

¹ **A universal of human social cognition: Children from 17 communities process gaze in
similar ways**

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62

Abstract

63 Theoretical accounts assume that key features of human social cognition are universal. Here we
64 focus on gaze following, the bedrock of social interactions and coordinated activities, to test this
65 claim. In a comprehensive cross-cultural study spanning five continents and 17 distinct cultural
66 communities, we examined the development of gaze following in early childhood. We identified
67 key processing signatures through a computational model that assumes that participants follow
68 an individual's gaze by estimating a vector emanating from the eye center through the pupil.
69 We found these signatures in all communities, suggesting that children worldwide processed
70 gaze in highly similar ways. Absolute differences between groups were accounted for by a
71 cross-culturally consistent relationship between children's exposure to touchscreens and their
72 performance in the task. These results provide strong evidence for a universal process
73 underlying a foundational socio-cognitive ability in humans that can be reliably inferred even
74 in the presence of cultural variation in overt behavior.

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76 similar ways**

77 **Research Transparency Statement**

78 All authors declare no conflicts of interest. Preregistration: The hypotheses, methods
79 and parts of the analysis plan were preregistered (<https://osf.io/tdsvc>) on March 12th, 2022,
80 prior to data collection which began on March 18th, 2022. Additional analysis and deviations
81 from the preregistration are reported in the Supplementary Material. Materials: All study
82 materials are publicly available (<https://ccp-odc.eva.mpg.de/tango-cc/>). Data: All primary data
83 are publicly available (<https://github.com/ccp-eva/gafo-cc-analysis/>). Analysis scripts: All
84 analysis scripts are publicly available (<https://github.com/ccp-eva/gafo-cc-analysis/>).

85 **Introduction**

86 Human socio-cognitive skills enable unique forms of communication and cooperation
87 that provide a bedrock for cumulative culture and the formation of complex societies (Henrich,
88 2016; Heyes, 2018; Laland & Seed, 2021; Legare, 2019; Tomasello, 2020; Tomasello & Rakoczy,
89 2003; Wellman, 2014). The eyes are the proverbial “window to the mind” and eye gaze is
90 essential for many social reasoning processes (Doherty, 2006; Emery, 2000; Shepherd, 2010).
91 Others’ eye gaze is used to infer their focus of visual attention, which is a critical aspect of
92 coordinated activities, including communication and cooperation (Langton et al., 2000;
93 Richardson & Dale, 2005; Rossano, 2012; Scaife & Bruner, 1975; Sebanz et al., 2006; Tomasello et
94 al., 2007).

95 The ability to follow gaze emerges early in development (Byers-Heinlein et al., 2021; Del
96 Bianco et al., 2019; Gredebäck et al., 2010; Tang et al., 2023). The earliest signs of gaze following
97 have been found in infants as young as four months (Astor et al., 2021; D’Entremont et al., 1997).
98 Initially, infants rely more on head direction than actual gaze direction (Lempers et al., 1977;
99 Michel et al., 2021). Throughout the first two years of life, children refine their abilities: they
100 interpret gaze in mentalistic terms, for example, they follow gaze to locations outside their own

101 visual field by moving around barriers (Moll & Tomasello, 2004). Importantly, individual
102 differences in children's gaze following abilities predict later life outcomes, most notably
103 communicative abilities (Carpenter et al., 1998). For example, gaze following at 10 months
104 predicts language scores at 18 months of age (Brooks & Meltzoff, 2005). Difficulties with gaze
105 following have been linked to developmental disorders, including Autism (Itier & Batty, 2009;
106 Thorup et al., 2016, 2018). This work highlights the importance of gaze following as a
107 foundational building block of human social interaction and its central place in theorizing.

108 A central assumption in the theoretical and empirical work discussed above is that,
109 despite substantial variation in developmental contexts, gaze following works and develops in
110 the same way across human societies (Tomasello, 2019). This assumption – despite being central
111 to many developmental theories – is currently not supported by evidence. On the contrary,
112 cross-cultural studies have revealed substantial diversity in socio-cognitive development
113 (Dixson et al., 2018; Mayer & Träuble, 2013; Miller et al., 2018; Taumoepeau et al., 2019;
114 Wellman, 2014). One of the very few cross-cultural studies also found differences in the
115 likelihood to follow gaze between communities (Callaghan et al., 2011).

116 One potential source for this paradox lies in the reliance on aggregated measures in
117 cross-cultural studies. Absolute differences in mean performance across communities are
118 interpreted as a signal of different underlying cognitive processes. In the present study, we
119 resolve this paradox by instead focusing on processing signatures that can be investigated
120 independently of absolute community-level differences. This allows us to directly evaluate the
121 empirical foundation of claims about universal features of human social cognition. To this end,
122 we conducted a pre-registered, large-scale, cross-cultural study on the development of gaze
123 following abilities to study potentially universal processing signatures.

