#### **Community Focused**

Our customers and community are why SMUD exists



### Board request

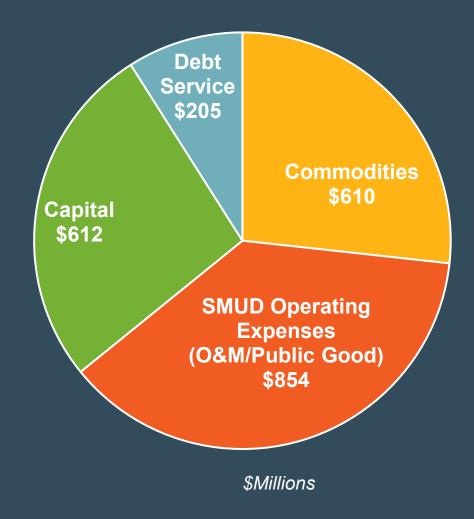
#### 2025 SMUD Budget

- 2025 spending authorization and staffing level: \$2.3 billion
- Authority for Rate Stabilization Fund transfers
- Provisions for adjusting budget authority

#### **Debt Management**

- Declaration of intent to issue debt
- Reimbursement of capital expenditures from bond proceeds

## Employee pay schedule as required by state law





## Board approval provides authorization to staff

(\$ Millions)	2024 Budget	2025 Proposed	\$ Change vs Budget	% Change vs Budget
Commodities	\$572	\$610	\$38	7%
SMUD Operating Expenses	746	786	40	5%
Public Good Expenses	68	68	(0)	0%
Capital	555	612	57	10%
Debt Service	202	205	3	2%
TOTAL Budget Authorization	\$2,143	\$2,281	\$138	6%
Revenue	(2)	(38)	(36)	
Net	\$2,141	\$2,243	\$102	5%



### Position Request for 2025

#### Requesting 2,295 full-time positions

- Additional positions for field operations and apprentice classes
- Funding for 47 limited-term and 223 part-time and student positions, including grant support

	2024 Budget	2025 Proposed	Proposed vs. Budget
Full-time	2,250	2,295	45
Limited-term	43	47	4
Total	2,293	2,342	49

Number of Full-Time Positions by executive organization	
Chief Operating Officer	863
Chief Customer Officer	299
Chief Information Officer	267
Chief Zero Carbon Officer	259
Chief Diversity Officer	218
Chief Legal & Gov't Affairs Officer	180
Chief Financial Officer	104
Chief Coms. & Marketing Officer	72
CEO & GM	33
Total full-time positions	2,295



### Key Assumptions and Risks

#### **Budget flexibility is required to manage**

#### **Business Assumptions**

- Forecasted load, peak, and customer count
- Strategic Directions set by Board
- Compliance with California mandates
- Normal water year
- Normal weather year
- Includes risk mitigations for atypical or unexpected events
- Includes 2025 rate increases

#### Risks

- Weather and impact on load, commodity costs, precipitation
- Increased commodity market volatility
- Continued inflation
- Global supply chain constraints
- Higher interest rates
- Continued economic uncertainty



### Commodity Budget Portfolio

	2024 Budget	2025 Proposed	\$ Change
Power Cost	\$320	\$419	\$99
Gas Cost	\$252	\$191	(\$61)
Total Commodity Costs	\$572	\$610	\$38

#### **Power Cost**

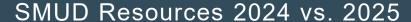
Electrical energy, capacity, renewable energy contracts & transmission required to meet customers needs

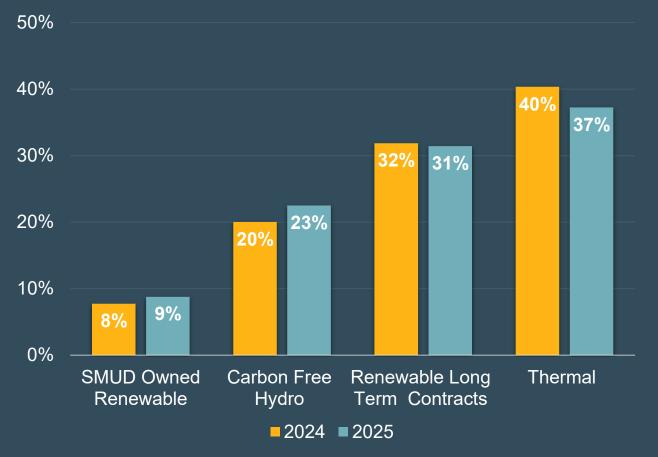
#### **Natural Gas Cost**

Natural gas, transmission and storage required for power plant operations and electrical system needs