124 The processing signatures were derived from a computational model that assumes that
125 participants follow gaze by estimating a vector emanating from the eye center through the pupil
126 (Prein, Maurits, et al., 2024). The key innovation of the model is that it explains how individuals

¹²⁷ may use the same cognitive process but still differ in their measured abilities. The process
¹²⁸ always involves estimating a vector but also involves a degree of uncertainty because the eye
¹²⁹ center is not directly observable. Individuals are assumed to differ in their level of uncertainty
¹³⁰ with which they estimate the vector which causes differences in their observable behavior.
¹³¹ Importantly, the assumed process leaves a key signature in the data that is observable
¹³² independent of the absolute level of performance. In the present study, we therefore focus on
¹³³ this signature instead of absolute levels of performance when evaluating the claim whether
¹³⁴ there is evidence for a universal cognitive mechanism underlying gaze following.

¹³⁵ The 1377 participants who took part in the study lived in 17 different communities across
¹³⁶ 14 countries and five continents (Fig. 1A, Tab. 1). These countries represent ~46% of the world's
¹³⁷ population. Communities covered a broad spectrum of geographical locations, social and
¹³⁸ political systems, languages, and subsistence styles (see Supplementary Material). This diversity
¹³⁹ allowed us to overcome the common pitfall of cross-cultural studies that compare urban
¹⁴⁰ communities from the Global North to rural communities from the Global South (Barrett, 2020).

Table 1
Participant demographics.

Continent	Country	Community	N (male)	Age (range)	Language	Touchscreen exposure ¹
Americas	Argentina	Buenos Aires	105 (53)	4.72 (3.00 - 6.96)	Spanish (Rioplatense)	0.90
	México	Ocuilan	127 (63)	4.96 (2.57 - 6.95)	Spanish (Mexican)	0.77
	USA	Stanford	98 (54)	4.99 (2.52 - 7.90)	English (American)	0.98
Africa	Namibia	Hai om	60 (38)	5.85 (2.74 - 8.34)	Hai om	0.05

Table 1 continued

Continent	Country	Community	N (male)	Age (range)	Language	Touchscreen exposure1
		Khwe	59 (24)	5.84 (3.38 - 8.63)	Khwedam	0.19
		Windhoek	39 (17)	5.69 (2.66 - 8.66)	English (Nigerian)2	0.95
Nigeria		Akure	114 (54)	5.07 (2.57 - 7.33)	English (Nigerian)	0.91
Rep. Congo	BaYaka		29 (13)	7.80 (3.94 - 10.56)	Yaka	0.00
		Bandongo	30 (11)	7.45 (3.50 - 10.95)	Lingala	0.00
Uganda		Nyabyeya	125 (62)	5.94 (2.67 - 8.92)	Kiswahili	0.34
Zambia		Chimfunshi	22 (5)	5.98 (2.88 - 8.00)	Bemba	0.14
Europe	Germany	Leipzig	100 (48)	4.88 (2.53 - 6.95)	German	0.89
	UK	Plymouth	70 (30)	6.02 (2.38 - 8.94)	English (British)	0.99
Asia	China	Beijing	123 (62)	5.47 (2.69 - 8.48)	Mandarin	0.95
	India	Pune	148 (73)	6.14 (3.06 - 8.83)	English (Indian) / Marathi	0.93

Table 1 continued

Continent	Country	Community	N (male)	Age (range)	Language	Touchscreen exposure ¹
	Türkiye	Malatya	85 (40)	5.02 (2.75 - 7.12)	Turkish	1.00
Oceania	New Zealand	Auckland	43 (19)	5.14 (2.81 - 8.75)	English (New Zealand)	0.95

Note. 1 Proportion of participants who have access to touchscreens according to parental questionnaire. 2 Local collaborators and piloting suggested that Nigerian English is suitable for Windhoek as well.

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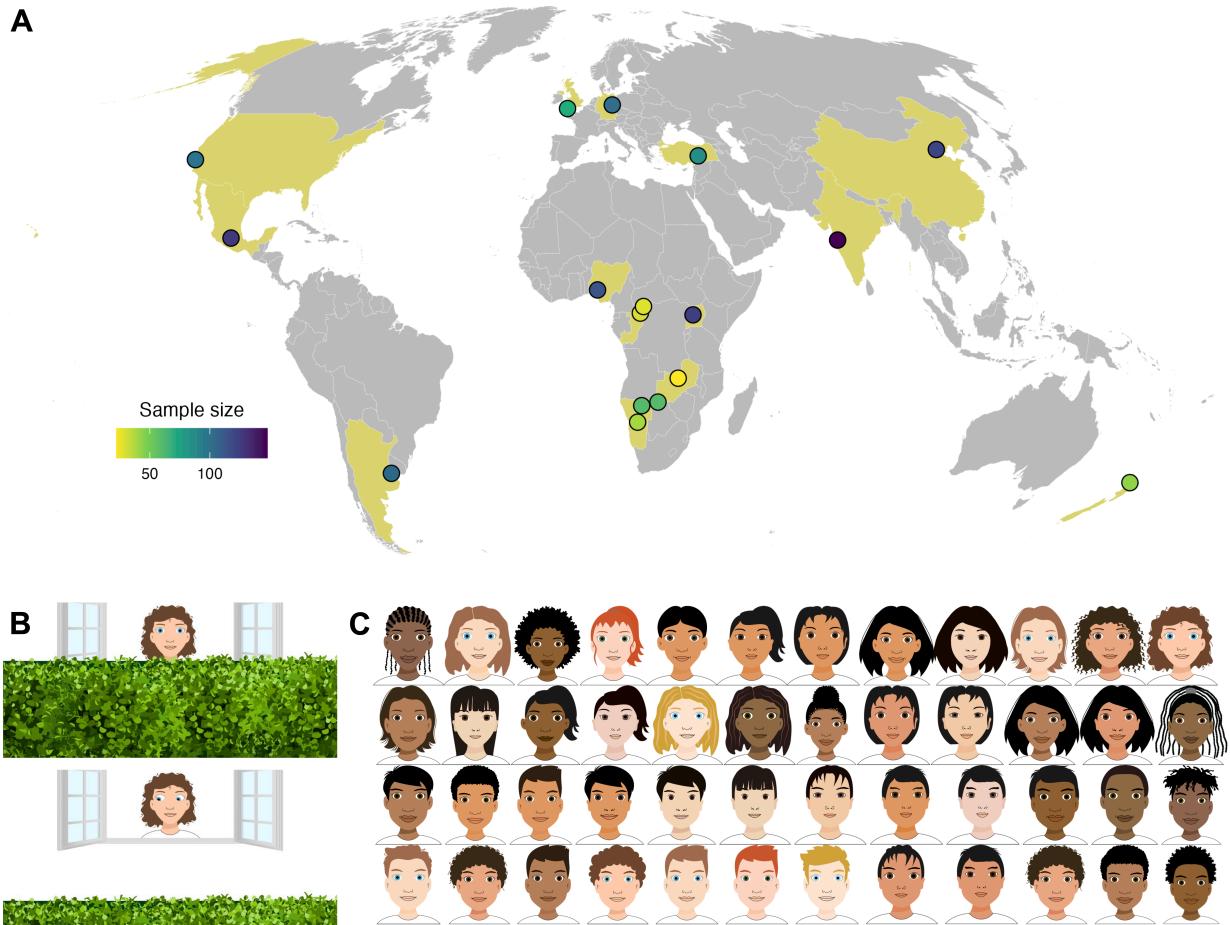
142 We used an animated picture book tablet task in which participants had to locate a
 143 hidden object based on observing an agent's gaze. Children watched a balloon disappear behind
 144 a hedge. An agent followed the trajectory of the balloon with their eyes (Fig. 1B). The key
 145 dependent variable was the (im)precision with which children located the agent's focus of
 146 attention, that is, the deviation between where the agent looked (where the balloon was) and
 147 the child's response. We adapted visuals and audio instructions specifically for each of the 17
 148 communities. Previous work demonstrated excellent individual-level measurement properties
 149 for this task in a German sample (Prein, Kalinke, et al., 2024).

150

Methods

151 Participants

152 A total of 1377 children between 2.38 and 10.95 years of age provided data for the study.
 153 Children lived in 17 different communities, located in 14 different countries. Table 1 gives the

**Figure 1**

(A) Data collection sites. Points show the approximate geographical location of the data collection sites, coloring shows the sample sizes. (B) Screenshots from the task. The upper scene depicts the start, and the lower scene depicts the choice phase in a test trial. Participants had to use the gaze of the agent to locate the balloon and touch the location on the hedge where they thought the balloon was. Agents, audio recordings and backgrounds were adapted to each community. (C) Drawings used as agents across communities.

154 sample size per community together with some basic demographic information. The
155 recruitment strategy for each community is reported in the respective site descriptions. For
156 some children, the exact birthday was unknown. In such cases, we set the birthday to the 30th
157 of June of the year that would make them fall into the reported age category.

158 Data from children was only included in the study when they contributed at least four
159 valid test trials. We also excluded the data from children with a diagnosed developmental
160 disorder. In sum, in addition to the sample size reported above, 74 additional children
161 participated in the study but did not contribute data. The main reasons for exclusion were:
162 contribution of less than four valid test trials, technical failures, and missing or implausible
163 demographic information (e.g., when the number of children living in the household was
164 reported to be larger than the household itself or when the number of children reported to live
165 in the household equaled the number of children younger than the child being tested). We did
166 not exclude any participants for performance reasons. A detailed description of each data
167 collection site and the way children were recruited can be found in the Supplementary Material.

168 **Setup and Procedure**

169 The task was implemented as a browser-based interactive picture book using HTML,
170 CSS, and JavaScript. Participants saw animated agents on a touch screen device, listened
171 to pre-recorded audio instructions and responded by touching the screen. In all communities, a
172 research assistant, fluent in the local language(s), guided the child through the task.