### Commodity Budget Resource Comparison





#### **Resource Highlights**

- Solano 4 online in May 2024
- Hydro forecasted to be higher in 2025 than 2024
- Renewable Long-term contracts
- New solar online in July 2025
- New wind project delivering December 2025
- Biomass and wind contracts expiring



### Power Price Volatility



#### Impact to SMUD

- The average monthly commodity budget variance is \$3 million
- In extreme conditions, the monthly variance can increase up to \$60 million



### Financial Security





\$25 million for Insurance Reserve



**\$20 million** increase in set aside for the Community Impact Plan



**Creating \$60 million** in Commodity Stabilization Fund



\$88 million Hydro Rate Stabilization Fund



**\$72 million** Rate Stabilization Fund

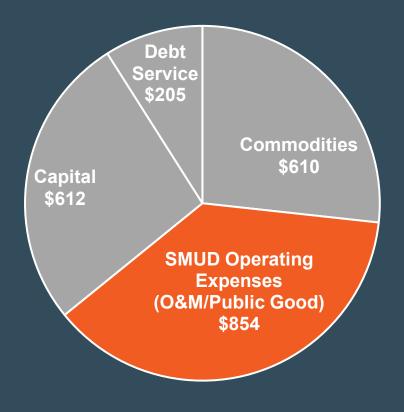


**Addressing** future risks and SMUD's changing commodity portfolio



### O&M and Public Good Highlights

SMUD's 2025 Proposed O&M and Public Good budget is \$854 million for essential ongoing costs that ensure safe, reliable and equitable energy delivery costs to our customers & community





**\$286 million** for power generation and grid operations & maintenance



**\$83 million b**uilding and transportation electrification and energy efficiency solutions and research



**\$56 million** for wildfire mitigation and vegetation management



\$35 million for property, casualty, and other insurance



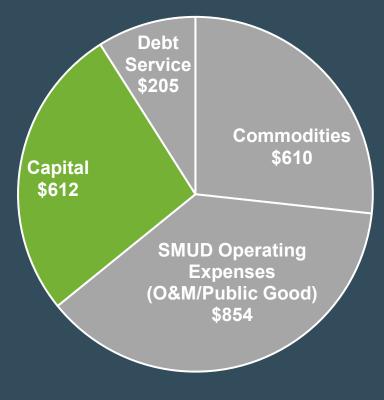
**\$30 million** for investment in under-resourced communities and community engagement efforts, including \$14 million for the Community Impact Plan





### Capital Highlights

Investments to support SMUD's reliability, zero carbon goals and to comply with California mandates, totaling \$612 million.





\$26 million for new services and capacity



\$29 million for cable and pole replacements



\$36 million for resource projects, including Country Acres and Solano 2 Repower



\$93 million for new and enhanced technology



**\$147 million** for substation builds





### Pro Forma Income Statement

Income Statement	2024 Budget	2025 Proposed	Proposed vs. Budget
Electric Sales	\$1,724	\$1,819	\$95
Other Revenue	71	69	(2)
Total Revenue	\$1,795	\$1,888	\$93
Commodities	572	610	38
Business Unit Operations	814	854	40
Other Costs/Income	284	307	23
Net Income	\$125	\$118	(\$7)
Fixed Charge Ratio	2.03	2.03	

- 2025 Budget achieves key financial metrics
- Positive net income (cash portion) is reinvested to offset capital costs

Totals may reflect minor rounding differences

\$Millions



### Pro Forma Cash Flow Statement

Cash Flow	2025
Starting Unrestricted Cash Balance as of Jan 2025	\$476
Operations	
Receipts from Customers & Other Electric Revenue*	\$1,886
Commodities & Business Unit Expenses*	(1,400)
Net Source of Funds from Operations	\$486
Financing	
Proceeds from Debt Issuance	350
Capital Expenditures & Other Cash Payments*	(574)
Principal & Interest payments on Debt	(216)
Net Use of Funds from Financing	(440)
Investing	
Interest Income	30
Net Cash from 2025 Budget	76
Ending Unrestricted Cash Balance as of Dec 2025	\$552
Days' Cash on Hand	153

<sup>\*</sup>Certain line items on the cash flow statement may not directly correspond to items on the income statement due to non-cash items that are included in the income statement but not on the cash flow statement

# Requesting Board approval to establish increased bonding authority

- Issue new debt to preserve a 150-day minimum threshold for number of days cash on hand
- Establish additional bonding authority: declare intent to issue debt, \$400 million
- During 2025, staff will request Board's authorization for any new transactions



## SMUD's 2025 Budget Priorities