173 Figure 1B shows a screenshot from the task. The task was introduced verbally by the
174 assistant as the balloon game in which the participant would play with other children to find a
175 balloon. On each trial, participants saw an agent located in a window in the center of the screen.
176 A balloon fell down from its starting position just below the agent. The agent's gaze followed
177 the trajectory of the balloon. That is, the pupils and the iris were programmed to align with the
178 center of the balloon. Once the balloon had landed on the ground, the agent was instructed to
179 locate it, that is, to touch the location on the screen where they thought the balloon was. On

180 each trial, we recorded the exact x-coordinate of the participant's touch.

181 There were two types of training trials. In training 1 trials, the balloon fell down and
182 landed in plain sight. Participants simply had to touch the visible balloon. In training 2 trials,
183 the trajectory of the balloon was visible but it landed behind a small barrier (a hedge – see
184 Figure 1B). Thus, participants needed to touch the hedge where they saw the balloon land. Next
185 came test trials. Here, the barrier moved up and covered the balloon's trajectory. That is,
186 participants only saw the agent's eyes move, but not the balloon. They had to infer the location
187 of the balloon based on the agent's gaze direction. During training 1, training 2 and the first test
188 trial, children heard voice-overs commenting what happened on the screen. Critically, the agent
189 was described as wanting to help the child and always looking at the balloon.

190 Children completed one training 1, two training 2 trials and 16 test trials. We excluded
191 the first test trial from the analysis because of the voice-over. Thus, 15 test trials were used in
192 the analysis below. Each child saw eight different agents (four male, four female). The agent
193 changed from trial to trial, with alternating genders. A coin toss before the first trial decided
194 whether the first agent was male or female. The order in which agents were shown was
195 randomized with the constraint that all agents had to be shown once until an agent was shown
196 again. The color of the balloon also changed from trial to trial in a random order, also with the
197 constraint that all colors appeared once before any one was repeated.

198 The location (x-coordinate) where the balloon landed was determined in the following
199 way: The screen was divided in ten equally sized bins. On each trial, one of the bins was
200 randomly selected and the exact x-coordinate was randomly chosen within that bin.
201 Constraints were that the balloon landed in each bin equally often and the same bin appeared
202 no more than twice in a row.

203 All children were tested with a touchscreen device with a size between 11 and 13 inch
204 equipped with a webcam. The data was either stored locally or sent to a server. In addition to

205 the behavioral data, we stored the webcam recording of the session for verification purposes.
206 Community-specific adaptations were made by changing the visuals and the audio instructions
207 (see Supplementary Material for details).

208 In addition to the gaze following task, caregivers responded to a short questionnaire
209 about children's access to screens and touchscreens (binary answer) as well as the number of
210 people, children and children younger than the focal child living in the household (numeric; see
211 Supplementary Material for details). The numeric variables were scaled within community prior
212 to inclusion into the regression models.

213 Analysis

214 Regression models

215 We used Bayesian Regression models fit in R (R Core Team, 2023) using the package
216 `brms` (Bürkner, 2017) for all analyses except the cognitive models (see below). We used default
217 priors built into `brms`. The dependent variable in all regression models was imprecision, that is,
218 the absolute distance between the true location of the balloon (x-coordinate of its center) and
219 the location where the participant touched the screen. We used a Log-normal distribution to
220 model the data because the natural lower bound for imprecision is zero and the data was right
221 skewed with a long tail. Numeric predictors that entered the models were scaled to have a mean
222 of zero and a standard deviation of 1.

223 To analyse cross-cultural variation in performance, we used a cross-validation procedure
224 (see e.g., Stengelin et al., 2023). In the Supplementary Material we give a detailed justification of
225 this approach. For each community, we randomly sampled a data set that was 5/6 the size of the
226 full data set (training data). Then, we fit the model to this training data and used the estimated
227 model parameters to predict the remaining 1/6 of the data (testing data). We then compared the
228 model predictions from the different models by computing the mean difference between the
229 true and predicted imprecision, over all trials in the testing data set. We repeated the
230 cross-validation procedure 100 times and computed the percentage of cases in which one model

231 outperformed the other. We compared three models: a null model assuming no systematic
232 community-level variation, a model assuming variation between communities and a model
233 assuming variation between communities and in developmental trajectories (see Supplementary
234 Material for model equations).

235 To evaluate the processing signatures predicted by the cognitive model that trials in
236 which the balloon lands further away from the center lead to larger imprecision (see next
237 section for details), we fit a model predicting imprecision by age and target centrality (distance
238 of the landing position from the center in pixel/SVG units) with random intercepts for
239 participant and community and random slopes for target centrality within participant and
240 community (brms notation: age + target_centrality +
241 (target_centrality | participant) + (age + target_centrality
242 | community)).

243 **Cognitive model**

244 Recent computational work modeled gaze following as social vector estimation (Prein,
245 Maurits, et al., 2024). When following gaze, onlookers observe the location of the pupil within
246 the eye and estimate a vector emanating from the center of the eye through the pupil. The focus
247 of attention is the location where the estimated vectors from both eyes hit a surface (Fig. 3). It is
248 assumed that this estimation process has some uncertainty because the center of the eye is not
249 directly observable and that individuals vary in their level of uncertainty. As a consequence,
250 even though individuals use the same general process, they might differ in their absolute levels
251 of precision. Crucially, this process model predicts a clear performance signature in the gaze
252 following task: Trials in which the agent looks further away from the center should result in
253 lower levels of precision compared to trials in which the agent looks closer to the center. This
254 prediction is best understood by considering a similar phenomenon: pointing a torch light to a
255 flat surface. The width of the light beam represents each individual's level of uncertainty in
256 vector estimation. When the torch is directed straight down, the light beam is concentrated in a

257 relatively small area. When the torch is rotated to the side, the light from one half of the cone
 258 must travel further than the light from the other half to reach the surface. As a consequence,
 259 the light is spread over a wider area (see Fig. 3).

260 The model inversely models the process generating touches on the screen based on
 261 observed eye movements and is defined as:

$$P(\theta|x_c, \alpha_l, \alpha_r) \propto P(x_c|\alpha_l, \alpha_r, \theta)P(\theta) \quad (1)$$

262 Here, θ represents an individual's cognitive ability to locate the focus of the agent's
 263 attention, x_c represents the touched coordinate, and α_l and α_r correspond to the left and right
 264 pupil angles (each defined as the angle between a line connecting the center of the eye to the
 265 pupil and a line extended vertically downward from the center of the eye).

266 The basic assumption in this model is that participants touch on the screen location
 267 where they think the agent is looking. The true eye angles (α_l and α_r) are not directly
 268 observable and are estimated with noise, yielding $\hat{\alpha}_l$ and $\hat{\alpha}_r$.

269 Each touch x_c implies a "matched pair" of estimated pupil angles $\hat{\alpha}_l$ and $\hat{\alpha}_r$, with the
 270 constraint that the lines extended along those two angles meet at the precise location of where
 271 the target is believed to be. As a consequence, we can rewrite the likelihood function of the
 272 model as:

$$P(x_c|\alpha_l, \alpha_r, \theta) \propto P(\hat{\alpha}_l, \hat{\alpha}_r|\alpha_l, \alpha_r, \theta)P(x_c) \quad (2)$$

273 $P(x_c)$ is a prior over potential target locations. Because the target was last visible in the
 274 screen and because the agent was located in the center, we assumed that participants have an a
 275 priori expectation that the target will land close to the middle. We estimated the strength of this

²⁷⁶ center bias (*i.e.*, the standard deviation of a Normal distribution around the screen center) based
²⁷⁷ on the data: $P(x_c) \sim \mathcal{N}(960, \sigma^p)$.

²⁷⁸ The primary inferential task for participants is therefore to estimate the pupil angles ($\hat{\alpha}_l$
²⁷⁹ and $\hat{\alpha}_r$), that is, to sample from the term $P(\hat{\alpha}_l, \hat{\alpha}_r | \alpha_l, \alpha_r, \theta)$. Here, we assumed that the pair of
²⁸⁰ estimated pupil angles were sampled from a probability distribution which is the product of two
²⁸¹ Normal distributions of equal variance, σ_v , centered on the true pupil angles:

$$P(\hat{\alpha}_l, \hat{\alpha}_r | \alpha_l, \alpha_r, \theta) \propto \phi(\hat{\alpha}_l; \alpha_l, \sigma_v) \phi(\hat{\alpha}_r; \alpha_r, \sigma_v), \quad (3)$$

²⁸² Here, σ_v determines the level of accuracy with which participants estimated the pupil
²⁸³ angles, and it is thus the component of the model that defines θ . Smaller values of σ_v result in a
²⁸⁴ narrow distribution around the pupil angle, making touches far away from the target less likely.
²⁸⁵ Conversely, larger values for σ_v lead to a wider distribution, making touches far away from the
²⁸⁶ target more likely. To circle back to the analogy introduced above, σ_v corresponds to the width
²⁸⁷ of the light beam. Thus, the goal of the model was to estimate participant-specific values for σ_v :
²⁸⁸ σ_{v_i} . For more details on how σ_{v_i} was estimated, see the Supplementary Material.

²⁸⁹ To summarize, the model assumes that participant's touches are generated by a process
²⁹⁰ that relies on noisy estimates of the agent's gaze direction. The precision, with which the gaze
²⁹¹ direction is estimated, varies between participants and increases with development.

²⁹² As stated above, the key signature prediction of the model is that precision decreases
²⁹³ when the balloon lands further away from the center. This pattern, however, also arises when
²⁹⁴ participants ignore the agent's gaze completely and instead follow simple heuristics. We
²⁹⁵ implemented these heuristics as alternative models and directly compared them to the gaze
²⁹⁶ estimation model. According to the center bias model, participants always try to touch in the
²⁹⁷ center of the screen: $P(x_c) \sim \mathcal{N}(960, 160)$ (960 is the x-coordinate of the center and 160 is the

298 width of the balloon). According to the random guessing model, they randomly touch
299 coordinates on the screen: $P(x_c) \sim \mathcal{U}(0, 1920)$.

300 The cognitive models were implemented in the probabilistic programming language
301 `webpp1` (Goodman & Stuhlmüller, 2014). All models were run separately for each community.
302 Information on the prior distributions for all model parameters can be found in the associated
303 online repository. We compared models based on the marginal likelihood of the data for each
304 model, which represents the likelihood of the data while averaging over the prior distribution
305 on parameters. The pair-wise ratio of marginal likelihoods for two models is known as the
306 Bayes Factor. Bayes Factors are a quantitative measure of the predictive quality of a model,
307 taking into account the possible values of the model parameters weighted by their prior
308 probabilities. The incorporation of the prior distribution over parameters in the averaging
309 process implicitly considers model complexity: models with more parameters typically exhibit
310 broader prior distributions over parameter values and broader prior distribution can attenuate
311 the potential gains in predictive accuracy that a model with more parameters might otherwise
312 achieve (Lee & Wagenmakers, 2014).

313 Results

314 Cross-cultural variation in development

315 As the first step, we investigated developmental improvements, that is, how children
316 become more precise at estimating the target location with age. Across all 17 communities, we
317 found a substantial increase in average levels of precision with age (fixed effect of age: $\beta = -0.30$,
318 95% Credible Interval (CrI) (-0.40 - -0.21); range of community-level (random) effects: $\beta_{min} =$
319 -0.06, 95% CrI (-0.18 - 0.05) to $\beta_{max} = -0.59$, 95% CrI (-0.71 - -0.48)).

320 Nevertheless, there were also marked differences between communities (see Fig. 2A).
321 The cross-validation procedure found that a model assuming cross-cultural variation in average
322 performance as well as cross-cultural variation in developmental trajectories outperformed
323 simpler models – assuming no variation in the shape of developmental trajectories or no

324 variation between settings at all – in 98% of cases.

325 Average differences in precision between communities were small compared to
 326 differences between individuals: communities did not form homogeneous clusters but largely
 327 overlapping distributions in that some individuals from communities with a lower average level
 328 of precision performed better compared to some individuals from a setting with a very high
 329 average level of precision. Similarly, in all communities, some 4-year-olds outperformed
 330 children two years older than them (see Fig. 2A). The lack of adequate individual-level
 331 measurement instruments in previous large-scale developmental cross-cultural studies made it
 332 impossible to contrast these perspectives.

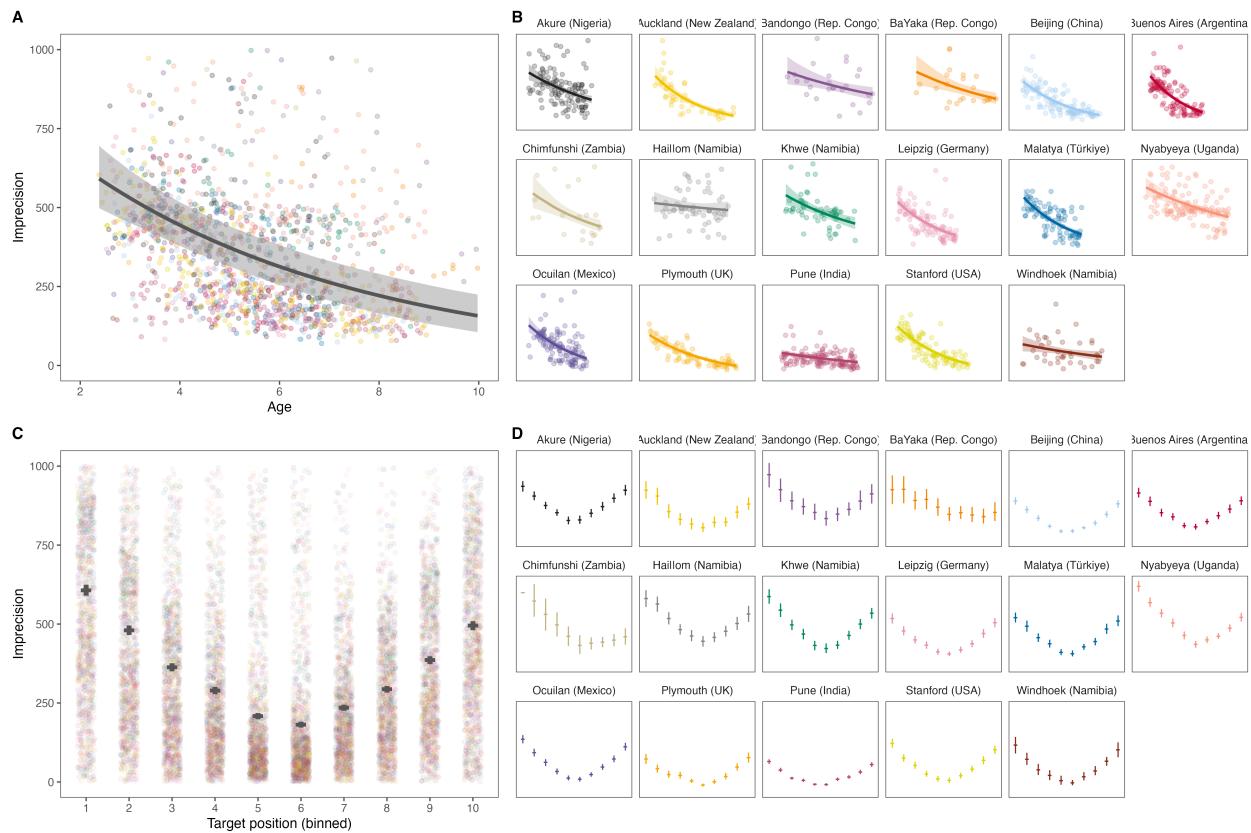


Figure 2

A) Developmental trajectory across and B) by community. The developmental trajectories are predicted based on a model of the data aggregated for each participant. C) Performance by target location on the screen across, and D) by community. Each bin covers 1/10th of the screen. Points show means, and error bars 95% confidence intervals for the data within that bin aggregated across participants. Transparent dots in A) and C) show aggregated data for each individual.

333 **Universal processing signatures**

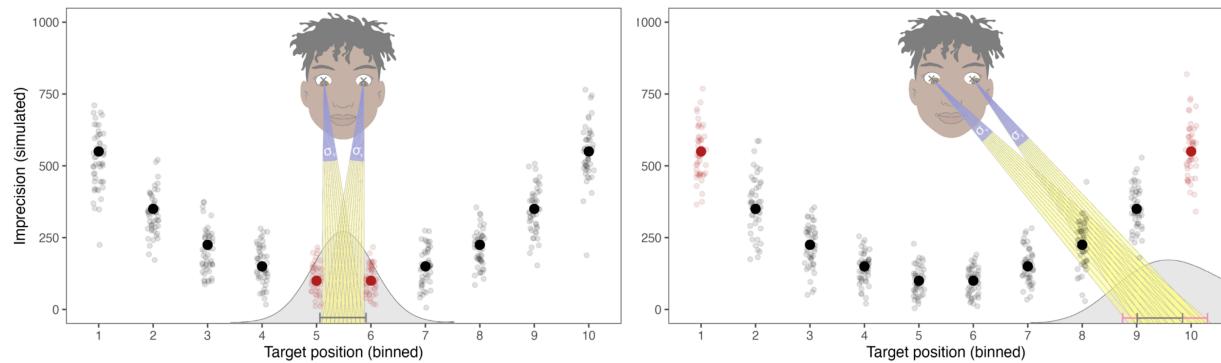


Figure 3

Graphical illustration of the cognitive model. Individuals infer the target of an agent's attention by estimating a vector based on the position of the pupils within the eyes. This process is noisy, illustrated by the different vectors (transparent lines). Individuals differ in their level of precision (indicated by sigma). For a given level of precision, the further the target lands from the center of the screen, the less precise the model predicts individuals to be. Solid and transparent dots show simulated means and individual data points to illustrate the predicted effect of target position.

334 The key processing signature predicted by the cognitive model was that precision should
 335 decrease when the balloon landed further away from the center. This signature was clearly
 336 visible across all 17 communities (fixed effect for target centrality: $\beta = 0.47$, 95% CrI (0.40 –
 337 0.54); range of community-level (random) effects: $\beta_{min} = 0.58$, 95% CrI (0.51 – 0.66) to $\beta_{max} =$
 338 0.16, 95% CrI (-0.01 – 0.33)). Visualization of the data showed the predicted u-shaped pattern in
 339 all communities (see Fig. 2B). When we compared the focal vector-based gaze estimation model
 340 described above to the alternative center bias and random guessing models, we found
 341 overwhelming support for the gaze estimation model ($\min BF_{10} > 100\,000$ for comparisons
 342 with both alternative models, see Supplementary Materials) in every community.

343 **Predictors of variation**

344 We used the caregiver questionnaire to explain community- and individual-level
 345 variation. On an individual level, we found that children with access to touchscreen devices had
 346 higher levels of precision ($\beta = -0.14$, SE = 0.04, 95% CrI = -0.21 – -0.07). This effect was
 347 consistent across communities in that allowing the effect of access to touchscreens to vary
 348 across communities did not improve model fit (see Supplementary Material). On a community

349 level, we also saw that average performance was lowest in communities in which touchscreen
350 devices were the least frequent (community-level correlation between age-corrected
351 imprecision and proportion of children with access to touchscreens: $r = -0.90$, 95% CI = $-0.96 -$
352 -0.74). Thus, familiarity with the device used for data collection likely explains variation
353 between communities. Children with more touchscreen experience were probably better at task
354 handling and thus more likely to precisely touch the location they inferred the agent to look at.

355 However, there was substantial variation between individuals that could not be
356 explained by differential exposures to touchscreens alone. For example, in Malatya (Türkiye)
357 where 100% of children had access to touchscreens there was still substantial variation between
358 individuals (see Fig.1B). This strongly indicates that other factors likely contributed to individual
359 differences. Social interaction has been highlighted as an important driver of social-cognitive
360 development (Barresi & Moore, 1996; Carpendale & Lewis, 2020; Perner et al., 1994; Rakoczy,
361 2022; e.g., Tomasello, 2019) and thus we hypothesized (and pre-registered) that more
362 opportunities for social interaction – approximated by living in larger households with more
363 children – would be associated with higher levels of precision. When predicting performance
364 by relative opportunities for social interactions within a community – while accounting for
365 absolute differences and the prevalence of touchscreens – we found no strong associations
366 between any of the demographic indicators and performance (see Supplementary Material).

367 Discussion

368 Following and understanding gaze is a foundational building block of human social
369 cognition (Langton et al., 2000; Richardson & Dale, 2005; Rossano, 2012; Scaife & Bruner, 1975;
370 Sebanz et al., 2006; Tomasello et al., 2007). A substantial body of work has explored the
371 developmental onset of gaze following in a few selected cultural communities (Byers-Heinlein
372 et al., 2021; Gredebäck et al., 2010; Moore, 2008; Tang et al., 2023). The data reported here
373 provides strong evidence that children from a large and diverse set of communities process
374 others' gaze in similar ways. We found key performance signatures predicted by a model

375 treating gaze following as a form of social vector estimation process across all 17 communities.
376 With the focus on individual-level processing signatures, the study goes beyond previous
377 studies on gaze following – focused on the onset of gaze following in infancy (Callaghan et al.,
378 2011; Hernik & Broesch, 2019) – as well as comprehensive cross-cultural studies that compared
379 average developmental trajectories (Blake et al., 2015; House et al., 2020; Kanngiesser et al.,
380 2022; Van Leeuwen et al., 2018).

381 The cognitive processes underlying gaze following might be rooted in humans' evolved
382 cognitive architecture, which is – presumably – later refined during social interaction (Astor et
383 al., 2020; Movellan & Watson, 2002; Senju et al., 2015). The phylogenetic roots of these processes
384 might possibly lie much deeper as primates from a wide range of species follow gaze (Itakura,
385 2004; Kano & Call, 2014; Rosati & Hare, 2009; Tomasello et al., 1998). Yet, similarities in overt
386 behavior do not imply the same underlying cognitive processes. The present study defines clear
387 performance signatures that can be explored in other species to test such evolutionary
388 hypotheses.

389 Our study combined precise individual-level cognitive measurement and individual-level
390 assessment of experience (here: touchscreen exposure) in a large and diverse sample to directly
391 investigate the impact of specific cultural experiences on developmental outcomes. Instead of
392 establishing universality by maximizing the cultural distance between two or three tested
393 communities (Norenzayan & Heine, 2005), this large-scale cross-cultural approach treats
394 children's cultural experience at scale, shedding light on the big “middle ground” of children's
395 cultural experience (Barrett, 2020).

396 The study has important limitations. The fact that performance in the task was
397 correlated with exposure to touchscreens might have overshadowed other sources of variation.
398 However, we think it is an important innovation that we were able to account for this effect.
399 Most developmental cross-cultural studies do not even question the portability of their
400 measurement instruments. Importantly, the key result that the processing signatures were seen

401 in all communities, is immune to this finding. The potential that lies in the otherwise precise
402 individual-level measurement that the task achieves is largely unexploited. The questionnaire
403 items only offer a very coarse picture into children's actual lived experiences. Whilst household
404 size was a useful proxy for regular social interaction opportunities, the measure does not
405 directly measure the factors that previous work has suggested to be related to the development
406 of gaze following in younger children, such as attachment quality or the use of gaze in early
407 communicative interactions (Astor et al., 2020; Movellan & Watson, 2002; Senju et al., 2015).
408 Future work could increase the resolution with which everyday experiences in children from
409 diverse communities are recorded to compare the drivers behind social-cognitive development
410 as we observe it. Recent work in the field of language acquisition has shown how technological
411 innovations allowed for direct recording of social interactions across communities which can be
412 used to close this explanatory gap (Bergelson et al., 2023; Donnelly & Kidd, 2021).

413 In sum, our work pioneers an approach that introduces computational modeling and
414 precise individual-level measurement to the cross-cultural study of cognitive development. This
415 approach allowed us to test for universals in the human cognitive architecture rather than just
416 overt behavior. As such, it can serve as a blueprint for future research on a broad spectrum of
417 cognitive abilities and offers a much-needed empirical foundation for theories on the nature of
418 the human mind. Children from diverse communities deploy similar cognitive processes in
419 interpreting gaze, pointing to a universal foundation of basic social cognition, which is refined
420 during development.

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